



CPC Salary Survey

NATIONAL Interim Report No. 1, February 1985

The National Interim Report No. 1 provides data on beginning salary offers for the 1984-85 recruiting season made to students graduating between September 1, 1984 and August 31, 1985. Tables on pages 2 through 5 provide data on a national level for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 187 placement offices at 163 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

FEBRUARY 1985
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (1/5/85 through 2/1/85)

CUMULATIVE (9/1/84 through 2/1/85)

By Curriculum for All Types of Employers	Number of Offers	Average	Percentiles			Number of Offers	Average	Percentiles		
			90th	50th	10th			90th	50th	10th
BUSINESS										
Accounting	739	\$1,695	\$1,916	\$1,667	\$1,550	2,423	\$1,669	\$1,875	\$1,667	\$1,500
Business-General (incl. Management)	138	1,561	1,917	1,570	1,166	773	1,580	2,000	1,575	1,200
Marketing & Distribution	55	1,522	1,929	1,500	1,200	471	1,530	1,883	1,500	1,200
HUMANITIES & SOCIAL SCIENCES										
Humanities	52	1,379	1,900	1,354	900	189	1,340	1,900	1,280	800
Economics ¹	8	1,495	*	*	*	81	1,470	1,915	1,458	1,000
Other Social Sciences	31	1,453	1,970	1,291	1,000	237	1,350	1,900	1,260	833
ENGINEERING										
Aeronautical	34	2,269	2,500	2,250	2,100	116	2,187	2,400	2,225	1,916
Chemical	145	2,367	2,508	2,425	2,200	440	2,356	2,500	2,409	2,127
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	60	2,022	2,360	2,013	1,583	298	1,940	2,300	1,912	1,635
Electrical (incl. Computer Engrg.)	648	2,267	2,448	2,300	2,031	2,322	2,240	2,458	2,292	1,930
Geological	7	2,315	*	*	*	18	2,312	*	*	*
Industrial	70	2,154	2,371	2,188	1,930	302	2,156	2,417	2,200	1,865
Mechanical	372	2,285	2,480	2,300	2,083	1,299	2,226	2,458	2,250	1,917
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	20	2,316	2,450	2,350	2,208	67	2,266	2,500	2,292	2,000
Mining	1	2,470	*	*	*	11	2,100	*	*	*
Nuclear (incl. Engrg. Physics)	6	2,276	*	*	*	27	2,233	2,375	2,275	1,931
Petroleum	58	2,704	2,900	2,784	2,400	162	2,678	2,875	2,750	2,350
Engineering Technology	72	2,122	2,400	2,158	1,800	227	2,137	2,416	2,166	1,800
SCIENCES										
Agricultural Sciences	13	1,435	*	*	*	62	1,439	1,770	1,426	1,142
Biological Sciences	6	1,365	*	*	*	32	1,466	1,917	1,429	1,050
Chemistry	17	1,939	*	*	*	36	1,846	2,335	1,900	1,250
Computer Science	255	2,099	2,343	2,141	1,758	897	2,041	2,333	2,083	1,667
Health (Medical) Professions	4	1,451	*	*	*	76	1,869	2,333	1,771	1,441
Mathematics	12	1,960	*	*	*	54	1,994	2,375	2,051	1,475
Other Physical & Earth Sciences	8	1,639	*	*	*	43	1,804	2,150	1,900	1,166
Totals	2,831					10,663				

¹Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers.

FEBRUARY 1985

NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (1/5/85 through 2/1/85)

CUMULATIVE (9/1/84 through 2/1/85)

By Functional Area for All Types of Employers	INTERIM PERIOD (1/5/85 through 2/1/85)					CUMULATIVE (9/1/84 through 2/1/85)				
	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Accounting/Auditing	765	\$1,699	\$1,917	\$1,667	\$1,550	2,493	\$1,671	\$1,875	\$1,667	\$1,500
Business Administration	77	1,560	1,917	1,510	1,167	500	1,553	2,000	1,516	1,083
Communications	24	1,608	2,308	1,734	900	110	1,310	2,125	1,200	720
Community & Services Orgs. Work	7	1,357	*	*	*	41	1,396	2,300	1,217	833
EDP-Programming/Systems	298	2,103	2,380	2,150	1,758	980	2,060	2,335	2,098	1,708
Engineering	1,387	2,281	2,500	2,308	2,000	4,945	2,236	2,500	2,280	1,875
Farm & Natural Resources Management	3	1,466	*	*	*	30	1,432	1,667	1,450	1,050
Finance & Economics	34	1,561	2,000	1,541	1,058	207	1,613	2,000	1,625	1,200
Health (Medical) Services	9	1,386	*	*	*	91	1,787	2,300	1,750	1,250
Manufacturing &/or Industrial Operations	38	2,107	2,500	2,178	1,708	145	2,049	2,425	2,150	1,500
Mathematics/Statistics	4	1,930	*	*	*	40	1,964	2,375	2,092	1,435
Merchandising/Sales Promotion	62	1,383	1,667	1,375	1,000	418	1,426	1,750	1,416	1,125
Personnel/Employee Relations	8	1,284	*	*	*	34	1,592	2,400	1,508	1,000
Research--Non-Scientific	9	1,797	*	*	*	36	1,848	2,467	1,817	1,200
Research--Scientific	28	1,998	2,425	2,020	1,541	106	1,956	2,425	2,020	1,390
Rotational Training--Non-Technical	11	1,501	*	*	*	84	1,472	1,833	1,416	1,125
Rotational Training--Technical	6	2,360	*	*	*	26	1,991	2,375	2,133	1,333
Sales--Non-Technical Degree	51	1,570	2,000	1,517	1,041	333	1,556	2,000	1,525	1,102
Sales--Technical/Scientific Degree	10	2,146	*	*	*	44	2,144	2,458	2,200	1,816
Totals	2,831					10,663				

*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1985

NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

INTERIM PERIOD (1/5/85 through 2/1/85)

CUMULATIVE (9/1/84 through 2/1/85)

Graduate Program	Number of Offers	Average	Percentiles			Number of Offers	Average	90th	Percentiles		10th
			90th	50th	10th				50th	10th	
BUSINESS											
Accounting	76	\$2,007	\$2,333	\$2,000	\$1,708	241	\$2,030	\$2,333	\$2,000	\$1,750	
MBA (Non-Technical Undergraduate)	43	2,084	2,458	2,100	1,755	235	2,091	2,500	2,100	1,666	
MBA (Technical Undergraduate)	18	2,513	*	*	*	57	2,486	2,850	2,475	2,083	
MS-Business (incl. Management, Marketing, Finance, etc.)	13	2,222	*	*	*	42	2,192	2,500	2,229	1,833	
Industrial Management (incl. Industrial Administration)	8	2,364	*	*	*	12	2,330	*	*	*	
Administration (incl. Public, Hospital, etc.)	2	2,404	*	*	*	14	2,263	*	*	*	
HUMANITIES & SOCIAL SCIENCES											
Humanities	10	1,135	*	*	*	23	1,476	2,000	1,417	833	
Social Sciences	2	1,520	*	*	*	37	1,606	2,000	1,500	1,200	
ENGINEERING											
Chemical	16	2,571	*	*	*	34	2,460	2,666	2,500	2,000	
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	21	2,389	2,767	2,314	2,080	80	2,321	2,767	2,314	1,866	
Electrical (incl. Computer Engrg.)	49	2,766	3,083	2,750	2,500	252	2,703	2,975	2,708	2,425	
Industrial	6	2,216	*	*	*	25	2,323	2,675	2,400	1,500	
Mechanical	42	2,616	2,792	2,675	2,300	119	2,537	2,800	2,541	2,165	
Nuclear (incl. Engrg. Physics)	2	2,795	*	*	*	9	2,619	*	*	*	
SCIENCES											
Chemistry	3	1,945	*	*	*	9	1,884	*	*	*	
Computer Science	27	2,296	2,708	2,465	1,667	117	2,449	2,800	2,500	1,917	
Geology & Related Geological Sciences	18	2,655	*	*	*	55	2,541	2,800	2,700	1,955	
Mathematics	1	2,783	*	*	*	7	2,557	*	*	*	
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	4	2,539	*	*	*	16	2,561	*	*	*	
Totals	361					1,384					

*Not computed for fewer than 20 offers.

FEBRUARY 1985

NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED¹

INTERIM PERIOD (1/5/85 through 2/1/85)

CUMULATIVE (9/1/84 through 2/1/85)

Graduate Program	INTERIM PERIOD (1/5/85 through 2/1/85)					CUMULATIVE (9/1/84 through 2/1/85)				
	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	7	\$2,344	*	*	*	37	\$2,367	\$3,000	\$2,380	\$1,750
MBA--Technical Undergraduate	2	2,521	*	*	*	8	2,478	*	*	*
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	6	2,341	*	*	*	25	2,498	3,337	2,333	1,833
MBA--Technical Undergraduate	1	2,666	*	*	*	3	2,638	*	*	*
Over 4 years										
MBA--Non-Technical Undergraduate	9	2,328	*	*	*	32	2,548	3,337	2,500	1,800
MBA--Technical Undergraduate	4	2,562	*	*	*	10	2,660	*	*	*
Totals	29					115				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	20	\$3,353	\$3,532	\$3,389	\$3,200	38	\$3,343	\$3,625	\$3,379	\$3,167
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	2,359	*	*	*	7	2,471	*	*	*
Electrical (incl. Computer Engrg.)	7	3,227	*	*	*	25	3,395	3,833	3,333	2,667
Mechanical	7	3,195	*	*	*	16	3,008	*	*	*
SCIENCES										
Chemistry	20	2,818	3,333	3,020	1,800	53	2,851	3,333	3,000	1,800
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	3,374	*	*	*	6	2,541	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	4	2,843	*	*	*	12	3,109	*	*	*
Physics	4	2,733	*	*	*	16	3,085	*	*	*
Totals	69					173				

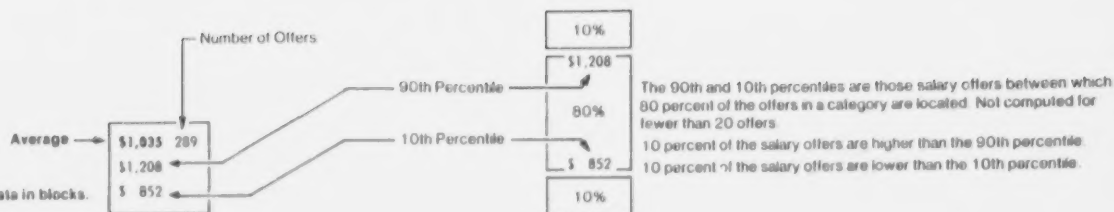
¹Years of previous full-time, non-military employment.

*Not computed for fewer than 20 offers.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 1 ■ February 1985 ■ Data combined for men and women*

This diagram indicates arrangement of data in blocks.



CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT			
	Accounting— Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale Sales) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials, Mills, & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local/State	Non-Profit Orgs. & Educational Institutions	
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	\$1,699 643 \$1,916 \$1,583	\$1,566 9 \$1,386 9	\$1,748 9 \$1,662 2 \$1,591 3	\$1,802 4 \$1,832 4 \$1,549 4	\$1,830 5 \$1,777 3	\$1,778 28 \$1,900 \$1,500	\$1,645 2							\$1,697 3	\$1,409 4 \$1,425 5 \$1,875 2			
	Business—General (incl. Mgmt.)	\$1,774 17 \$1,401 27 \$1,958 \$1,000	\$1,422 29 \$1,625 \$1,216	\$1,510 10 \$1,631 3 \$1,552 10	\$1,683 5 \$1,645 10 \$1,833 6	\$1,335 2 \$1,777 11 \$1,875 2									\$2,233 1	\$1,228 4 \$1,672 1			
	Marketing & Distribution	\$1,750 1 \$1,625 4 \$1,340 26 \$1,583 \$1,045		\$1,615 7 \$1,900 1 \$1,708 2 \$1,958 3	\$1,761 3	\$1,504 3 \$1,525 2									\$1,764 3				
	Humanities		\$1,074 5 \$1,239 20 \$1,542 \$ 833	\$1,702 6 \$1,414 2	\$1,708 2 \$2,416 1 \$1,833 1							\$1,000 1			\$1,720 2	\$1,610 4 \$1,114 5 \$1,461 3			
	Economics	\$1,667 1 \$1,437 2 \$ 900 1											\$1,637 2				\$1,915 1 \$1,333 1		
	Other Social Sciences		\$1,186 3 \$1,379 12	\$2,222 3	\$2,500 1 \$1,800 1								\$1,125 2			\$1,970 1	\$1,667 1 \$1,141 2 \$1,163 5		
MASTER'S DEGREE—INEXPERIENCED																			
NON-TECHNICAL	MBA—Non-Technical Undergraduate Degree	\$2,117 17 \$2,158 5 \$2,175 2	\$2,254 2 \$2,332 1	\$2,366 3 \$2,783 1	\$2,458 1							\$2,458 1				\$1,755 11			
	MBA—Technical Undergraduate Degree	\$2,388 4 \$2,041 1	\$2,604 5 \$2,745 5	\$2,458 1 \$2,625 1	\$2,500 1														
BACHELOR'S SUMMARY																			
Non-Technical Curricula	\$1,701 662 \$1,916 \$1,583	\$1,405 50 \$1,917 \$ 958	\$1,346 97 \$1,625 \$ 925	\$1,686 35 \$2,000 \$1,333	\$1,618 8 \$1,381 15 \$1,827 15	\$1,934 6 \$1,654 18 \$1,832 11	\$1,561 8 \$1,765 41 \$1,900 \$1,500	\$1,507 9 \$1,002 10	\$1,438 13 \$1,326 14 \$1,389 11										
	\$2,079 38 \$2,250 \$1,875	\$1,495 12 \$1,846 19	\$2,258 806 \$2,425 \$2,083	\$2,366 94 \$2,515 \$2,195	\$2,082 56 \$2,379 \$1,600	\$2,316 150 \$2,450 \$2,083	\$2,279 77 \$2,450 \$2,100	\$2,100 14 \$2,322 43 \$2,425 \$2,041	\$2,261 54 \$2,475 \$2,080	\$2,481 171 \$2,850 \$2,075	\$2,087 34 \$2,400 \$1,800	\$2,267 3 \$2,261 103 \$2,490 \$1,970	\$1,810 107 \$2,058 \$1,506	\$1,646 16 \$1,551 11					

* Data in block tables are for interim period only (1/5/85 through 2/1/85)

Bachelor's Degree

CURRICULUM

TECHNICAL

BUSINESS

Accounting— Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale Sales) & Services
		\$2,583 1
\$2,394 5		
\$2,126 4		\$2,162 4
\$2,005 13	\$1,410 1	
		\$1,075 1
\$2,208 1	\$1,410 2	\$1,930 1
	\$1,338 3	\$1,500 2
		\$1,354 2
\$1,992 14	\$1,074 5	\$1,076 6
\$1,075 1	\$1,035 1	
		\$1,945 2

MANUFACTURING ■ INDUSTRIAL

Aerospace (Electronic & Instruments)	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Ref. Sels)	Research & Dev Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)
\$2,282 29 \$2,500 \$2,150									\$2,400 1		
\$2,320 16	\$2,433 1	\$2,104 2	\$2,384 65 \$2,458 \$2,285	\$2,343 2	\$2,375 1	\$2,359 11	\$2,350 2	\$2,442 36 \$2,700 \$2,200	\$2,350 1	\$2,340 1	\$2,381 2
\$2,135 4	\$2,416 1	\$2,005 20 \$2,125 \$1,733	\$2,171 3				\$2,100 1	\$2,394 5	\$2,049 3		\$1,964 4
\$2,302 425 \$2,433 \$2,164	\$2,364 30 \$2,502 \$2,195	\$2,292 9	\$2,379 11	\$2,297 27 \$2,500 \$2,150		\$2,379 10	\$2,296 7	\$2,473 10	\$2,198 6	\$2,312 1	\$2,321 40 \$2,490 \$2,200
\$1,080 1								\$2,449 5			
\$2,183 22 \$2,318 \$2,028	\$2,358 9	\$2,040 1	\$2,172 6	\$2,235 2	\$2,316 2	\$2,208 2	\$2,117 4				\$2,256 3
\$2,264 126 \$2,400 \$2,150	\$2,367 40 \$2,527 \$2,125	\$2,259 14	\$2,263 42 \$2,450 \$2,250	\$2,287 32 \$2,450 \$2,142	\$2,329 4	\$2,409 11	\$2,322 27 \$2,500 \$2,125	\$2,425 30 \$2,675 \$2,200	\$2,157 5		\$2,307 20 \$2,440 \$2,167
\$2,370 5	\$2,350 1	\$2,242 1	\$2,312 2	\$2,241 2			\$2,351 7	\$2,520 1			
								\$2,470 1			
\$2,337 2				\$2,308 1							\$2,371 2
								\$2,717 57 \$2,900 \$2,423			\$2,000 1
\$2,190 32 \$2,335 \$1,933	\$2,316 7	\$1,768 6	\$2,425 1	\$2,206 8	\$2,003 3	\$2,262 2	\$2,099 1	\$2,075 2	\$1,075 1		\$2,331 4
		\$1,300 1	\$1,300 1		\$1,644 3			\$1,330 1			
			\$1,541 1								
\$2,078 3	\$2,450 1		\$1,772 6	\$2,167 1	\$1,833 1	\$2,020 2	\$1,200 1				\$2,500 1
\$2,151 134 \$2,385 \$1,833	\$2,530 3	\$1,818 2	\$2,244 12	\$2,250 2		\$2,121 5	\$2,065 4	\$2,126 22 \$2,300 \$2,000	\$2,087 15	\$2,150 1	\$2,044 16
\$2,153 5	\$2,252 1								\$1,824 1		\$2,208 1
\$2,045 2								\$1,075 1	\$1,600 1		

GOVT ■ NON-PROFIT

Government— Federal	Government— Local/State	Non-Profit Orgs. & Educational Institutions
\$1,996 3		
\$1,785 5		
\$1,714 3	\$1,739 11	
\$1,837 55 \$2,127 \$1,559		
\$1,880 1		
\$1,834 5		
\$1,795 18		\$1,779 2
\$1,792 1		
\$1,931 1		
\$1,931 1		
\$1,450 2		
	\$1,334 1	\$1,304 2
	\$1,917 1	
\$1,813 10	\$1,208 1	\$1,794 3
	\$1,250 1	\$1,518 3
\$1,483 2		
	\$1,500 1	\$ 958 1



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 2, April 1985

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APRIL 1985
NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (3/2/85 through 4/4/85)

CUMULATIVE (9/1/84 through 4/4/85)

By Curriculum for All Types of Employers	Number of Offers	Percentiles				Number of Offers	Average	Percentiles			
		Average	90th	50th	10th			Average	90th	50th	10th
BUSINESS											
Accounting	670	\$1,720	\$1,950	\$1,708	\$1,505	3,939	\$1,683	\$1,916	\$1,667	\$1,500	
Business-General (incl. Management)	308	1,651	2,100	1,605	1,250	1,389	1,606	2,042	1,583	1,200	
Marketing & Distribution	150	1,599	1,917	1,583	1,250	733	1,546	1,900	1,500	1,208	
HUMANITIES & SOCIAL SCIENCES											
Humanities	59	1,635	2,041	1,667	1,167	305	1,436	2,000	1,417	880	
Economics ¹	96	1,850	2,375	1,771	1,416	226	1,712	2,250	1,667	1,200	
Other Social Sciences	89	1,757	2,291	1,750	1,125	403	1,464	2,166	1,400	916	
ENGINEERING											
Aeronautical	72	2,303	2,500	2,313	2,100	264	2,231	2,448	2,250	1,959	
Chemical	410	2,375	2,520	2,400	2,200	1,134	2,375	2,510	2,416	2,200	
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	137	2,011	2,375	2,000	1,583	532	1,979	2,350	1,950	1,635	
Electrical (incl. Computer Engrg.)	1,607	2,287	2,500	2,335	1,931	5,023	2,268	2,492	2,320	1,931	
Geological	6	2,115	*	*	*	34	2,220	2,541	2,424	1,700	
Industrial	166	2,198	2,417	2,216	1,931	601	2,180	2,417	2,208	1,916	
Mechanical	822	2,268	2,500	2,300	1,931	2,695	2,249	2,483	2,291	1,931	
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	69	2,240	2,500	2,300	1,958	165	2,263	2,458	2,300	2,000	
Mining	9	2,323	*	*	*	24	2,174	2,470	2,325	1,725	
Nuclear (incl. Engrg. Physics)	10	2,380	*	*	*	46	2,290	2,475	2,300	2,167	
Petroleum	106	2,608	2,875	2,692	2,250	292	2,641	2,875	2,750	2,300	
Engineering Technology	92	2,116	2,375	2,158	1,800	381	2,131	2,390	2,166	1,800	
SCIENCES											
Agricultural Sciences	20	1,552	1,880	1,500	1,060	103	1,459	1,850	1,460	1,100	
Biological Sciences	11	1,162	*	*	*	51	1,376	1,858	1,333	920	
Chemistry	21	2,015	2,150	2,015	1,875	79	1,867	2,167	1,967	1,250	
Computer Science	496	2,098	2,392	2,167	1,667	1,746	2,064	2,350	2,123	1,667	
Health (Medical) Professions	23	1,749	2,687	1,750	1,250	114	1,805	2,333	1,750	1,400	
Mathematics	77	2,092	2,400	2,208	1,583	176	2,034	2,400	2,083	1,485	
Other Physical & Earth Sciences	31	2,073	2,375	2,200	1,600	97	1,903	2,375	2,000	1,200	
Totals	5,557					20,552					

¹Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers.

APRIL 1985

NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (3/2/85 through 4/4/85)

By Functional Area for All Types of Employers	Number of Offers	Average	Percentiles		
			90th	50th	10th
Accounting/Auditing	761	\$1,732	\$1,958	\$1,708	\$1,500
Business Administration	169	1,701	2,150	1,750	1,250
Communications	22	2,021	2,425	2,042	1,666
Community & Services Orgs. Work	9	1,214	*	*	*
EDP-Programming/Systems	629	2,140	2,425	2,208	1,750
Engineering	3,155	2,286	2,500	2,333	1,931
Farm & Natural Resources Management	8	1,964	*	*	*
Finance & Economics	147	1,809	2,250	1,765	1,368
Health (Medical) Services	28	1,670	2,687	1,658	1,048
Manufacturing &/or Industrial Operations	71	2,096	2,438	2,166	1,666
Mathematics/Statistics	34	2,027	2,333	2,159	1,538
Merchandising/Sales Promotion	138	1,550	2,025	1,500	1,197
Personnel/Employee Relations	7	1,459	*	*	*
Research--Non-Scientific	43	2,097	2,458	2,167	1,400
Research--Scientific	97	2,184	2,530	2,275	1,542
Rotational Training--Non-Technical	29	1,588	2,350	1,542	1,000
Rotational Training--Technical	61	2,260	2,445	2,333	2,000
Sales--Non-Technical Degree	127	1,596	1,916	1,583	1,333
Sales--Technical/Scientific Degree	22	2,216	2,410	2,250	2,000
Totals	5,557				

CUMULATIVE (9/1/84 through 4/4/85)

Number of Offers	Average	Percentiles		
		90th	50th	10th
4,177	\$1,690	\$1,917	\$1,667	\$1,500
825	1,596	2,083	1,593	1,125
155	1,521	2,300	1,500	800
70	1,350	2,083	1,213	870
2,022	2,089	2,375	2,141	1,708
10,312	2,263	2,500	2,310	1,930
45	1,536	2,025	1,500	1,050
418	1,692	2,083	1,671	1,208
136	1,718	2,333	1,684	1,200
289	2,063	2,425	2,150	1,583
93	1,984	2,341	2,043	1,435
668	1,456	1,833	1,417	1,125
82	1,745	2,460	1,667	1,000
98	1,979	2,458	2,166	1,250
257	2,035	2,500	2,095	1,380
157	1,493	1,900	1,416	1,125
112	2,155	2,442	2,326	1,625
559	1,580	2,000	1,542	1,200
77	2,162	2,458	2,200	1,816
20,552				

*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

APRIL 1985
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

INTERIM PERIOD (3/2/85 through 4/4/85)

CUMULATIVE (9/1/84 through 4/4/85)

Graduate Program	Number of Offers	Average	Percentiles			Number of Offers	Average	90th	50th	10th
			90th	50th	10th					
BUSINESS										
Accounting	16	\$1,947	*	*	*	327	\$2,043	\$2,333	\$2,041	\$1,750
MBA (Non-Technical Undergraduate)	181	2,402	\$3,000	\$2,333	\$1,916	538	2,238	2,833	2,208	1,700
MBA (Technical Undergraduate)	45	2,545	2,917	2,550	2,083	123	2,483	2,910	2,500	2,083
MS-Business (incl. Management, Marketing, Finance, etc.)	20	2,649	3,333	2,783	1,833	72	2,376	3,160	2,317	1,833
Industrial Management (incl. Industrial Administration)	4	2,671	*	*	*	20	2,385	2,675	2,375	2,215
Administration (incl. Public, Hospital, etc.)	6	2,603	*	*	*	23	2,364	2,902	2,375	1,755
HUMANITIES & SOCIAL SCIENCES										
Humanities	1	1,500	*	*	*	30	1,519	2,000	1,426	1,000
Social Sciences	+	+				50	1,713	2,250	1,641	1,250
ENGINEERING										
Chemical	43	2,670	2,800	2,650	2,500	106	2,594	2,775	2,625	2,337
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	11	2,531	*	*	*	103	2,363	2,767	2,333	1,958
Electrical (incl. Computer Engrg.)	151	2,771	3,000	2,783	2,532	514	2,732	2,983	2,750	2,500
Industrial	10	2,506	*	*	*	44	2,440	2,783	2,500	1,916
Mechanical	86	2,634	2,950	2,671	2,333	267	2,590	2,833	2,616	2,291
Nuclear (incl. Engrg. Physics)	7	2,536	*	*	*	19	2,552	*	*	*
SCIENCES										
Chemistry	5	2,336	*	*	*	15	2,065	*	*	*
Computer Science	80	2,622	2,841	2,663	2,300	232	2,537	2,875	2,583	2,083
Geology & Related Geological Sciences	12	2,632	*	*	*	83	2,586	2,800	2,700	2,053
Mathematics	8	2,382	*	*	*	20	2,418	2,783	2,425	2,000
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	6	2,550	*	*	*	23	2,563	2,700	2,550	2,450
Totals	692					2,609				

*Not computed for fewer than 20 offers.

+No offers reported.

APRIL 1985

NATIONAL Interim Report No. 2

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED¹INTERIM PERIOD (3/2/85 through 4/4/85)CUMULATIVE (9/1/84 through 4/4/85)

Graduate Program	INTERIM PERIOD (3/2/85 through 4/4/85)					CUMULATIVE (9/1/84 through 4/4/85)				
	Number of Offers	Average	90th	Percentiles 50th	10th	Number of Offers	Average	90th	Percentiles 50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	44	\$2,561	\$3,167	\$2,500	\$2,000	109	\$2,479	\$3,333	\$2,416	\$1,833
MBA--Technical Undergraduate	7	2,560	*	*	*	19	2,627	*	*	*
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	51	2,616	2,917	2,667	2,210	105	2,628	3,337	2,583	2,000
MBA--Technical Undergraduate	5	2,560	*	*	*	16	2,841	*	*	*
Over 4 years										
MBA--Non-Technical Undergraduate	24	2,543	3,170	2,542	1,916	75	2,581	3,333	2,500	1,900
MBA--Technical Undergraduate	9	2,893	*	*	*	25	2,786	3,500	2,916	2,200
Totals	140					349				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	17	\$3,354	*	*	*	69	\$3,365	\$3,666	\$3,400	\$3,150
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3,583	*	*	*	8	2,610	*	*	*
Electrical (incl. Computer Engrg.)	17	3,577	*	*	*	54	3,449	3,833	3,504	2,770
Mechanical	6	3,336	*	*	*	29	3,126	3,583	3,300	2,545
SCIENCES										
Chemistry	23	3,007	\$3,300	\$3,083	\$2,875	86	2,916	3,333	3,035	2,013
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	+				8	2,583	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	2	3,542	*	*	*	17	3,212	*	*	*
Physics	10	3,110	*	*	*	30	3,049	3,623	3,167	2,000
Totals	76					301				

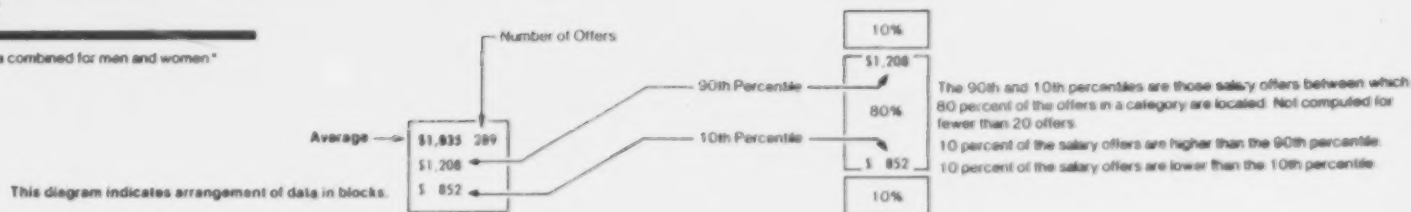
¹Years of previous full-time, non-military employment.

*Not computed for fewer than 20 offers.

+No offers reported.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 2 ■ April 1985 ■ Data combined for men and women*



CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL													GOVT ■ NON-PROFIT		
	Accounting Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials, Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Ref. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local/State	Non-Profit Orgs. & Educational Institutions	
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	\$1,727 522 \$1,958 \$1,583	\$1,540 14	\$1,743 9	\$1,796 18	\$1,688 2	\$1,750 3	\$1,710 10	\$1,809 3	\$1,458 4	\$1,832 3	\$1,688 2	\$1,744 41 \$1,950 \$1,500	\$2,229 2		\$1,647 8	\$1,354 2	\$1,537 14	\$1,586 3
	Business—General (incl. Mgmt.)	\$1,792 32 \$2,000 \$1,550	\$1,562 74 \$2,000 \$1,083	\$1,397 71 \$1,583 \$1,200	\$1,772 40 \$2,208 \$1,500	\$2,038 8	\$1,734 8	\$1,872 13	\$1,824 11	\$1,883 13	\$1,983 4	\$1,612 2	\$1,958 15	\$1,553 5	\$1,580 1	\$1,844 3	\$1,498 5		\$1,539 3
	Marketing & Distribution	\$1,878 3	\$1,536 5	\$1,536 71 \$1,916 \$1,250	\$1,587 14	\$1,777 4	\$1,767 3	\$1,659 7	\$1,671 5	\$1,772 3	\$1,737 8	\$1,618 5	\$1,643 5	\$1,453 3	\$1,833 1	\$2,086 4	\$1,572 5		\$1,562 4
	Humanities		\$1,662 14	\$1,545 23 \$1,842 \$1,196	\$1,914 4		\$1,417 1	\$2,088 5		\$1,988 1	\$1,758 1			\$2,358 1		\$1,567 2	\$1,371 2		\$1,468 5
	Economics	\$1,725 14	\$1,867 35 \$2,291 \$1,500	\$1,568 9	\$1,459 4		\$1,542 2		\$2,048 3	\$1,727 2	\$1,437 2			\$2,192 20 \$2,458 \$1,833	\$1,658 1	\$2,119 2	\$1,416 1		\$1,583 1
	Other Social Sciences	\$1,847 5	\$1,955 24 \$2,291 \$1,416	\$1,565 19	\$2,088 1		\$1,375 1	\$1,982 7	\$2,018 1	\$1,687 2	\$1,596 2			\$2,283 10			\$1,271 2	\$1,388 5	\$1,278 10
MASTER'S DEGREE—INEXPERIENCED																			
MBA—Non-Technical Undergraduate Degree		\$2,193 44 \$2,416 \$2,000	\$2,568 54 \$3,583 \$2,000	\$2,876 14	\$2,269 18	\$2,614 7		\$2,727 12	\$1,588 1	\$2,729 6	\$2,788 5		\$2,475 4	\$2,494 8	\$2,588 2	\$2,133 3		\$2,894 2	\$1,916 1
MBA—Technical Undergraduate Degree		\$2,115 6	\$2,578 3	\$2,580 1	\$2,373 8			\$2,733 15	\$2,758 1	\$2,834 3	\$2,896 2	\$3,888 1		\$2,883 1		\$2,718 2			\$2,146 2
BACHELOR'S SUMMARY																			
Non-Technical Curricula		\$1,732 586 \$1,958 \$1,583	\$1,689 166 \$2,167 \$1,200	\$1,392 202 \$1,833 \$1,200	\$1,736 81 \$2,033 \$1,417	\$1,913 14	\$1,683 18	\$1,844 42 \$2,042 \$1,500	\$1,823 23 \$2,171 \$1,460	\$1,689 25 \$2,100 \$1,300	\$1,757 20 \$2,042 \$1,500	\$1,628 9	\$1,788 61 \$2,083 \$1,500	\$2,085 41 \$2,458 \$1,458	\$1,641 3	\$1,813 19	\$1,454 17	\$1,477 19	\$1,431 26 \$1,833 \$1,000
Technical Curricula		\$1,984 66 \$2,210 \$1,750	\$1,815 57 \$2,400 \$1,375	\$1,837 33 \$2,380 \$1,333	\$2,285 1695 \$2,467 \$2,091	\$2,382 218 \$2,538 \$2,200	\$2,136 120 \$2,416 \$1,825	\$2,344 356 \$2,500 \$2,117	\$2,318 235 \$2,450 \$2,114	\$2,278 59 \$2,483 \$1,700	\$2,328 81 \$2,491 \$2,084	\$2,272 112 \$2,450 \$2,100	\$2,429 367 \$2,800 \$2,083	\$2,197 147 \$2,500 \$1,833	\$2,369 19 \$2,500 \$2,100	\$2,382 235 \$2,500 \$2,100	\$1,834 312 \$2,141 \$1,558	\$1,867 42 \$2,383 \$1,500	\$1,646 36 \$2,250 \$1,067

* Data in block tables are for interim period only (3/2/85 through 4/4/85).

TECHNICAL	Bachelor's Degree			MANUFACTURING ■ INDUSTRIAL												GOVT ■ NON-PROFIT		
	BUSINESS			Aerospace (Electronics & Instruments)	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Ref. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local/State	Non-Profit Orgs. & Educational Institutions
CURRICULUM	Accounting— Public	Banking, Finance & Insurance	Merchandising (Retail & Wholesale) & Services															
Aeronautical Engineering				\$2,387 63 \$2,483 \$2,117	\$2,400 1	\$2,225 1		\$2,388 2			\$2,668 1		\$2,600 1			\$1,945 3		
Chemical Engineering			\$2,500 1	\$2,381 30 \$2,390 \$2,200	\$2,232 6	\$2,161 6	\$2,397 184 \$2,500 \$2,250	\$2,315 8	\$2,376 14	\$2,383 20 \$2,500 \$2,250	\$2,440 1	\$2,489 98 \$2,550 \$2,342	\$2,330 5	\$2,380 3	\$2,382 11	\$1,903 19	\$2,142 2	\$1,850 2
Civil Engineering (incl. Construction, Sanitary, & Transportation Engr.)	\$2,250 1		\$1,950 1	\$2,331 8	\$2,208 6	\$1,893 27 \$2,200 \$1,600	\$2,259 9	\$2,063 2			\$2,200 1	\$2,320 15	\$1,977 18		\$2,119 8	\$1,802 17	\$1,819 24 \$2,367 \$1,583	
Electrical Engineering (incl. Computer Engr.)	\$2,024 19	\$2,296 7	\$2,306 4	\$2,328 937 \$2,500 \$2,175	\$2,377 60 \$2,500 \$2,208	\$2,322 32 \$2,500 \$1,975	\$2,373 36 \$2,500 \$2,216	\$2,348 121 \$2,475 \$2,225	\$2,426 10	\$2,382 16	\$2,325 15	\$2,393 29 \$2,583 \$2,125	\$2,368 40 \$2,583 \$2,200	\$2,297 3	\$2,336 123 \$2,510 \$2,150	\$1,846 14 \$2,247 \$1,559	\$2,334 6	\$2,166 1
Geological Engineering											\$1,700 1	\$2,198 5						
Industrial Engineering	\$2,027 20 \$2,208 \$1,825	\$1,875 1	\$2,041 4	\$2,163 45 \$2,375 \$2,000	\$2,384 19	\$2,251 12	\$2,274 9	\$2,306 10	\$2,391 4	\$2,239 7	\$2,184 9	\$2,169 2	\$2,105 5	\$2,151 3	\$2,324 8	\$2,031 8		
Mechanical Engineering	\$1,973 4		\$2,038 5	\$2,264 263 \$2,400 \$2,100	\$2,409 105 \$2,542 \$2,225	\$2,183 32 \$2,500 \$2,000	\$2,382 58 \$2,517 \$2,280	\$2,312 64 \$2,433 \$2,150	\$2,394 17	\$2,340 26 \$2,450 \$2,233	\$2,279 51 \$2,425 \$2,135	\$2,455 44 \$2,600 \$2,333	\$2,197 22 \$2,400 \$1,950	\$2,298 8	\$2,319 45 \$2,440 \$2,200	\$1,854 75 \$1,992 \$1,559	\$1,835 2	\$2,400 1
Metallurgical Engineering (incl. Metallurgy & Ceramic Engr.)				\$2,288 18	\$2,486 6		\$2,385 7	\$2,198 3		\$2,024 3	\$2,280 22 \$2,400 \$2,150	\$2,416 1			\$2,332 3	\$1,539 6		
Mining Engineering					\$2,488 3	\$1,825 1		\$2,400 1		\$2,400 1	\$2,400 1	\$2,417 1	\$2,000 1					
Nuclear Engineering (incl. Engr. Physics)				\$2,298 2			\$2,500 1						\$2,542 1		\$2,361 6			
Petroleum Engineering								\$2,000 1				\$2,613 105 \$2,875 \$2,300						
Engineering Technology				\$2,160 48 \$2,340 \$2,000	\$2,270 4	\$1,775 4	\$2,033 5	\$2,180 3	\$2,278 3	\$2,147 5	\$2,326 3	\$2,266 4	\$1,951 7		\$2,000 2	\$1,703 4		
Agricultural Sciences		\$1,550 8	\$1,476 6				\$1,660 3		\$1,600 3									
Biological Sciences				\$1,917 1								\$1,509 1				\$1,900 2	\$ 840 1	\$1,005 6
Chemistry				\$2,038 2			\$2,128 16							\$2,150 1		\$1,000 1	\$1,042 1	
Computer Science	\$1,910 18	\$1,744 24 \$2,250 \$1,416	\$1,645 12	\$2,188 235 \$2,427 \$1,860	\$2,276 7	\$2,042 4	\$2,132 25 \$2,275 \$1,900	\$2,121 18	\$1,073 8	\$2,075 3	\$2,000 5	\$2,117 51 \$2,375 \$2,000	\$2,133 30 \$2,492 \$1,750	\$2,100 1	\$2,143 28 \$2,392 \$1,075	\$1,802 19	\$1,906 5	\$1,805 3
Health (Medical) Professions							\$2,422 3											\$1,648 20 \$1,800 \$1,250
Mathematics	\$1,863 4	\$1,075 17		\$2,260 33 \$2,448 \$2,000	\$2,345 1						\$2,400 2	\$2,030 2	\$2,159 9		\$2,375 1	\$1,678 4	\$1,375 1	\$2,033 3
Other Physical & Earth Sciences				\$2,237 10		\$1,700 1		\$2,270 2				\$1,994 9	\$2,283 3			\$1,809 6		



CPC Salary Survey

NATIONAL Interim Report No. 3 May 1985

The National Interim Report No. 3 provides data on beginning salary offers for the 1984-85 recruiting season made to students graduating between September 1, 1984 and August 31, 1985. Tables on pages 2 through 5 provide data on a national level for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 187 placement offices at 163 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

MAY 1985

NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (4/5/85 through 5/3/85)

CUMULATIVE (9/1/84 through 5/3/85)

By Curriculum for All Types of Employers	Number of Offers	Average	90th	Percentiles		Number of Offers	Average	90th	Percentiles	
				50th	10th				50th	10th
BUSINESS										
Accounting	807	\$1,687	\$1,875	\$1,667	\$1,500	4,746	\$1,684	\$1,900	\$1,667	\$1,500
Business-General (incl. Management)	601	1,654	2,083	1,600	1,300	1,990	1,621	2,075	1,583	1,250
Marketing & Distribution	308	1,568	1,875	1,541	1,250	1,041	1,553	1,900	1,500	1,250
HUMANITIES & SOCIAL SCIENCES										
Humanities	64	1,502	1,958	1,500	1,000	369	1,447	2,000	1,417	900
Economics ¹	157	1,758	2,167	1,750	1,375	383	1,730	2,200	1,667	1,250
Other Social Sciences	144	1,625	2,083	1,583	1,250	547	1,506	2,130	1,500	958
ENGINEERING										
Aeronautical	126	2,228	2,460	2,300	1,925	390	2,230	2,450	2,263	1,930
Chemical	460	2,377	2,515	2,400	2,208	1,594	2,375	2,515	2,410	2,200
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	259	1,955	2,300	1,931	1,635	791	1,971	2,333	1,935	1,635
Electrical (incl. Computer Engrg.)	1,898	2,306	2,500	2,350	2,000	6,921	2,278	2,500	2,333	1,940
Geological	9	2,299	*	*	*	43	2,237	2,541	2,423	1,700
Industrial	246	2,225	2,416	2,270	1,950	847	2,193	2,417	2,241	1,917
Mechanical	1,000	2,288	2,500	2,308	2,042	3,695	2,259	2,492	2,300	1,931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	60	2,324	2,500	2,340	2,150	225	2,279	2,500	2,300	2,083
Mining	4	2,300	*	*	*	28	2,192	2,470	2,325	1,755
Nuclear (incl. Engrg. Physics)	16	2,294	*	*	*	62	2,291	2,470	2,300	2,083
Petroleum	49	2,536	2,850	2,650	2,000	341	2,626	2,875	2,750	2,200
Engineering Technology	91	2,131	2,400	2,167	1,700	472	2,131	2,394	2,166	1,800
SCIENCES										
Agricultural Sciences	22	1,561	2,050	1,500	1,250	125	1,477	1,908	1,500	1,106
Biological Sciences	20	1,775	2,291	1,728	1,250	71	1,489	2,167	1,400	1,000
Chemistry	25	2,022	2,417	2,000	1,500	104	1,904	2,343	1,971	1,387
Computer Science	622	2,124	2,400	2,184	1,750	2,368	2,080	2,375	2,140	1,667
Health (Medical) Professions	4	1,330	*	*	*	118	1,789	2,333	1,750	1,280
Mathematics	141	2,029	2,400	2,070	1,583	317	2,032	2,400	2,083	1,485
Other Physical & Earth Sciences	41	1,985	2,492	2,041	1,485	138	1,928	2,424	2,008	1,416
Totals	7,174					27,726				

¹Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers.

MAY 1985

NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

INTERIM PERIOD (4/5/85 through 5/3/85)

CUMULATIVE (9/1/84 through 5/3/85)

By Functional Area for All Types of Employers	INTERIM PERIOD (4/5/85 through 5/3/85)					CUMULATIVE (9/1/84 through 5/3/85)				
	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Accounting/Auditing	864	\$1,700	\$1,916	\$1,670	\$1,500	5,041	\$1,692	\$1,917	\$1,667	\$1,500
Business Administration	277	1,655	2,142	1,650	1,250	1,102	1,611	2,100	1,600	1,166
Communications	31	1,979	2,475	2,166	1,300	186	1,598	2,308	1,658	800
Community & Services Orgs. Work	12	1,153	*	*	*	82	1,321	2,060	1,204	870
EDP-Programming/Systems	755	2,143	2,417	2,208	1,750	2,777	2,104	2,390	2,160	1,725
Engineering	3,929	2,282	2,500	2,333	1,931	14,241	2,268	2,500	2,325	1,930
Farm & Natural Resources Management	2	1,325	*	*	*	47	1,527	2,025	1,500	1,050
Finance & Economics	255	1,797	2,250	1,800	1,416	673	1,732	2,166	1,709	1,300
Health (Medical) Services	14	1,294	*	*	*	150	1,678	2,292	1,667	1,166
Manufacturing &/or Industrial Operations	66	2,136	2,425	2,204	1,750	355	2,076	2,425	2,166	1,600
Mathematics/Statistics	71	1,940	2,275	1,958	1,500	164	1,955	2,333	2,000	1,483
Merchandising/Sales Promotion	284	1,572	1,916	1,500	1,288	952	1,491	1,833	1,469	1,180
Personnel/Employee Relations	24	1,624	2,083	1,542	1,150	106	1,718	2,425	1,638	1,000
Research--Non-Scientific	33	2,022	2,458	2,167	1,417	131	1,990	2,458	2,166	1,250
Research--Scientific	77	2,094	2,500	2,213	1,485	334	2,048	2,500	2,127	1,416
Rotational Training--Non-Technical	73	1,532	1,833	1,500	1,250	230	1,505	1,880	1,452	1,125
Rotational Training--Technical	35	2,189	2,465	2,250	1,600	147	2,163	2,445	2,292	1,600
Sales--Non-Technical Degree	311	1,591	1,875	1,583	1,375	870	1,584	1,916	1,550	1,250
Sales--Technical/Scientific Degree	61	2,232	2,400	2,275	1,960	139	2,193	2,425	2,217	1,917
Totals	7,174					27,726				

*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

MAY 1985
NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

INTERIM PERIOD (4/5/85 through 5/3/85)

CUMULATIVE (9/1/84 through 5/3/85)

Graduate Program	Number of	Average	Percentiles			Number of	Average	Percentiles		
	Offers		90th	50th	10th			Offers	90th	50th
BUSINESS										
Accounting	23	\$1,944	\$2,250	\$1,933	\$1,666	350	\$2,037	\$2,333	\$2,041	\$1,750
MBA (Non-Technical Undergraduate)	240	2,494	3,083	2,500	1,916	778	2,317	2,958	2,253	1,750
MBA (Technical Undergraduate)	53	2,626	3,041	2,615	2,083	176	2,526	2,917	2,502	2,083
MS-Business (incl. Management, Marketing, Finance, etc.)	57	2,592	3,583	2,425	1,916	129	2,471	3,333	2,350	1,833
Industrial Management (incl. Industrial Administration)	12	2,422	*	*	*	32	2,399	2,792	2,350	2,080
Administration (incl. Public, Hospital, etc.)	5	2,636	*	*	*	28	2,413	2,917	2,400	1,755
HUMANITIES & SOCIAL SCIENCES										
Humanities	1	1,385	*	*	*	31	1,515	2,000	1,417	1,000
Social Sciences	5	1,510	*	*	*	55	1,694	2,250	1,613	1,250
ENGINEERING										
Chemical	37	2,629	2,708	2,640	2,517	143	2,603	2,775	2,625	2,400
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	30	2,416	2,750	2,366	2,125	133	2,375	2,752	2,349	1,958
Electrical (incl. Computer Engrg.)	161	2,727	2,900	2,750	2,508	675	2,731	2,950	2,750	2,500
Industrial	22	2,582	2,917	2,604	2,267	66	2,487	2,917	2,508	2,158
Mechanical	72	2,678	2,846	2,700	2,400	339	2,609	2,833	2,650	2,300
Nuclear (incl. Engrg. Physics)	+	+				19	2,552	*	*	*
SCIENCES										
Chemistry	4	2,245	*	*	*	19	2,103	*	*	*
Computer Science	57	2,606	2,900	2,642	2,250	289	2,551	2,892	2,584	2,101
Geology & Related Geological Sciences	15	2,569	*	*	*	98	2,583	2,800	2,700	2,053
Mathematics	7	2,404	*	*	*	27	2,414	2,783	2,450	1,817
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	9	2,513	*	*	*	32	2,549	2,700	2,550	2,450
Totals	810					3,419				

*Not computed for fewer than 20 offers.

+No offers reported.

MAY 1985

NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED¹

INTERIM PERIOD (4/5/85 through 5/3/85)

Graduate Program	Number of Offers	Average	Percentiles		
			90th	50th	10th
Over 1 to 2 years					
MBA--Non-Technical Undergraduate	101	\$2,752	\$3,333	\$2,783	\$2,083
MBA--Technical Undergraduate	47	2,882	3,333	2,916	2,500
Over 2 to 4 years					
MBA--Non-Technical Undergraduate	151	2,949	3,750	2,958	2,333
MBA--Technical Undergraduate	51	2,882	3,750	2,917	2,166
Over 4 years					
MBA--Non-Technical Undergraduate	71	2,714	3,333	2,750	2,125
MBA--Technical Undergraduate	17	2,988	*	*	*
Totals	438				

CUMULATIVE (9/1/84 through 5/3/85)

Number of Offers	Average	Percentiles		
		90th	50th	10th
210	\$2,610	\$3,333	\$2,583	\$1,900
66	2,809	3,333	2,916	2,290
256	2,817	3,583	2,833	2,100
67	2,872	3,750	2,917	2,166
146	2,646	3,333	2,600	2,000
42	2,868	3,346	2,934	2,250
787				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	51	\$3,395	\$3,595	\$3,425	\$3,250	120	\$3,378	\$3,625	\$3,417	\$3,167
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+				8	2,610	*	*	*
Electrical (incl. Computer Engrg.)	8	3,680	*	*	*	62	3,479	3,842	3,552	2,833
Mechanical	9	2,818	*	*	*	38	3,053	3,875	3,250	2,150
SCIENCES										
Chemistry	51	3,130	3,333	3,125	3,005	137	2,995	3,333	3,083	2,500
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	5	3,450	*	*	*	13	2,917	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	3	3,516	*	*	*	20	3,258	3,583	3,434	2,583
Physics	7	3,150	*	*	*	37	3,068	3,623	3,200	1,917
Totals	134					435				

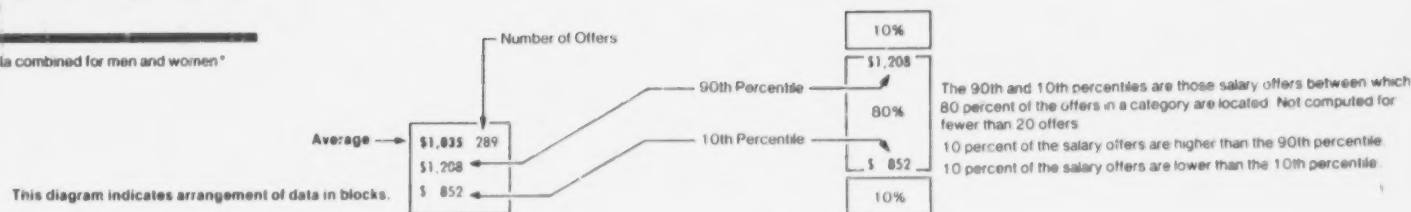
¹Years of previous full-time, non-military employment.

*Not computed for fewer than 20 offers.

+No offers reported.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 3 ■ May 1985 ■ Data combined for men and women*



CURRICULUM		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT			
		Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace Electronics & Instruments	Automotive & Mechanical Equipment	Building Materials Mfr's & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities Public (excl. Transportation)	Government— Federal	Government— Local/State	Non-Profit Orgs. & Educational Institutions	
BACHELOR'S DEGREE																				
NON-TECHNICAL	Accounting	\$1,693 582 \$1,866 \$1,542	\$1,588 38 \$1,792 \$1,375	\$1,521 24 \$1,750 \$1,300	\$1,799 26 \$1,950 \$1,666	\$1,700 5	\$1,675 14	\$1,658 8	\$1,831 8	\$1,724 12	\$1,624 11	\$1,745 5	\$1,795 39 \$1,958 \$1,625	\$1,500 1		\$1,671 13	\$1,556 7	\$1,552 13	\$1,500 1	
	Business—General (incl. Mgmt.)	\$1,857 18 \$1,606 166 \$2,000 \$1,292	\$1,606 166 \$1,750 \$1,250	\$1,477 164 \$1,750 \$1,250	\$1,715 67 \$2,083 \$1,500	\$1,779 5	\$1,907 12	\$1,990 30 \$2,300 \$1,583	\$1,757 26 \$2,010 \$1,384	\$1,905 48 \$2,208 \$1,500	\$1,708 13	\$1,698 7	\$1,817 14 \$1,712 11	\$1,600 2	\$1,894 6		\$1,330 9	\$1,350 1	\$1,190 2	
	Marketing & Distribution	\$1,749 3	\$1,582 17	\$1,473 128 \$1,800 \$1,200	\$1,563 51 \$1,800 \$1,385	\$1,673 6	\$1,727 14	\$1,783 13	\$1,673 19	\$1,698 23 \$1,942 \$1,450	\$1,659 11	\$1,611 4	\$1,828 5		\$1,600 1	\$1,587 8		\$1,200 2		\$1,254 3
	Humanities		\$1,712 10	\$1,434 29 \$1,916 \$ 833	\$1,780 9		\$1,450 1			\$1,667 1	\$1,750 1	\$1,438 2		\$1,500 2			\$1,343 2	\$1,250 2	\$1,100 5	
	Economics	\$1,851 3	\$1,776 76 \$2,200 \$1,375	\$1,530 24 \$1,750 \$1,267	\$1,854 9		\$1,563 2	\$1,848 3	\$1,913 11	\$1,753 6	\$1,750 1	\$1,675 1	\$1,875 1	\$2,051 14			\$1,395 3	\$1,125 1	\$1,229 2	
	Other Social Sciences	\$1,860 7	\$1,773 30 \$2,250 \$1,385	\$1,526 54 \$1,833 \$1,250	\$1,656 4	\$1,783 3	\$1,671 2	\$1,699 10	\$1,742 4	\$1,776 10		\$2,600 1	\$1,500 2	\$2,500 1		\$1,756 3	\$1,333 2		\$1,107 11	
MASTER'S DEGREE—INEXPERIENCED																				
MBA—Non-Technical Undergraduate Degree		\$2,326 32 \$2,583 \$1,917	\$2,600 92 \$3,500 \$2,083	\$2,413 13	\$2,204 23 \$2,666 \$1,600	\$2,095 13		\$2,572 10	\$2,461 4	\$2,710 13	\$2,861 3		\$2,549 16	\$2,678 9		\$2,238 4	\$1,654 4	\$1,858 1	\$2,041 3	
MBA—Technical Undergraduate Degree		\$2,339 9	\$2,645 16	\$3,683 1	\$2,772 12	\$2,300 1		\$2,878 1		\$3,083 2	\$2,650 2		\$2,680 3	\$2,778 3		\$2,265 2			\$1,917 1	
BACHELOR'S SUMMARY																				
Non-Technical Curricula		\$1,700 613 \$1,875 \$1,550	\$1,659 337 \$2,083 \$1,333	\$1,484 423 \$1,792 \$1,225	\$1,691 166 \$2,010 \$1,492	\$1,725 19	\$1,743 45 \$2,142 \$1,333	\$1,854 64 \$2,167 \$1,583	\$1,767 68 \$2,010 \$1,384	\$1,811 100 \$2,167 \$1,500	\$1,671 37 \$1,916 \$1,300	\$1,715 20 \$1,917 \$1,335	\$1,794 61 \$2,000 \$1,666	\$1,881 29 \$2,458 \$1,333	\$1,600 3	\$1,702 30 \$2,000 \$1,333	\$1,392 25 \$1,583 \$1,199	\$1,474 17	\$1,157 24 \$1,400 \$ 840	
Technical Curricula		\$2,032 35 \$2,250 \$1,796	\$1,905 109 \$2,291 \$1,500	\$1,908 39 \$2,250 \$1,500	\$2,304 1900 \$2,490 \$2,125	\$2,365 254 \$2,502 \$2,200	\$2,113 261 \$2,400 \$1,708	\$2,334 424 \$2,475 \$2,135	\$2,299 389 \$2,459 \$2,100	\$2,290 112 \$2,417 \$1,943	\$2,324 136 \$2,467 \$2,090	\$2,352 138 \$2,450 \$2,083	\$2,423 318 \$2,650 \$2,100	\$2,168 191 \$2,458 \$1,750	\$2,300 14	\$2,279 332 \$2,425 \$2,000	\$1,833 362 \$2,057 \$1,558	\$1,794 48 \$2,208 \$1,586	\$1,816 31 \$2,333 \$1,222	

* Data in block tables are for interim period only (4/5/85 through 5/3/85).

Bachelor's Degree	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	Accounting— Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale & Services)	Aerospace: Electronics & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals: Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research & / or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local / State	Non-Profit Orgs & Educational Institutions
Aeronautical Engineering	\$2,259 2			\$2,330 70 \$2,458 \$2,225	\$2,346 4	\$2,153 8		\$2,381 14		\$1,958 1	\$2,600 1		\$2,375 1			\$1,852 25 \$1,933 \$1,559		
Chemical Engineering			\$2,250 1	\$2,337 28 \$2,471 \$2,250	\$2,414 6	\$2,328 9	\$2,389 194 \$2,500 \$2,287	\$2,381 7	\$2,384 128 \$2,420 \$2,210	\$2,407 54 \$2,500 \$2,375	\$2,234 2	\$2,478 90 \$2,583 \$2,400	\$2,272 13	\$2,477 3	\$2,254 8	\$1,823 15 \$1,900 2		
Civil Engineering (incl. Construction, Sanitary, & Transportation Engr.)			\$2,118 4	\$2,153 11	\$1,758 2	\$1,922 93 \$2,220 \$1,667	\$2,300 9	\$2,117 5	\$2,200 1	\$1,958 1	\$1,613 4	\$2,286 14	\$2,001 44 \$2,140 \$1,750		\$2,093 10	\$1,837 25 \$1,933 \$1,559	\$1,752 35 \$1,964 \$1,633	\$1,833 1
Electrical Engineering (incl. Computer Engr.)	\$2,177 4	\$2,292 4	\$2,500 2	\$2,356 1,025 \$2,500 \$2,208	\$2,379 69 \$2,552 \$2,200	\$2,269 56 \$2,417 \$2,091	\$2,400 52 \$2,480 \$2,300	\$2,321 217 \$2,475 \$2,167	\$2,309 11	\$2,356 25 \$2,500 \$2,208	\$2,377 16	\$2,448 39 \$2,600 \$2,250	\$2,312 39 \$2,500 \$2,000	\$2,440 4	\$2,343 156 \$2,482 \$2,190	\$1,845 166 \$2,165 \$1,558	\$2,231 3	\$2,238 10
Geological Engineering				\$2,333 1								\$2,295 8						
Industrial Engineering	\$2,001 6	\$1,468 2	\$2,583 1	\$2,190 74 \$2,370 \$2,000	\$2,328 31 \$2,500 \$2,225	\$2,273 6	\$2,247 16	\$2,225 27 \$2,333 \$2,083	\$2,400 25 \$2,417 \$2,400	\$2,283 6	\$2,184 10	\$2,282 3	\$2,291 8		\$2,252 15	\$1,908 15		\$2,300 1
Mechanical Engineering			\$2,113 2	\$2,286 303 \$2,425 \$2,150	\$2,393 127 \$2,500 \$2,208	\$2,232 57 \$2,383 \$2,100	\$2,320 89 \$2,500 \$2,200	\$2,308 80 \$2,435 \$2,200	\$2,341 25 \$2,483 \$2,000	\$2,358 28 \$2,500 \$2,250	\$2,478 59 \$2,600 \$2,300	\$2,310 25 \$2,450 \$2,100	\$2,405 4	\$2,305 63 \$2,450 \$2,100	\$1,833 68 \$2,148 \$1,559	\$2,062 3	\$2,365 1	
Metallurgical Engineering (incl. Metallurgy & Ceramic Engr.)				\$2,348 11	\$2,448 6	\$2,383 1	\$2,327 5	\$2,355 2		\$2,271 2	\$2,280 26 \$2,450 \$2,150	\$2,418 5				\$1,900 1		\$2,400 1
Mining Engineering							\$2,200 1					\$2,200 1			\$2,400 2			
Nuclear Engineering (incl. Engr. Physics)				\$2,113 2		\$2,100 1	\$2,785 2						\$2,192 2		\$2,385 8	\$1,975 1		
Petroleum Engineering								\$2,830 1			\$2,061 3	\$2,561 45 \$2,850 \$2,000						
Engineering Technology		\$2,500 1	\$1,875 1	\$2,231 34 \$2,350 \$2,100		\$1,872 13	\$2,198 2	\$2,149 9	\$2,361 6	\$2,323 4	\$2,183 3		\$1,979 2	\$2,000 1	\$2,151 10	\$1,628 4	\$1,600 1	
Agricultural Sciences		\$1,433 7	\$1,500 1	\$1,400 1	\$1,333 1		\$1,818 4		\$1,790 5	\$1,664 1			\$1,100 2					
Biological Sciences		\$2,175 5		\$2,166 1			\$1,598 3		\$1,603 3	\$1,664 1			\$1,991 2		\$1,917 1			\$1,326 4
Chemistry		\$2,250 2	\$2,250 1	\$2,275 1			\$1,984 11	\$1,750 1	\$2,417 1	\$2,020 1		\$2,560 1	\$2,313 3			\$1,500 1		\$1,250 2
Computer Science	\$1,985 18	\$1,877 39 \$2,291 \$1,542	\$1,789 20 \$2,000 \$1,565	\$2,194 287 \$2,418 \$1,900	\$2,177 6	\$2,264 15	\$2,191 34 \$2,333 \$2,100	\$2,151 21 \$2,417 \$1,865	\$1,867 7	\$2,062 10	\$2,089 6	\$2,205 48 \$2,375 \$2,083	\$2,113 34 \$2,521 \$1,500	\$2,259 2	\$2,140 55 \$2,390 \$1,920	\$1,663 17	\$1,772 3	
Health (Medical) Professions																		\$1,330 4
Mathematics	\$2,033 5	\$1,927 48 \$2,233 \$1,583	\$1,745 6	\$2,340 36 \$2,458 \$1,917	\$2,850 2	\$2,350 1	\$2,158 1	\$2,327 5		\$1,863 2	\$1,850 1	\$2,109 4	\$2,163 9		\$2,277 3	\$1,710 9	\$1,333 1	\$1,749 6
Other Physical & Earth Sciences		\$1,832 1		\$2,316 13		\$1,500 1	\$2,000 1					\$2,167 1	\$2,160 7		\$2,000 1	\$1,683 15		\$1,400 1

1The average and the 90th percentiles are close in value because of a clustering of offers

*The average and the 10th percentiles are close in value because of a clustering of offers

+ All data points are close in value because all but 3 offers fall between \$2,400 and \$2,417



CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	1	739	\$1583	\$1695	*	*	*
Business—General (incl. Mgmt.)	2	138	1600	1561	*	*	*
Marketing & Distribution	+	55	+	1522			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	52	+	1379			
Economics ²	+	8	+	1495			
Other Social Sciences	+	31	+	1453			
ENGINEERING							
Aeronautical	+	34	+	2269			
Chemical	3	145	2403	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	60	1542	2022	*	*	*
Electrical (incl. Computer Engrg.)	15	648	2278	2267	*	*	*
Geological	+	7	+	2315			
Industrial	1	70	2166	2154	*	*	*
Mechanical	3	372	2196	2285	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	20	+	2316			
Mining	+	1	+	2470			
Nuclear (incl. Engrg. Physics)	+	6	+	2276			
Petroleum	+	58	+	2704			
Engineering Technology	2	72	2154	2122	*	*	*
SCIENCES							
Agricultural Sciences	+	13	+	1435			
Biological Sciences	+	6	+	1365			
Chemistry	+	17	+	1939			
Computer Science	9	255	2297	2099	*	*	*
Health (Medical) Professions	+	4	+	1451			
Mathematics	+	12	+	1960			
Other Physical & Earth Sciences	+	8	+	1639			
Totals	37	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	83	2423	\$1637	\$1669	\$1800	\$1616	\$1583
	8	773	1796	1580	*	*	*
	4	471	1801	1530	*	*	*
	1	189	1208	1340	*	*	*
	8	81	1672	1470	*	*	*
	4	237	1512	1350	*	*	*
	1	116	1559	2187	*	*	*
	12	440	2377	2356	*	*	*
	2	298	1604	1940	*	*	*
	50	2322	2308	2240	2500	2296	2166
	+	18	+	2312			
	5	302	2250	2156	*	*	*
	37	1299	2105	2226	2425	2250	1450
	7	67	2325	2256	*	*	*
	+	11	+	2100			
	+	27	+	2233			
	+	162	+	2678			
	2	227	2154	2137	*	*	*
	1	62	2050	1439	*	*	*
	+	32	+	1466			
	1	36	2000	1846	*	*	*
	50	897	2128	2041	2383	2207	1806
	6	76	1933	1869	*	*	*
	4	54	1736	1994	*	*	*
	1	43	2150	1804	*	*	*
	297	10663					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	2	765	\$1895	\$1699	*	*	*
Business Administration	+	77	+	1560			
Communications	+	24	+	1808			
Community & Service Orgs. Work	+	7	+	1357			
EDP-Programming/Systems	10	298	2284	2103	*	*	*
Engineering	23	1387	2244	2281	\$2441	\$2298	\$2000
Farm & Natural Resources Mgmt.	+	3	+	1466			
Finance & Economics	2	34	1600	1561	*	*	*
Health (Medical) Services	+	9	+	1386			
Manufacturing &/or Industrial Oprs.	+	38	+	2107			
Mathematics/Statistics	+	4	+	1930			
Merchandising/Sales Promotion	+	62	+	1383			
Personnel/Employee Relations	+	8	+	1284			
Research—Non-Scientific	+	9	+	1797			
Research—Scientific	+	28	+	1998			
Rotational Training—Non Technical	+	11	+	1501			
Rotational Training—Technical	+	6	+	2360			
Sales—Non-Technical Degree	+	51	+	1570			
Sales—Technical/Scientific Degree	+	10	+	2146			
Totals	37	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	84	2493	\$1642	\$1671	\$1800	\$1616	\$1583
Business Administration	9	500	1560	1553	*	*	*
Communications	1	110	1875	1310	*	*	*
Community & Service Orgs. Work	+	41	+	1396			
EDP-Programming/Systems	59	980	2159	2060	2383	2208	1806
Engineering	108	4945	2222	2236	2500	2275	1667
Farm & Natural Resources Mgmt.	+	30	+	1432			
Finance & Economics	7	207	1689	1613	*	*	*
Health (Medical) Services	6	91	1933	1787	*	*	*
Manufacturing &/or Industrial Oprs.	+	145	+	2049			
Mathematics/Statistics	2	40	1435	1964	*	*	*
Merchandising/Sales Promotion	1	418	1708	1426	*	*	*
Personnel/Employee Relations	+	34	+	1592			
Research—Non-Scientific	1	36	1208	1848	*	*	*
Research—Scientific	2	106	2025	1956	*	*	*
Rotational Training—Non Technical	1	84	2500	1472	*	*	*
Rotational Training—Technical	+	26	+	1991			
Sales—Non-Technical Degree	6	333	1767	1556	*	*	*
Sales—Technical/Scientific Degree	+	44	+	2144			
Totals	287	10663					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.
 + No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	+	76	+	\$2007			
MBA (Non-Technical Undergraduate)	+	43	+	2084			
MBA (Technical Undergraduate)	6	18	\$2619	2513	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	2	13	2599	2222	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2364			
Administration (incl. Public, Hospital, etc.)	+	2	+	2404			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	10	+	1135			
Social Sciences	+	2	+	1520			
ENGINEERING							
Chemical	+	16	+	2571			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	21	2312	2389	*	*	*
Electrical (incl. Computer Engrg.)	20	49	2931	2766	\$3166	\$2916	\$2708
Industrial	1	6	1916	2216	*	*	*
Mechanical	7	42	2750	2616	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2795			
SCIENCES							
Chemistry	+	3	+	1945			
Computer Science	2	27	2691	2296	*	*	*
Geology & Related Geological Sciences	+	18	+	2655			
Mathematics	+	1	+	2783			
* Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	3	4	2608	2539	*	*	*
Totals	42	361					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th
3	241	\$2233	\$2030	*	*	*
+	235	+	2091			
8	57	2606	2486	*	*	*
2	42	2599	2192	*	*	*
+	12	+	2330			
+	14	+	2263			
+	23	+	1476			
1	37	1458	1606	*	*	*
+	34	+	2460			
1	80	2312	2321	*	*	*
69	252	2791	2703	\$3066	\$2800	\$2541
8	25	2408	2323	*	*	*
13	119	2786	2537	*	*	*
1	9	2700	2619	*	*	*
+	9	+	1884			
4	117	2619	2449	*	*	*
+	55	+	2541			
+	7	+	2557			
7	16	2630	2561	*	*	*
117	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 1/5/85 THROUGH 2/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	7	+	\$2344			
MBA - Tech Undergraduate	+	2	+	2521			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	6	+	2341			
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	+	9	+	2328			
MBA - Tech Undergraduate	+	4	+	2562			
Totals	+	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
Regional	National	Regional	National	90th	50th	10th
3	37	\$2292	\$2367	*	*	*
+	8	+	2478			
+	25	+	2498			
+	3	+	2638			
+	32	+	2548			
+	10	+	2660			
5	115					

ENGINEERING

Chemical	+	20	+	\$3353			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	2359			
Electrical (incl. Computer Engrg.)	1	7	\$3760	3227	*	*	*
Mechanical	+	7	+	3195			

SCIENCES

Chemistry	+	20	+	2818			
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	4	+	2843			
Physics	+	4	+	2733			
Totals	1	69					

DOCTORAL DEGREE CANDIDATES

2	38	\$3470	\$3343	*	*	*
1	7	3500	2471	*	*	*
1	25	3760	3395	*	*	*
1	16	2545	3008	*	*	*
3	53	3200	2851	*	*	*
+	6	+	2541			
+	12	+	3109			
1	16	3500	3085	*	*	*
9	173					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	/ 1583 1 / / /	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /
BUSINESS - GENERAL	/ / / /	/ 1600 2 / / /	/ / / /	/ / / /	/ / / /	/ / / /
MARKETING/DISTRIBUTN	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /
HUMANITIES	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /
ECONOMICS	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /
OTHR SOCIAL SCIENCES	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /	/ / / /

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 BY CURRICULUM & EMPLOYER

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PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/
ELECTRICAL -COMPTN	/ 2083 1	/	/	/ 2326 6	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 2166 1	/	/	/	/	/
MECHANICAL	/	/	/	/ 2300 1	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2225 1	/	/

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PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 2187 2	//	//	// 2336 4	//	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	//	//	//	//	//	//
BUSINESS - GENERAL	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//
HUMANITIES	//	//	//	//	//	//
ECONOMICS	//	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	//	//

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED
AERONAUTICAL	/		/		/		/		/	/
	/		/		/		/		/	/
CHEMICAL	/	2395 1	/	2441 1	/		/	2375 1	/	/
	/		/		/		/		/	/
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/	/
	/		/		/		/		/	/
ELECTRICAL -COMPTR	/		/		/		/		/	/
	/		/		/		/		/	/
GEOLOGICAL	/		/		/		/		/	/
	/		/		/		/		/	/
INDUSTRIAL	/		/		/		/		/	/
	/		/		/		/		/	/
MECHANICAL	/	2425 1	/		/		/		/	/
	/		/		/		/		/	/
METALLURGICAL	/		/		/		/		/	/
	/		/		/		/		/	/
MINING	/		/		/		/		/	/
	/		/		/		/		/	/
NUCLEAR -ENGRG PHYS	/		/		/		/		/	/
	/		/		/		/		/	/
PETROLEUM -NATL GAS	/		/		/		/		/	/
	/		/		/		/		/	/
ENGINEERING TECH	/		/		/		/		/	/
	/		/		/		/		/	/

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/	/	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	// //	// //	// //	// //	// //	// //
BUSINESS - GENERAL	// //	// //	// //	// //	// //	// //
MARKETING/DISTRIBUTN	// //	// //	// //	// //	// //	// //
HUMANITIES	// //	// //	// //	// //	// //	// //
ECONOMICS	// //	// //	// //	// //	// //	// //
OTHR SOCIAL SCIENCES	// //	// //	// //	// //	// //	// //

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	ULTIES-PUBL		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	1542	1	/	/	/	/
ELECTRICAL -COMPT	/ 2291	1	/	/ 2308	6	/ 2000	1	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/	/	/	/	/
MECHANICAL	/	/	/	/	1865	1	/	/	/	/
METALLURGICAL	/	/	/	/	/	/	/	/	/	/
MINING	/	/	/	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2083	1	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURL SCIENCES	//	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//	//
COMPUTER SCIENCE	// 2437 2	//	//	//	//	// 2083 1	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	// 2333 1 //	//	//	// 2694 3 //	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	// 2800 1 //	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	// 2500 1 //	//	//	//



CPC Salary Survey

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EASTERN REGION (ECPO)

Bentley College
 Boston College
 University of Bridgeport
 Brown University
 Columbia University
 Columbia University - Graduate School of Business
 University of Connecticut
 Cornell University
 City University of New York - Bernard M. Baruch College
 City University of New York - City College
 City University of New York - Hunter College
 Dartmouth College
 Johnson & Wales College
 University of Maine - Orono
 Massachusetts Institute of Technology
 Massachusetts Institute of Technology - Sloan School of Management
 University of Massachusetts - Amherst
 Mount Holyoke College
 New York University - Graduate School of Business
 Polytechnic Institute of New York
 Rensselaer Polytechnic Institute
 University of Rhode Island
 University of Rochester
 University of Rochester - Graduate School of Management
 Smith College
 State University of New York - Buffalo
 Union College
 Williams College
 Worcester Polytechnic Institute
 Yale University - School of Organization and Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	82	846	\$1636	\$1693	\$1792	\$1667	\$1542
Business—General (incl. Mgmt.)	4	308	1622	1626	*	*	*
Marketing & Distribution	2	112	1364	1539	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	3	57	1622	1544	*	*	*
Economics ²	1	49	1667	1839	*	*	*
Other Social Sciences	1	77	1452	1475	*	*	*
ENGINEERING							
Aeronautical	3	76	2261	2228	*	*	*
Chemical	33	284	2426	2402	2500	2425	2360
Civil (incl. Construction, Sanitary, & Transportation Engr.)	3	97	1961	2051	*	*	*
Electrical (incl. Computer Engr.)	93	1094	2382	2297	2516	2375	2250
Geological	+	10	+	2118	*	*	*
Industrial	2	133	2167	2214	*	*	*
Mechanical	81	574	2293	2273	2450	2334	2080
Metallurgical (incl. Metallurgy & Ceramic Engr.)	2	29	2318	2330	*	*	*
Mining	+	4	+	2042	*	*	*
Nuclear (incl. Engr. Physics)	+	9	+	2357	*	*	*
Petroleum	+	24	+	2537	*	*	*
Engineering Technology	9	62	2269	2130	*	*	*
SCIENCES							
Agricultural Sciences	+	21	+	1431	*	*	*
Biological Sciences	+	8	+	1311	*	*	*
Chemistry	+	22	+	1757	*	*	*
Computer Science	22	353	2239	2073	2416	2209	2113
Health (Medical) Professions	+	15	+	1564	*	*	*
Mathematics	1	43	2333	1984	*	*	*
Other Physical & Earth Sciences	+	23	+	1861	*	*	*
Totals	2465	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	165	3269	\$1637	\$1676	\$1792	\$1625	\$1542
	14	1081	1721	1593	*	*	*
	6	583	1456	1533	*	*	*
	4	246	1519	1388	*	*	*
	9	130	1672	1609	*	*	*
	5	314	1500	1381	*	*	*
	4	192	2086	2204	*	*	*
	47	724	2413	2374	2500	2425	2350
	5	395	1818	1968	*	*	*
	143	3416	2356	2298	2516	2391	2208
	+	28	+	2243	*	*	*
	7	435	2227	2174	*	*	*
	118	1873	2234	2240	2450	2316	1866
	9	96	2323	2278	*	*	*
	+	15	+	2085	*	*	*
	+	36	+	2264	*	*	*
	+	186	+	2660	*	*	*
	11	289	2248	2136	*	*	*
	1	83	2050	1437	*	*	*
	+	40	+	1435	*	*	*
	1	58	2000	1813	*	*	*
	72	1250	2162	2091	2383	2208	1833
	6	91	1933	1819	*	*	*
	5	99	1856	1990	*	*	*
	1	66	2150	1824	*	*	*
Totals	633	14995					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/2/85 THROUGH 3/1/85							CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	84	923	\$1656	\$1706	\$1792	\$1667	\$1500	168	3416	\$1649	\$1681	\$1800	\$1625	\$1500
Business Administration	7	156	1770	1620	*	*	*	16	656	1653	1569	*	*	*
Communications	1	23	2375	2051	*	*	*	2	133	2125	1439	*	*	*
Community & Service Orgs. Work	+	20	+	1316				+	61	+	1370			
EDP-Programming/Systems	28	413	2235	2079	2459	2213	2041	87	1393	2184	2066	2416	2208	1833
Engineering	215	2212	2345	2289	2500	2375	2160	323	7157	2304	2253	2500	2360	2000
Farm & Natural Resources Mgmt.	+	7	+	1490				+	37	+	1443			
Finance & Economics	2	64	1817	1677	*	*	*	9	271	1718	1628	*	*	*
Health (Medical) Services	+	17	+	1426				6	108	1933	1730	*	*	*
Manufacturing &/or Industrial Oprs.	+	73	+	2056				+	218	+	2052			
Mathematics/Statistics	1	19	2333	1949	*	*	*	3	59	1734	1959	*	*	*
Merchandising/Sales Promotion	2	112	1420	1448	*	*	*	3	530	1516	1431	*	*	*
Personnel/Employee Relations	+	41	+	1921				+	75	+	1772			
Research—Non-Scientific	1	19	2300	1960	*	*	*	2	55	1754	1887	*	*	/ *
Research—Scientific	2	54	2304	1921	*	*	*	4	160	2165	1944	*	*	*
Rotational Training—Non-Technical	3	44	1349	1469	*	*	*	4	128	1637	1471	*	*	*
Rotational Training—Technical	+	25	+	2069				+	51	+	2029			
Sales—Non-Technical Degree	+	99	+	1638				6	432	1768	1575	*	*	*
Sales—Technical/Scientific Degree	+	11	+	2128				+	55	+	2141			
Totals	346	4332						633	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	70	\$1667	\$2111	*	*	*	6	311	\$1950	\$2048	*	*	*
MBA (Non-Technical Undergraduate)	1	122	1983	2276	*	*	*	1	357	1983	2155	*	*	*
MBA (Technical Undergraduate)	2	21	2123	2341	*	*	*	10	78	2510	2447	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	10	+	2600				2	52	2600	2271	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266				+	16	+	2314			
Administration (incl. Public, Hospital, etc.)	+	3	+	2357				+	17	+	2280			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1683				+	29	+	1519			
Social Sciences	+	13	+	2015				1	50	1458	1713	*	*	*
ENGINEERING														
Chemical	6	29	2683	2635	*	*	*	6	63	2683	2541	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	12	2600	2486	*	*	*	3	92	2504	2343	*	*	*
Electrical (incl. Computer Engrg.)	35	111	2769	2746	\$2983	\$2783	\$2460	104	363	2784	2716	\$3000	\$2783	\$2525
Industrial	+	9	+	2689				8	34	2408	2420	*	*	*
Mechanical	4	62	2658	2630	*	*	*	17	181	2756	2569	*	*	*
Nuclear (incl. Engrg. Physics)	3	3	2386	2386	*	*	*	4	12	2465	2561	*	*	*
SCIENCES														
Chemistry	+	1	+	2333				+	10	+	1930			
Computer Science	6	35	2919	2637	*	*	*	10	152	2800	2493	*	*	*
Geology & Related Geological Sciences	+	16	+	2705				+	71	+	2578			
Mathematics	+	5	+	2282				+	12	+	2443			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	1	2666	2666	*	*	*	8	17	2635	2568	*	*	*
Totals	63	533						180	1917					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	1	28	\$1917	\$2498	*	*	*
MBA - Tech Undergraduate	+	4	+	3042			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	29	+	2757			
MBA - Tech Undergraduate	+	8	+	3092			
Over 4 years							
MBA - Non-Tech Undergraduate	+	19	+	2686			
MBA - Tech Undergraduate	+	6	+	2837			
Totals	1	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	6	65	\$2230	\$2424	*	*	*
	+	12	+	2667			
	+	54	+	2639			
	+	11	+	2968			
	+	51	+	2599			
	+	16	+	2727			
	6	209					

ENGINEERING

Chemical	2	14	\$3630	\$3436	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engr.)	+	+	+	+			
Electrical (incl. Computer Engr.)	1	12	3700	3379	*	*	*
Mechanical	2	7	3588	3215	*	*	*

SCIENCES

Chemistry	1	10	3450	3043	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	2709			
Metalurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	3	3	3406	3406	*	*	*
Physics	+	4	+	2752			
Totals	9	52					

DOCTORAL DEGREE CANDIDATES

	4	52	\$3550	\$3368	*	*	*
	1	7	3500	2471	*	*	*
	2	37	3730	3390	*	*	*
	3	23	3240	3071	*	*	*
	4	63	3263	2882	*	*	*
	+	8	+	2583			
	3	15	3406	3168	*	*	*
	1	20	3500	3019	*	*	*
	18	225					

¹ Years of previous full-time, non military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
ACCOUNTING	/ 1631 76 / / 1783 / / 1500 /	/ / /	/ 1667 1 / / / /	/ 1700 2 / / / /	/ / /	/ / /
BUSINESS - GENERAL	/ / /	/ 1467 2 / / / /	/ 1500 1 / / / /	/ 1783 2 / / / /	/ / /	/ / /
MARKETING/DISTRIBUTN	/ / /	/ / /	/ 1364 2 / / / /	/ / /	/ / /	/ / /
HUMANITIES	/ / /	/ 1292 1 / / / /	/ / /	/ 2367 1 / / / /	/ / /	/ / /
ECONOMICS	/ / /	/ 1667 1 / / / /	/ / /	/ / /	/ / /	/ / /
OTHR SOCIAL SCIENCES	/ / /	/ / /	/ 1452 1 / / / /	/ / /	/ / /	/ / /

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2261 3	/	/
CHEMICAL	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/ 1867 2
ELECTRICAL -CMPTR	/	/	/	/ 2387 65	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 2167 2	/	/	/	/	/
MECHANICAL	/	/ 1798 1	/	/ 2270 32	/	/ 2250 2
METALLURGICAL	/	/	/	/ 2318 2	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2200 1	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO, MECH-EGPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/		/		/	/		/	/
	/		/		/	/		/	/
BIOLOGICAL SCIENCES	/		/		/	/		/	/
	/		/		/	/		/	/
CHEMISTRY	/		/		/	/		/	/
	/		/		/	/		/	/
COMPUTER SCIENCE	/	2188 2	/	2063 2	/	/	2278 11	/	/
	/		/		/	/		/	/
HEALTH (MED) PROFSNS	/		/		/	/		/	/
	/		/		/	/		/	/
MATHEMATICS	/		/		/	/	2333 1	/	/
	/		/		/	/		/	/
OTHR PHYSCL/EARTH SCI	/		/		/	/		/	/
	/		/		/	/		/	/

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	// 1668 1 //	// 1834 1 //	//	//	//	//
BUSINESS - GENERAL	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//
HUMANITIES	// 1208 1 //	//	//	//	//	//
ECONOMICS	//	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	//	//

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2421 24	/	2441 1	/		/	2460 3	/		/	2500 2
	/	2450	/		/		/		/		/	
	/	2360	/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2403 3	/	2427 16	/		/	2216 1	/		/	2387 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2423 16	/	2305 14	/	2425 1	/	2292 3	/	2186 3	/	2361 4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2208 1	/		/	2347 6	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 2169 3	//	//	//	// 2041 1	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	//	//	// 1700 1	//	//	//
BUSINESS - GENERAL	//	//	//	//	// 1333 1	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//
HUMANITIES	//	//	//	//	//	//
ECONOMICS	//	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	//	//

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 AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/	/ 2465 1	/ 2290 2	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2130 1	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 2314 3	/	/	/ 1967 2	/	/
	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/ 2160 2	/	/ 2400 1	/ 1870 2	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 1931 1	/	/
	/	/	/	/	/	/

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	//	//	// 2386 3	//	//	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	// 1383 1 //	//	//	//	//	//
MBA - TECHNICAL	// 2123 2 //	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

EASTERN REGION (ECPO)

Bentley College
 Boston College
 University of Bridgeport
 Brown University
 Columbia University
 Columbia University - Graduate School of Business
 University of Connecticut
 Cornell University
 City University of New York - Bernard M. Baruch College
 City University of New York - City College
 City University of New York - Hunter College
 Dartmouth College
 Johnson & Wales College
 University of Maine - Orono
 Massachusetts Institute of Technology
 Massachusetts Institute of Technology - Sloan School of Management
 University of Massachusetts - Amherst
 Mount Holyoke College
 New York University - Graduate School of Business
 Polytechnic Institute of New York
 Rensselaer Polytechnic Institute
 University of Rhode Island
 University of Rochester
 University of Rochester - Graduate School of Management
 Smith College
 State University of New York - Buffalo
 Union College
 Williams College
 Worcester Polytechnic Institute
 Yale University - School of Organization and Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	65	670	\$1642	\$1720	\$1750	\$1666	\$1500
Business—General (incl. Mgmt.)	13	308	1823	1651	*	*	*
Marketing & Distribution	+	150	+	1599			
HUMANITIES & SOCIAL SCIENCES							
Humanities	28	59	1682	1635	2041	1667	1196
Economics ²	21	96	2150	1850	2500	2166	1667
Other Social Sciences	29	89	2074	1757	2458	2129	1625
ENGINEERING							
Aeronautical	8	72	2313	2303	*	*	*
Chemical	44	410	2338	2375	2458	2390	2052
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	137	1792	2011	*	*	*
Electrical (incl. Computer Engrg.)	354	1607	2322	2287	2513	2342	2140
Geological	+	6	+	2115			
Industrial	9	166	2244	2198	*	*	*
Mechanical	141	822	2226	2268	2425	2275	1917
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	7	69	2314	2240	*	*	*
Mining	+	9	+	2323			
Nuclear (incl. Engrg. Physics)	3	10	2329	2380	*	*	*
Petroleum	+	106	+	2608			
Engineering Technology	7	92	2343	2116	*	*	*
SCIENCES							
Agricultural Sciences	+	20	+	1552			
Biological Sciences	+	11	+	1162			
Chemistry	2	21	2023	2015	*	*	*
Computer Science	82	496	2202	2098	2450	2250	2000
Health (Medical) Professions	2	23	1537	1749	*	*	*
Mathematics	14	77	2068	2092	*	*	*
Other Physical & Earth Sciences	5	31	2273	2073	*	*	*
Totals	838	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	230	3939	\$1638	\$1683	\$1791	\$1625	\$1505
	27	1389	1770	1606	2255	1750	1416
	6	733	1656	1546	*	*	*
	32	305	1662	1436	2041	1667	1208
	30	226	2007	1712	2458	2083	1541
	34	403	1990	1464	2458	2083	1400
	12	264	2237	2231	*	*	*
	91	1134	2377	2375	2465 [†]	2420 [†]	2283
	9	532	1807	1979	*	*	*
	497	5023	2332	2268	2513	2350	2160
	+	34	+	2220			
	16	601	2237	2180	*	*	*
	259	2695	2230	2249	2430	2283	1866
	16	165	2319	2263	*	*	*
	+	24	+	2174			
	3	46	2329	2290	*	*	*
	+	292	+	2641			
	18	381	2285	2131	*	*	*
	1	103	2050	1459	*	*	*
	+	51	+	1376			
	3	79	2015	1867	*	*	*
	154	1746	2183	2064	2416	2214	1833
	8	114	1834	1805	*	*	*
	19	176	2012	2034	*	*	*
	6	97	2252	1903	*	*	*
	1471	20552					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	67	761	\$1634	\$1732	\$1779	\$1625	\$1485
Business Administration	5	169	1853	1701	*	*	*
Communications	1	22	1833	2021	*	*	*
Community & Service Orgs. Work	2	9	1388	1214	*	*	*
EDP-Programming/Systems	151	629	2257	2140	2500	2291	2000
Engineering	498	3155	2292	2286	2500	2333	2000
Farm & Natural Resources Mgmt.	+	8	+	1964			
Finance & Economics	40	147	2043	1809	2291	2106	1667
Health (Medical) Services	3	28	1699	1670	*	*	*
Manufacturing &/or Industrial Oprs.	2	71	2104	2096	*	*	*
Mathematics/Statistics	7	34	2080	2027	*	*	*
Merchandising/Sales Promotion	25	138	1725	1550	2083	1667	1196
Personnel/Employee Relations	+	7	+	1459			
Research—Non-Scientific	21	43	2247	2097	2458	2245	2083
Research—Scientific	10	97	2267	2184	*	*	*
Rotational Training—Non-Technical	5	29	1747	1588	*	*	*
Rotational Training—Technical	1	61	2100	2260	*	*	*
Sales—Non-Technical Degree	+	127	+	1596			
Sales—Technical/Scientific Degree	+	22	+	2216			
Totals	838	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	235	4177	\$1645	\$1690	\$1792	\$1625	\$1500
	21	825	1700	1596	2166	1667	1325
	3	155	2028	1521	*	*	*
	2	70	1388	1350	*	*	*
	238	2022	2230	2089	2459	2265	1925
	821	10312	2297	2263	2500	2338	2000
	+	45	+	1536			
	49	418	1983	1692	2291	2025	1500
	9	136	1855	1718	*	*	*
	2	289	2104	2063	*	*	*
	10	93	1976	1984	*	*	*
	28	668	1703	1456	2083	1667	1196
	+	82	+	1745			
	23	98	2204	1979	2458	2245	1875
	14	257	2238	2035	*	*	*
	9	157	1698	1493	*	*	*
	1	112	2100	2155	*	*	*
	6	559	1768	1580	*	*	*
	+	77	+	2162			
	1471	20552					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.
 + No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	+	16	+	\$1947			
MBA (Non-Technical Undergraduate)	5	181	\$2030	2402	*	*	*
MBA (Technical Undergraduate)	3	45	2403	2545	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	20	3321	2649	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2671			
Administration (incl. Public, Hospital, etc.)	+	6	+	2603			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1500			
Social Sciences	+	+	+	+	*	*	*

ENGINEERING

Chemical	7	43	2577	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	11	+	2531			
Electrical (incl. Computer Engrg.)	62	151	2786	2771	\$3050	\$2783	\$2600
Industrial	3	10	2747	2506	*	*	*
Mechanical	22	86	2605	2634	2983	2592	2165
Nuclear (incl. Engrg., Physics)	2	7	2592	2536	*	*	*

SCIENCES

Chemistry	+	5	+	2336			
Computer Science	22	80	2621	2622	2833	2742	2270
Geology & Related Geological Sciences	1	12	2750	2632	*	*	*
Mathematics	+	8	+	2382			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	2	6	2538	2550	*	*	*

Totals	-----	-----					
	133	692					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

6	327	\$1950	\$2043	*	*	*
6	538	1955	2238	*	*	*
13	123	2485	2483	*	*	*
6	72	3081	2376	*	*	*
+	20	+	2385			
+	23	+	2364			
+	30	+	1519			
1	50	1458	1713	*	*	*
13	106	2626	2594	*	*	*
3	103	2504	2363	*	*	*
166	514	2785	2732	\$3041	\$2783	\$2566
11	44	2500	2440	*	*	*
39	267	2671	2590	2983	2708	2200
6	19	2507	2552	*	*	*
+	15	+	2065			
32	232	2677	2537	2858	2779	2362
1	83	2750	2586	*	*	*
+	20	+	2418			
10	23	2616	2563	*	*	*
-----	-----					
313	2609					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.
 + No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/2/85 THROUGH 4/4/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	1	44	\$2000	\$2561	*	*	*
MBA - Tech Undergraduate	+	7	+	2560			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	2	51	1958	2616	*	*	*
MBA - Tech Undergraduate	+	5	+	2560			
Over 4 years							
MBA - Non-Tech Undergraduate	1	24	2000	2543	*	*	*
MBA - Tech Undergraduate	1	9	2333	2893	*	*	*
Totals	5	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	7	109	\$2197	\$2479	*	*	*
MBA - Tech Undergraduate	+	19	+	2627			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	2	105	1958	2628	*	*	*
MBA - Tech Undergraduate	+	16	+	2841			
Over 4 years							
MBA - Non-Tech Undergraduate	1	75	2000	2581	*	*	*
MBA - Tech Undergraduate	1	25	2333	2786	*	*	*
Totals	11	349					

ENGINEERING

Chemical	1	17	\$3250	\$3354	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	4	17	3441	3577	*	*	*
Mechanical	+	6	+	3336			

SCIENCES

Chemistry	+	23	+	3007			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+	+			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	2	+	3542			
Physics	1	10	3285	3110	*	*	*
Totals	6	76					

DOCTORAL DEGREE CANDIDATES

Chemical	5	69	\$3490	\$3365	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	8	3500	2610	*	*	*
Electrical (incl. Computer Engrg.)	6	54	3538	3449	*	*	*
Mechanical	3	29	3240	3126	*	*	*
Chemistry	4	86	3263	2916	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	8	+	2583			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	3	17	3406	3212	*	*	*
Physics	2	30	3393	3049	*	*	*
Totals	24	301					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	/ 1628 52 / / 1708 / / 1500 /	/ /	/ 1667 1 / / /	/ 1758 8 / / /	/ /	/ /
BUSINESS - GENERAL	/ /	/ 1694 3 / / /	/ 1416 1 / / /	/ 1956 3 / / /	/ 1635 1 / / /	/ /
MARKETING/DISTRIBUTN	/ /	/ /	/ /	/ /	/ /	/ /
HUMANITIES	/ /	/ 1746 10 / / /	/ 1626 13 / / /	/ /	/ 1417 1 / / /	/ /
ECONOMICS	/ /	/ 2151 11 / / /	/ 1432 2 / / /	/ /	/ /	/ /
OTHR SOCIAL SCIENCES	/ 2133 1 / / /	/ 2177 13 / / /	/ 1844 4 / / /	/ /	/ /	/ /

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2329	6	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/		/		/ 2317	6	/ 2052	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/ 1750	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPT	/ 1955	3	/ 2244	3	/ 2291	1	/ 2342	249	/ 2386	2	/ 2119	5
	/		/		/		/ 2500		/		/	
	/		/		/		/ 2180		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2104	2	/		/ 2350	1	/ 2375	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 1973	4	/		/		/ 2249	59	/ 2305	13	/ 2500	1
	/		/		/		/ 2375		/		/	
	/		/		/		/ 2100		/		/	
METALLURGICAL	/		/		/		/ 2284	4	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENRG PHYS	/		/		/		/ 2365	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/ 2000	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL
AGRICULTURL SCIENCES	/		/		/	/		/		/
	/		/		/	/		/		/
BIOLOGICAL SCIENCES	/		/		/	/		/		/
	/		/		/	/		/		/
CHEMISTRY	/		/		/	/		/		/
	/		/		/	/		/		/
COMPUTER SCIENCE	/ 2041	3	/ 2167	2	/	/ 2255	56	/		/
	/		/		/	/ 2458		/		/
	/		/		/	/ 2083		/		/
HEALTH (MED) PROFSNS	/		/		/	/		/		/
	/		/		/	/		/		/
MATHEMATICS	/ 1485	1	/ 1556	2	/	/ 2242	6	/		/
	/		/		/	/		/		/
	/		/		/	/		/		/
OTHR PHYSCL/EARTH SCI	/		/		/	/ 2296	3	/		/
	/		/		/	/		/		/
	/		/		/	/		/		/

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED
ACCOUNTING	/		/		/		/ 1779	1	/	/
	/		/		/		/		/	/
BUSINESS - GENERAL	/ 1850	1	/ 2010	2	/ 2166	1	/ 1666	1	/	/
	/		/		/		/		/	/
MARKETING/DISTRIBUTN	/		/		/		/		/	/
	/		/		/		/		/	/
HUMANITIES	/ 2041	2	/		/		/		/	/
	/		/		/		/		/	/
ECONOMICS	/		/		/		/		/	/
	/		/		/		/		/	/
OTHR SOCIAL SCIENCES	/ 2000	2	/ 2010	1	/ 2041	1	/		/	/
	/		/		/		/		/	/

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2388 19	/		/	2300 1	/	2394 4	/		/	2418 8
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/	2351 7	/	2345 27	/	2416 1	/	2398 4	/		/	
	/		/	2417	/		/		/		/	
	/		/	2250	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/	2313 1	/	2275 2	/	2158 1	/	
	/		/		/		/		/		/	
MECHANICAL	/	2425 10	/	2364 13	/	2377 4	/	2295 6	/	2213 7	/	
	/		/		/		/		/		/	
METALLURGICAL	/		/	2365 1	/		/		/	2350 2	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2350 1	/		/		/	2445 3	/	2417 1	/	
	/		/		/		/		/		/	

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC	FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/	/		/		/	/	/
	/		/	/		/		/	/	/
BIOLOGICAL SCIENCES	/		/	/		/		/	/	/
	/		/	/		/		/	/	/
CHEMISTRY	/	2023	2	/	/	/		/	/	/
	/		/	/		/		/	/	/
COMPUTER SCIENCE	/	2288	2	/	/	2300	2	/	2425	1
	/		/	/	/	/		/	/	/
HEALTH (MED) PROFSNS	/		/	/		/		/	/	/
	/		/	/		/		/	/	/
MATHEMATICS	/		/	/		/		/	/	/
	/		/	/		/		/	/	/
OTHR PHYSCL/EARTH SCI	/		/	/		/		/	/	/
	/		/	/		/		/	/	/

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	/	/	/	/	/ 1475	2	/ 1592 1 /
BUSINESS - GENERAL	/	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/ 1500	2 /
ECONOMICS	/ 2328 8	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 2400 5	/	/	/	/	/ 1154	2 /

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
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PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/ 2600 1 / / / / /	/ / / / / /	/ / / / / /	/ 1930 1 / / / / /	/ / / / / /	/ / / / / /
CHEMICAL	/ 2435 1 / / / / /	/ / / / / /	/ 2435 1 / / / / /	/ 1822 3 / / / / /	/ / / / / /	/ / / / / /
CIVIL -CNSTR/SAN/TRP	/ / / / / /	/ / / / / /	/ 1670 1 / / / / /	/ 1917 1 / / / / /	/ 1830 1 / / / / /	/ / / / / /
ELECTRICAL -COMPTN	/ 2471 10 / / / / /	/ / / / / /	/ 2434 23 / / 2650 / / 2250 /	/ 1893 19 / / / / /	/ / / / / /	/ / / / / /
GEOLOGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
INDUSTRIAL	/ 2245 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
MECHANICAL	/ 2125 3 / / / / /	/ / / / / /	/ 2315 6 / / / / /	/ 1788 15 / / / / /	/ / / / / /	/ / / / / /
METALLURGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
MINING	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
NUCLEAR -ENGRG PHYS	/ / / / / /	/ / / / / /	/ 2311 2 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
PETROLEUM -NATL GAS	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
ENGINEERING TECH	/ 2100 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 ECPO REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2086 9	/	/ 2130 2	/ 1445 3	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/ 1537 2	/
	/	/	/	/	/	/
MATHEMATICS	/ 2180 5	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/ 2238 2	/	/	/	/	/
	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	// 2030 3 //	//	//	//	//	//
MBA - TECHNICAL	// 2188 2 //	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	//	// 2833 1	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

EASTERN REGION (ECPO)

Bentley College
 Boston College
 University of Bridgeport
 Brown University
 Columbia University
 Columbia University - Graduate School of Business
 University of Connecticut
 Cornell University
 City University of New York - Bernard M. Baruch College
 City University of New York - City College
 City University of New York - Hunter College
 Dartmouth College
 Johnson & Wales College
 University of Maine - Orono
 Massachusetts Institute of Technology
 Massachusetts Institute of Technology - Sloan School of Management
 University of Massachusetts - Amherst
 Mount Holyoke College
 New York University - Graduate School of Business
 Polytechnic Institute of New York
 Rensselaer Polytechnic Institute
 University of Rhode Island
 University of Rochester
 University of Rochester - Graduate School of Management
 Smith College
 State University of New York - Buffalo
 Union College
 Williams College
 Worcester Polytechnic Institute
 Yale University - School of Organization and Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹				NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th		Regional	National	Regional	National	90th	50th	10th
BUSINESS															
Accounting	29	807	\$1633	\$1687	\$1930	\$1666	\$1417		259	4746	\$1638	\$1684	\$1791	\$1625	\$1500
Business—General (incl. Mgmt.)	23	601	1589	1654	1830	1542	1415		50	1990	1687	1621	2010	1630	1416
Marketing & Distribution	15	308	1667	1568	*	*	*		21	1041	1664	1553	1958	1625	1387
HUMANITIES & SOCIAL SCIENCES															
Humanities	13	64	1730	1502	*	*	*		45	369	1681	1447	2041	1667	1208
Economics ²	31	157	1855	1758	2291	1841	1541		61	383	1929	1730	2458	1875	1541
Other Social Sciences	25	144	1872	1625	2333	1916	1450		59	547	1940	1506	2458	2010	1417
ENGINEERING															
Aeronautical	20	126	2274	2228	2448	2357	1925		32	390	2260	2230	2458	2336	1925
Chemical	63	460	2391	2377	2500	2391	2250		154	1594	2383	2375	2500	2416	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	18	259	1828	1955	*	*	*		27	791	1821	1971	2166	1783	1542
Electrical (incl. Computer Engrg.)	319	1898	2352	2306	2500	2375	2233		816	6921	2340	2278	2500	2358	2180
Geological	+	9	+	2299					+	43	+	2237			
Industrial	16	246	2225	2225	*	*	*		32	847	2231	2193	2350	2250	2100
Mechanical	177	1000	2298	2288	2475	2333	2100		436	3695	2258	2259	2450	2300	1975
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	5	60	2333	2324	*	*	*		21	225	2323	2279	2425	2318	2250
Mining	+	4	+	2300					+	28	+	2192			
Nuclear (incl. Engrg. Physics)	+	16	+	2294					3	62	2329	2291	*	*	*
Petroleum	+	49	+	2536					+	341	+	2626			
Engineering Technology	5	91	2168	2131	*	*	*		23	472	2260	2131	2417	2333	2000
SCIENCES															
Agricultural Sciences	2	22	1540	1561	*	*	*		3	125	1710	1477	*	*	*
Biological Sciences	7	20	1917	1775	*	*	*		7	71	1917	1489	*	*	*
Chemistry	3	25	1853	2022	*	*	*		6	104	1934	1904	*	*	*
Computer Science	99	622	2190	2124	2383	2250	1900		293	2368	2186	2080	2400	2233	1900
Health (Medical) Professions	+	4	+	1330					8	118	1834	1789	*	*	*
Mathematics	17	141	1848	2029	*	*	*		36	317	1935	2032	2341	1959	1435
Other Physical & Earth Sciences	12	41	2085	1985	*	*	*		18	138	2141	1928	*	*	*
Totals	899	7174							2370	27726					

¹ Percentiles are computed on regional data.² Includes economics programs with a business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	28	864	\$1581	\$1700	\$1791	\$1604	\$1416
Business Administration	14	277	1712	1655	*	*	*
Communications	+	31	+	1979			
Community & Service Orgs. Work	+	12	+	1153			
EDP-Programming/Systems	127	755	2229	2143	2425	2275	1917
Engineering	570	3929	2319	2282	2500	2350	2125
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	48	255	1953	1797	2291	1975	1500
Health (Medical) Services	4	14	1196	1294	*	*	*
Manufacturing &/or Industrial Oprs.	7	66	2186	2136	*	*	*
Mathematics/Statistics	11	71	1860	1940	*	*	*
Merchandising/Sales Promotion	20	284	1836	1572	2175	1916	1500
Personnel/Employee Relations	+	24	+	1624			
Research—Non-Scientific	11	33	2127	2022	*	*	*
Research—Scientific	15	77	2059	2094	*	*	*
Rotational Training—Non-Technical	12	73	1599	1532	*	*	*
Rotational Training—Technical	2	35	2342	2189	*	*	*
Sales—Non-Technical Degree	23	311	1653	1591	1958	1541	1452
Sales—Technical/Scientific Degree	7	61	2162	2232	*	*	*
Totals	899	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	263	5041	\$1638	\$1692	\$1791	\$1625	\$1500
Business Administration	35	1102	1705	1611	2083	1667	1325
Communications	3	186	2028	1598	*	*	*
Community & Service Orgs. Work	2	82	1388	1321	*	*	*
EDP-Programming/Systems	365	2777	2230	2104	2458	2275	1925
Engineering	1391	14241	2306	2268	2500	2345	2083
Farm & Natural Resources Mgmt.	+	47	+	1527			
Finance & Economics	97	673	1968	1732	2291	2000	1500
Health (Medical) Services	13	150	1652	1678	*	*	*
Manufacturing &/or Industrial Oprs.	9	355	2168	2076	*	*	*
Mathematics/Statistics	21	164	1915	1965	2333	1940	1435
Merchandising/Sales Promotion	48	952	1758	1491	2166	1667	1340
Personnel/Employee Relations	+	106	+	1718			
Research—Non-Scientific	34	131	2179	1990	2458	2228	1667
Research—Scientific	29	334	2145	2048	2375	2257	1664
Rotational Training—Non-Technical	21	230	1641	1505	1917	1635	1387
Rotational Training—Technical	3	147	2261	2163	*	*	*
Sales—Non-Technical Degree	29	870	1676	1584	1958	1668	1415
Sales—Technical/Scientific Degree	7	138	2162	2193	*	*	*
Totals	2370	27726					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported

ECPO REGIONAL Interim Report No. 4 May 1985

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	+	23	+	\$1944			
MBA (Non-Technical Undergraduate)	+	240	+	2494			
MBA (Technical Undergraduate)	3	53	\$2811	2626	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc.)	18	57	3085	2592	*	*	*
Industrial Mgmt. (incl Industrial Admin.)	+	12	+	2422			
Administration (incl Public, Hospital, etc.)	1	5	2750	2636	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	1	+	1385			
Social Sciences	+	5	+	1510			
ENGINEERING							
Chemical	4	37	2729	2629	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	2	30	2298	2416	*	*	*
Electrical (incl Computer Engrg.)	52	161	2736	2727	\$2947	\$2779	\$2525
Industrial	4	22	2837	2582	*	*	*
Mechanical	13	72	2723	2678	*	*	*
Nuclear (incl Engrg Physics)	+	+	+	+			
SCIENCES							
Chemistry	+	4	+	2245			
Computer Science	11	57	2621	2606	*	*	*
Geology & Related Geological Sciences	2	15	1975	2569	*	*	*
Mathematics	+	7	+	2404			
Metallurgy (incl Met Engrg, Materials Engrg, Science, & Ceramics)	1	9	2625	2513	*	*	*
Totals	111	810					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	6	350	\$1950	\$2037	*	*	*
MBA (Non-Technical Undergraduate)	6	778	1955	2317	*	*	*
MBA (Technical Undergraduate)	16	176	2546	2526	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc.)	24	129	3084	2471	\$3750	\$3333	\$1917
Industrial Mgmt. (incl Industrial Admin.)	+	32	+	2399			
Administration (incl Public, Hospital, etc.)	1	28	2750	2413	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	31	+	1515			
Social Sciences	1	55	1458	1694	*	*	*
ENGINEERING							
Chemical	17	143	2650	2603	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	5	133	2421	2375	*	*	*
Electrical (incl Computer Engrg.)	218	675	2773	2731	3000	2783	2541
Industrial	15	66	2590	2487	*	*	*
Mechanical	52	339	2684	2609	2983	2708	2345
Nuclear (incl Engrg Physics)	6	19	2507	2552	*	*	*
SCIENCES							
Chemistry	+	19	+	2103			
Computer Science	43	289	2663	2551	2833	2708	2362
Geology & Related Geological Sciences	3	98	2233	2583	*	*	*
Mathematics	+	27	+	2414			
Metallurgy (incl Met Engrg, Materials Engrg, Science, & Ceramics)	11	32	2617	2549	*	*	*
Totals	424	3419					

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

♦ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 4/5/85 THROUGH 5/3/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	2	101	\$1900	\$2752	*	*	*
MBA - Tech Undergraduate	+	47	+	2882			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	151	+	2949			
MBA - Tech Undergraduate	+	51	+	2882			
Over 4 years							
MBA - Non-Tech Undergraduate	+	71	+	2714			
MBA - Tech Undergraduate	+	17	+	2988			
Totals	2	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	9	210	\$2131	\$2610	*	*	*
MBA - Tech Undergraduate	+	66	+	2809			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	2	256	1958	2817	*	*	*
MBA - Tech Undergraduate	+	67	+	2872			
Over 4 years							
MBA - Non-Tech Undergraduate	1	146	2000	2646	*	*	*
MBA - Tech Undergraduate	1	42	2333	2868	*	*	*
Totals	13	787					

ENGINEERING

Chemical	2	51	\$3159	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+	*	*	*
Electrical (incl. Computer Engrg.)	+	8	+	3680			
Mechanical	+	9	+	2818			

SCIENCES

Chemistry	7	51	3077	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	5	+	3450			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3516			
Physics	1	7	1917	3150	*	*	*
Totals	10	124					

DOCTORAL DEGREE CANDIDATES

Chemical	7	120	\$3395	\$3378	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	8	3500	2610	*	*	*
Electrical (incl. Computer Engrg.)	6	62	3538	3479	*	*	*
Mechanical	3	38	3240	3053	*	*	*
Chemistry	11	137	3145	2995	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	13	+	2917			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	3	20	3406	3258	*	*	*
Physics	3	37	2901	3068	*	*	*
Totals	34	435					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 04/03/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1569	15	/ 1516	4	/ 1543	2	/ 1950	2	/	/	/	/
BUSINESS - GENERAL	/ 1850	1	/ 1512	8	/ 1505	6	/ 1631	3	/	/	/	/
MARKETING/DISTRIBUTN	/		/		/		/ 1526	8	/ 1700	1	/ 1250	1 /
HUMANITIES	/		/ 1917	4	/ 1661	8	/ 1542	1	/	/	/	/
ECONOMICS	/ 1792	1	/ 1797	18	/ 1646	2	/ 1875	1	/	/	/	/
OTHR SOCIAL SCIENCES	/		/ 2014	9	/ 1806	8	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2386 14	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 2359 10	/ 2375 2	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2118 4	/	/	/ 1786 10
	/	/	/	/	/	/
ELECTRICAL -COMPTER	/	/ 2500 1	/ 2500 2	/ 2363 224	/ 2521 6	/ 2264 3
	/	/	/	/ 2492	/	/
	/	/	/	/ 2250	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/ 1916 1	/	/ 2139 3	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2266 73	/ 2453 15	/ 2194 6
	/	/	/	/ 2400	/	/
	/	/	/	/ 2125	/	/
METALLURGICAL	/	/	/	/ 2350 1	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2250 1	/	/
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/	2291 3	/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2055 3	/	2051 10	/	1883 3	/	2258 55 2383 2100	/	1667 1	/	
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/	1916 1	/	1775 5	/		/	2055 5	/	2000 1	/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/	1833 1	/		/	2453 3	/		/	
	/		/		/		/		/		/	

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED
ACCOUNTING	/		/ 1814	3	/		/		/	/
	/		/		/		/		/	/
BUSINESS - GENERAL	/ 1588	2	/ 2010	1	/		/ 1750	2	/	/
	/		/		/		/		/	/
MARKETING/DISTRIBUTN	/ 2000	3	/ 2010	1	/ 1833	1	/		/	/
	/		/		/		/		/	/
HUMANITIES	/		/		/		/		/	/
	/		/		/		/		/	/
ECONOMICS	/ 1689	2	/ 2008	1	/ 1841	2	/		/	/
	/		/		/		/		/	/
OTHR SOCIAL SCIENCES	/ 1667	3	/ 2010	1	/ 2104	2	/		/	/
	/		/		/		/		/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2417	20	/	2292	3	/	2436	15	/	2432	7
	/	2500		/			/			/		
	/	2370		/			/			/		
CIVIL -CNSTR/SAN/TRP	/			/			/		1500	1	/	
	/			/			/				/	
	/			/			/				/	
ELECTRICAL -COMPTN	/	2413	6	/	2348	28	/	2413	8	/	2542	1
	/			/	2475		/			/		
	/			/	2250		/			/		
GEOLOGICAL	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
INDUSTRIAL	/	2300	1	/	2250	1	/	2417	1	/	2300	4
	/			/			/			/	2208	3
	/			/			/			/	2208	1
MECHANICAL	/	2389	15	/	2301	24	/	2425	1	/	2346	12
	/			/	2417		/			/	2312	12
	/			/	2042		/			/	2479	3
METALLURGICAL	/	2345	1	/			/			/	2175	1
	/			/			/			/	2397	2
	/			/			/			/		
MINING	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
NUCLEAR -ENGRG PHYS	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
PETROLEUM -NATL GAS	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
ENGINEERING TECH	/			/	1800	1	/	2354	2	/		
	/			/			/			/		
	/			/			/			/		

ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 ECPO REGIONAL INTERIM REPORT

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER		METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	/ 1416	1	/		/	/ 1664	1	/	/
	/		/		/	/		/	/
BIOLOGICAL SCIENCES	/ 1960	1	/		/	/ 1664	1	/	/
	/		/		/	/		/	/
CHEMISTRY	/ 1905	2	/ 1750	1	/	/		/	/
	/		/		/	/		/	/
COMPUTER SCIENCE	/ 2300	1	/ 2249	5	/	/ 2125	1	/	/
	/		/		/	/		/	/
HEALTH (MED) PROFSNS	/		/		/	/		/	/
	/		/		/	/		/	/
MATHEMATICS	/		/ 2000	1	/	/		/	/
	/		/		/	/		/	/
OTHR PHYSCL/EARTH SCI	/ 2000	1	/		/	/		/	/
	/		/		/	/		/	/

ECPO INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/ 1700 1	/	/	/
	/	/	/	/	/	/
BUSINESS - GENERAL	/	/	/	/	/	/
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/	/	/	/
	/	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/
	/	/	/	/	/	/
ECONOMICS	/ 2281 4	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/ 2017 1	/	/ 1000 1	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/ 2375	1	/		/		/ 1941	3	/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2250	2	/ 2484	2	/ 2333	1	/ 1733	1	/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 1763	2	/		/		/ 1550	1	/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPT	/ 2337	9	/		/ 2317	22	/ 1925	7	/ 2292	1	/ 1667	1
	/		/		/ 2417		/		/		/	
					/ 2192		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/ 2261	1	/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 2397	3	/		/ 2166	8	/ 1756	3	/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/ 2083	1	/		/		/	
	/		/		/		/		/		/	

ECPO INTERIM REPORT
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MAY 1985 ECPO REGIONAL INTERIM REPORT
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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/	1791	1	/	/		/		/	1133	1	/
	/			/	/		/		/			/
	/			/	/		/		/			/
CHEMISTRY	/			/	/		/		/			/
	/			/	/		/		/			/
COMPUTER SCIENCE	/	2238	12	/	2333	1	/	2174	4	/	1697	3
	/			/	/		/		/			/
	/			/	/		/		/			/
HEALTH (MED) PROFSNS	/			/	/		/		/			/
	/			/	/		/		/			/
MATHEMATICS	/	2458	1	/	/		/	1500	1	/	/	1200
	/			/	/		/		/			2
	/			/	/		/		/			/
OTHR PHYSCL/EARTH SCI	/	2177	4	/	/	2000	1	/	1559	2	/	/
	/			/	/		/		/			/
	/			/	/		/		/			/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/ 2854 2	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/ 2725 1	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

A3940-1.24 10/85

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
Johnson & Wales College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Williams College
Worcester Polytechnic Institute
Yale University - School of Organization and Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	65	1891	\$1667	\$1731	\$1833 [†]	\$1791 [†]	\$1334
Business—General (incl. Mgmt.)	64	1637	1641	1655	2100	1583	1250
Marketing & Distribution	39	914	1548	1542	1916	1500	1300
HUMANITIES & SOCIAL SCIENCES							
Humanities	61	317	1578	1478	2250	1583	1000
Economics ²	71	312	1933	1728	2291	2060	1500
Other Social Sciences	58	578	1688	1581	2208	1666	1208
ENGINEERING							
Aeronautical	35	253	2194	2229	2422	2250	1922
Chemical	78	669	2342	2353	2500	2400	2083
Civil (incl. Construction, Sanitary, & Transportation Engr'g.)	40	592	1929	1967	2167	1925	1600
Electrical (incl. Computer Engr'g.)	478	4048	2332	2292	2514	2355	2166
Geological	+	33	+	1934			
Industrial	26	520	2199	2188	2450	2229	1929
Mechanical	213	2120	2231	2259	2433	2250	1950
Metallurgical (incl. Metallurgy & Ceramic Engr'g.)	6	108	2317	2278	*	*	*
Mining	2	21	2375	2186	*	*	*
Nuclear (incl. Engr'g. Physics)	15	47	2254	2273	*	*	*
Petroleum	+	81	+	2400			
Engineering Technology	15	440	2186	2144	*	*	*
SCIENCES							
Agricultural Sciences	1	121	1417	1471	*	*	*
Biological Sciences	17	74	1292	1379	*	*	*
Chemistry	8	65	1646	1886	*	*	*
Computer Science	186	1428	2214	2087	2500	2256	1875
Health (Medical) Professions	9	170	1564	1774	*	*	*
Mathematics	53	248	2025	2066	2376	2100	1625
Other Physical & Earth Sciences	16	66	2188	1982	*	*	*
Totals	1586	16733					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	324	6637	\$1644	\$1697	\$1791	\$1638	\$1458
	114	3627	1661	1636	2100	1600	1333
	60	1955	1589	1548	1916	1500	1340
	106	686	1622	1461	2166	1583	1016
	132	695	1931	1729	2291	2000	1500
	147	1125	1789	1545	2291	1833	1250
	67	643	2226	2230	2448	2275	1925
	232	2263	2369	2369	2500	2400	2225
	67	1383	1885	1969	2167	1917	1583
	1294	10969	2337	2283	2500	2358	2167
	+	76	+	2105			
	58	1367	2216	2191	2391	2250	2000
	649	5815	2249	2259	2450	2283	1958
	27	333	2321	2279	2500	2310	2208
	2	49	2375	2190	*	*	*
	18	109	2267	2283	*	*	*
	+	422	+	2583			
	38	912	2231	2137	2400	2250	2000
	4	246	1637	1474	*	*	*
	24	145	1474	1433	2250	1417	1000
	14	169	1769	1897	*	*	*
	439	3796	2198	2082	2425	2250	1875
	17	288	1691	1780	*	*	*
	89	565	1989	2047	2375	2025	1485
	34	204	2163	1945	2492	2266	1583
Totals	3956	44479					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.[†] The 90th and 50th percentiles are close in value because of a clustering of offers.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	95	2120	\$1765	\$1737	\$2166	\$1791	\$1334
Business Administration	30	787	1671	1668	2250	1542	1083
Communications	15	139	1457	1684	*	*	*
Community & Service Orgs. Work	5	67	996	1203	*	*	*
EDP-Programming/Systems	212	1733	2220	2111	2500	2291	1875
Engineering	849	8130	2277	2259	2500	2325	1931
Farm & Natural Resources Mgmt.	1	43	1417	1400	*	*	*
Finance & Economics	105	724	1902	1753	2291	2010	1500
Health (Medical) Services	11	198	1511	1723	*	*	*
Manufacturing &/or Industrial Oprs.	6	203	2268	2091	*	*	*
Mathematics/Statistics	42	118	1853	1902	2333	1850	1208
Merchandising/Sales Promotion	71	889	1641	1513	2000	1560	1458
Personnel/Employee Relations	6	74	1766	1626	*	*	*
Research—Non-Scientific	28	139	1926	1780	2458	2096	1250
Research—Scientific	33	222	1880	2001	2542	2083	1083
Rotational Training—Non-Technical	32	327	1570	1529	1935	1500	1300
Rotational Training—Technical	3	108	2267	2090	*	*	*
Sales—Non-Technical Degree	38	652	1634	1604	2000	1666	1080
Sales—Technical/Scientific Degree	4	80	2337	2122	*	*	*
Totals	1586	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	358	7161	\$1672	\$1705	\$1833	\$1666	\$1445
Business Administration	65	1889	1689	1635	2167	1667	1250
Communications	18	325	1552	1635	*	*	*
Community & Service Orgs. Work	7	149	1108	1268	*	*	*
EDP-Programming/Systems	577	4510	2226	2107	2460	2275	1916
Engineering	2240	22371	2295	2265	2500	2333	2000
Farm & Natural Resources Mgmt.	1	90	1417	1466	*	*	*
Finance & Economics	202	1397	1934	1743	2291	2004	1500
Health (Medical) Services	24	348	1988	1704	2025	1573	1133
Manufacturing &/or Industrial Oprs.	15	358	2208	2082	*	*	*
Mathematics/Statistics	63	282	1874	1938	2333	1917	1333
Merchandising/Sales Promotion	119	1841	1688	1501	2083	1653	1417
Personnel/Employee Relations	6	180	1766	1680	*	*	*
Research—Non-Scientific	62	270	2065	1882	2458	2166	1417
Research—Scientific	62	356	2004	2030	2425	2225	1250
Rotational Training—Non-Technical	53	557	1598	1519	1935	1517	1300
Rotational Training—Technical	6	255	2264	2132	*	*	*
Sales—Non-Technical Degree	67	1522	1652	1593	1958	1666	1400
Sales—Technical/Scientific Degree	11	218	2226	2167	*	*	*
Totals	3956	44479					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	+	188	+	\$2090			
MBA (Non-Technical Undergraduate)	86	767	\$2426	2449	\$3166	\$2417	\$1833
MBA (Technical Undergraduate)	19	177	2809	2548	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	13	64	3163	2424	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2450			
Administration (incl. Public, Hospital, etc.)	1	29	1500	2039	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	+	14	+	1524			
Social Sciences	+	53	+	1850			

ENGINEERING

Chemical	19	69	2643	2581	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	75	2320	2343	*	*	*
Electrical (incl. Computer Engrg.)	74	290	2783	2716	2968	2783	2541
Industrial	3	36	2325	2434	*	*	*
Mechanical	43	169	2768	2645	3150	2750	2500
Nuclear (incl. Engrg. Physics)	3	7	2720	2664	*	*	*

SCIENCES

Chemistry	1	8	2350	2352	*	*	*
Computer Science	39	184	2640	2636	3000	2666	2110
Geology & Related Geological Sciences	1	14	1250	2424	*	*	*
Mathematics	5	36	2603	2280	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	6	14	2482	2445	*	*	*

Totals	325	2198
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CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

6	538	\$1950	\$2055	*	*	*
92	1545	2395	2382	\$3166	\$2271	\$1833
35	353	2689	2537	3290	2700	2167
36	191	3117	2454	3750	3333	2000
+	36	+	2405			
2	57	2125	2223	*	*	*
+	44	+	1514			
1	108	1458	1771	*	*	*
36	212	2647	2596	2750	2666	2500
17	208	2350	2363	*	*	*
292	965	2776	2727	2983	2783	2541
18	102	2546	2469	*	*	*
95	508	2722	2621	3000	2708	2450
9	26	2578	2582	*	*	*
1	27	2350	2177	*	*	*
82	472	2652	2584	2916	2677	2270
4	111	1988	2572	*	*	*
5	63	2603	2337	*	*	*
17	46	2569	2517	*	*	*

748	5612
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 5/4/85 THROUGH 6/7/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	54	347	\$2686	\$2739	\$3333	\$2667	\$2000
MBA - Tech Undergraduate	3	52	2906	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	69	428	2881	2853	3750	2917	1916
MBA - Tech Undergraduate	15	117	2744	2969	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	92	292	3077	2944	3750	3167	2083
MBA - Tech Undergraduate	13	89	2999	2935	*	*	*
Totals	246	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	63	557	\$2606	\$2690	\$3333	\$2583	\$1917
	3	118	2906	2812	*	*	*
	71	684	2855	2840	3750	2917	1916
	15	184	2744	2934	*	*	*
	93	438	3066	2845	3750	3167	2083
	14	131	2951	2913	*	*	*
	259	2112					

ENGINEERING

Chemical	22	89	\$3447	\$3441	\$3666	\$3469	\$3100
Civil (incl. Construction, Sanitary, & Transportation Engr.)	+	2	+	2095			
Electrical (incl. Computer Engr.)	16	37	3751	3647	*	*	*
Mechanical	5	11	3697	3566	*	*	*

SCIENCES

Chemistry	19	78	3222	3097	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	6	3561	3108	*	*	*
Metallurgy (incl. Met. Engr., Materials Engr., Science, & Ceramics)	8	15	3472	3263	*	*	*
Physics	13	30	3496	3308	*	*	*
Totals	86	268					

DOCTORAL DEGREE CANDIDATES

	29	209	\$3434	\$3405	\$3666	\$3458	\$3100
	1	10	3900	2507	*	*	*
	22	99	3693	3542	3917	3759	3400
	8	49	3526	3168	*	*	*
	30	215	3193	3032	3450	3167	3000
	3	19	3561	2977	*	*	*
	11	35	3454	3260	*	*	*
	16	67	3384	3176	*	*	*
	120	703					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1662	51	/ 1611	3	/ 1379	2	/ 2175	2	/		/	/
	/ 1791		/		/		/		/		/	/
	/ 1375		/		/		/		/		/	/
BUSINESS - GENERAL	/ 2039	3	/ 1541	18	/ 1507	18	/ 1832	7	/		/ 2100	1
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
MARKETING/DISTRIBUTN	/		/ 1666	2	/ 1473	16	/ 1524	13	/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
HUMANITIES	/		/ 1777	25	/ 1454	17	/ 2333	2	/		/	/
	/		/ 2291		/		/		/		/	/
	/		/ 1208		/		/		/		/	/
ECONOMICS	/ 1996	8	/ 1919	43	/ 1766	3	/		/		/	/
	/		/ 2291		/		/		/		/	/
	/		/ 1500		/		/		/		/	/
OTHR SOCIAL SCIENCES	/		/ 1869	33	/ 1581	26	/ 1447	2	/		/	/
	/		/ 2250		/ 1916		/		/		/	/
	/		/ 1541		/ 1250		/		/		/	/

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2283 20 /	/	/ 2208 1 /
	/	/	/	/ 2426 /	/	/
	/	/	/	/ 2208 /	/	/
CHEMICAL	/	/	/	/ 2291 7 /	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2087 2 /	/	/ 1862 16 /
	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPTR	/	/ 2144 3 /	/ 1650 1 /	/ 2368 311 /	/ 2423 4 /	/ 2299 19 /
	/	/	/	/ 2517 /	/	/
	/	/	/	/ 2250 /	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 1833 1 /	/ 2042 2 /	/	/ 2347 8 /	/ 2250 1 /	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2255 92 /	/ 2316 10 /	/ 2186 17 /
	/	/	/	/ 2430 /	/	/
	/	/	/	/ 2115 /	/	/
METALLURGICAL	/	/	/	/ 2314 3 /	/	/
	/	/	/	/	/	/
MINING	/	/ 2375 2 /	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/ 2222 3 /	/	/ 2264 1 /
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2240 4 /	/	/ 2000 2 /
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/		/ 1417	1	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/ 1521	2	/ 1527	3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/ 2000	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2002	8	/ 1956	24	/ 1768	4	/ 2317	94	/		/ 1791	1
	/		/ 2333		/		/ 2500		/		/	
	/		/ 1500		/		/ 2167		/		/	
HEALTH (MED) PROFSNS	/		/ 1542	1	/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 1820	4	/ 1864	18	/ 1896	4	/ 2094	10	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/ 1883	4	/		/ 2433	4	/ 2350	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1917	1	/ 1833	1	/ 1817	1	/		/		/	
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 1859	2	/ 1948	3	/ 1678	4	/ 1790	1	/ 1713	2	/	
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1721	2	/		/ 1916	4	/		/ 1653	1	/	
	/		/		/		/		/		/	
HUMANITIES	/ 1933	1	/		/ 1083	1	/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1973	2	/ 1831	4	/ 1750	1	/ 2583	1	/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1833	1	/		/ 1835	7	/ 1750	1	/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2362	46	/	2400	1	/	2666	1	/	2412	12
	/	2458		/			/			/		
	/	2083		/			/			/		
CIVIL -CNSTR/SAN/TRP	/	2215	1	/			/			/	2083	1
	/			/			/			/		
ELECTRICAL -CMPTR	/	2438	5	/	2382	33	/			/	2264	3
	/			/	2500		/			/		
	/			/	2300		/			/		
GEOLOGICAL	/			/			/			/		
	/			/			/			/		
INDUSTRIAL	/	2215	3	/	2275	1	/	2375	1	/	2058	2
	/			/			/			/		
MECHANICAL	/	2336	16	/	2248	24	/	2083	1	/	2283	6
	/			/	2417		/			/		
	/			/	2000		/			/		
METALLURGICAL	/			/			/			/	2500	1
	/			/			/			/		
MINING	/			/			/			/		
	/			/			/			/		
NUCLEAR -ENGRG PHYS	/	2567	1	/	2367	2	/			/		
	/			/			/			/		
PETROLEUM -NATL GAS	/			/			/			/		
	/			/			/			/		
ENGINEERING TECH	/			/	2000	1	/			/	2288	5
	/			/			/			/		

ECPO INTERIM REPORT AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	CHEM/CLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/	1408	1	/	/		/		/		/	
	/		/	/	/		/		/		/	
	/		/	/	/		/		/		/	
CHEMISTRY	/	1334	2	/	/		/		/		/	
	/		/	/	/		/		/		/	
	/		/	/	/		/		/		/	
COMPUTER SCIENCE	/	2225	1	/	2231	7	/	2059	2	/	2063	2
	/		/	/			/		/	/		2361
	/		/	/			/		/	/		3
HEALTH (MED) PROFSNS	/		/	/	/		/		/		/	
	/		/	/	/		/		/		/	
	/		/	/	/		/		/		/	
MATHEMATICS	/	2250	1	/	2010	1	/		/	2500	2	/
	/		/	/	/		/		/		/	
	/		/	/	/		/		/		/	
OTHR PHYSCL/EARTH SCI	/	2067	2	/	2375	1	/		/		/	2480
	/		/	/	/		/		/		/	2
	/		/	/	/		/		/		/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/	/	/ 1578 3	/ 1333 1
BUSINESS - GENERAL	/ 1250 1	/	/ 867 1	/	/	/ 1583 1
MARKETING/DISTRIBUTN	/ 917 1	/	/	/	/	/
HUMANITIES	/ 1410 6	/	/	/ 1250 1	/ 1329 2	/ 1176 6
ECONOMICS	/ 2055 6	/	/ 2083 1	/ 1750 1	/	/ 1667 1
OTHR SOCIAL SCIENCES	/ 1864 7	/	/ 2017 1	/ 1393 3	/	/ 1033 7

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/ 2400	1	/		/ 2074	12	/ 1645	1	/		/	
CHEMICAL	/		/ 2400	1	/ 2043	7	/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 1755	3	/		/ 2034	11	/ 1888	3	/ 1860	3	/	
ELECTRICAL -COMPTR	/ 2501	17	/		/ 2319	50	/ 1793	26	/		/	
	/		/		/ 2420		/ 1931		/		/	
	/		/		/ 2117		/ 1500		/		/	
GEOLOGICAL	/		/		/		/		/		/	
INDUSTRIAL	/ 2204	2	/		/ 2108	3	/ 1929	1	/		/	
MECHANICAL	/ 2267	13	/		/ 2218	10	/ 1799	13	/ 1813	1	/	
METALLURGICAL	/		/		/ 2208	1	/		/		/	
MINING	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/ 2289	7	/ 1563	1	/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
ENGINEERING TECH	/ 2140	1	/		/ 2125	2	/		/		/	

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT ORG								
AGRICULTURL SCIENCES	/		/		/		/		/		/								
	/		/		/		/		/		/								
BIOLOGICAL SCIENCES	/	1232	5	/	/		/		/		/	1111	6	/					
	/		/	/	/		/		/		/		/	/					
CHEMISTRY	/	2646	2	/	/		/		/		/	1069	3	/					
	/		/	/	/		/		/		/		/	/					
COMPUTER SCIENCE	/	2299	22	/	2275	1	/	2250	12	/	1661	2	/	1211	1	/	2287	2	/
	/	2458	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
	/	2083	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/		/	/	/		/		/		/		/	1567	8	/	/	/	/
	/		/	/	/		/		/		/		/	/	/	/	/	/	/
MATHEMATICS	/	2231	11	/	/	2166	1	/	2025	1	/	/	/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	2333	1	/	/	/	/	1600	1	/	/	/	/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/

REV 1

BY TECHNICAL/NDN TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM		ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 2031 / 2479 / 1792	37	/ 2803 / 3500 / 2167	23 / 2694 / /	3 / 2348 / /	2 / 2755 / /	2 / / /
MBA - TECHNICAL	/ 2333 / /	1	/ 2673 / /	4 / / /	/ 2739 / /	4 / / /	/ 3667 / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC			FOOD-BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED		
MBA - NON-TECHNICAL	/	2906	4	/	2475	3	/	2910	6	/	1809	3	/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	
MBA - TECHNICAL	/	2711	4	/			/	3167	1	/			/		/	3180	3	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	

BY TECHNICAL/NDN TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT	ORG
MBA - NON-TECHNICAL	/ 3333 1 /	/ 2375 1 /	/	/ 3083 1 /	/	/	/
	/	/	/	/	/	/	/
MBA - TECHNICAL	/	/ 2167 1 /	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1632	269	/ 1601	10	/ 1559	7	/ 1828	16	/	/	/	/
	/ 1791		/		/		/		/	/	/	/
	/ 1460		/		/		/		/	/	/	/
BUSINESS - GENERAL	/ 1943	5	/ 1587	35	/ 1510	27	/ 1809	17	/ 1635	1	/ 2100	1
	/		/ 2000		/ 1708		/		/		/	/
	/		/ 1200		/ 1300		/		/		/	/
MARKETING/DISTRIBUTN	/		/ 1666	2	/ 1461	18	/ 1559	23	/ 1700	1	/ 1250	1
	/		/		/		/ 1708		/		/	/
	/		/		/		/ 1500		/		/	/
HUMANITIES	/		/ 1771	40	/ 1556	38	/ 2144	4	/		/ 1417	1
	/		/ 2250		/ 1916		/		/		/	/
	/		/ 1500		/ 1196		/		/		/	/
ECONOMICS	/ 1973	9	/ 1904	78	/ 1397	8	/ 1875	1	/		/	/
	/		/ 2291		/		/		/		/	/
	/		/ 1450		/		/		/		/	/
OTHR SOCIAL SCIENCES	/ 2133	1	/ 1963	95	/ 1635	41	/ 1431	3	/		/	/
	/		/ 2291		/ 2000		/		/		/	/
	/		/ 1542		/ 1325		/		/		/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2321	43	/		/ 2208	1
	/		/		/		/ 2448		/		/	
	/		/		/		/ 2208		/		/	
CHEMICAL	/		/		/		/ 2314	24	/ 2267	3	/	
	/		/		/		/ 2450		/		/	
	/		/		/		/ 2200		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/ 2118	4	/ 2087	2	/		/ 1827	30
	/		/		/		/		/		/ 2000	
	/		/		/		/		/		/ 1667	
ELECTRICAL -COMPTR	/ 1987	4	/ 2238	7	/ 2235	4	/ 2360	879	/ 2466	12	/ 2261	28
	/		/		/		/ 2505		/		/ 2541	
	/		/		/		/ 2232		/		/ 1930	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2113	7	/ 2000	3	/ 2350	1	/ 2286	13	/ 2250	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 1973	4	/ 1798	1	/		/ 2259	263	/ 2366	38	/ 2206	27
	/		/		/		/ 2420		/ 2550		/ 2400	
	/		/		/		/ 2108		/ 2133		/ 2000	
METALLURGICAL	/		/		/		/ 2291	14	/		/	
	/		/		/		/		/		/	
MINING	/		/ 2375	2	/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENRG PHYS	/		/		/		/ 2258	4	/		/ 2264	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/ 2204	8	/		/ 2000	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/ 1417	1	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/ 1983	3	/ 1527	3	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/ 2000	1	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2064	21	/ 1970	45	/ 1756	8	/ 2278	241	/ 1667	1	/ 1791	1
	/ 2208		/ 2333		/		/ 2470		/		/	
	/ 1833		/ 1483		/		/ 2125		/		/	
HEALTH (MED) PROFSNS	/		/ 1542	1	/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 1780	6	/ 1821	25	/ 1896	4	/ 2139	23	/ 2000	1	/	
	/		/ 2250		/		/ 2341		/		/	
	/		/ 1333		/		/ 1833		/		/	
OTHR PHYSCL/EARTH SCI	/		/ 1873	5	/		/ 2376	11	/ 2350	1	/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1784	2	/ 1788	8	/ 1817	1	/ 1779	1	/ 1834	1	/	/
BUSINESS - GENERAL	/ 1749	3	/ 1971	8	/ 1776	3	/ 1739	4	/ 1713	2	/	/
MARKETING/DISTRIBUTN	/ 1831	7	/ 2010	1	/ 1899	3	/	/	/ 1653	1	/	/
HUMANITIES	/ 1806	4	/	/	/ 1083	1	/	/	/	/	/	/
ECONOMICS	/ 1782	4	/ 1984	3	/ 1834	6	/ 1750	1	/ 2583	1	/	/
OTHR SOCIAL SCIENCES	/ 1833	7	/ 2010	2	/ 1909	10	/ 1750	1	/	/	/	/

ECPO INTERIM REPORT
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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2390 116	/	2360 6	/	2461 3	/	2425 37	/		/	2436 21
	/	2458	/		/		/	2366	/		/	2335
	/	2333	/		/		/	2333	/		/	2283
CIVIL -CNSTR/SAN/TRP	/	2215 1	/		/		/		/	1792 2	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2390 25	/	2375 106	/	2416 1	/	2365 17	/	2378 3	/	2373 6
	/	2500	/	2492	/		/		/		/	
	/	2234	/	2250	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2273 6	/	2263 2	/	2368 3	/	2233 8	/	2188 5	/	2208 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2395 65	/	2297 81	/	2326 8	/	2315 27	/	2227 29	/	2246 14
	/	2500	/	2420	/		/	2425	/	2417	/	
	/	2333	/	2083	/		/	2175	/	2083	/	
METALLURGICAL	/	2401 4	/	2365 1	/		/	2500 1	/	2281 4	/	2397 2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/	2567 1	/	2367 2	/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2550 1	/	2003 3	/		/	2348 16	/	2417 1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

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JULY 1985 ECPO REGIONAL INTERIM REPORT

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1416	1	/		/ 2050	1	/ 1664	1	/		/	
BIOLOGICAL SCIENCES	/ 1684	2	/		/		/ 1664	1	/		/	
CHEMISTRY	/ 1789	7	/ 1750	1	/		/		/		/	
COMPUTER SCIENCE	/ 2242	9	/ 2244	16	/ 2179	4	/ 2169	4	/		/ 2328	6
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
MATHEMATICS	/ 2063	2	/ 2003	2	/		/		/ 2500	2	/	
OTHR PHYSCL/EARTH SCI	/ 2044	3	/ 2375	1	/		/		/		/ 2480	2

ECPO INTERIM REPORT
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	/	/	/ 1700 2	/	/ 1537 5	/ 1463 2	/
	/	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1250 1	/	/ 867 1	/	/ 1333 1	/ 1583 1	/
	/	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/ 917 1	/	/	/	/	/	/
	/	/	/	/	/	/	/
HUMANITIES	/ 1381 7	/	/	/ 1290 1	/ 1329 2	/ 1257 8	/
	/	/	/	/	/	/	/
ECONOMICS	/ 2226 18	/	/ 2083 1	/ 1750 1	/	/ 1667 1	/
	/	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 2087 12	/	/ 2017 2	/ 1393 3	/	/ 1054 10	/
	/	/	/	/	/	/	/

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/ 2498	3	/		/ 2074	12	/ 1855	8	/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2312	3	/ 2458	4	/ 2150	11	/ 1800	4	/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 1758	5	/		/ 2015	13	/ 1779	6	/ 1853	4	/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/ 2439	41	/		/ 2339	103	/ 1849	56	/ 2292	1	/ 1667	1
	/ 2750		/		/ 2558		/ 2000		/		/	
	/ 2250		/		/ 2192		/ 1559		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2218	3	/		/ 2147	4	/ 1929	1	/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 2267	23	/		/ 2233	26	/ 1792	42	/ 1813	1	/	
	/ 2500		/		/ 2420		/ 1931		/		/	
	/ 1925		/		/ 1917		/ 1558		/		/	
METALLURGICAL	/		/		/ 2208	1	/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/ 2294	9	/ 1563	1	/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2120	2	/		/ 2104	4	/ 1931	1	/		/	
	/		/		/		/		/		/	

ECPO INTERIM REPORT

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/	1342	6	/	/		/		/		1114	7
	/			/	/		/		/			
CHEMISTRY	/	2646	2	/	/		/		/		1069	3
	/			/	/		/		/			
COMPUTER SCIENCE	/	2226	47	/	2304	2	/	2243	21	/	1634	9
	/	2458		/			/	2375		/	1211	1
	/	1750		/			/	1925		/		
HEALTH (MED) PROFSNS	/			/			/		/		1701	16
	/			/			/		/			
MATHEMATICS	/	2229	17	/	/	2166	1	/	1599	4	/	1200
	/			/	/		/	/		/		2
OTHR PHYSCL/EARTH SCI	/	2217	7	/	/	2000	1	/	1573	3	/	
	/			/	/		/	/		/		

REV 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 2021 / 2292 / 1792	43 / 2803 / 3500 / 2167	23 / 2694 /	3 / 2348 /	2 / 2755 /	2 / / /
MBA - TECHNICAL	/ 2213 / /	6 / 2603 / /	3 / / /	/ 2749 / /	9 / / /	/ 3667 / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/ 2906 / /	4 / 2473 / /	3 / 2910 / /	6 / 1809 / /	3 / / /	/ / / /
MBA - TECHNICAL	/ 2741 / /	6 / / /	/ 3167 / /	1 / 2833 / /	1 / / /	/ 3067 / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 ECPO REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/ 3333 / /	1 / / /	/ 2375 / /	1 / / /	/ / / /	/ 3083 / /
MBA - TECHNICAL	/ / / /	/ / / /	/ 2334 / /	2 / / /	/ / / /	/ / / /



CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	128	739	\$1644	\$1695	\$1833	\$1666	\$1500
Business—General (incl. Mgmt.)	30	138	1600	1561	2067	1666	1216
Marketing & Distribution	4	55	1387	1522	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	22	52	1407	1379	1900	1446	900
Economics ²	4	8	1537	1495	*	*	*
Other Social Sciences	9	31	1209	1453	*	*	*

ENGINEERING

Aeronautical	2	34	2150	2269	*	*	*
Chemical	18	145	2406	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	60	2119	2022	*	*	*
Electrical (incl. Computer Engrg.)	57	648	2208	2267	2435	2335	1559
Geological	+	7	+	2315			
Industrial	11	70	2175	2154	*	*	*
Mechanical	36	372	2283	2285	2425	2334	2100
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	20	2366	2316	*	*	*
Mining	1	1	2470	2470	*	*	*
Nuclear (incl. Engrg. Physics)	2	6	2371	2276	*	*	*
Petroleum	6	58	2812	2704	*	*	*
Engineering Technology	12	72	2229	2122	*	*	*

SCIENCES

Agricultural Sciences	4	13	1406	1435	*	*	*
Biological Sciences	4	6	1374	1365	*	*	*
Chemistry	3	17	2041	1939	*	*	*
Computer Science	34	255	2035	2099	2260	2092	1816
Health (Medical) Professions	1	4	1441	1451	*	*	*
Mathematics	7	12	1950	1960	*	*	*
Other Physical & Earth Sciences	2	8	1524	1639	*	*	*

Totals	411	2831
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CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

Accounting	182	2423	\$1654	\$1669	\$1875	\$1650	\$1500
Business—General (incl. Mgmt.)	43	773	1636	1580	2050	1666	1250
Marketing & Distribution	15	471	1418	1530	*	*	*
Humanities	24	189	1421	1340	1900	1446	900
Economics ²	7	81	1514	1470	*	*	*
Other Social Sciences	11	237	1233	1350	*	*	*
Aeronautical	4	116	2077	2187	*	*	*
Chemical	25	440	2388	2356	2510	2425	2200
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	14	298	2039	1940	*	*	*
Electrical (incl. Computer Engrg.)	98	2322	2174	2240	2425	2291	1559
Geological	+	18	+	2312			
Industrial	20	302	2229	2156	2416	2208	2060
Mechanical	67	1299	2210	2226	2425	2253	1866
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	7	67	2248	2256	*	*	*
Mining	1	11	2470	2100	*	*	*
Nuclear (incl. Engrg. Physics)	3	27	2339	2233	*	*	*
Petroleum	8	162	2753	2678	*	*	*
Engineering Technology	16	227	2205	2137	*	*	*
Agricultural Sciences	4	62	1406	1439	*	*	*
Biological Sciences	5	32	1254	1466	*	*	*
Chemistry	3	36	2041	1846	*	*	*
Computer Science	52	897	2054	2041	2260	2100	1833
Health (Medical) Professions	1	76	1441	1869	*	*	*
Mathematics	14	54	2015	1994	*	*	*
Other Physical & Earth Sciences	3	43	1494	1804	*	*	*

Totals	627	10663
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	136	765	\$1644	\$1699	\$1833	\$1666	\$1475
Business Administration	12	77	1766	1560	*	*	*
Communications	5	24	1993	1608	*	*	*
Community & Service Orgs. Work	+	7	+	1357			
EDP-Programming/Systems	47	298	2077	2103	2258	2125	1833
Engineering	139	1387	2272	2281	2500	2335	1931
Farm & Natural Resources Mgmt.	+	3	+	1466			
Finance & Economics	4	34	1145	1561	*	*	*
Health (Medical) Services	3	9	1285	1386	*	*	*
Manufacturing &/or Industrial Oprs.	3	38	2036	2107	*	*	*
Mathematics/Statistics	2	4	1485	1930	*	*	*
Merchandising/Sales Promotion	18	62	1305	1383	*	*	*
Personnel/Employee Relations	7	8	1300	1284	*	*	*
Research—Non-Scientific	6	9	1634	1797	*	*	*
Research—Scientific	11	28	2013	1998	*	*	*
Rotational Training—Non-Technical	1	11	1666	1501	*	*	*
Rotational Training—Technical	2	6	2352	2360	*	*	*
Sales—Non-Technical Degree	14	51	1344	1570	*	*	*
Sales—Technical/Scientific Degree	1	10	2250	2146	*	*	*
Totals	411	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	190	2493	\$1649	\$1671	\$1853	\$1646	\$1500
	20	500	1762	1553	2166	1792	1300
	8	110	2045	1310	*	*	*
	+	41	+	1396			
	71	980	2051	2060	2260	2100	1833
	233	4945	2228	2236	2460	2300	1866
	+	30	+	1432			
	7	207	1392	1613	*	*	*
	3	91	1285	1787	*	*	*
	6	145	2170	2049	*	*	*
	8	40	1834	1964	*	*	*
	23	418	1327	1426	1500	1333	1000
	9	34	1435	1592	*	*	*
	7	36	1740	1848	*	*	*
	13	106	1873	1956	*	*	*
	2	84	1708	1472	*	*	*
	2	26	2352	1991	*	*	*
	23	333	1367	1556	1666	1416	1000
	2	44	2125	2144	*	*	*
	627	10663					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	1	76	\$1708	\$2007	*	*	*
MBA (Non-Technical Undergraduate)	17	43	1917	2084	*	*	*
MBA (Technical Undergraduate)	1	18	2241	2513	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	2	13	1791	2222	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	8	2250	2364	*	*	*
Administration (incl. Public, Hospital, etc.)	1	2	2375	2404	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	10	10	1135	1135	*	*	*
Social Sciences	2	2	1520	1520	*	*	*
ENGINEERING							
Chemical	9	16	2572	2571	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	21	+	2389			
Electrical (incl. Computer Engrg.)	1	49	2833	2766	*	*	*
Industrial	1	6	2292	2216	*	*	*
Mechanical	7	42	2704	2616	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2795			
SCIENCES							
Chemistry	2	3	1688	1945	*	*	*
Computer Science	8	27	2064	2296	*	*	*
Geology & Related Geological Sciences	1	18	2875	2655	*	*	*
Mathematics	+	1	+	2783			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	4	+	2539			
Totals	64	361					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	3	241	\$1818	\$2030	*	*	*
MBA (Non-Technical Undergraduate)	21	235	1965	2091	\$2333	\$1755	\$1755 [†]
MBA (Technical Undergraduate)	2	57	2578	2486	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	2	42	1791	2192	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	12	2250	2330	*	*	*
Administration (incl. Public, Hospital, etc.)	1	14	2375	2263	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	13	23	1353	1476	*	*	*
Social Sciences	3	37	1597	1606	*	*	*
ENGINEERING							
Chemical	12	34	2539	2460	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	80	+	2321			
Electrical (incl. Computer Engrg.)	1	252	2833	2703	*	*	*
Industrial	2	25	2291	2323	*	*	*
Mechanical	12	119	2556	2537	*	*	*
Nuclear (incl. Engrg. Physics)	+	9	+	2619			
SCIENCES							
Chemistry	3	9	1653	1884	*	*	*
Computer Science	13	117	2034	2449	*	*	*
Geology & Related Geological Sciences	2	55	2712	2541	*	*	*
Mathematics	+	7	+	2557			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	16	+	2561			
Totals	91	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† The 50th and 10th percentiles are the same because of a clustering of offers.

* No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	7	+	\$2344			
MBA - Tech Undergraduate	+	2	+	2521			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	6	\$2750	2341	*	*	*
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	+	9	+	2328			
MBA - Tech Undergraduate	+	4	+	2562			
Totals	1	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	3	37	\$1505	\$2367	*	*	*
MBA - Tech Undergraduate	+	8	+	2478			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	25	2750	2498	*	*	*
MBA - Tech Undergraduate	+	3	+	2638			
Over 4 years							
MBA - Non-Tech Undergraduate	+	32	+	2548			
MBA - Tech Undergraduate	+	10	+	2660			
Totals	4	115					

ENGINEERING

Chemical	8	20	\$3305	\$3353	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	5	2374	2359	*	*	*
Electrical (incl. Computer Engrg.)	4	7	3041	3227	*	*	*
Mechanical	4	7	3258	3195	*	*	*

SCIENCES

Chemistry	6	20	2588	2818	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	2	3374	3374	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	4	+	2843			
Physics	3	4	2588	2733	*	*	*
Totals	31	69					

DOCTORAL DEGREE CANDIDATES

Chemical	9	38	\$3305	\$3343	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	7	2374	2471	*	*	*
Electrical (incl. Computer Engrg.)	7	25	3154	3395	*	*	*
Mechanical	8	16	3014	3008	*	*	*
Chemistry	7	53	2659	2851	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	6	3374	2541	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	1	12	3500	3109	*	*	*
Physics	4	16	2705	3085	*	*	*
Totals	42	173					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT	BLDG MATERIAL	
ACCOUNTING	/ 1647	109	/ 1600	3	/ 1083	2	/ 2166	1	/	/	/
	/ 1792		/		/		/		/	/	/
	/ 1500		/		/		/		/	/	/
BUSINESS - GENERAL	/ 1746	8	/ 1304	4	/ 1314	4	/ 1277	3	/ 1775	1	/ 1625 2 /
	/		/		/		/		/	/	/
	/		/		/		/		/	/	/
MARKETING/DISTRIBUTN	/		/		/ 1416	2	/ 1417	1	/	/	/
	/		/		/		/		/	/	/
	/		/		/		/		/	/	/
HUMANITIES	/		/ 1074	5	/ 1272	6	/ 1693	5	/ 1414	2	/
	/		/		/		/		/	/	/
	/		/		/		/		/	/	/
ECONOMICS	/		/ 1437	2	/		/		/	/	/
	/		/		/		/		/	/	/
	/		/		/		/		/	/	/
OTHR SOCIAL SCIENCES	/		/ 1058	1	/ 1471	3	/		/	/	/
	/		/		/		/		/	/	/
	/		/		/		/		/	/	/

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2150	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/		/		/ 2236	3	/ 2433	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2239	4	/		/		/		/		/ 1733	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTER	/ 2250	1	/		/ 2240	2	/ 2364	12	/ 2417	1	/ 2379	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2195	4	/		/		/ 2267	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/		/		/		/ 2203	9	/ 2299	2	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/ 2417	1	/ 2350	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2208	1	/		/		/ 2294	2	/ 2360	4	/ 1458	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	/ 1166 1 /	/ 1500 1 /	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/ 1354 2 /	/	/	/
CHEMISTRY	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2125 1 /	/	/	/ 2085 13 /	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/	/	/	/ 2213 3 /	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 2090 1 /	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/	1832 4	/	1625 1	/		/	/	1675 6
	/		/		/		/		/		
	/		/		/		/		/		
BUSINESS - GENERAL	/	1666 1	/		/	920 1	/	1666 1	/		
	/		/		/		/		/		
	/		/		/		/		/		
MARKETING/DISTRIBUTN	/		/		/		/		/	/	1300 1
	/		/		/		/		/		
	/		/		/		/		/		
HUMANITIES	/		/		/		/		/		
	/		/		/		/		/		
	/		/		/		/		/		
ECONOMICS	/		/		/		/		/		
	/		/		/		/		/		
	/		/		/		/		/		
OTHR SOCIAL SCIENCES	/		/		/		/		/		
	/		/		/		/		/		
	/		/		/		/		/		

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2447 12	/		/		/		/	2300 1	/	2500 1
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2000 1	/		/		/		/		/	2580 1
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/	2396 2	/		/		/		/	2261 2	/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2039 2	/		/		/	2083 1	/	2155 2	/	
	/		/		/		/		/		/	
MECHANICAL	/	2375 9	/	2213 3	/		/		/	2473 4	/	2660 1
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/	2350 2	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	2470 1
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2812 6
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2050 1	/		/		/		/	
	/		/		/		/		/		/	

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	/		/		/	1479 2	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/	1541 1	/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/	2083 1	/		/		/	2020 2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2200 1	/		/		/	2050 2	/	2050 3	/	2141 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1666 1 /	/	/	/ 1176 1 /	/	/
	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1875 2 /	/	/ 2233 1 /	/ 1435 2 /	/	/
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/	/	/	/
	/	/	/	/	/	/
HUMANITIES	/	/	/ 1720 2 /	/ 1612 2 /	/	/
	/	/	/	/	/	/
ECONOMICS	/ 1637 2 /	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1125 2 /	/	/	/	/	/ 1055 3 /
	/	/	/	/	/	/

FEBRUARY 1985 MAPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBUARY 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 2314 1	/	/ 1881 1	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 2166 2	/	/ 2380 21	/ 1719 13	/	/
	/	/	/ 2490	/	/	/
	/	/	/ 2290	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2371 1	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/ 2355 5	/ 1718 2	/ 2000 1	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/ 2371 2	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2538 2	/ 1931 1	/	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	1250	1
	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2189 4	/	/ 2212 2	/ 1796 5	/ 1208 1	/ 2000	1
	/	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	1441	1
	/	/	/	/	/	/	/
MATHEMATICS	/ 1834 1	/	/ 2208 1	/ 1485 2	/	/	/
	/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	958	1
	/	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	// 2214 6 //	//	//	//	//	//
MBA - TECHNICAL	//	//	//	// 2241 1 //	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	//	//	//	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	//	//	//	// 1755 11 //	//	//
MBA - TECHNICAL	//	//	//	//	//	//

**The College Placement Council**

62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
 Carnegie-Mellon University
 Cedar Crest College
 Delaware State College
 University of Delaware
 Fairleigh Dickinson University - Teaneck
 George Washington University
 Grove City College
 IUP - Indiana, PA
 Lafayette College
 Lehigh University
 Lincoln University (PA)
 Morgan State University
 New Jersey Institute of Technology
 Pennsylvania State University
 Pennsylvania State University - Capitol Campus
 University of Pennsylvania
 University of Pennsylvania - Wharton Graduate School
 University of Pittsburgh
 Princeton University
 Rutgers University - Camden-College of Arts and Sciences
 Rutgers University - New Brunswick
 Villanova University
 Virginia State University
 West Virginia University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	104	846	\$1687	\$1693	\$1833	\$1666	\$1583
Business—General (incl. Mgmt.)	34	308	1724	1626	2166	1791	1042
Marketing & Distribution	1	112	1825	1539	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	8	57	1779	1544	*	*	*
Economics ²	9	49	1710	1839	*	*	*
Other Social Sciences	8	77	1281	1475	*	*	*

ENGINEERING

Aeronautical	2	76	2045	2228	*	*	*
Chemical	39	284	2365	2402	2438 [†]	2425	2200
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	97	2172	2031	*	*	*
Electrical (incl. Computer Engrg.)	113	1094	2260	2297	2435	2350	1925
Geological	+	10	+	2118	*	*	*
Industrial	18	133	2305	2214	*	*	*
Mechanical	54	574	2254	2273	2425	2343	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	29	2307	2330	*	*	*
Mining	1	4	1917	2042	*	*	*
Nuclear (incl. Engrg. Physics)	3	9	2372	2357	*	*	*
Petroleum	+	24	+	2537	*	*	*
Engineering Technology	13	62	2076	2130	*	*	*

SCIENCES

Agricultural Sciences	2	21	1687	1431	*	*	*
Biological Sciences	1	8	1100	1311	*	*	*
Chemistry	2	22	2038	1757	*	*	*
Computer Science	55	353	2042	2073	2350	2100	1750
Health (Medical) Professions	1	15	1666	1564	*	*	*
Mathematics	12	45	2190	1984	*	*	*
Other Physical & Earth Sciences	2	23	1493	1861	*	*	*

Totals 494 4332

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

286	3269	\$1667	\$1676	\$1833	\$1666	\$1500
77	1081	1675	1593	2166	1750	1042
16	583	1444	1533	*	*	*

32	246	1511	1388	2041	1500	953
16	130	1625	1609	*	*	*
19	314	1253	1381	*	*	*

6	192	2067	2204	*	*	*
64	724	2374	2374	2438 [†]	2425	2200

22	393	2087	1968	2314	2125	1733
211	3416	2220	2258	2433	2316	1866
+	28	+	2243	*	*	*

38	435	2266	2174	2417	2261	2083
121	1873	2230	2240	2425	2300	1930

11	96	2270	2278	*	*	*
2	15	2194	2085	*	*	*

6	36	2356	2264	*	*	*
8	186	2753	2660	*	*	*
29	289	2147	2136	2460	2208	1458

6	83	1500	1437	*	*	*
6	40	1229	1435	*	*	*
5	58	2048	1813	*	*	*

107	1250	2048	2031	2325	2100	1750
2	91	1554	1819	*	*	*

26	99	2096	1990	2491	2208	1485
3	66	1494	1824	*	*	*

1121 14995

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

[†] The 90th and 50th percentiles are close in value because of a clustering of offers.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	113	923	\$1702	\$1706	\$1833	\$1666	\$1583
Business Administration	15	156	2008	1620	*	*	*
Communications	5	23	1996	2051	*	*	*
Community & Service Orgs. Work	2	20	958	1316	*	*	*
EDP-Programming/Systems	65	413	2072	2079	2350	2125	1750
Engineering	234	2212	2264	2289	2435	2354	1930
Farm & Natural Resources Mgmt.	1	7	1916	1490	*	*	*
Finance & Economics	11	64	1875	1677	*	*	*
Health (Medical) Services	1	17	1666	1426	*	*	*
Manufacturing &/or Industrial Oprs.	5	73	2069	2056	*	*	*
Mathematics/Statistics	4	19	1987	1949	*	*	*
Merchandising/Sales Promotion	12	112	1303	1448	*	*	*
Personnel/Employee Relations	5	41	1450	1921	*	*	*
Research—Non-Scientific	4	19	2208	1960	*	*	*
Research—Scientific	7	54	2175	1921	*	*	*
Rotational Training—Non-Technical	+	44	+	1469			
Rotational Training—Technical	1	25	2335	2069	*	*	*
Sales—Non-Technical Degree	7	99	1595	1638	*	*	*
Sales—Technical/Scientific Degree	2	11	1650	2128	*	*	*
Totals	494	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	303	3416	\$1669	\$1681	\$1835	\$1666	\$1500
Business Administration	35	656	1867	1369	2425	1916	1300
Communications	13	133	2026	1439	*	*	*
Community & Service Orgs. Work	2	61	958	1370	*	*	*
EDP-Programming/Systems	136	1393	2061	2066	2308	2125	1750
Engineering	467	7157	2246	2253	2446	2334	1917
Farm & Natural Resources Mgmt.	1	37	1916	1443	*	*	*
Finance & Economics	18	271	1687	1628	*	*	*
Health (Medical) Services	4	108	1381	1730	*	*	*
Manufacturing &/or Industrial Oprs.	11	218	2124	2052	*	*	*
Mathematics/Statistics	12	59	1885	1959	*	*	*
Merchandising/Sales Promotion	35	530	1319	1431	1583	1300	1000
Personnel/Employee Relations	14	75	1441	1772	*	*	*
Research—Non-Scientific	11	55	1910	1887	*	*	*
Research—Scientific	20	160	1979	1944	2425	2221	1250
Rotational Training—Non-Technical	2	128	1708	1471	*	*	*
Rotational Training—Technical	3	51	2346	2029	*	*	*
Sales—Non-Technical Degree	30	432	1421	1975	1750	1417	1041
Sales—Technical/Scientific Degree	4	55	1888	2141	*	*	*
Totals	1121	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	3	70	\$1850	\$2111	*	*	*
MBA (Non-Technical Undergraduate)	2	122	2450	2276	*	*	*
MBA (Technical Undergraduate)	+	21	+	2341			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	10	+	2600			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266			
Administration (incl. Public, Hospital, etc.)	+	3	+	2357			

HUMANITIES & SOCIAL SCIENCES

Humanities	2	6	1791	1683	*	*	*
Social Sciences	+	13	+	2015			

ENGINEERING

Chemical	3	29	2494	2635	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	12	+	2486			
Electrical (incl. Computer Engrg.)	1	111	3083	2746	*	*	*
Industrial	1	9	2725	2689	*	*	*
Mechanical	9	62	2492	2630	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2386			

SCIENCES

Chemistry	1	1	2333	2333	*	*	*
Computer Science	6	35	2409	2637	*	*	*
Geology & Related Geological Sciences	2	16	2775	2705	*	*	*
Mathematics	+	5	+	2282			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	1	+	2666			

Totals 30 533

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

6	311	\$1834	\$2048	*	*	*
23	357	2007	2155	\$2333	\$1755	\$1755†
2	78	2579	2447	*	*	*
2	52	1791	2271	*	*	*
1	16	2250	2314	*	*	*
1	17	2375	2280	*	*	*
15	29	1411	1519	*	*	*
3	50	1597	1713	*	*	*
15	63	2530	2541	*	*	*
+	92	+	2343			
2	363	2958	2716	*	*	*
3	34	2436	2420	*	*	*
21	181	2529	2569	2750	2541	2165
+	12	+	2561			
4	10	1823	1930	*	*	*
19	152	2153	2493	*	*	*
4	71	2744	2578	*	*	*
+	12	+	2443			
+	17	+	2568			
121	1917					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† The 50th and 10th percentiles are the same because of a clustering of offers.

* No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	28	+	\$2498			
MBA - Tech Undergraduate	+	4	+	3042			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	29	+	2759			
MBA - Tech Undergraduate	+	8	+	3092			
Over 4 years							
MBA - Non-Tech Undergraduate	1	19	\$2000	2686	*	*	*
MBA - Tech Undergraduate	+	6	+	2837			
Totals	1	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	3	63	\$1303	\$2424	*	*	*
MBA - Tech Undergraduate	+	12	+	2667			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	54	2750	2639	*	*	*
MBA - Tech Undergraduate	+	11	+	2968			
Over 4 years							
MBA - Non-Tech Undergraduate	1	51	2000	2599	*	*	*
MBA - Tech Undergraduate	+	16	+	2727			
Totals	5	209					

ENGINEERING

Chemical	7	14	\$3378	\$3436	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	12	+	3379			
Mechanical	3	7	3300	3215	*	*	*

SCIENCES

Chemistry	1	10	3167	3043	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	2	2983	2709	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3406			
Physics	1	4	3758	2752	*	*	*
Totals	13	52					

DOCTORAL DEGREE CANDIDATES

Chemical	16	52	\$3337	\$3368	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	7	2375	2471	*	*	*
Electrical (incl. Computer Engrg.)	7	37	3155	3390	*	*	*
Mechanical	11	23	3092	3071	*	*	*
Chemistry	8	63	2723	2882	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	8	3111	2983	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	15	3500	3168	*	*	*
Physics	5	20	2916	3019	*	*	*
Totals	55	223					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1675	96	/ 1920	2	/		/		/		/ 1825	1
	/ 1800		/		/		/		/		/	
	/ 1583		/		/		/		/		/	
BUSINESS - GENERAL	/		/ 1784	6	/ 1182	9	/ 1707	6	/ 2166	1	/ 1825	1
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/		/		/ 1825	1	/		/	
	/		/		/		/		/		/	
HUMANITIES	/		/		/ 1416	1	/ 1851	5	/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 1761	3	/ 1696	4	/		/		/		/ 1825	1
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1917	1	/		/ 958	1	/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/	/		/		/	
CHEMICAL	/		/		/	/ 2076	1	/ 2422	3	/	/
CIVIL -CNSTR/SAN/TRP	/ 2208	2	/		/	/ 2625	1	/		/ 1833	1
ELECTRICAL -COMPTR	/ 2166	1	/		/	/ 2329	31	/ 2422	4	/ 2425	2
	/		/		/	/ 2500		/		/	/
	/		/		/	/ 2190		/		/	/
GEOLOGICAL	/		/		/	/		/		/	/
INDUSTRIAL	/ 2173	3	/		/	/ 2266	3	/		/	/
MECHANICAL	/		/ 2000	1	/	/ 2202	11	/ 2479	4	/ 2184	4
METALLURGICAL	/		/		/	/ 2258	1	/ 2333	1	/	/
MINING	/		/		/	/		/		/	/
NUCLEAR -ENGRG PHYS	/		/		/	/		/		/	/
PETROLEUM -NATL GAS	/		/		/	/		/		/	/
ENGINEERING TECH	/		/		/	/ 2244	3	/ 2343	3	/ 1862	3

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/ 1100 1	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2043 1	/ 2189 4	/ 1630 2	/ 2022 11	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/ 2323 4	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

1985 MAPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/	1708	2	/	1850	2	/	1917	1	/
	/			/			/			/
	/			/			/			/
BUSINESS - GENERAL	/	2197	3	/	2010	1	/	2106	4	/
	/			/			/			/
	/			/			/			/
MARKETING/DISTRIBUTN	/			/			/			/
	/			/			/			/
	/			/			/			/
HUMANITIES	/			/			/			/
	/			/			/			/
	/			/			/			/
ECONOMICS	/			/			/			/
	/			/			/			/
	/			/			/			/
OTHR SOCIAL SCIENCES	/			/	1521	2	/			/
	/			/			/			/
	/			/			/			/

1985 MAPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2384 25	/	2250 2	/	2420 3	/	2425 2	/	2130 1	/	
	/	2458	/		/		/		/		/	
	/	2360	/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2300 1	/	2083 1	/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2358 4	/	2354 13	/		/	2344 4	/	2350 2	/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2300 2	/	2235 1	/	2407 4	/		/	2400 1	/	
	/		/		/		/		/		/	
MECHANICAL	/	2418 9	/	2283 4	/	2417 3	/	2425 2	/	2283 3	/	2350 1
	/		/		/		/		/		/	
METALLURGICAL	/		/	2235 1	/		/		/	2400 1	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	1917 1
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2475 1	/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/	1687 2	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		2365 1	/	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2263 4	/	2080 3	/		/	1750 1	/	2117 3	/	2141 1
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/	2216 1	/		/		/		/	2000 1	/	2212 2
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

1985 MAPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	// //	// //	// //	// //	// //	// //
BUSINESS - GENERAL	// 1834 1 // //	// //	// //	// //	// //	// //
MARKETING/DISTRIBUTN	// //	// //	// //	// //	// //	// //
HUMANITIES	// 2058 1 // //	// //	// //	// //	// 1500 1 // //	// //
ECONOMICS	// //	// //	// //	// 1500 1 // //	// //	// //
OTHR SOCIAL SCIENCES	// //	// //	// //	// 1208 2 // //	// 958 2 // //	// //

1985 MAPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 2045 2	/	/
	/	/	/	/	/	/
CHEMICAL	/ 2358 1	/	/ 2208 1	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 2167 1	/	/	/ 1950 1	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 1821 2	/	/ 2358 32	/ 1847 18	/	/
	/	/	/ 2395 2291	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 2583 1	/	/ 2390 1	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/ 2379 2	/ 2372 3	/ 1823 7	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRO PHYS	/	/	/ 2372 3	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2083 1	/ 1544 2	/	/
	/	/	/	/	/	/

1985 MAPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
CHEMISTRY	/ 1750 1	/	/	/	/	/
COMPUTER SCIENCE	/ 2087 6	/	/ 2285 7	/ 1829 12	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/ 1666 1	/
MATHEMATICS	/ 2279 2	/	/ 2308 1	/ 1483 1	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 1493 2	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDSNG AERO-ELECTRNC AUTO. MECH-EQPT BLDG MATERIAL

MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM CHEMCLS-DRUG ELECTRL MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/ 2600 1	/	/	/ 2300 1	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTLTIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS

Regional National

AVERAGE \$ OFFERS

Regional National

PERCENTILES¹

90th 50th 10th

BUSINESS

Accounting	57	670	\$1702	\$1720	\$1833	\$1710	\$1540
Business—General (incl. Mgmt.)	32	308	1690	1651	2141	1721	1267
Marketing & Distribution	12	150	1576	1599	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	8	59	1627	1635	*	*	*
Economics ²	23	96	1694	1850	2250	1500	1267
Other Social Sciences	5	89	1775	1757	*	*	*

ENGINEERING

Aeronautical	+	72	+	2303			
Chemical	63	410	2340	2375	2500	2395	2100
Civil (incl. Construction, Sanitary, & Transportation Engr.)	12	137	2100	2011	*	*	*
Electrical (incl. Computer Engr.)	185	1607	2280	2287	2475	2335	1930
Geological	+	6	+	2115			
Industrial	27	166	2263	2198	2435	2325	2060
Mechanical	51	822	2269	2268	2425	2300	2125
Metallurgical (incl. Metallurgy & Ceramic Engr.)	13	69	2223	2240	*	*	*
Mining	1	9	1825	2323	*	*	*
Nuclear (incl. Engr. Physics)	+	10	+	2380			
Petroleum	+	106	+	2608			
Engineering Technology	13	92	2298	2116	*	*	*

SCIENCES

Agricultural Sciences	2	20	1555	1552	*	*	*
Biological Sciences	2	11	1231	1162	*	*	*
Chemistry	+	21	+	2015			
Computer Science	53	496	2116	2098	2375	2170	1750
Health (Medical) Professions	+	23	+	1749			
Mathematics	24	77	2159	2092	2400	2250	1840
Other Physical & Earth Sciences	3	31	2107	2073	*	*	*

Totals

586

5557

NUMBER OF OFFERS

Regional National

AVERAGE \$ OFFERS

Regional National

PERCENTILES¹

90th 50th 10th

343	3939	\$1673	\$1683	\$1833	\$1666	\$1540
109	1389	1680	1606	2150	1750	1250
28	733	1501	1546	1825	1454	1250
40	305	1534	1436	2058	1500	958
39	226	1666	1712	2135	1625	1333
24	403	1362	1464	1834	1271	958
6	264	2067	2231	*	*	*
127	1134	2358	2375	2500	2425	2100
34	532	2092	1979	2375	2188	1733
396	5023	2248	2268	2448	2334	1925
+	34	+	2220			
65	601	2264	2180	2417	2267	2083
172	2695	2241	2249	2425	2300	1930
24	165	2244	2263	2400	2300	2083
3	24	2071	2174	*	*	*
6	46	2356	2290	*	*	*
8	292	2753	2641	*	*	*
42	381	2194	2131	2417	2252	1931

8	103	1514	1459	*	*	*
8	51	1229	1376	*	*	*
5	79	2048	1867	*	*	*
160	1746	2070	2064	2358	2125	1750
2	114	1554	1805	*	*	*
50	176	2126	2034	2400	2213	1633
8	97	1724	1903	*	*	*

1707

20552

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	68	761	\$1711	\$1732	\$1834	\$1738	\$1500
Business Administration	24	169	1859	1701	2150	1876	1333
Communications	6	22	1893	2021	*	*	*
Community & Service Orgs. Work	+	9	+	1214			
EDP Programming/Systems	76	629	2191	2140	2400	2208	1962
Engineering	337	3155	2295	2286	2490	2340	2066
Farm & Natural Resources Mgmt	1	8	1410	1964	*	*	*
Finance & Economics	10	147	1811	1809	*	*	*
Health (Medical) Services	2	28	1294	1670	*	*	*
Manufacturing &/or Industrial Oprs.	6	71	2055	2096	*	*	*
Mathematics/Statistics	7	34	1772	2027	*	*	*
Merchandising/Sales Promotion	21	138	1474	1550	1825	1375	1267
Personnel/Employee Relations	1	7	1700	1459	*	*	*
Research—Non-Scientific	2	43	1786	2097	*	*	*
Research—Scientific	4	97	2140	2184	*	*	*
Rotational Training—Non-Technical	3	29	1548	1588	*	*	*
Rotational Training—Technical	3	61	2132	2260	*	*	*
Sales—Non-Technical Degree	13	127	1505	1596	*	*	*
Sales—Technical/Scientific Degree	2	22	2096	2216	*	*	*
Totals	586	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	371	4177	\$1677	\$1690	\$1834	\$1666	\$1500
Business Administration	59	825	1864	1596	2300	1916	1333
Communications	19	155	1984	1521	*	*	*
Community & Service Orgs. Work	2	70	958	1350	*	*	*
EDP Programming/Systems	212	2022	2108	2089	2375	2159	1833
Engineering	804	10312	2267	2263	2460	2335	1930
Farm & Natural Resources Mgmt	2	45	1663	1536	*	*	*
Finance & Economics	28	418	1732	1692	2250	1759	1208
Health (Medical) Services	6	136	1352	1718	*	*	*
Manufacturing &/or Industrial Oprs.	17	289	2100	2063	*	*	*
Mathematics/Statistics	19	93	1844	1984	*	*	*
Merchandising/Sales Promotion	56	668	1378	1456	1708	1333	1042
Personnel/Employee Relations	15	82	1458	1745	*	*	*
Research—Non-Scientific	13	98	1891	1979	*	*	*
Research—Scientific	24	257	2006	2035	2425	2313	1250
Rotational Training—Non-Technical	5	157	1612	1493	*	*	*
Rotational Training—Technical	6	112	2239	2155	*	*	*
Sales—Non-Technical Degree	43	559	1446	1580	1750	1417	1208
Sales—Technical/Scientific Degree	6	77	1957	2162	*	*	*
Totals	1707	20552					

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th 50th 10th

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th 50th 10th

BUSINESS

Accounting	+	16	+	\$1947			
MBA (Non-Technical Undergraduate)	1	181	\$1500	2402	*	*	*
MBA (Technical Undergraduate)	2	45	2100	2545	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	20	+	2649			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2671			
Administration (incl. Public, Hospital, etc.)	+	6	+	2603			

6	327	\$1834	\$2043	*	*	*
24	538	1986	2238	\$2333	\$1755 ¹	\$1755 ¹
4	123	2339	2483	*	*	*
2	72	1791	2376	*	*	*
1	20	2250	2385	*	*	*
1	23	2375	2364	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1500			
Social Sciences	+	+	+	+			

15	30	1411	1519	*	*	*
3	50	1597	1713	*	*	*

ENGINEERING

Chemical	3	43	2600	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	11	+	2531			
Electrical (incl. Computer Engrg.)	8	151	2786	2771	*	*	*
Industrial	+	10	+	2506			
Mechanical	4	86	2668	2634	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2536			

18	106	2542	2594	*	*	*
+	103	+	2363			
10	514	2820	2732	*	*	*
3	44	2436	2440	*	*	*
25	267	2551	2590	2783	2600	2165
+	19	+	2552			

SCIENCES

Chemistry	+	5	+	2336			
Computer Science	10	80	2450	2622	*	*	*
Geology & Related Geological Sciences	1	12	2925	2632	*	*	*
Mathematics	2	8	2592	2382	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	6	+	2550			

4	15	1823	2065	*	*	*
29	232	2255	2537	2604	2400	1416
5	83	2780	2586	*	*	*
2	20	2592	2418	*	*	*
+	23	+	2563			

Totals	31	692
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152	2609
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

¹ The 50th and 10th percentiles are the same because of a clustering of offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	44	+	\$2561			
MBA - Tech Undergraduate	+	7	+	2560			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	51	+	2616			
MBA - Tech Undergraduate	+	5	+	2560			
Over 4 years							
MBA - Non-Tech Undergraduate	+	24	+	2543			
MBA - Tech Undergraduate	+	9	+	2893			
Totals	+	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	3	109	\$1505	\$2479	*	*	*
	+	19	+	2627			
	1	105	2750	2628	*	*	*
	+	16	+	2841			
	1	75	2000	2581	*	*	*
	+	25	+	2786			
	5	349					

ENGINEERING

Chemical	4	17	\$3583	\$3354	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	+	17	+	3577			
Mechanical	3	6	3650	3336	*	*	*

SCIENCES

Chemistry	2	23	1802	3007	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	+	+	+	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	2	+	3542			
Physics	1	10	3567	3110	*	*	*

Totals 10 76

DOCTORAL DEGREE CANDIDATES

20	69	\$3386	\$3365	\$3583	\$3429	\$3050
4	8	2375	2610	*	*	*
7	54	3155	3449	*	*	*
14	29	3212	3126	*	*	*
10	86	2539	2916	*	*	*
3	8	3111	2583	*	*	*
1	17	3500	3212	*	*	*
6	30	3024	3049	*	*	*
65	301					

¹ Years of previous full-time, non-military employment

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	/ 1703 47 / 1800 / 1583	/ 1638 3 / /	/ 1533 1 / /	/ 1729 2 / /	/	/
BUSINESS - GENERAL	/	/ 1854 6 / /	/ 1286 9 / /	/ 1533 5 / /	/ 2208 3 / /	/ 1801 2 / /
MARKETING/DISTRIBUTN	/	/	/ 1353 4 / /	/ 1554 2 / /	/	/ 1825 1 / /
HUMANITIES	/	/	/ 1449 4 / /	/ 1987 2 / /	/	/
ECONOMICS	/ 1744 8 / /	/ 1940 4 / /	/ 1394 3 / /	/ 1458 4 / /	/	/
OTHR SOCIAL SCIENCES	/ 1833 2 / /	/	/	/	/	/

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL		
AERONAUTICAL	/		/		/	/	/	/	/	/		
CHEMICAL	/		/		/	2208	5	/ 1725	1	/ 1791	1	/
CIVIL -CNSTR/SAN/TRP	/ 2250	1	/		/	/ 2225	1	/ 1667	1	/ 1708	3	/
ELECTRICAL -COMPTR	/ 2208	2	/ 2178	4	/	/ 2327	77	/ 2315	8	/ 2250	6	/
GEOLOGICAL	/		/		/	/		/		/		/
INDUSTRIAL	/ 2111	3	/		/	/ 2178	3	/ 2440	3	/ 2250	5	/
MECHANICAL	/		/		/	/ 2193	15	/ 2402	5	/ 2217	6	/
METALLURGICAL	/		/		/	/ 2300	1	/		/		/
MINING	/		/		/	/		/		/ 1825	1	/
NUCLEAR -ENGRG PHYS	/		/		/	/		/		/		/
PETROLEUM -NATL GAS	/		/		/	/		/		/		/
ENGINEERING TECH	/		/		/	/ 2297	5	/ 2327	3	/		/

MAPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/	1410 1	/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1861 3	/	1916 1	/	1333 2	/	2242 12	/		/	2083 1
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
MATHEMATICS	/	1917 1	/	2000 2	/		/	2262 12	/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2107 3	/		/	

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1771	2 /	/	/	/	/	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1796	2 /	/ 2010	1 /	/	/	/	/	/ 1775	1 /	/ 2141	2 /
MARKETING/DISTRIBUTN	/	/	/ 2171	1 /	/ 1450	1 /	/ 1708	1 /	/ 1500	1 /	/ 1732	1 /
HUMANITIES	/	/	/	/	/ 1000	1 /	/	/	/	/	/	/
ECONOMICS	/	/	/ 2010	1 /	/	/	/ 1208	1 /	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/	/	/ 1708	1 /	/	/	/	/

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2433	29	/	2406	4	/	2408	3	/	2467	2
	/	2691		/			/			/		
	/	2250		/			/			/		
CIVIL -CNSTR/SAN/TRP	/	2325	3	/	2125	1	/			/		
	/			/			/			/		
	/			/			/			/		
ELECTRICAL -COMPTR	/	2425	5	/	2331	15	/			/	2403	5
	/			/			/			/	2325	2
	/			/			/			/	2427	1
GEOLOGICAL	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
INDUSTRIAL	/	2325	1	/	2252	3	/			/	2207	4
	/			/			/			/		
	/			/			/			/		
MECHANICAL	/	2279	7	/	2316	5	/			/	2300	1
	/			/			/			/		
	/			/			/			/		
METALLURGICAL	/	2325	1	/	2150	1	/			/	2086	3
	/			/			/			/		
	/			/			/			/		
MINING	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
NUCLEAR -ENGRG PHYS	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
PETROLEUM -NATL GAS	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
ENGINEERING TECH	/			/	2300	1	/			/	2200	1
	/			/			/			/		
	/			/			/			/		

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	/		/		/	1700	1	/		/	
	/		/		/			/		/	
BIOLOGICAL SCIENCES	/		/		/			/		/	
	/		/		/			/		/	
CHEMISTRY	/		/		/			/		/	
	/		/		/			/		/	
COMPUTER SCIENCE	/	2225	3	/	2184	8	/	1250	2	/	
	/			/			/			/	
HEALTH (MED) PROFSNS	/			/			/			/	
	/			/			/			/	
MATHEMATICS	/			/			/	2400	2	/	
	/			/			/			/	
OTHR PHYSCL/EARTH SCI	/			/			/			/	
	/			/			/			/	

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1725 2	/	/	/	/	/
BUSINESS - GENERAL	/ 1834 1	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/	/	/	/
HUMANITIES	/ 2250 1	/	/	/	/	/
ECONOMICS	/ 1650 1	/ 2375 1	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1834 1	/	/	/	/ 1667 1	/

MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/	2400 1	/	2351 4	/	1887 6	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/	2417 2	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2366 3	/		/	2370 34	/	1883 22	/		/	2166 1
	/		/		/	2490	/	2000	/		/	
	/		/		/	2290	/	1559	/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/	2363 3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2325 2	/		/	2399 4	/	1930 1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/	2332 3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2200 2	/		/	2315 1	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

MAPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 MAPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/ 1231	2 /
	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2085	5 /	/ 2409	7 / 1803	3 /	/	/
	/	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MATHEMATICS	/ 2208	1 /	/ 2375	1 / 1624	3 /	/ 2250	2 /
	/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/	/	/ 1500 1	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/ 1500 1	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/ 2700 1	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	135	807	\$1711	\$1687	\$1833	\$1708	\$1608
Business-General (incl. Mgmt.)	96	601	1758	1654	2167	1735	1376
Marketing & Distribution	34	308	1553	1568	1825	1500	1375

478	4746	\$1684	\$1684	\$1833	\$1667	\$1558
205	1990	1717	1621	2166	1750	1267
62	1041	1529	1553	1825	1500	1292

HUMANITIES & SOCIAL SCIENCES

Humanities	12	64	1733	1502	*	*	*
Economics ²	35	157	1822	1758	2200	1917	1375
Other Social Sciences	23	144	1814	1625	2250	1833	1417

52	369	1580	1447	2083	1563	1000
74	383	1740	1730	2200	1667	1375
47	547	1583	1506	2150	1583	1000

ENGINEERING

Aeronautical	8	126	1796	2228	*	*	*
Chemical	76	460	2389	2377	2500	2383	2300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	21	259	2062	1955	2417	2000	1667
Electrical (incl. Computer Engrg.)	240	1898	2259	2306	2450	2333	1930
Geological	+	9	+	2299			
Industrial	56	246	2252	2225	2417	2275	2000
Mechanical	99	1000	2259	2288	2410	2300	2083
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	15	60	2255	2324	*	*	*
Mining	1	4	2200	2300	*	*	*
Nuclear (incl. Engrg. Physics)	1	16	2371	2294	*	*	*
Petroleum	+	49	+	2536			
Engineering Technology	11	91	2205	2131	*	*	*

14	390	1912	2230	*	*	*
203	1594	2369	2375	2500	2400	2230
55	791	2080	1971	2417	2125	1667
636	6921	2252	2278	2450	2333	1930
+	43	+	2237			
121	847	2258	2193	2417	2267	2065
271	3695	2248	2259	2425	2300	1931
39	225	2248	2279	2400	2300	2108
4	28	2103	2192	*	*	*
7	62	2358	2291	*	*	*
8	341	2753	2626	*	*	*
53	472	2196	2131	2417	2235	1950

SCIENCES

Agricultural Sciences	1	22	1400	1561	*	*	*
Biological Sciences	3	20	2341	1775	*	*	*
Chemistry	5	25	2139	2022	*	*	*
Computer Science	72	622	2080	2124	2342	2150	1487
Health (Medical) Professions	+	4	+	1330			
Mathematics	59	141	2150	2029	2458	2168	1792
Other Physical & Earth Sciences	2	41	1793	1985	*	*	*

9	125	1501	1477	*	*	*
11	71	1533	1489	*	*	*
10	104	2093	1904	*	*	*
232	2368	2073	2080	2358	2141	1750
2	118	1554	1789	*	*	*
109	317	2139	2032	2416	2208	1791
10	138	1737	1928	*	*	*

Totals 1005 7174

2712 27726

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	137	864	\$1722	\$1700	\$1867	\$1708	\$1600
Business Administration	44	277	1961	1655	2250	2024	1583
Communications	8	31	1974	1979	*	*	*
Community & Service Orgs. Work	+	12	+	1153			
EDP-Programming/Systems	137	755	2165	2143	2416	2208	1833
Engineering	481	3929	2262	2282	2426	2333	1933
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	45	255	1829	1797	2250	1833	1416
Health (Medical) Services	+	14	+	1294			
Manufacturing &/or Industrial Ops.	11	66	2181	2136	*	*	*
Mathematics/Statistics	11	71	1813	1940	*	*	*
Merchandising/Sales Promotion	39	284	1593	1572	1834	1625	1375
Personnel/Employee Relations	3	24	1444	1624	*	*	*
Research—Non-Scientific	6	33	2247	2022	*	*	*
Research—Scientific	4	77	1865	2094	*	*	*
Rotational Training—Non-Technical	14	73	1559	1532	*	*	*
Rotational Training—Technical	10	35	2253	2189	*	*	*
Sales—Non-Technical Degree	49	311	1585	1591	1916	1583	1384
Sales—Technical/Scientific Degree	6	61	2323	2232	*	*	*
Totals	1005	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	508	3041	\$1689	\$1692	\$1840	\$1675	\$1500
Business Administration	103	1102	1905	1611	2250	1917	1400
Communications	27	186	1981	1598	2258	1933	1666
Community & Service Orgs. Work	2	82	958	1321	*	*	*
EDP-Programming/Systems	349	2777	2130	2104	2375	2170	1833
Engineering	1285	14241	2265	2268	2458	2335	1930
Farm & Natural Resources Mgmt.	2	47	1663	1527	*	*	*
Finance & Economics	73	673	1792	1732	2250	1800	1384
Health (Medical) Services	6	150	1352	1678	*	*	*
Manufacturing &/or Industrial Ops.	28	355	2132	2076	2425	2250	1708
Mathematics/Statistics	30	164	1832	1965	2210	1834	1450
Merchandising/Sales Promotion	95	952	1466	1491	1825	1416	1042
Personnel/Employee Relations	18	106	1456	1718	*	*	*
Research—Non-Scientific	19	131	2004	1990	*	*	*
Research—Scientific	28	334	1986	2048	2425	2200	1250
Rotational Training—Non-Technical	19	230	1573	1505	*	*	*
Rotational Training—Technical	16	147	2248	2163	*	*	*
Sales—Non-Technical Degree	92	870	1520	1584	1825	1500	1250
Sales—Technical/Scientific Degree	12	138	2141	2193	*	*	*
Totals	2712	27726					

¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	1	23	\$1958	\$1944	*	*	*
MBA (Non-Technical Undergraduate)	5	240	2387	2494	*	*	*
MBA (Technical Undergraduate)	1	53	2400	2626	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	6	57	2273	2592	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2422			
Administration (incl. Public, Hospital, etc.)	+	5	+	2636			

HUMANITIES & SOCIAL SCIENCES

Humanities	1	1	1385	1385	*	*	*
Social Sciences	+	5	+	1510			

ENGINEERING

Chemical	6	37	2597	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	30	+	2416			
Electrical (incl. Computer Engrg.)	5	161	2709	2727	*	*	*
Industrial	3	22	2611	2582	*	*	*
Mechanical	7	72	2570	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+			

SCIENCES

Chemistry	+	4	+	2245			
Computer Science	2	57	2950	2606	*	*	*
Geology & Related Geological Sciences	2	15	2750	2569	*	*	*
Mathematics	5	7	2472	2404	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	9	2541	2513	*	*	*

Totals 45 810

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

Accounting	7	350	\$1852	\$2037	*	*	*
MBA (Non-Technical Undergraduate)	29	778	2055	2317	\$2460	\$2050	\$1755
MBA (Technical Undergraduate)	5	176	2351	2526	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	8	129	2153	2471	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	32	2250	2399	*	*	*
Administration (incl. Public, Hospital, etc.)	1	28	2375	2413	*	*	*
Humanities	16	31	1410	1515	*	*	*
Social Sciences	3	55	1597	1694	*	*	*
Chemical	24	143	2556	2603	2708	2542	2400
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	133	+	2375			
Electrical (incl. Computer Engrg.)	15	675	2783	2731	*	*	*
Industrial	6	66	2524	2487	*	*	*
Mechanical	32	339	2555	2609	2783	2606	2165
Nuclear (incl. Engrg. Physics)	+	19	+	2552			
Chemistry	4	19	1823	2103	*	*	*
Computer Science	31	289	2300	2551	2708	2450	1667
Geology & Related Geological Sciences	7	98	2771	2583	*	*	*
Mathematics	7	27	2506	2414	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	32	2541	2549	*	*	*
Totals	197	3419					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	101	+	\$2752			
MBA - Tech Undergraduate	+	47	+	2882			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	2	151	\$2579	2949	*	*	*
MBA - Tech Undergraduate	+	51	+	2882			
Over 4 years							
MBA - Non-Tech Undergraduate	+	71	+	2714			
MBA - Tech Undergraduate	+	17	+	2988			
Totals	2	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	3	210	\$1505	\$2610	*	*	*
	+	66	+	2809			
	3	256	2636	2817	*	*	*
	+	67	+	2872			
	1	146	2000	2646	*	*	*
	+	42	+	2868			
	7	787					

ENGINEERING

Chemical	15	51	\$3346	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	8	+	3680			
Mechanical	4	9	1973	2818	*	*	*

SCIENCES

Chemistry	6	51	3031	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	5	2250	3450	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	3	3	3516	3516	*	*	*
Physics	1	7	2833	3150	*	*	*
Totals	30	134					

DOCTORAL DEGREE CANDIDATES

	35	120	\$3369	\$3378	\$3583	\$3417	\$3050
	4	8	2375	2610	*	*	*
	7	62	3155	3479	*	*	*
	18	38	2937	3053	*	*	*
	16	137	2723	2995	*	*	*
	4	13	2896	2917	*	*	*
	4	20	3512	3258	*	*	*
	7	37	2997	3068	*	*	*
	95	435					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 MAPA REGIONAL INTERIM REPORT

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1676	94	/ 1676	8	/ 1646	2	/ 1797	10	/ 1800	2	/ 1697	3
	/ 1800		/		/		/		/		/	
	/ 1608		/		/		/		/		/	
BUSINESS - GENERAL	/ 2084	2	/ 1615	21	/ 1558	26	/ 1838	4	/		/ 2002	3
	/		/ 2083		/ 1700		/		/		/	
	/		/ 1360		/ 1333		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1450	2	/ 1455	9	/ 1451	13	/		/ 1825	7
	/		/		/		/		/		/	
	/		/		/		/		/		/	
HUMANITIES	/		/		/ 1620	5	/ 1836	6	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 2135	1	/ 1860	17	/ 1370	5	/ 1929	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1894	6	/ 2102	4	/ 1502	8	/		/ 1754	2	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNO	AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG	MATERIAL	
AERONAUTICAL	/		/		/	/		/		/ 1750	2 /	
	/		/		/	/		/		/	/	
CHEMICAL	/		/		/	/ 2279	2	/ 2393	1	/ 2375	1 /	
	/		/		/	/		/		/	/	
CIVIL -CNSTR/SAN/TRP	/		/		/	/ 2070	2	/		/ 2020	13 /	
	/		/		/	/		/		/	/	
ELECTRICAL -COMPTR	/ 2187	2	/ 2292	2	/	/ 2319	89	/ 2461	5	/ 2282	12 /	
	/		/		/	/ 2426		/		/	/	
	/		/		/	/ 2200		/		/	/	
GEOLOGICAL	/		/		/	/		/		/	/	
	/		/		/	/		/		/	/	
INDUSTRIAL	/ 2056	3	/		/ 2583	1	/ 2189	9	/ 2318	8	/ 2302	5 /
	/		/		/		/	/		/	/	
MECHANICAL	/		/		/	/ 2256	21	/ 2292	14	/ 2287	13 /	
	/		/		/	/ 2335		/		/	/	
	/		/		/	/ 2150		/		/	/	
METALLURGICAL	/		/		/	/ 2150	1	/ 2388	2	/	/	
	/		/		/	/		/		/	/	
MINING	/		/		/	/		/		/	/	
	/		/		/	/		/		/	/	
NUCLEAR -ENGRG PHYS	/		/		/	/		/		/	/	
	/		/		/	/		/		/	/	
PETROLEUM -NATL GAS	/		/		/	/		/		/	/	
	/		/		/	/		/		/	/	
ENGINEERING TECH	/		/ 2500	1	/	/		/		/	/	
	/		/		/	/		/		/	/	

MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/		/	1400 1	/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/	2667 1	/		/	2166 1	/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/	2275 1	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1750 1	/	1942 7	/		/	2219 22	/		/	2250 2
	/		/		/		/	2342 2000	/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/	2021 2	/	1885 8	/	1834 2	/	2299 25	/		/	
	/		/		/		/	2500 2166	/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2100 1	/		/	
	/		/		/		/		/		/	

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AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1816	3	/ 1700	1	/		/ 1685	4	/ 1725	2	/ 1873	5
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 2229	8	/ 1559	9	/ 2093	11	/ 1812	4	/ 1767	4	/ 1979	2
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/		/		/		/ 1675	2	/	
	/		/		/		/		/		/	
HUMANITIES	/		/		/		/		/ 1675	1	/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 2038	6	/ 1917	2	/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1917	1	/		/		/	
	/		/		/		/		/		/	

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/ 1958	1	/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2402 47	/	2425 1	/	2389 3	/	2378 14	/		/	2457 5
	/	2500	/		/		/		/		/	
	/	2333	/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2300 1	/		/		/	1958 1	/		/	2417 1
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2386 16	/	2340 47	/	2384 3	/	2336 4	/	2325 4	/	
	/		/	2470	/		/		/		/	
	/		/	2180	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2263 4	/	2223 8	/	2388 7	/	2250 1	/	2173 4	/	
	/		/		/		/		/		/	
MECHANICAL	/	2353 18	/	2330 9	/	2375 1	/	2305 2	/	2125 6	/	
	/		/		/		/		/		/	
METALLURGICAL	/		/	2355 2	/		/		/	2206 9	/	2345 1
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	2200 1
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2148 6	/	2333 1	/		/	2225 2	/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/ 2020	1	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2201	11	/ 2108	3	/		/ 2083	1	/ 2121	4	/ 2188	5
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2158	1	/ 2408	4	/		/ 2100	1	/ 2050	1	/ 2114	2
	/		/		/		/		/		/	
OTHR PHYBCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	REBRCH/CONBLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/	/	/	/ 1500 1 /
	/	/	/	/	/	/
BUSINESS - GENERAL	/	/	/ 1860 2	/	/	/
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/ 1829 1	/	/	/
	/	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/
	/	/	/	/	/	/
ECONOMICS	/ 1917 1	/	/	/ 1199 1	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 2500 1	/	/ 2000 1	/	/	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AERONAUTICAL	/	/	/	/ 1782 5	/	/	/
	/	/	/	/	/	/	/
CHEMICAL	/ 2230 1	/	/	/ 1930 1	/	/	/
	/	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 2039 2	/	/ 2100 1	/	/	/	/
	/	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 2380 3	/	/ 2350 21	/ 1724 29	/	/ 2222 3	/
	/	/	/ 2415	/ 1933	/	/	/
	/	/	/ 2250	/ 1500	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
INDUSTRIAL	/ 2229 2	/	/ 2303 2	/ 2017 2	/	/	/
	/	/	/	/	/	/	/
MECHANICAL	/ 2083 1	/ 2350 1	/ 2348 6	/ 1803 7	/	/	/
	/	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MINING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/ 2371 1	/	/	/	/
	/	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ENGINEERING TECH	/ 2083 1	/	/	/	/	/	/
	/	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/ 2191	1	/	/	/	/	/	/	/	/
CHEMISTRY	/ 2450	2	/	/	/ 1500	1	/	/	/	/
COMPUTER SCIENCE	/ 1708	3	/	/ 2325	5	/ 1536	8	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/	/	/	/	/
MATHEMATICS	/ 2253	3	/	/ 2375	2	/ 1702	4	/ 2023	4	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/ 1485	1	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/ 2366 1	/	/	/	/	/ 2393 4
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/ 2400 1
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MAPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

A3940-1.36

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS

AVERAGE \$ OFFERS

PERCENTILES¹

Regional

National

Regional

National

90th

50th

10th

BUSINESS

Accounting

211

1891

\$1699

\$1731

\$1917

\$1700

\$1458

Business-General (incl. Mgmt.)

175

1637

1615

1655

2115

1542

1200

Marketing & Distribution

63

914

1536

1542

1860

1500

1300

HUMANITIES & SOCIAL SCIENCES

Humanities

71

317

1519

1478

2166

1500

1000

Economics²

82

312

1936

1728

2500

2000

1300

Other Social Sciences

172

578

1790

1581

2400

1800

1000

ENGINEERING

Aeronautical

5

253

2123

2229

*

*

*

Chemical

116

669

2388

2353

2550

2400

2083

Civil (incl. Construction, Sanitary,
& Transportation Engr.)

93

592

2056

1967

2500

1983

1667

Electrical (incl. Computer Engr.)

505

4048

2286

2292

2491

2333

1931

Geological

+

33

+

1934

*

2105

Industrial

89

520

2150

2188

2400

2180

1750

Mechanical

257

2120

2239

2259

2474

2300

1930

Metallurgical (incl. Metallurgy
& Ceramic Engr.)

9

108

2177

2278

*

*

*

Mining

1

21

2200

2186

*

*

*

Nuclear (incl. Engr. Physics)

5

47

2274

2273

*

*

*

Petroleum

4

81

2369

2400

*

*

*

Engineering Technology

62

440

2025

2144

2340

2133

1500

SCIENCES

Agricultural Sciences

18

121

1372

1471

*

*

*

Biological Sciences

19

74

1503

1379

*

*

*

Chemistry

14

65

1960

1886

*

*

*

Computer Science

140

1428

2002

2087

2316

2060

1500

Health (Medical) Professions

101

170

1755

1774

2083

1702

1458

Mathematics

82

248

2173

2066

2375

2230

1916

Other Physical & Earth Sciences

12

66

1727

1982

*

*

*

Totals

2306

16753

NUMBER OF OFFERS

AVERAGE \$ OFFERS

PERCENTILES¹

Regional

National

Regional

National

90th

50th

10th

689

6637

\$1688

\$1697

\$1833

\$1683

\$1500

380

3627

1670

1636

2150

1666

1250

125

1955

1533

1548

1825

1500

1292

123

686

1545

1461

2166

1500

1000

156

695

1843

1729

2400

1734

1333

219

1125

1746

1545

2333

1750

1000

19

643

1967

2230

*

*

*

319

2263

2376

2369

2508

2400

2175

148

1383

2065

1969

2500

2000

1667

1141

10969

2267

2283

2466

2333

1930

+

76

+

2105

210

1367

2213

2191

2417

2250

1925

528

5815

2244

2259

2425

2300

1930

48

333

2235

2279

2400

2265

2083

5

49

2122

2190

*

*

*

12

109

2323

2283

*

*

*

12

422

2625

2583

*

*

*

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	243	2120	\$1694	\$1737	\$1917	\$1700	\$1416
Business Administration	98	787	1826	1668	2416	1750	1250
Communications	43	139	1585	1684	2375	1456	1000
Community & Service Orgs. Work	13	67	1116	1203	*	*	*
EDP-Programming/Systems	249	1733	2112	2111	2375	2167	1625
Engineering	977	8130	2247	2259	2500	2300	1922
Farm & Natural Resources Mgmt.	10	43	1047	1400	*	*	*
Finance & Economics	119	724	1933	1753	2333	2000	1340
Health (Medical) Services	99	198	1763	1723	2115	1750	1458
Manufacturing &/or Industrial Oprs.	31	203	1945	2091	2425	2083	1322
Mathematics/Statistics	17	118	1763	1902	*	*	*
Merchandising/Sales Promotion	101	889	1506	1513	2000	1433	1200
Personnel/Employee Relations	11	74	1723	1626	*	*	*
Research—Non-Scientific	57	139	1898	1780	2666	2125	1000
Research—Scientific	52	222	2036	2001	2550	2214	1209
Rotational Training—Non-Technical	58	327	1830	1529	2500	1692	1375
Rotational Training—Technical	29	108	1963	2090	2391	1916	1541
Sales—Non-Technical Degree	88	652	1656	1604	2000	1666	1250
Sales—Technical/Scientific Degree	11	80	2194	2122	*	*	*
Totals	2306	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	751	7161	\$1691	\$1705	\$1875	\$1700	\$1500
Business Administration	201	1889	1867	1635	2325	1916	1333
Communications	70	329	1738	1635	2258	1834	1008
Community & Service Orgs. Work	15	149	1095	1268	*	*	*
EDP-Programming/Systems	598	4510	2123	2107	2375	2170	1750
Engineering	2262	22371	2257	2265	2467	2330	1930
Farm & Natural Resources Mgmt.	12	90	1150	1466	*	*	*
Finance & Economics	192	1397	1879	1743	2300	1875	1375
Health (Medical) Services	105	348	1739	1704	2083	1667	1458
Manufacturing &/or Industrial Oprs.	59	558	2034	2082	2425	2180	1333
Mathematics/Statistics	47	282	1807	1938	2210	1834	1435
Merchandising/Sales Promotion	196	1841	1487	1501	1834	1419	1176
Personnel/Employee Relations	29	180	1557	1680	2285	1458	916
Research—Non-Scientific	76	270	1924	1882	2558	2146	1080
Research—Scientific	80	556	2018	2030	2533	2214	1242
Rotational Training—Non-Technical	77	557	1766	1519	2400	1650	1360
Rotational Training—Technical	45	255	2064	2132	2391	2075	1625
Sales—Non-Technical Degree	180	1522	1586	1593	2000	1542	1250
Sales—Technical/Scientific Degree	23	218	2166	2167	2400	2200	1791
Totals	5018	44479					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

GRADUATE PROGRAM

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	8	188	\$1792	\$2090	*	*	*
MBA (Non-Technical Undergraduate)	22	767	1991	2449	\$2375	\$1900	\$1833
MBA (Technical Undergraduate)	7	177	2576	2548	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	9	64	2286	2424	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2450			
Administration (incl. Public, Hospital, etc.)	5	29	1819	2039	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	4	14	1519	1524	*	*	*
Social Sciences	3	53	2197	1850	*	*	*

ENGINEERING

Chemical	13	69	2558	2581	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	75	1842	2343	*	*	*
Electrical (incl. Computer Engrg.)	12	290	2529	2716	*	*	*
Industrial	2	36	2625	2434	*	*	*
Mechanical	32	169	2593	2645	2916	2646	2333
Nuclear (incl. Engrg. Physics)	1	7	2590	2664	*	*	*

SCIENCES

Chemistry	1	8	3250	2352	*	*	*
Computer Science	23	184	2443	2636	2700	2450	2083
Geology & Related Geological Sciences	3	14	2465	2424	*	*	*
Mathematics	2	36	2267	2280	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	2	14	2521	2445	*	*	*

Totals 151 2198

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

15	538	\$1820	\$2055	*	*	*
51	1545	2028	2382	\$2400	\$1958	\$1755
12	353	2482	2537	*	*	*
17	191	2223	2454	*	*	*
1	36	2250	2405	*	*	*
6	57	1912	2223	*	*	*

20	44	1432	1514	2083	1401	833
6	108	1897	1771	*	*	*

37	212	2556	2596	2708	2600	2333
2	208	1842	2363	*	*	*
27	965	2670	2727	2900	2783	2583
8	102	2549	2469	*	*	*
64	508	2574	2621	2840	2619	2250
1	26	2590	2582	*	*	*

5	27	2109	2177	*	*	*
54	472	2361	2584	2708	2450	1800
10	111	2680	2572	*	*	*
9	63	2453	2337	*	*	*
3	46	2528	2517	*	*	*

348 5612

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	14	347	\$2417	\$2739	*	*	*
MBA - Tech Undergraduate	8	52	2639	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	6	428	2551	2853	*	*	*
MBA - Tech Undergraduate	5	117	2681	2969	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	+	292	+	2944			
MBA - Tech Undergraduate	1	89	3166	2935	*	*	*
Totals	34	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	17	557	\$2256	\$2690	*	*	*
	8	118	2639	2812	*	*	*
	9	66	2579	2840	*	*	*
	5	184	2681	2934	*	*	*
	1	438	2000	2845	*	*	*
	1	131	3166	2913	*	*	*
	41	2112					

DOCTORAL DEGREE CANDIDATES

ENGINEERING

Chemical	25	89	\$3376	\$3441	\$3625	\$3450	\$2800
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2095			
Electrical (incl. Computer Engrg.)	2	37	3670	3647	*	*	*
Mechanical	1	11	3730	3566	*	*	*

SCIENCES

Chemistry	7	78	3018	3097	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	6	2000	3108	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	3	15	3405	3263	*	*	*
Physics	4	30	2612	3308	*	*	*

Totals 43 268

	60	209	\$3372	\$3405	\$3625	\$3433	\$3050
	4	10	2375	2507	*	*	*
	9	99	3269	3542	*	*	*
	19	49	2979	3168	*	*	*
	23	215	2813	3032	3333	3025	2000
	5	19	2716	2977	*	*	*
	7	35	3466	3260	*	*	*
	11	67	2857	3176	*	*	*
	138	703					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

JULY 1985 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1688	177	/ 1750	15	/ 1703	3	/ 1806	7	/		/ 1664	3
	/ 1833		/		/		/		/		/	
	/ 1500		/		/		/		/		/	
BUSINESS - GENERAL	/ 1792	2	/ 1613	39	/ 1461	51	/ 1738	13	/		/ 1443	5
	/		/ 2166		/ 1791		/		/		/	
	/		/ 1250		/ 1200		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1496	7	/ 1412	35	/ 1756	7	/ 1850	1	/ 1789	3
	/		/		/ 1583		/		/		/	
	/		/		/ 1200		/		/		/	
HUMANITIES	/		/ 1614	19	/ 1294	23	/ 1885	5	/		/ 1425	3
	/		/		/ 1583		/		/		/	
	/		/		/ 1000		/		/		/	
ECONOMICS	/ 1749	10	/ 2013	32	/ 1522	10	/ 1800	2	/		/	
	/		/ 2400		/		/		/		/	
	/		/ 1417		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1693	5	/ 2014	56	/ 1471	32	/ 1937	6	/ 1197	3	/ 1000	1
	/		/ 2500		/ 1700		/		/		/	
	/		/ 1360		/ 1000		/		/		/	

JULY 1985 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2253	3	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/ 2083	1	/		/ 2421	9	/ 2359	2	/ 2483	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2063	2	/ 1875	2	/		/ 2212	9	/ 2420	6	/ 1832	39
	/		/		/		/		/		/ 2000	
	/		/		/		/		/		/ 1600	
ELECTRICAL -COMPTR	/ 2292	2	/		/		/ 2349	285	/ 2360	12	/ 2345	7
	/		/		/		/ 2500		/		/	
	/		/		/		/ 2192		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 1855	3	/ 1500	1	/ 2172	3	/ 2124	27	/ 2413	8	/ 2188	10
	/		/		/		/ 2350		/		/	
	/		/		/		/ 1650		/		/	
MECHANICAL	/		/ 2246	2	/		/ 2288	90	/ 2434	22	/ 2238	14
	/		/		/		/ 2458		/ 2730		/	
	/		/		/		/ 2125		/ 2300		/	
METALLURGICAL	/		/		/		/ 1900	1	/ 2125	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/ 2000	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/ 2097	18	/ 2191	8	/ 1644	10
	/		/		/		/		/		/	
	/		/		/		/		/		/	

JULY 1985 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL			
AGRICULTURAL SCIENCES	/		/	1330	1	/	1079	8	/		/	1333	1	/
	/		/			/			/		/			/
	/		/			/			/		/			/
BIOLOGICAL SCIENCES	/	1900	2	/	1700	4	/		/	2000	2	/		/
	/			/			/		/			/		/
	/			/			/		/			/		/
CHEMISTRY	/			/			/	2250	2	/	1833	1	/	/
	/			/			/		/			/		/
	/			/			/		/			/		/
COMPUTER SCIENCE	/	1938	2	/	1897	12	/	1789	3	/	2128	56	/	/
	/			/			/		/	/	2340		/	/
	/			/			/		/	/	1675		/	/
HEALTH (MED) PROFSNS	/			/			/	2500	1	/			/	/
	/			/			/		/	/			/	/
	/			/			/		/	/			/	/
MATHEMATICS	/			/	2056	13	/	1625	1	/	2262	38	/	/
	/			/			/		/	/	2383		/	/
	/			/			/		/	/	2100		/	/
OTHR PHYSCL/EARTH SCI	/			/	2300	1	/		/	/			/	/
	/			/			/		/	/			/	/
	/			/			/		/	/			/	/

JULY 1985 MAPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1250	1	/ 2005	2	/		/ 1775	1	/		/ 1850	2
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 2042	8	/ 1953	4	/ 1458	2	/ 1496	6	/ 1700	2	/ 2079	6
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1920	4	/		/ 1484	2	/ 1775	1	/		/	
	/		/		/		/		/		/	
HUMANITIES	/ 1953	5	/		/ 916	1	/ 1500	1	/ 1680	3	/	
	/		/		/		/		/		/	
ECONOMICS	/ 2031	4	/		/ 1458	1	/ 1600	1	/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1911	14	/ 2000	1	/ 1742	6	/ 2000	1	/ 2500	1	/	
	/		/		/		/		/		/	

JULY 1985 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2412	47	/	2384	8	/	2345	5	/	2483	5
	/	2500		/			/			/	2132	6
	/	2300		/			/			/	2620	21
	/			/			/			/	2750	
	/			/			/			/	2400	
CIVIL -CNSTR/SAN/TRP	/	2213	4	/	2158	1	/			/	2400	1
	/			/			/			/		
	/			/			/			/		
ELECTRICAL -COMPTN	/	2360	11	/	2301	52	/	2375	1	/	2350	2
	/			/	2441		/			/	2157	6
	/			/	2083		/			/		
	/			/			/			/	2424	2
	/			/			/			/		
GEOLOGICAL	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
INDUSTRIAL	/	2277	6	/	2172	5	/	2281	4	/	2273	4
	/			/			/			/	2198	3
	/			/			/			/		
MECHANICAL	/	2426	19	/	2296	35	/	2375	1	/	2356	4
	/			/	2408		/			/	2215	9
	/			/	2100		/			/		
	/			/			/			/	2710	5
	/			/			/			/		
METALLURGICAL	/			/	2265	1	/			/	2238	4
	/			/			/			/		
	/			/			/			/	2425	1
	/			/			/			/		
MINING	/			/			/			/	2200	1
	/			/			/			/		
	/			/			/			/		
NUCLEAR -ENGRG PHYS	/	2360	1	/	2300	1	/			/	2500	1
	/			/			/			/		
	/			/			/			/		
PETROLEUM -NATL GAS	/			/	2200	1	/			/		
	/			/			/			/	2425	3
	/			/			/			/		
ENGINEERING TECH	/	2500	1	/	2121	7	/			/	2250	1
	/			/			/			/		
	/			/			/			/		

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 2026	4	/		/ 1263	3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1573	3	/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 2052	6	/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2198	10	/ 2148	8	/ 1468	1	/ 2090	3	/ 2150	1	/ 2196	4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/ 1396	2	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2083	1	/ 2222	6	/		/		/ 2150	1	/ 2152	4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/ 2275	1	/		/		/		/		/ 2000	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG							
ACCOUNTING	/		/	/		/		/		/		/							
	/		/	/		/		/		/		/							
	/		/	/		/		/		/		/							
BUSINESS - GENERAL	/	1641	3	/	1200	1	/	1738	4	/	1525	2	/	1896	2	/	1311	3	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
MARKETING/DISTRIBUTN	/	1416	1	/			/	1700	1	/			/	1833	1	/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
HUMANITIES	/	1739	6	/			/	1456	1	/	1280	1	/			/	1114	3	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
ECONOMICS	/	2253	18	/			/	2083	1	/	1243	2	/	1700	1	/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
OTHR SOCIAL SCIENCES	/	1998	32	/			/			/	1412	4	/	1183	3	/	932	7	/
	/	2400		/			/			/			/			/			/
	/	1100		/			/			/			/			/			/

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER	ULTIES-PUBLIC			GOVT-FEDERAL			GOVT-LCL/STATE			NON-PROFIT ORG		
AERONAUTICAL	/			/	/		/	1928	2	/	/		/	/		/
	/			/	/		/	/		/	/		/	/		/
CHEMICAL	/	2282	4	/	/	2250	1	/	1769	4	/	/	675	1	/	/
	/			/	/	/		/	/	/	/		/	/		/
CIVIL -CNSTR/SAN/TRP	/	2196	13	/	/	1998	10	/	/	/	1729	3	/	/		/
	/			/	/	/		/	/	/	/		/	/		/
ELECTRICAL -COMPT	/	2414	29	/	/	2246	36	/	1895	36	/	/	2104	4	/	/
	/	2700		/	/	2417		/	2300		/	/	/		/	/
	/	2100		/	/	1890		/	1559		/	/	/		/	/
GEOLOGICAL	/			/	/			/			/		/			/
	/			/	/			/			/		/			/
INDUSTRIAL	/	2238	2	/	/	2141	3	/	1919	7	/	/	1875	3	/	/
	/			/	/	/		/	/	/	/		/	/		/
MECHANICAL	/	1805	3	/	/	2212	13	/	1864	34	/	1900	1	/	1800	5
	/			/	/	/		/	1931		/	/	/		/	/
	/			/	/	/		/	1559		/	/	/		/	/
METALLURGICAL	/			/	/			/	1931	1	/	/	/		/	/
	/			/	/	/		/	/	/	/		/		/	/
MINING	/			/	/			/	/		/		/		/	/
	/			/	/	/		/	/		/		/		/	/
NUCLEAR -ENGRG PHYS	/			/	/	2208	1	/	/		/		/		/	/
	/			/	/	/		/	/		/		/		/	/
PETROLEUM -NATL GAS	/			/	/			/	/		/		/		/	/
	/			/	/	/		/	/		/		/		/	/
ENGINEERING TECH	/	2156	4	/	/	2143	8	/	1950	1	/	1635	4	/	/	/
	/			/	/	/		/	/		/		/		/	/
	/			/	/	/		/	/		/		/		/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/ 1344 3 /	/ / /	/ / /	/ 1500 1 /	/ / /	/ / /
BIOLOGICAL SCIENCES	/ 1344 3 /	/ / /	/ / /	/ / /	/ / /	/ 1082 3 /
CHEMISTRY	/ 1800 3 /	/ / /	/ / /	/ 1698 2 /	/ / /	/ / /
COMPUTER SCIENCE	/ 1819 7 /	/ / /	/ 2082 9 /	/ 1621 19 /	/ 1442 1 /	/ 1906 4 /
HEALTH (MED) PROFSNS	/ / /	/ / /	/ / /	/ 1666 1 /	/ / /	/ 1755 97 / / 2083 / / 1458 /
MATHEMATICS	/ 2250 4 /	/ / /	/ 1947 3 /	/ 1684 3 /	/ / /	/ 2224 8 /
OTHR PHYSCL/EARTH SCI	/ 2500 1 /	/ / /	/ 2000 1 /	/ 1480 5 /	/ / /	/ 1125 2 /

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 1910	13	/ 1985	5	/	/	/	/
	/		/		/	/	/	/
MBA - TECHNICAL	/ 2416	1	/ 2417	2	/	/ 2000	1	/ 2700
	/		/		/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/		/ 1900	1	/	/	/	/ 2383
	/		/		/	/	/	3
MBA - TECHNICAL	/		/ 2500	1	/	/	/	/ 3583
	/		/		/	/	/	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/		/		/	/	/	/
	/		/		/	/	/	/
MBA - TECHNICAL	/		/		/	/	/	/
	/		/		/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1680	970	/ 1694	34	/ 1611	9	/ 1782	22	/ 1800	2	/ 1701	7
	/ 1833		/ 2083		/		/ 2000		/		/	
	/ 1550		/ 1333		/		/ 1500		/		/	
BUSINESS - GENERAL	/ 1916	13	/ 1639	101	/ 1442	100	/ 1668	34	/ 2113	5	/ 1684	13
	/		/ 2083		/ 1700		/ 2083		/		/	
	/		/ 1333		/ 1200		/ 1300		/		/	
MARKETING/DISTRIBUTN	/		/ 1495	10	/ 1408	55	/ 1551	26	/ 1850	1	/ 1815	11
	/		/		/ 1625		/ 1958		/		/	
	/		/		/ 1208		/ 1385		/		/	
HUMANITIES	/		/ 1493	25	/ 1351	39	/ 1834	24	/ 1414	2	/ 1425	3
	/		/ 2166		/ 1670		/ 2166		/		/	
	/		/ 1000		/ 1000		/ 1384		/		/	
ECONOMICS	/ 1767	22	/ 1917	60	/ 1459	18	/ 1661	8	/		/ 1825	1
	/ 2150		/ 2400		/		/		/		/	
	/ 1300		/ 1417		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1815	14	/ 2004	61	/ 1466	45	/ 1937	6	/ 1420	5	/ 1000	1
	/		/ 2500		/ 1700		/		/		/	
	/		/ 1360		/ 1000		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2201	6	/		/ 1750	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/ 2083	1	/		/ 2309	20	/ 2317	8	/ 2283	4
	/		/		/		/ 2500		/		/	
	/		/		/		/ 2075		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2174	9	/ 1875	2	/		/ 2223	13	/ 2312	7	/ 1863	55
	/		/		/		/		/		/ 2000	
	/		/		/		/		/		/ 1666	
ELECTRICAL -COMPT	/ 2224	8	/ 2216	6	/ 2240	2	/ 2333	515	/ 2375	30	/ 2307	30
	/		/		/		/ 2475		/ 2500		/ 2417	
	/		/		/		/ 2200		/ 2225		/ 2091	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2095	18	/ 1500	1	/ 2275	4	/ 2155	44	/ 2377	19	/ 2244	23
	/		/		/		/ 2335		/		/ 2375	
	/		/		/		/ 2000		/		/ 2000	
MECHANICAL	/		/ 2164	3	/		/ 2255	153	/ 2382	51	/ 2234	39
	/		/		/		/ 2416		/ 2510		/ 2380	
	/		/		/		/ 2116		/ 2250		/ 2080	
METALLURGICAL	/		/		/		/ 2221	6	/ 2317	5	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/ 1825	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/ 2000	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2208	1	/ 2500	1	/		/ 2160	31	/ 2276	18	/ 1678	14
	/		/		/		/ 2335		/		/	
	/		/		/		/ 2000		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/ 1248	2	/ 1155	10	/ 1400	1	/		/ 1333	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1800	2	/ 1761	6	/ 1354	2	/ 2055	3	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/ 2250	2	/ 2054	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 1922	8	/ 1957	25	/ 1613	7	/ 2144	118	/ 2270	1	/ 2194	3
	/		/ 2308		/		/ 2342		/		/	
	/		/ 1477		/		/ 1791		/		/	
HEALTH (MED) PROFSNS	/		/		/ 2500	1	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 1986	3	/ 1985	24	/ 1764	3	/ 2271	86	/		/	
	/		/ 2300		/		/ 2416		/		/	
	/		/ 1791		/		/ 2100		/		/	
OTHR PHYSCL/EARTH SCI	/		/ 2300	1	/		/ 2102	5	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1707	8	/ 1860	9	/ 1625	1	/ 1739	6	/ 1725	2	/ 1808	14
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 2063	24	/ 1724	15	/ 1926	15	/ 1754	15	/ 1749	7	/ 2073	12
	/ 2300		/		/		/		/		/	
	/ 1666		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1920	4	/ 1857	2	/ 1473	3	/ 1647	3	/ 1617	3	/ 1561	3
	/		/		/		/		/		/	
HUMANITIES	/ 1953	5	/		/ 958	2	/ 1500	1	/ 1679	4	/	
	/		/		/		/		/		/	
ECONOMICS	/ 2031	4	/ 2051	7	/ 1764	3	/ 1404	2	/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1911	14	/ 2000	1	/ 1712	9	/ 1854	2	/ 2500	1	/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/ 1938	1	/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2409	164	/ 2364	16	/ 2386	15	/ 2413	23	/ 2153	8	/ 2564	35
	/ 2500		/		/		/ 2500		/		/ 2750	
	/ 2325		/		/		/ 2375		/		/ 2400	
CIVIL -CNSTR/SAN/TRP	/ 2243	10	/ 2122	3	/		/ 2179	2	/		/ 2414	11
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/ 2381	38	/ 2322	130	/ 2382	4	/ 2362	15	/ 2284	18	/ 2425	3
	/ 2500		/ 2452		/		/		/		/	
	/ 2300		/ 2160		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2250	15	/ 2214	17	/ 2375	19	/ 2225	10	/ 2221	12	/	
	/		/		/		/		/		/	
MECHANICAL	/ 2378	64	/ 2301	57	/ 2403	6	/ 2354	9	/ 2250	29	/ 2637	8
	/ 2500		/ 2400		/		/		/ 2425		/	
	/ 2235		/ 2130		/		/		/ 2150		/	
METALLURGICAL	/ 2325	1	/ 2272	5	/		/ 2086	3	/ 2233	20	/ 2395	3
	/		/		/		/		/ 2400		/	
	/		/		/		/		/ 2150		/	
MINING	/		/		/		/		/ 2200	1	/ 2196	3
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/ 2360	1	/ 2300	1	/		/		/ 2500	1	/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/ 2200	1	/		/		/ 2400	1	/ 2690	10
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2488	2	/ 2151	16	/ 2333	1	/		/ 2225	4	/	
	/		/		/		/		/		/	

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CURRICULUM		CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/	2026	4	/		/	1478	8	/		/		/
	/			/		/			/		/		/
BIOLOGICAL SCIENCES	/	1565	4	/		/			/		/		/
	/			/		/			/		/		/
CHEMISTRY	/	2036	7	/		/		2106	4	/		/	/
	/			/		/			/		/		/
COMPUTER SCIENCE	/	2211	29	/	2147	22	/	1323	3	/	2029	7	/
	/	2329		/	2250		/			/		13	/
	/	2100		/	2060		/			/		2205	19
HEALTH (MED) PROFSNS	/			/		/	1396	2	/		/		/
	/			/		/			/		/		/
MATHEMATICS	/	2152	3	/	2297	10	/		/	2100	1	/	2200
	/			/			/		/			/	5
	/			/			/		/			/	2157
	/			/			/		/			/	8
OTHR PHYSCL/EARTH SCI	/	2275	1	/		/			/		/	2000	1
	/			/		/			/		/		
	/			/		/			/		/		

MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT

CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	/ 1666	1	/		/ 1725	2	/ 1176	1	/		/ 1500	1
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 1763	7	/ 1308	2	/ 1843	7	/ 1467	5	/ 1896	2	/ 1311	3
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1416	1	/		/ 1765	2	/		/ 1833	1	/	
	/		/		/		/		/		/	
HUMANITIES	/ 1843	8	/		/ 1632	3	/ 1502	3	/		/ 1211	4
	/		/		/		/		/		/	
ECONOMICS	/ 2178	21	/ 1650	1	/ 2229	2	/ 1342	6	/ 1700	1	/	
	/ 2667		/		/		/		/		/	
	/ 1625		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1959	36	/		/ 2000	1	/ 1317	7	/ 1183	3	/ 1021	13
	/ 2500		/		/		/		/		/	
	/ 1000		/		/		/		/		/	

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/		/		/	1872 10	/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
CHEMICAL	/	2290 6	/	2400 1	/	2311 6	/	1848 11	/		/	675 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2163 18	/		/	2057 14	/	1950 1	/	1729 3	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2357 41	/		/	2333 147	/	1826 146	/		/	2156 8
	/	2666	/		/	2490	/	2165	/		/	
	/	2083	/		/	2250	/	1558	/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2303 5	/		/	2288 10	/	1933 10	/		/	1875 3
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2033 7	/	2369 3	/	2293 34	/	1842 57	/	1900 1	/	1857 7
	/		/		/	2415	/	1931	/		/	
	/		/		/	2140	/	1558	/		/	
METALLURGICAL	/		/		/	2332 3	/	1803 2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/	2339 8	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2158 7	/		/	2218 12	/	1742 4	/	1635 4	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MAPA REGIONAL INTERIM REPORT
CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/		/	/		/ 1500	1	/		/	
	/		/	/		/		/		/	
BIOLOGICAL SCIENCES	/ 1400	5	/	/		/		/		/ 1141	8
	/		/	/		/		/		/	
CHEMISTRY	/ 2008	6	/	/		/ 1632	3	/		/	
	/		/	/		/		/		/	
COMPUTER SCIENCE	/ 1996	27	/	/ 2239	35	/ 1701	50	/ 1325	2	/ 1925	5
	/ 2300		/	/ 2375		/ 1962		/		/	
	/ 1500		/	/ 1940		/ 1485		/		/	
HEALTH (MED) PROFSNS	/		/	/		/ 1666	1	/		/ 1751	99
	/		/	/		/		/		/ 2083	
	/		/	/		/		/		/ 1458	
MATHEMATICS	/ 2214	11	/	/ 2211	9	/ 1623	14	/		/ 2170	14
	/		/	/		/		/		/	
OTHR PHYSCL/EARTH SCI	/ 2500	1	/	/ 2000	1	/ 1478	9	/		/ 1069	3
	/		/	/		/		/		/	

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 2006 17 /	/ 1785 5 /	/ 2187 2 /	/ 1933 3 /	/ /	/ /
MBA - TECHNICAL	/ 2416 1 /	/ 2417 2 /	/ /	/ 1914 3 /	/ 2700 1 /	/ /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/ 2483 2 /	/ 1900 1 /	/ /	/ 2300 1 /	/ /	/ 2389 7 /
MBA - TECHNICAL	/ 2700 1 /	/ 2500 1 /	/ /	/ 2916 1 /	/ /	/ 2992 2 /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MAPA REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTILITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/ /	/ /	/ /	/ 1755 11 /	/ /	/ /
MBA - TECHNICAL	/ /	/ /	/ /	/ /	/ /	/ /



CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business

University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	288	739	\$1693	\$1695	\$1800	\$1667	\$1625 [†]
Business—General (incl. Mgmt.)	47	138	1635	1561	1917	1625	1250
Marketing & Distribution	21	55	1555	1522	1929	1583	1200

HUMANITIES & SOCIAL SCIENCES

Humanities	11	52	1402	1379	*	*	*
Economics ²	1	8	1333	1495	*	*	*
Other Social Sciences	8	31	1760	1453	*	*	*

ENGINEERING

Aeronautical	18	34	2268	2269	*	*	*
Chemical	58	145	2322	2367	2500	2400	1995
Civil (incl. Construction, Sanitary, & Transportation Engr.)	24	60	2003	2022	2375	2029	1635
Electrical (incl. Computer Engr.)	246	648	2301	2267	2470	2323	2150
Geological	4	7	2462	2315	*	*	*
Industrial	36	70	2169	2154	2375	2200	1928
Mechanical	164	372	2323	2285	2500	2340	2150
Metallurgical (incl. Metallurgy & Ceramic Engr.)	10	20	2293	2316	*	*	*
Mining	+	1	+	2470			
Nuclear (incl. Engr. Physical)	2	6	2341	2276	*	*	*
Petroleum	7	58	2559	2704	*	*	*
Engineering Technology	18	72	2086	2122	*	*	*

SCIENCES

Agricultural Sciences	1	13	1500	1435	*	*	*
Biological Sciences	+	6	+	1365			
Chemistry	10	17	1898	1939	*	*	*
Computer Science	59	255	2084	2099	2425	2120	1650
Health (Medical) Professions	+	4	+	1451			
Mathematics	1	12	2252	1960	*	*	*
Other Physical & Earth Sciences	+	8	+	1639			

Totals	1034	2831
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CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

900	2423	\$1659	\$1669	\$1750	\$1667	\$1550
239	773	1586	1580	2000	1583	1225
195	471	1523	1530	1833	1500	1166
73	189	1295	1340	2000	1167	750
27	81	1361	1470	1667	1416	833
53	237	1365	1350	2083	1250	833
48	116	2226	2187	2400	2233	2100
184	440	2355	2356	2490	2400	2208
124	298	1909	1940	2300	1892	1635
948	2322	2288	2240	2451	2321	2090
9	18	2324	2312	*	*	*
177	302	2174	2156	2417	2208	1860
545	1299	2282	2226	2476	2300	2083
41	67	2287	2256	2450	2285	2083
5	11	2158	2100	*	*	*
15	27	2291	2233	*	*	*
22	162	2671	2678	2875	2775	2400
37	227	2236	2137	2500	2200	1906
19	62	1395	1439	*	*	*
13	32	1597	1466	*	*	*
20	36	1827	1846	2083	1833	1581
319	897	2012	2041	2340	2050	1650
64	76	1903	1869	2333	1833	1500
10	54	1863	1994	*	*	*
6	43	1805	1804	*	*	*

4093	10663
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.[†] The 50th and 10th percentiles are close in value because of a clustering of offers.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	294	765	\$1706	\$1699	\$1833	\$1667	\$1625
Business Administration	31	77	1540	1560	1850	1510	1250
Communications	5	24	1369	1608	*	*	*
Community & Service Orgs. Work	1	7	1200	1357	*	*	*
EDP-Programming/Systems	72	298	2078	2103	2416	2120	1680
Engineering	560	1387	2289	2281	2480	2325	2050
Farm & Natural Resources Mgmt.	1	3	1500	1466	*	*	*
Finance & Economics	8	34	1791	1561	*	*	*
Health (Medical) Services	2	9	1450	1386	*	*	*
Manufacturing &/or Industrial Oprs.	9	38	2232	2107	*	*	*
Mathematics/Statistics	2	4	2376	1930	*	*	*
Merchandising/Sales Promotion	9	62	1563	1383	*	*	*
Personnel/Employee Relations	+	8	+	1284			
Research—Non-Scientific	+	9	+	1797			
Research—Scientific	7	28	1847	1998	*	*	*
Rotational Training—Non-Technical	5	11	1439	1501	*	*	*
Rotational Training—Technical	3	6	2400	2360	*	*	*
Sales—Non-Technical Degree	24	51	1655	1570	2416	1592	1200
Sales—Technical/Scientific Degree	1	10	2000	2146	*	*	*
Totals	1034	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	913	2493	\$1665	\$1671	\$1765	\$1667	\$1550
	173	500	1548	1553	1915	1560	1100
	27	110	1125	1310	2000	960	720
	20	41	1490	1396	2500	1380	870
	329	980	2039	2060	2350	2063	1667
	2042	4945	2268	2236	2467	2300	2000
	13	30	1296	1432	*	*	*
	51	207	1649	1613	2000	1625	1166
	69	91	1877	1787	2333	1792	1500
	60	145	2061	2049	2425	2167	1545
	6	40	2136	1964	*	*	*
	151	418	1470	1426	1800	1500	1166
	10	34	1549	1592	*	*	*
	6	36	1801	1848	*	*	*
	34	106	1809	1956	2333	1879	1300
	27	84	1326	1472	1625	1375	900
	11	26	1948	1991	*	*	*
	135	333	1548	1556	1950	1500	1025
	16	44	2120	2144	*	*	*
	4093	10663					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	2	76	\$1367	\$2007	*	*	*
MBA (Non-Technical Undergraduate)	13	43	2148	2084	*	*	*
MBA (Technical Undergraduate)	2	18	2103	2313	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	6	13	2152	2222	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	7	8	2380	2364	*	*	*
Administration (incl. Public, Hospital, etc.)	+	2	+	2404			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	10	+	1135			
Social Sciences	+	2	+	1520			
ENGINEERING							
Chemical	1	16	2667	2571	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	9	21	2591	2389	*	*	*
Electrical (incl. Computer Engrg.)	17	49	2657	2766	*	*	*
Industrial	+	6	+	2216			
Mechanical	11	42	2602	2616	*	*	*
Nuclear (incl. Engrg. Physics)	1	2	3041	2795	*	*	*
SCIENCES							
Chemistry	+	3	+	1945			
Computer Science	5	27	2358	2296	*	*	*
Geology & Related Geological Sciences	4	18	2700	2655	*	*	*
Mathematics	1	1	2783	2783	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	4	+	2539			
Totals	79	361					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	21	241	\$1806	\$2030	\$2000	\$1875	\$1666
MBA (Non-Technical Undergraduate)	88	235	2199	2091	2625	2165	1830
MBA (Technical Undergraduate)	26	57	2494	2486	2910	2488	2041
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	25	42	2136	2192	2600	2100	1833
Industrial Mgmt. (incl. Industrial Admin.)	10	12	2371	2330	*	*	*
Administration (incl. Public, Hospital, etc.)	4	14	2439	2263	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	2	23	1417	1476	*	*	*
Social Sciences	12	37	1603	1606	*	*	*
ENGINEERING							
Chemical	5	34	2375	2460	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	44	80	2346	2321	2800	2327	1833
Electrical (incl. Computer Engrg.)	89	252	2674	2703	2833	2683	2457
Industrial	3	25	2527	2323	*	*	*
Mechanical	44	119	2585	2537	2800	2549	2400
Nuclear (incl. Engrg. Physics)	4	9	2711	2619	*	*	*
SCIENCES							
Chemistry	+	9	+	1884			
Computer Science	43	117	2631	2449	3100	2600	2333
Geology & Related Geological Sciences	18	55	2415	2541	*	*	*
Mathematics	1	7	2783	2557	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	16	+	2561			
Totals	439	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 1/5/85 THROUGH 2/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	6	7	\$2235	\$2344	*	*	*
MBA - Tech Undergraduate	1	2	2125	2521	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	4	6	2349	2341	*	*	*
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	6	9	2413	2328	*	*	*
MBA - Tech Undergraduate	1	4	2333	2562	*	*	*
Totals	18	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	20	37	\$2451	\$2367	\$3000	\$2416	\$1800
MBA - Tech Undergraduate	5	8	2574	2478	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	15	25	2615	2498	*	*	*
MBA - Tech Undergraduate	2	3	2625	2638	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	28	32	2564	2548	3917	2500	1800
MBA - Tech Undergraduate	5	10	2857	2660	*	*	*
Totals	75	115					

ENGINEERING

Chemical	5	20	\$3441	\$3353	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	2359			
Electrical (incl. Computer Engrg.)	+	7	+	3227			
Mechanical	+	7	+	3195			

SCIENCES

Chemistry	7	20	3204	2818	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	3	4	2958	2843	*	*	*
Physics	1	4	3167	2733	*	*	*
Totals	16	69					

DOCTORAL DEGREE CANDIDATES

Chemical	7	38	\$3172	\$3343	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	7	+	2471			
Electrical (incl. Computer Engrg.)	11	25	3385	3395	*	*	*
Mechanical	3	16	3158	3008	*	*	*
Chemistry	19	53	2918	2851	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	4	6	2124	2541	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	5	12	2768	3109	*	*	*
Physics	7	16	3251	3085	*	*	*
Totals	56	173					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

1985 MCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
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FEBRUARY 1985 MCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/	/ 2260	17	/		/	
	/		/		/	/		/		/	
CHEMICAL	/		/		/	/ 2375	4	/		/ 2104	2
	/		/		/	/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2475	1	/		/	/		/ 2416	1	/ 1952	11
	/		/		/	/		/		/	
ELECTRICAL -COMPTR	/ 2086	2	/		/	/ 2315	166	/ 2366	22	/	
	/		/		/	/ 2430		/ 2510		/	
	/		/		/	/ 2170		/ 2195		/	
GEOLOGICAL	/		/		/	/		/		/	
	/		/		/	/		/		/	
INDUSTRIAL	/ 2027	6	/ 1410	1	/	/ 2141	10	/ 2350	9	/ 2040	1
	/		/		/	/		/		/	
MECHANICAL	/		/		/	/ 2288	51	/ 2397	29	/ 2257	6
	/		/		/	/ 2431		/ 2527		/	
	/		/		/	/ 2150		/ 2200		/	
METALLURGICAL	/		/		/	/ 2345	3	/		/ 2242	1
	/		/		/	/		/		/	
MINING	/		/		/	/		/		/	
	/		/		/	/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/	/ 2375	1	/		/	
	/		/		/	/		/		/	
PETROLEUM -NATL GAS	/		/		/	/		/		/	
	/		/		/	/		/		/	
ENGINEERING TECH	/		/ 1410	2	/	/ 2131	9	/ 2400	1	/	
	/		/		/	/		/		/	

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/ 2117	2 / 2450	1 /
	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 1888	6 / 1674	5 / 1603	3 / 2131	22 / 2666	2 / 2095
	/	/	/	/ 2470	/	/
	/	/	/	/ 1950	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/ 2252	1 /
	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

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AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	CHEM/CLS-DRUG			ELECTR/ MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1837	2	/	/	/	/ 1433	2	/ 1888	4	/ 1666	2	/ 1781	3
	/		/		/	/		/		/		/	/
BUSINESS - GENERAL	/ 1250	2	/	/	/	/ 1832	8	/ 1866	5	/ 1650	1	/ 1850	1
	/		/		/	/		/		/		/	/
MARKETING/DISTRIBUTN	/ 2000	1	/	/	/	/ 1766	2	/		/ 1504	3	/ 1750	1
	/		/		/	/		/		/		/	/
HUMANITIES	/ 1983	1	/	2416	1	/ 1833	1	/		/		/	/
	/		/		/	/		/		/		/	/
ECONOMICS	/		/	/	/	/		/		/		/	/
	/		/	/	/	/		/		/		/	/
OTHR SOCIAL SCIENCES	/ 2500	1	/	/	/	/		/		/		/	/
	/		/	/	/	/		/		/		/	/

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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 INTERIM PERIOD 01/03/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2349 30	/		/		/	2402 7	/	2400 1	/	2365 8
	/	2438	/		/		/		/		/	
	/	2250	/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2257 2	/		/		/		/		/	2344 3
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPT	/	2389 6	/	2303 16	/		/	2440 5	/	2400 1	/	2535 4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2462 4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2361 3	/	2200 1	/	2316 2	/	2334 1	/	2099 1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2352 21	/	2276 17	/	2383 3	/	2422 10	/	2404 10	/	2510 4
	/	2450	/		/		/		/		/	
	/	2292	/		/		/		/		/	
METALLURGICAL	/	2250 1	/	2241 2	/		/		/	2308 3	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	2308 1	/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2652 6
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2314 2	/	1916 1	/	2350 1	/	2099 1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

FEBRUARY 1985 MCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC	FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS		PETRO/ALLIED
AGRICULTURL SCIENCES	/		/	/		/	/		/
	/		/	/		/	/		/
BIOLOGICAL SCIENCES	/		/	/		/	/		/
	/		/	/		/	/		/
CHEMISTRY	/	1709 5	/	/	1833 1	/	/	/	/
	/		/	/		/	/	/	/
COMPUTER SCIENCE	/	2211 8	/	/	/	2233 2	/	2110 1	/
	/		/	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/		/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/
MATHEMATICS	/		/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	//	//	//	// 1500 1	//	//	//
BUSINESS - GENERAL	//	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//	//
HUMANITIES	//	//	//	//	// 1000 1	// 1433 2	//
ECONOMICS	//	//	//	//	//	// 1333 1	//
OTHR SOCIAL SCIENCES	//	//	//	// 1667 1	//	// 1325 2	//

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVLT-FEDERAL	GOVLT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/ 2400 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
CHEMICAL	/ / / / / /	/ 2340 1 / / / / /	/ 2281 2 / / / / /	/ 1813 3 / / / / /	/ / / / / /	/ / / / / /
CIVIL -CNSTR/SAN/TRP	/ 2083 1 / / / / /	/ / / / / /	/ 1575 1 / / / / /	/ / / / / /	/ 1626 4 / / / / /	/ / / / / /
ELECTRICAL -COMPTN	/ 2072 2 / / / / /	/ 2312 1 / / / / /	/ 2333 6 / / / / /	/ 1939 15 / / / / /	/ / / / / /	/ / / / / /
GEOLOGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
INDUSTRIAL	/ / / / / /	/ / / / / /	/ / / / / /	/ 1559 1 / / / / /	/ / / / / /	/ / / / / /
MECHANICAL	/ 2135 3 / / / / /	/ / / / / /	/ 2262 7 / / / / /	/ 1794 3 / / / / /	/ / / / / /	/ / / / / /
METALLURGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
MINING	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
NUCLEAR -ENGRG PHYS	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
PETROLEUM -NATL GAS	/ / / / / /	/ / / / / /	/ 2000 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
ENGINEERING TECH	/ / / / / /	/ / / / / /	/ 2167 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT ORG		
AGRICULTURL SCIENCES	/		/		/		/ 1500	1	/		/		
	/		/		/		/		/		/		
	/		/		/		/		/		/		
BIOLOGICAL SCIENCES	/		/		/		/		/		/		
	/		/		/		/		/		/		
	/		/		/		/		/		/		
CHEMISTRY	/		/		/		/		/ 1917	1	/		
	/		/		/		/		/		/		
	/		/		/		/		/		/		
COMPUTER SCIENCE	/	2012	4	/	2150	1	/	2291	3	/	2340	1	/
	/			/			/			/			/
	/			/			/			/			/
HEALTH (MED) PROFSNS	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
MATHEMATICS	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL		
MBA - NON-TECHNICAL	/	2100	7	/	1417	1	/	2100	1	/	2333	1	/
	/			/			/			/			/
MBA - TECHNICAL	/	2166	1	/	2041	1	/			/			/
	/			/			/			/			/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/	2300	2	/	/	2783	1	/	/	/	/	/
	/			/	/			/	/	/	/	/
MBA - TECHNICAL	/			/	/			/	/	/	/	/
	/			/	/			/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		ULTITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MBA - TECHNICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business

University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1).

The block tables contain data for the interim period only.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	371	846	\$1677	\$1693	\$1791	\$1667	\$1600
Business—General (incl. Mgmt.)	115	308	1607	1626	1935	1583	1250
Marketing & Distribution	50	112	1571	1539	1900	1542	1250

HUMANITIES & SOCIAL SCIENCES

Humanities	23	57	1580	1544	2000	1625	1000
Economics ²	18	49	2075	1839	*	*	*
Other Social Sciences	14	77	1696	1475	*	*	*

ENGINEERING

Aeronautical	48	76	2225	2228	2448	2340	1500
Chemical	113	284	2415	2402	2525	2425	2300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	24	97	2025	2051	2300	1963	1668
Electrical (incl. Computer Engrg.)	456	1094	2334	2297	2508	2362	2160
Geological	3	10	2080	2118	*	*	*
Industrial	60	133	2240	2214	2383	2275	2100
Mechanical	207	574	2324	2273	2500	2375	2125
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	19	29	2349	2330	*	*	*
Mining	+	4	+	2042			
Nuclear (incl. Engrg. Physics)	3	9	2311	2357	*	*	*
Petroleum	3	24	2508	2537	*	*	*
Engineering Technology	9	62	2131	2130	*	*	*

SCIENCES

Agricultural Sciences	3	21	1333	1431	*	*	*
Biological Sciences	+	8	+	1311			
Chemistry	13	22	1783	1757	*	*	*
Computer Science	123	353	2084	2073	2333	2130	1667
Health (Medical) Professions	4	15	1704	1564	*	*	*
Mathematics	6	45	1983	1984	*	*	*
Other Physical & Earth Sciences	4	23	1887	1861	*	*	*

Totals	1689	4332
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CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

1271	3269	\$1665	\$1676	\$1750	\$1667	\$1575
354	1081	1593	1593	2000	1583	1250
245	583	1533	1533	1875	1500	1208

96	246	1363	1388	2000	1265	800
45	130	1647	1609	2160	1650	900
67	314	1435	1381	2100	1408	850

96	192	2226	2204	2417	2250	1931
297	724	2378	2374	2500	2417	2250

148	395	1928	1968	2300	1920	1635
1404	3416	2304	2258	2483	2333	2125

12	28	2263	2243	*	*	*
237	435	2191	2174	2416	2250	1917
752	1873	2294	2240	2500	2325	2085

60	96	2307	2278	2450	2300	2145
5	15	2158	2085	*	*	*

18	36	2295	2264	*	*	*
----	----	------	------	---	---	---

25	186	2652	2660	2875	2775	2300
46	289	2216	2136	2500	2200	1906

22	83	1387	1437	1669	1450	1100
----	----	------	------	------	------	------

13	40	1597	1435	*	*	*
----	----	------	------	---	---	---

33	58	1810	1813	2100	1900	1440
----	----	------	------	------	------	------

442	1250	2033	2051	2333	2083	1666
-----	------	------	------	------	------	------

68	91	1892	1819	2350	1813	1500
----	----	------	------	------	------	------

16	99	1908	1990	*	*	*
----	----	------	------	---	---	---

10	66	1838	1824	*	*	*
----	----	------	------	---	---	---

5782	14995
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	406	923	\$1707	\$1706	\$1875	\$1667	\$1600
Business Administration	49	156	1637	1620	1950	1625	1250
Communications	3	23	2228	2051	*	*	*
Community & Service Orgs. Work	2	20	1760	1316	*	*	*
EDP-Programming/Systems	136	413	2094	2079	2358	2132	1675
Engineering	887	2212	2324	2289	2500	2362	2125
Farm & Natural Resources Mgmt.	2	7	1271	1490	*	*	*
Finance & Economics	21	64	1730	1677	1958	1800	1166
Health (Medical) Services	3	17	1755	1426	*	*	*
Manufacturing &/or Industrial Oprs.	32	73	2047	2056	2458	2027	1600
Mathematics/Statistics	4	19	2024	1949	*	*	*
Merchandising/Sales Promotion	53	112	1448	1448	1775	1417	1167
Personnel/Employee Relations	5	41	1587	1921	*	*	*
Research—Non-Scientific	7	19	1897	1960	*	*	*
Research—Scientific	15	54	1877	1921	*	*	*
Rotational Training—Non-Technical	11	44	1561	1469	*	*	*
Rotational Training—Technical	12	25	2240	2069	*	*	*
Sales—Non-Technical Degree	40	99	1634	1638	1950	1550	1300
Sales—Technical/Scientific Degree	1	11	2430	2128	*	*	*
Totals	1689	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	1319	3416	\$1678	\$1681	\$1800	\$1667	\$1583
Business Administration	222	656	1568	1569	1917	1588	1166
Communications	30	133	1235	1439	2125	1020	750
Community & Service Orgs. Work	22	61	1515	1370	2500	1435	870
EDP-Programming/Systems	465	1393	2055	2066	2350	2100	1675
Engineering	2929	7157	2285	2253	2490	2325	2049
Farm & Natural Resources Mgmt.	15	37	1293	1443	*	*	*
Finance & Economics	72	271	1673	1628	2000	1738	1166
Health (Medical) Services	72	108	1873	1730	2333	1771	1500
Manufacturing &/or Industrial Oprs.	92	218	2057	2052	2425	2129	1600
Mathematics/Statistics	10	59	2091	1959	*	*	*
Merchandising/Sales Promotion	204	530	1465	1431	1788	1500	1166
Personnel/Employee Relations	15	75	1562	1772	*	*	*
Research—Non-Scientific	13	55	1853	1887	*	*	*
Research—Scientific	49	160	1831	1944	2375	1900	1250
Rotational Training—Non-Technical	38	128	1394	1471	1800	1396	1125
Rotational Training—Technical	23	51	2101	2029	2435	2326	1333
Sales—Non-Technical Degree	175	432	1568	1575	1950	1500	1083
Sales—Technical/Scientific Degree	17	55	2139	2141	*	*	*
Totals	5782	14995					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	4	70	\$2197	\$2111	*	*	*
MBA (Non-Technical Undergraduate)	45	122	2346	2276	\$2917	\$2300	\$1833
MBA (Technical Undergraduate)	2	21	2942	2341	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	8	10	2604	2600	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	4	4	2266	2266	*	*	*
Administration (incl. Public, Hospital, etc.)	2	3	2062	2357	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	3	6	1728	1683	*	*	*
Social Sciences	12	13	2008	2015	*	*	*
ENGINEERING							
Chemical	12	29	2589	2635	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	12	2540	2486	*	*	*
Electrical (incl. Computer Engrg.)	46	111	2759	2746	2983	2766	2542
Industrial	6	9	2615	2689	*	*	*
Mechanical	21	62	2675	2630	2792	2692	2500
Nuclear (incl. Engrg. Physics)	+	3	+	2386			
SCIENCES							
Chemistry	+	1	+	2333			
Computer Science	14	35	2803	2637	*	*	*
Geology & Related Geological Sciences	7	16	2694	2705	*	*	*
Mathematics	3	5	2308	2282	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	1	+	2666			
Totals	195	533					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	25	311	\$1869	\$2048	\$2083	\$1875	\$1666
MBA (Non-Technical Undergraduate)	133	357	2249	2155	2750	2200	1833
MBA (Technical Undergraduate)	28	78	2526	2447	2916	2488	2041
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	33	92	2250	2271	2916	2125	1916
Industrial Mgmt. (incl. Industrial Admin.)	14	16	2341	2314	*	*	*
Administration (incl. Public, Hospital, etc.)	6	17	2314	2280	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	5	29	1603	1519	*	*	*
Social Sciences	24	30	1806	1713	2250	1750	1250
ENGINEERING							
Chemical	17	63	2526	2541	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	50	92	2369	2343	2775	2342	1860
Electrical (incl. Computer Engrg.)	135	363	2703	2716	2900	2717	2500
Industrial	9	34	2586	2420	*	*	*
Mechanical	65	181	2615	2569	2800	2650	2443
Nuclear (incl. Engrg. Physics)	4	12	2712	2561	*	*	*
SCIENCES							
Chemistry	+	10	+	1930			
Computer Science	57	132	2674	2493	3100	2650	2333
Geology & Related Geological Sciences	25	71	2493	2578	2800	2690	1835
Mathematics	4	12	2427	2443	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	17	+	2568			
Totals	634	1917					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 2/2/85 THROUGH 3/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	13	28	\$2668	\$2498	*	*	*
MBA - Tech Undergraduate	1	4	3333	3042	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	14	29	2937	2759	*	*	*
MBA - Tech Undergraduate	4	8	3538	3092	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	10	19	2953	2686	*	*	*
MBA - Tech Undergraduate	3	6	2722	2837	*	*	*
Totals	45	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	33	65	\$2537	\$2424	\$3333	\$2500	\$1800
MBA - Tech Undergraduate	6	12	2701	2667	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	29	54	2771	2639	3583	2750	2083
MBA - Tech Undergraduate	6	11	3233	2968	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	38	51	2667	2599	3917	2551	1833
MBA - Tech Undergraduate	8	16	2807	2727	*	*	*
Totals	120	209					

ENGINEERING

Chemical	2	14	\$3625	\$3436	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	9	12	3363	3379	*	*	*
Mechanical	1	7	2633	3215	*	*	*

SCIENCES

Chemistry	5	10	2986	3043	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	2	2834	2709	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	3	+	3406			
Physics	3	4	2417	2752	*	*	*
Totals	21	52					

DOCTORAL DEGREE CANDIDATES

Chemical	9	52	\$3273	\$3368	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	7	+	2471			
Electrical (incl. Computer Engrg.)	20	37	3376	3390	\$3908	\$3417	\$2770
Mechanical	4	23	3027	3071	*	*	*
Chemistry	24	63	2932	2882	3266	3071	1667
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	5	8	2267	2583	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	5	15	2768	3168	*	*	*
Physics	10	20	3001	3019	*	*	*
Totals	77	225					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1673 / 1790 / 1625	310	/ 1417 / /	7	/ 1364 / /	6	/ 1775 / /	10	/ 2183 / /	1	/ 1400 / /	3 / / /
BUSINESS - GENERAL	/ 1743 / /	5	/ 1502 / /	9	/ 1393 / 1666 / 1167	38	/ 1709 / 2215 / 1333	25	/ 1751 / /	3	/ 1540 / /	3 / / /
MARKETING/DISTRIBUTN	/ / /		/ 1417 / /	2	/ 1449 / 1750 / 1250	26	/ 1719 / /	4	/ 1900 / /	1	/ 1767 / /	3 / / /
HUMANITIES	/ / /		/ 1749 / /	5	/ 1352 / /	10	/ 1833 / /	1	/ / /		/ 910 / /	1 / / /
ECONOMICS	/ / /		/ 2439 / /	3	/ / /		/ / /		/ / /		/ / /	/ / /
OTHR SOCIAL SCIENCES	/ / /		/ 1686 / /	3	/ 1563 / /	2	/ 1621 / /	2	/ / /		/ / /	/ / /

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2314 40 /	/	/
	/	/	/	/ 2448 /	/	/
	/	/	/	/ 2200 /	/	/
CHEMICAL	/	/	/	/ 2251 2 /	/ 2788 1 /	/ 2300 2 /
	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/ 1938 12 /
	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/	/	/ 2166 1 /	/ 2350 326 /	/ 2434 20 /	/
	/	/	/	/ 2513 /	/ 2600 /	/
	/	/	/	/ 2200 /	/ 2300 /	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 2246 2 /	/	/	/ 2204 18 /	/ 2270 5 /	/ 2210 1 /
	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2322 93 /	/ 2401 60 /	/ 1980 8 /
	/	/	/	/ 2448 /	/ 2508 /	/
	/	/	/	/ 2175 /	/ 2167 /	/
METALLURGICAL	/	/	/	/ 2307 7 /	/ 2390 4 /	/ 2400 1 /
	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/ 2375 1 /	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2227 2 /	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

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 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/	/	/	/	/	/
COMPUTER SCIENCE	/ 1918	1 / 1720	6 / 1734	4 / 2148	54 / 2375	/ 1925	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/	/	/	/	/	/	/
MATHEMATICS	/	/ 2024	4 /	/ 1950	1 /	/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 1983	1 /	/	/	/	/	/	/	/

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED				
ACCOUNTING	/		/	1806	5	/	1661	5	/	2425	2	/	/	1836	15	/
	/		/			/			/			/				/
BUSINESS - GENERAL	/	2032	4	/	1935	1	/	1732	10	/	1802	7	/	1700	1	/
	/			/			/			/			/			/
MARKETING/DISTRIBUTN	/	1416	1	/	1712	3	/	1950	3	/	1675	3	/			/
	/			/			/			/			/			/
HUMANITIES	/	1916	1	/			/	2063	2	/	1775	1	/			/
	/			/			/			/			/			/
ECONOMICS	/			/	2750	1	/	1800	1	/			/			/
	/			/			/			/			/			/
OTHR SOCIAL SCIENCES	/			/			/			/			/			/
	/			/			/			/			/			/

1985 MCPA INTERIM REPORT NUMBER 1
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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
CHEMICAL	/	2404 39	/		/	2333 2	/	2410 34	/	2113 4	/	2486 27
	/	2490	/		/		/	2470	/		/	2530
	/	2250	/		/		/	2320	/		/	2400
CIVIL -CNSTR/SAN/TRP	/	2210 2	/		/		/	2300 1	/		/	2413 2
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2376 17	/	2275 20	/		/	2395 5	/	2339 8	/	2257 10
	/		/	2450	/		/		/		/	
	/		/	2150	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2080 3
	/		/		/		/		/		/	
INDUSTRIAL	/	2276 9	/	2100 1	/	2213 4	/	2284 7	/	2255 2	/	
	/		/		/		/		/		/	
MECHANICAL	/	2379 18	/	2280 13	/	2372 3	/	2348 7	/	2294 20	/	2494 9
	/		/		/		/		/	2400	/	
	/		/		/		/		/	2185	/	
METALLURGICAL	/	2300 1	/	2340 1	/		/	2450 1	/	2356 4	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	2392 1	/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2508 3
	/		/		/		/		/		/	
ENGINEERING TECH	/	2125 3	/	2065 1	/		/	2200 1	/	2250 1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
CHEMISTRY	/	1817 5	/		/	1917 1	/	2043 3	/		/	
COMPUTER SCIENCE	/	2198 11	/	1901 2	/	1417 1	/	2109 7	/	1925 4	/	2191 9
HEALTH (MED) PROFSNS	/		/		/		/	1550 1	/		/	
MATHEMATICS	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	1042 1	/		/	2462 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	/		/	1750 1	/	1725 4	/	1485 1	/		/	1333 1
	/		/		/		/		/		/	
BUSINESS - GENERAL	/	1677 4	/		/	1725 3	/		/		/	1367 1
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/	1900 1	/	1475 1	/	1950 1	/		/		/	1600 1
	/		/		/		/		/		/	
HUMANITIES	/		/		/		/	1759 2	/		/	
	/		/		/		/		/		/	
ECONOMICS	/	1998 12	/		/		/		/	1500 1	/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/	1900 3	/		/		/	1417 1	/	1855 2	/	1500 1
	/		/		/		/		/		/	

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/ 1250 1 /	/ 1300 1 /	/ 1250 1 /	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
CHEMISTRY	/ 1440 1 /	/ 1514 1 /	/ 1542 2 /	/	/	/
COMPUTER SCIENCE	/ 2162 8 /	/ 2178 9 /	/ 1820 6 /	/ 1667 1 /	/	/
HEALTH (MED) PROFSNS	/	/	/ 1666 1 /	/ 1800 2 /	/	/
MATHEMATICS	/	/	/ 1851 1 /	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business

University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4).

The block tables contain data for the interim period only.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85**CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85****BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	220	670	\$1698	\$1720	\$1875	\$1667	\$1508	1491	3939	\$1670	\$1683	\$1792	\$1667	\$1550
Business—General (incl. Mgmt.)	89	308	1585	1651	2100	1500	1100	443	1389	1592	1606	2000	1580	1200
Marketing & Distribution	50	150	1579	1599	2000	1530	1158	295	733	1541	1546	1900	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	59	1704	1635	*	*	*	103	305	1386	1436	2000	1300	800
Economics ²	14	96	1752	1850	*	*	*	59	226	1672	1712	2160	1667	1010
Other Social Sciences	15	89	1547	1757	*	*	*	82	403	1455	1464	2100	1417	917
ENGINEERING														
Aeronautical	36	72	2314	2303	2475	2331	2117	132	264	2250	2231	2448	2279	2083
Chemical	133	410	2392	2375	2515	2400	2250	430	1134	2382	2375	2500	2417	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	52	137	2029	2011	2375	2140	1583	200	532	1954	1979	2300	1950	1635
Electrical (incl. Computer Engrg.)	499	1607	2336	2287	2500	2358	2180	1903	5023	2312	2268	2492	2335	2144
Geological	1	6	2475	2115	*	*	*	13	34	2279	2220	*	*	*
Industrial	81	166	2209	2198	2417	2241	2000	318	601	2196	2180	2417	2250	1917
Mechanical	316	822	2317	2268	2508	2348	2083	1068	2695	2301	2249	2500	2333	2083
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	28	69	2358	2240	2543	2375	2167	88	165	2323	2263	2500	2309	2150
Mining	6	9	2447	2323	*	*	*	11	24	2316	2174	*	*	*
Nuclear (incl. Engrg. Physics)	6	10	2431	2380	*	*	*	24	46	2329	2290	2475	2300	2210
Petroleum	2	106	2705	2608	*	*	*	27	292	2656	2641	2875	2775	2300
Engineering Technology	29	92	2041	2116	2375	2100	1500	75	381	2148	2131	2400	2175	1783
SCIENCES														
Agricultural Sciences	1	20	1880	1552	*	*	*	23	103	1408	1459	1670	1450	1100
Biological Sciences	2	11	1100	1162	*	*	*	15	51	1531	1376	*	*	*
Chemistry	12	21	1960	2015	*	*	*	45	79	1850	1867	2150	1933	1440
Computer Science	122	496	1976	2098	2267	2045	1500	564	1746	2020	2064	2330	2083	1625
Health (Medical) Professions	16	23	1598	1749	*	*	*	84	114	1836	1805	2333	1770	1440
Mathematics	18	77	2064	2092	*	*	*	34	176	1991	2034	2275	2041	1600
Other Physical & Earth Sciences	3	31	2135	2073	*	*	*	13	97	1907	1903	*	*	*
Totals	1758	5557						7540	20552					

¹ Percentiles are computed on regional data² Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	255	761	\$1728	\$1732	\$2000	\$1687	\$1525
Business Administration	56	169	1707	1701	2300	1688	1200
Communications	5	22	1977	2021	*	*	*
Community & Service Orgs. Work	2	9	1090	1214	*	*	*
EDP-Programming/Systems	135	629	2009	2140	2333	2100	1500
Engineering	1087	3155	2315	2286	2500	2350	2100
Farm & Natural Resources Mgmt	+	8	+	1964			
Finance & Economics	21	147	1699	1809	2083	1833	1010
Health (Medical) Services	17	28	1566	1670	*	*	*
Manufacturing &/or Industrial Oprs	30	71	2104	2096	2450	2125	1750
Mathematics/Statistics	12	34	2112	2027	*	*	*
Merchandising/Sales Promotion	29	138	1499	1550	2292	1350	1167
Personnel/Employee Relations	3	7	1347	1459	*	*	*
Research—Non-Scientific	4	43	1371	2097	*	*	*
Research—Scientific	22	97	2135	2184	2550	2225	1416
Rotational Training—Non-Technical	6	29	1615	1588	*	*	*
Rotational Training—Technical	25	61	2256	2260	2445	2350	1880
Sales—Non-Technical Degree	39	127	1583	1596	2000	1500	1200
Sales—Technical/Scientific Degree	10	22	2276	2216	*	*	*
Totals	1758	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	1574	4177	\$1686	\$1690	\$1850	\$1667	\$1575
	278	825	1596	1596	2066	1603	1166
	35	155	1341	1521	2333	1083	750
	24	70	1480	1350	2500	1315	870
	600	2022	2045	2089	2340	2100	1666
	4016	10312	2293	2263	2500	2333	2060
	15	45	1293	1536	*	*	*
	93	418	1679	1692	2017	1750	1083
	89	136	1814	1718	2333	1750	1333
	122	289	2068	2063	2440	2129	1600
	22	93	2103	1984	2359	2129	1833
	233	668	1469	1456	1800	1460	1167
	18	82	1526	1745	*	*	*
	17	98	1740	1979	*	*	*
	71	257	1925	2035	2425	1975	1300
	44	157	1424	1493	1850	1416	1125
	48	112	2181	2155	2445	2340	1583
	214	559	1570	1580	2000	1500	1100
	27	77	2189	2162	2500	2208	1816
	7540	20552					

¹ Percentiles are computed on regional data
 * Not computed for fewer than 20 offers
 + No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM

BUSINESS

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting	9	16	\$1965	\$1947	*	*	*
MBA (Non-Technical Undergraduate)	49	181	2341	2402	\$3000	\$2250	\$1925
MBA (Technical Undergraduate)	5	45	2690	2545	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	10	20	2429	2649	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	4	4	2671	2671	*	*	*
Administration (incl. Public, Hospital, etc.)	3	6	2370	2603	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	1	1	1500	1500	*	*	*
Social Sciences	+	+	+	+			

ENGINEERING

Chemical	15	43	2592	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	11	2497	2531	*	*	*
Electrical (incl. Computer Engrg.)	57	151	2740	2771	2950	2717	2525
Industrial	6	10	2477	2506	*	*	*
Mechanical	34	86	2575	2634	2783	2596	2436
Nuclear (incl. Engrg. Physics)	1	7	2440	2536	*	*	*

SCIENCES

Chemistry	4	5	2278	2336	*	*	*
Computer Science	24	60	2701	2622	2892	2700	2530
Geology & Related Geological Sciences	1	12	2000	2632	*	*	*
Mathematics	3	8	2182	2382	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	2	6	2638	2550	*	*	*

Totals 233 692

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	34	327	\$1894	\$2043	\$2250	\$1875	\$1667
	162	538	2274	2238	2600	2200	1835
	33	123	2551	2483	2916	2583	2083
	43	72	2292	2376	3167	2125	1833
	18	20	2414	2385	*	*	*
	9	23	2332	2364	*	*	*
	6	30	1586	1519	*	*	*
	24	50	1806	1713	2250	1750	1250
	32	106	2557	2594	2720	2600	2333
	55	103	2381	2363	2775	2350	1860
	192	514	2714	2732	2917	2717	2513
	15	44	2543	2440	*	*	*
	99	267	2601	2590	2800	2622	2436
	5	19	2657	2552	*	*	*
	4	15	2278	2065	*	*	*
	81	232	2682	2537	2967	2658	2450
	26	83	2474	2586	2600	2690	1835
	7	20	2322	2418	*	*	*
	2	23	2638	2563	*	*	*
Totals	867	2609					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/2/85 THROUGH 4/4/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	4	44	\$2225	\$2561	*	*	*
MBA - Tech Undergraduate	3	7	2740	2560	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	7	51	2487	2616	*	*	*
MBA - Tech Undergraduate	2	5	3196	2560	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	8	24	2337	2543	*	*	*
MBA - Tech Undergraduate	+	9	+	2893			
Totals	26	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	37	109	\$2503	\$2479	\$3333	\$2500	\$1800
MBA - Tech Undergraduate	9	19	2714	2627	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	38	105	2704	2628	3460	2667	2083
MBA - Tech Undergraduate	8	16	3224	2841	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	46	75	2609	2581	3337	2518	1833
MBA - Tech Undergraduate	8	25	2807	2786	*	*	*
Totals	146	349					

ENGINEERING

Chemical	11	17	\$3286	\$3354	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	7	17	3546	3577	*	*	*
Mechanical	2	6	2742	3336	*	*	*

SCIENCES

Chemistry	13	23	3114	3007	*	*	*
Mathematics (incl. Oprs. Research Statistics, & Actuarial Science)	+	+	+	+			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	2	3542	3542	*	*	*
Physics	4	10	3063	3110	*	*	*
Totals	38	76					

DOCTORAL DEGREE CANDIDATES

Chemical	20	69	\$3280	\$3365	\$3500	\$3389	\$3000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2610			
Electrical (incl. Computer Engrg.)	27	54	3420	3449	3983	3500	2770
Mechanical	6	29	2932	3126	*	*	*
Chemistry	37	86	2996	2916	3300	3075	2750
Mathematics (incl. Oprs. Research Statistics, & Actuarial Science)	5	8	2267	2583	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	6	17	2897	3212	*	*	*
Physics	14	30	3018	3049	*	*	*
Totals	115	301					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers

+ No offers reported

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1691	176	/ 1419	7	/ 2041	3	/ 1950	1	/ 1875	1	/ 1950	1
	/ 1800		/		/		/		/		/	
	/ 1591		/		/		/		/		/	
BUSINESS - GENERAL	/ 1739	4	/ 1372	25	/ 1419	16	/ 1711	10	/ 2265	3	/ 1870	2
	/		/ 1833		/		/		/		/	
	/		/ 1000		/		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1592	2	/ 1547	19	/ 1439	4	/ 1799	3	/ 1652	1
	/		/		/		/		/		/	
HUMANITIES	/		/ 1360	1	/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 1690	5	/ 1654	4	/ 1915	1	/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1703	3	/ 1521	6	/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2314 33 / 2400 1 /	/ 2475 /	/ 2140 /
CHEMICAL	/	/	/ 2500 1 /	/ 2337 9 /	/ 2403 4 /	/ 2050 1 /
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2469 4 /	/ 2339 4 /	/ 1920 4 /
ELECTRICAL -COMPTN	/ 2147 2 /	/	/ 2467 2 /	/ 2347 303 /	/ 2392 36 /	/ 2472 8 /
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 2030 13 /	/	/	/ 2163 19 /	/ 2398 14 /	/ 2340 3 /
MECHANICAL	/	/	/ 2077 3 /	/ 2285 81 /	/ 2437 81 /	/ 2000 8 /
METALLURGICAL	/	/	/	/ 2314 6 /	/ 2486 6 /	/
MINING	/	/	/	/	/ 2488 3 /	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2173 16 /	/ 2100 1 /	/ 1550 2 /

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/ 2200	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 1924	6	/ 1561	16	/ 1462	4	/ 2113	35	/ 2125	2	/	
	/		/		/		/ 2344		/		/	
	/		/		/		/ 1752		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2025	2	/ 2098	9	/		/ 2146	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1705	8	/ 1800	1	/ 1500	1	/ 1916	1	/ 1688	2	/ 1844	9
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 2059	7	/ 1557	3	/ 1640	5	/ 2058	1	/ 1450	1	/ 1596	2
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1625	4	/ 1467	2	/		/ 1756	4	/ 1500	1	/ 1000	1
	/		/		/		/		/		/	
HUMANITIES	/ 2305	2	/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/		/ 1727	2	/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 2920	1	/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/	2625 1	/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2384 66	/	2150 2	/	2429 6	/	2418 8	/	2440 1	/	2453 27
	/	2475	/		/		/		/		/	2550
	/	2250	/		/		/		/		/	2308
CIVIL -CNSTR/SAN/TRP	/	2200 2	/	2000 1	/		/		/	2200 1	/	2264 8
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/	2392 16	/	2365 39	/	2430 7	/	2329 4	/	2343 11	/	2422 4
	/		/	2500	/		/		/		/	
	/		/	2250	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2475 1
	/		/		/		/		/		/	
INDUSTRIAL	/	2308 4	/	2318 6	/	2417 2	/	2300 1	/	2175 4	/	2004 1
	/		/		/		/		/		/	
MECHANICAL	/	2395 24	/	2293 28	/	2407 5	/	2330 11	/	2212 20	/	2439 9
	/	2570	/	2433	/		/		/		/	
	/	2280	/	1900	/		/		/		/	
METALLURGICAL	/	2497 3	/	2080 1	/		/		/	2305 12	/	
	/		/		/		/		/		/	
MINING	/		/	2400 1	/		/	2400 1	/		/	2417 1
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/	2500 1	/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2705 2
	/		/		/		/		/		/	
ENGINEERING TECH	/	1904 4	/	2100 1	/	2250 1	/	1600 1	/		/	2375 1
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	/	1880 1	/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/	2014 9	/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2053 11	/	1876 4	/	1775 2	/	1900 2	/	2067 3	/	2094 17
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/	2240 1	/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 2229 2 /	/ /	/ 1652 4 /	/ 1458 1 /	/ 1367 2 /	/ /
BUSINESS - GENERAL	/ 1422 3 /	/ 1500 1 /	/ 1844 3 /	/ 1200 1 /	/ /	/ 1517 2 /
MARKETING/DISTRIBUTN	/ 1229 2 /	/ 1833 1 /	/ 1942 2 /	/ 1485 3 /	/ /	/ 1917 1 /
HUMANITIES	/ /	/ /	/ 1833 1 /	/ 1158 1 /	/ /	/ 1484 2 /
ECONOMICS	/ 2044 2 /	/ /	/ /	/ /	/ /	/ /
OTHR SOCIAL SCIENCES	/ /	/ /	/ /	/ 1250 1 /	/ 1625 1 /	/ 1060 3 /

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 BY CURRICULUM & EMPLOYER

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 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		ULTITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/		/		/ 1925	1	/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2500	1	/	2370	2	/	2342	4	/	2083	1
	/			/			/			/		
	/			/			/			/		
CIVIL -CNSTR/SAN/TRP	/	2058	12	/			/	2250	1	/	1664	5
	/			/			/			/	1663	10
	/			/			/			/		
ELECTRICAL -COMPT	/	2326	16	/	2297	3	/	2310	29	/	1888	19
	/			/			/	2503		/		
	/			/			/	2100		/		
GEOLOGICAL	/			/			/			/		
	/			/			/			/		
INDUSTRIAL	/	2071	4	/	2151	3	/	2297	3	/	2069	4
	/			/			/			/		
	/			/			/			/		
MECHANICAL	/	2209	9	/	2311	7	/	2319	22	/	1883	6
	/			/			/	2415		/	1835	2
	/			/			/	2225		/		
METALLURGICAL	/			/			/			/		
	/			/			/			/		
MINING	/			/			/			/		
	/			/			/			/		
NUCLEAR -ENGRG PHYS	/	2542	1	/			/	2386	4	/		
	/			/			/			/		
	/			/			/			/		
PETROLEUM -NATL GAS	/			/			/			/		
	/			/			/			/		
	/			/			/			/		
ENGINEERING TECH	/	1500	1	/			/	1783	1	/		
	/			/			/			/		
	/			/			/			/		

MCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 MCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/ 1199 1	/	/ 1000 1	/
CHEMISTRY	/	/ 2150 1	/	/	/ 1042 1	/	/
COMPUTER SCIENCE	/ 2132 5	/ 2100 1	/ 2031 7	/ 2156 2	/ 2025 3	/ 1917 2	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/ 1598 16	/
MATHEMATICS	/ 2108 3	/	/	/	/	/ 1600 1	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDISING AERO-ELECTRNC AUTO, MECH-EGPT BLDG MATERIAL

MBA - NON-TECHNICAL	/ 2185	10	/ 2540	13	/ 1542	3	/ 2231	7	/ 2680	3	/	/
	/		/		/		/		/		/	/

MBA - TECHNICAL	/		/		/		/ 2195	1	/		/	/
	/		/		/		/		/		/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM CHEMCLS-DRUG ELECTR MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/ 2817	3	/	/ 3000	1	/	/	/ 2100	1	/
	/		/	/		/	/	/		/

MBA - TECHNICAL	/		/	/ 2917	2	/	/	/		/
	/		/	/		/	/	/		/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTILITIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/ 2059	3	/	/ 2150	1	/	/ 2094	2	/	/
	/		/	/		/	/		/	/

MBA - TECHNICAL	/		/	/ 2710	2	/	/		/	/
	/		/	/		/	/		/	/



CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business

University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3).

The block tables contain data for the interim period only.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	252	807	\$1664	\$1687	\$1815	\$1667	\$1550
Business—General (incl. Mgmt.)	209	601	1661	1654	2065	1649	1292
Marketing & Distribution	108	308	1602	1568	1875	1583	1333
HUMANITIES & SOCIAL SCIENCES							
Humanities	10	64	1237	1502	*	*	*
Economics ²	25	157	1760	1758	2167	1750	1367
Other Social Sciences	12	144	1584	1625	*	*	*
ENGINEERING							
Aeronautical	26	126	2298	2228	2460	2337	2100
Chemical	118	460	2367	2377	2525	2400	2166
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	83	259	2000	1955	2300	2000	1635
Electrical (incl. Computer Engrg.)	638	1898	2335	2306	2500	2360	2167
Geological	3	9	1916	2299	*	*	*
Industrial	119	246	2238	2225	2416	2275	1931
Mechanical	323	1000	2335	2288	2500	2358	2102
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	29	60	2375	2324	2500	2383	2250
Mining	+	4	+	2300			
Nuclear (incl. Engrg. Physics)	10	16	2374	2294	*	*	*
Petroleum	6	49	2259	2536	*	*	*
Engineering Technology	27	91	2245	2131	2417	2220	2100
SCIENCES							
Agricultural Sciences	3	22	1796	1561	*	*	*
Biological Sciences	+	20	+	1775			
Chemistry	7	25	1981	2022	*	*	*
Computer Science	148	622	2096	2124	2417	2150	1675
Health (Medical) Professions	1	4	1316	1330	*	*	*
Mathematics	39	141	2086	2029	2333	2042	1750
Other Physical & Earth Sciences	+	41	+	1985			
Totals	2196	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	1743	4746	\$1669	\$1684	\$1792	\$1667	\$1550
Business—General (incl. Mgmt.)	652	1990	1614	1621	2025	1583	1250
Marketing & Distribution	403	1041	1557	1553	1900	1500	1225
HUMANITIES & SOCIAL SCIENCES							
Humanities	113	369	1373	1447	2000	1300	800
Economics ²	84	383	1698	1730	2166	1667	1166
Other Social Sciences	94	547	1472	1506	2100	1500	928
ENGINEERING							
Aeronautical	158	390	2258	2230	2450	2300	2083
Chemical	548	1594	2379	2375	2510	2413	2225
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	283	791	1968	1971	2300	1950	1635
Electrical (incl. Computer Engrg.)	2541	6921	2318	2278	2500	2346	2150
Geological	16	43	2211	2237	*	*	*
Industrial	437	847	2207	2193	2416	2250	1930
Mechanical	1391	3695	2309	2259	2500	2335	2100
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	117	225	2336	2279	2500	2345	2185
Mining	11	28	2316	2192	*	*	*
Nuclear (incl. Engrg. Physics)	34	62	2342	2291	2475	2300	2210
Petroleum	33	341	2583	2626	2858	2700	2000
Engineering Technology	102	472	2174	2131	2416	2200	1833
SCIENCES							
Agricultural Sciences	26	125	1453	1477	1870	1500	1100
Biological Sciences	15	71	1531	1489	*	*	*
Chemistry	52	104	1868	1904	2150	1923	1514
Computer Science	712	2368	2036	2080	2350	2100	1633
Health (Medical) Professions	85	118	1830	1789	2333	1750	1400
Mathematics	73	317	2041	2032	2292	2042	1750
Other Physical & Earth Sciences	13	138	1907	1928	*	*	*
Totals	9736	27726					

¹ Percentiles are computed on regional data.
² Includes economics programs with both business and social science orientation.
³ Not computed for fewer than 20 offers.
⁴ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	266	864	\$1684	\$1700	\$1867	\$1667	\$1575
Business Administration	59	277	1647	1655	2175	1600	1200
Communications	16	31	2039	1979	*	*	*
Community & Service Orgs. Work	2	12	1083	1153	*	*	*
EDP-Programming/Systems	150	755	2089	2143	2417	2133	1710
Engineering	1316	3929	2305	2282	2500	2349	2040
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	77	255	1773	1797	2020	1750	1500
Health (Medical) Services	2	14	1617	1294	*	*	*
Manufacturing &/or Industrial Oprs.	26	66	2234	2136	2442	2275	1917
Mathematics/Statistics	30	71	2118	1940	2333	2088	1917
Merchandising/Sales Promotion	102	284	1546	1572	1833	1500	1250
Personnel/Employee Relations	7	24	1427	1624	*	*	*
Research—Non-Scientific	4	33	2098	2022	*	*	*
Research—Scientific	16	77	2328	2094	*	*	*
Rotational Training—Non-Technical	9	73	1706	1532	*	*	*
Rotational Training—Technical	7	35	2315	2189	*	*	*
Sales—Non-Technical Degree	90	311	1606	1591	1883	1583	1417
Sales—Technical/Scientific Degree	17	61	2194	2232	*	*	*
Totals	2196	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	1840	5041	\$1686	\$1692	\$1850	\$1667	\$1575
Business Administration	337	1102	1605	1611	2066	1600	1167
Communications	51	186	1560	1598	2425	1500	784
Community & Service Orgs. Work	26	82	1449	1321	2500	1230	870
EDP-Programming/Systems	750	2777	2054	2104	2360	2100	1666
Engineering	5332	14241	2296	2268	2500	2335	2058
Farm & Natural Resources Mgmt.	15	47	1293	1527	*	*	*
Finance & Economics	170	673	1722	1732	2017	1750	1320
Health (Medical) Services	91	150	1810	1678	2333	1750	1333
Manufacturing &/or Industrial Oprs.	148	355	2097	2076	2442	2166	1630
Mathematics/Statistics	52	164	2112	1965	2359	2117	1833
Merchandising/Sales Promotion	335	952	1492	1491	1833	1500	1180
Personnel/Employee Relations	25	106	1498	1718	1930	1500	1000
Research—Non-Scientific	21	131	1808	1990	2416	1800	1250
Research—Scientific	87	334	1999	2048	2500	2017	1333
Rotational Training—Non-Technical	53	230	1472	1505	1850	1417	1125
Rotational Training—Technical	55	147	2198	2163	2445	2340	1583
Sales—Non-Technical Degree	304	870	1581	1584	1950	1542	1200
Sales—Technical/Scientific Degree	44	138	2191	2193	2458	2208	1870
Totals	9736	27726					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	3	23	\$1497	\$1944	*	*	*
MBA (Non-Technical Undergraduate)	131	240	2619	2494	\$3191	\$2300	\$2083
MBA (Technical Undergraduate)	32	53	2642	2626	3166	2617	1917
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	22	57	2407	2392	3083	2214	1708
Industrial Mgmt. (incl. Industrial Admin.)	12	12	2422	2422	*	*	*
Administration (incl. Public, Hospital, etc.)	2	5	2475	2636	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	1	+	1385			
Social Sciences	3	5	1508	1510	*	*	*
ENGINEERING							
Chemical	8	37	2585	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	17	30	2340	2416	*	*	*
Electrical (incl. Computer Engrg.)	53	161	2743	2727	2845	2750	2513
Industrial	12	22	2480	2582	*	*	*
Mechanical	34	72	2731	2678	2833	2750	2493
Nuclear (incl. Engrg. Physics)	+	+	+	+			
SCIENCES							
Chemistry	+	4	+	2245			
Computer Science	21	57	2605	2606	2900	2622	2292
Geology & Related Geological Sciences	5	15	2655	2569	*	*	*
Mathematics	1	7	2300	2404	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	4	9	2425	2513	*	*	*
Totals	360	810					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	37	350	\$1862	\$2037	\$2250	\$1875	\$1649
MBA (Non-Technical Undergraduate)	313	778	2418	2317	3083	2333	1900
MBA (Technical Undergraduate)	65	176	2596	2526	3041	2600	2000
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	65	129	2331	2471	3083	2167	1708
Industrial Mgmt. (incl. Industrial Admin.)	30	32	2418	2399	2792	2363	2167
Administration (incl. Public, Hospital, etc.)	11	28	2358	2413	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	6	31	1586	1515	*	*	*
Social Sciences	27	55	1773	1694	2250	1613	1250
ENGINEERING							
Chemical	40	143	2563	2603	2708	2600	2410
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	72	133	2371	2375	2750	2349	1958
Electrical (incl. Computer Engrg.)	245	675	2720	2731	2900	2734	2513
Industrial	27	66	2515	2487	2783	2508	2200
Mechanical	133	339	2634	2609	2817	2667	2450
Nuclear (incl. Engrg. Physics)	5	19	2657	2552	*	*	*
SCIENCES							
Chemistry	4	19	2278	2103	*	*	*
Computer Science	102	289	2666	2551	2950	2650	2340
Geology & Related Geological Sciences	31	98	2503	2583	2775	2690	1955
Mathematics	8	27	2319	2414	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	6	32	2496	2549	*	*	*
Totals	1227	3419					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	44	101	\$2896	\$2752	\$3750	\$2833	\$2333
MBA - Tech Undergraduate	31	47	2930	2882	3333	2916	2500
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	96	151	3095	2949	3750	3125	2500
MBA - Tech Undergraduate	33	51	3073	2882	3750	3083	2500
Over 4 years							
MBA - Non-Tech Undergraduate	37	71	2649	2714	3333	2583	2083
MBA - Tech Undergraduate	3	17	2914	2988	*	*	*
Totals	244	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	81	210	\$2717	\$2610	\$3500	\$2583	\$2000
MBA - Tech Undergraduate	40	66	2881	2809	3333	2916	2500
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	134	256	2984	2817	3750	3042	2300
MBA - Tech Undergraduate	41	67	3102	2872	3750	3166	2500
Over 4 years							
MBA - Non-Tech Undergraduate	83	146	2627	2646	3333	2566	2000
MBA - Tech Undergraduate	11	42	2836	2868	*	*	*
Totals	390	787					

ENGINEERING

Chemical	17	51	\$3446	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	1	8	3900	3680	*	*	*
Mechanical	2	9	3092	2818	*	*	*

SCIENCES

Chemistry	16	51	3107	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	5	3825	3450	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	3516			
Physics	3	7	3433	3150	*	*	*
Totals	40	134					

DOCTORAL DEGREE CANDIDATES

Chemical	37	120	\$3357	\$3378	\$3583	\$3417	\$3167
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2610			
Electrical (incl. Computer Engrg.)	28	62	3437	3479	3983	3500	2770
Mechanical	8	38	2972	3053	*	*	*
Chemistry	53	137	3030	2995	3250	3083	2833
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	6	13	2526	2917	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	6	20	2897	3258	*	*	*
Physics	17	37	3092	3068	*	*	*
Totals	155	435					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/03/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1674	186	/ 1592	15	/ 1484	11	/ 1805	5	/ 1833	1	/ 1651	3
	/ 1750		/		/		/		/		/	
	/ 1600		/		/		/		/		/	
BUSINESS - GENERAL	/ 1749	4	/ 1631	39	/ 1494	36	/ 1692	23	/ 1400	1	/	
	/		/ 2000		/ 1833		/ 1975		/		/	
	/		/ 1325		/ 1250		/ 1500		/		/	
MARKETING/DISTRIBUTN	/ 1749	3	/ 1612	3	/ 1561	54	/ 1590	15	/ 1188	2	/ 1775	3
	/		/		/ 1833		/		/		/	
	/		/		/ 1292		/		/		/	
HUMANITIES	/		/		/ 972	3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1831	13	/ 1597	5	/ 1950	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1708	4	/ 1390	5	/ 1500	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING	AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/	/ 2344 / 2460 / 2275	22	/ 2350	2	/	/
CHEMICAL	/		/		/	/ 2348	5	/ 2520	1	/ 2500	1
CIVIL -CNSTR/SAN/TRP	/		/		/	/ 2291	5	/ 1750	2	/ 1930	7
ELECTRICAL -COMPTN	/ 2167	2	/ 2083	1	/	/ 2366 / 2500 / 2232	349	/ 2345 / 2500 / 2150	38	/ 2241	8
GEOLOGICAL	/		/		/	/		/		/	/
INDUSTRIAL	/ 1857	2	/ 1420	1	/	/ 2202 / 2375 / 1950	37	/ 2328 / 2467 / 2230	21	/ 2125	1
MECHANICAL	/		/		/	/ 2337 / 2508 / 2180	68	/ 2394 / 2500 / 2205	75	/ 2273	14
METALLURGICAL	/		/		/	/ 2380	5	/ 2375	2	/ 2383	1
MINING	/		/		/	/		/		/	/
NUCLEAR -ENGRG PHYS	/		/		/	/		/		/ 2100	1
PETROLEUM -NATL GAS	/		/		/	/		/		/	/
ENGINEERING TECH	/		/		/	/ 2272	17	/		/ 2042	1

MAY 1985 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL								
AGRICULTURAL SCIENCES	/		/	1583	1	/		/		/		/							
	/		/			/		/		/		/							
	/		/			/		/		/		/							
BIOLOGICAL SCIENCES	/		/			/		/		/		/							
	/		/			/		/		/		/							
	/		/			/		/		/		/							
CHEMISTRY	/		/			/		/		/		/							
	/		/			/		/		/		/							
	/		/			/		/		/		/							
COMPUTER SCIENCE	/	1971	6	/	1739	12	/	1596	5	/	2149	47	/	2292	1	/	2018	2	/
	/			/			/			/	2438		/			/			/
	/			/			/			/	1625		/			/			/
HEALTH (MED) PROFSNS	/		/				/			/			/			/			/
	/		/				/			/			/			/			/
	/		/				/			/			/			/			/
MATHEMATICS	/	2492	1	/	2043	27	/			/	2125	4	/	2100	1	/			/
	/			/	2275		/			/			/			/			/
	/			/	1750		/			/			/			/			/
OTHR PHYSCL/EARTH SCI	/		/				/			/			/			/			/
	/		/				/			/			/			/			/
	/		/				/			/			/			/			/

MAY 1985 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/05/85 THROUGH 05/03/85

[illegible]

MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2383 47	/		/	2346 12	/	2417 6	/	2234 2	/	2477 28
	/	2500	/		/		/		/		/	2543
	/	2175	/		/		/		/		/	2378
CIVIL -CNSTR/SAN/TRP	/	2230 4	/	2275 1	/		/		/		/	2377 6
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2425 19	/	2329 36	/	2328 7	/	2371 6	/	2437 7	/	2446 14
	/		/	2460	/		/		/		/	
	/		/	2183	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	1916 3
	/		/		/		/		/		/	
INDUSTRIAL	/	2238 5	/	2239 14	/	2410 15	/	2250 1	/	2175 3	/	
	/		/		/		/		/		/	
MECHANICAL	/	2302 35	/	2308 26	/	2332 15	/	2375 10	/	2309 19	/	2530 15
	/	2500	/	2458	/		/		/		/	
	/	2083	/	2200	/		/		/		/	
METALLURGICAL	/	2323 4	/		/		/	2271 2	/	2388 12	/	2475 2
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/	2785 2	/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2259 6
	/		/		/		/		/		/	
ENGINEERING TECH	/	2100 1	/	2500 1	/	2417 2	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

MCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MAY 1985 MCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1903	2	/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1981	7	/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2138	17	/ 2307	4	/ 2167	3	/ 2017	7	/ 2025	2	/ 2217	14
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/ 1625	1	/		/ 2125	1
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

MAY 1985 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

CURRICULUM	RESRCH/CONGLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1500 1 /	/ 1615 6 /	/ 1671 1 /			
BUSINESS - GENERAL	/ 1685 9 /	/ 1793 2 /	/ 1303 5 /		/ 1150 1 /	
MARKETING/DISTRIBUTN	/ /	/ 1767 2 /	/ /	/ /	/ /	/ /
HUMANITIES	/ 1500 2 /	/ /	/ 1200 1 /	/ 1166 1 /	/ 1167 2 /	/ /
ECONOMICS	/ 1861 3 /	/ /	/ 1500 1 /	/ /	/ 1000 1 /	/ /
OTHR SOCIAL SCIENCES	/ /	/ /	/ /	/ /	/ /	/ /

MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/		/		/ 1745	2	/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2335	5	/	/	2260	6	/ 1762	4	/ 1800	1	/
	/		/	/	/		/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	2021	34	/	/	2185	4	/ 1830	3	/ 1706	16	/ 1833
	/	2140	/	/	/		/	/	/	/		/
	/	1875	/	/	/		/	/	/	/		/
ELECTRICAL -COMPTR	/	2257	16	/ 2440	4	/ 2357	74	/ 1900	33	/	/ 2291	4
	/		/	/	/	2450	/	/ 2325	/	/	/	/
	/		/	/	/	2275	/	/ 1559	/	/	/	/
GEOLOGICAL	/		/	/	/		/	/	/	/	/	/
	/		/	/	/		/	/	/	/	/	/
INDUSTRIAL	/	2307	5	/	/	2195	8	/ 1977	5	/	/ 2300	1
	/		/	/	/		/	/	/	/	/	/
MECHANICAL	/	2367	11	/ 2344	2	/ 2326	22	/ 1910	11	/	/	/
	/		/	/	/	2455	/	/	/	/	/	/
	/		/	/	/	2250	/	/	/	/	/	/
METALLURGICAL	/		/	/	/		/	/	/	/	2400	1
	/		/	/	/		/	/	/	/	/	/
MINING	/		/	/	/		/	/	/	/	/	/
	/		/	/	/		/	/	/	/	/	/
NUCLEAR -ENORG PHYS	/	2300	1	/	/	2294	6	/	/	/	/	/
	/		/	/	/		/	/	/	/	/	/
PETROLEUM -NATL GAS	/		/	/	/		/	/	/	/	/	/
	/		/	/	/		/	/	/	/	/	/
ENGINEERING TECH	/		/ 2000	1	/ 2125	4	/	/	/	/	/	/
	/		/	/	/		/	/	/	/	/	/

MCPS INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT				TIRE-RUBBER				UTLTIES-PUBLIC				GOV'T-FEDERAL				GOV'T-LCL/STATE				NON-PROFIT ORG			
AGRICULTURAL SCIENCES	/				/				/				/				/				/			/
	/				/				/				/				/				/			/
BIOLOGICAL SCIENCES	/				/				/				/				/				/			/
	/				/				/				/				/				/			/
CHEMISTRY	/				/				/				/				/				/			/
	/				/				/				/				/				/			/
COMPUTER SCIENCE	/	1930	8	/	2185	1	/	2284	18	/	2000	1	/				/				/			/
	/			/			/			/			/				/				/			/
HEALTH (MED) PROFSNS	/			/			/			/			/				/	1316		1	/			/
	/			/			/			/			/				/				/			/
MATHEMATICS	/	2500	3	/			/			/	2030	1	/				/				/			/
	/			/			/			/			/				/				/			/
OTHR PHYSCL/EARTH SCI	/			/			/			/			/				/				/			/
	/			/			/			/			/				/				/			/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDISING AERO-ELECTRNC AUTO MECH-EGPT BLDG MATERIAL

MBA - NON-TECHNICAL	/ 2277	21	/ 2713	51	/ 2520	10	/ 2160	8	/ 2941	11	/	/
	/ 2625		/ 3750		/		/		/		/	/
	/ 2083		/ 2083		/		/		/		/	/

MBA - TECHNICAL	/ 2333	8	/ 2806	10	/ 3083	1	/ 2933	4	/ 2300	1	/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM CHEMCLS-DRUG ELECTRICAL MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/ 2771	2	/ 2389	3	/ 2899	10	/ 3083	1	/	/	/ 2964	7	/
	/		/		/		/		/	/	/		/
	/		/		/		/		/	/	/		/

MBA - TECHNICAL	/ 2878	1	/		/ 3166	1	/ 2500	1	/	/	/ 2916	1	/
	/		/		/		/		/	/	/		/
	/		/		/		/		/	/	/		/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTILITIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/ 2708	3	/	/ 2225	2	/	/	/	/ 2021	2	/
	/		/	/		/	/	/	/		/
	/		/	/		/	/	/	/		/

MBA - TECHNICAL	/ 2708	2	/	/ 1915	1	/	/	/	/ 1917	1	/
	/		/	/		/	/	/	/		/
	/		/	/		/	/	/	/		/



The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

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The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Iowa - Engineering
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business

University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	592	1891	\$1694	\$1731	\$1850	\$1675	\$1542
Business—General (incl. Mgmt.)	577	1637	1689	1655	2042	1667	1320
Marketing & Distribution	332	914	1556	1542	1839	1546	1250

HUMANITIES & SOCIAL SCIENCES

Humanities	40	317	1572	1478	2275	1521	1023
Economics ²	52	312	1677	1728	2080	1600	1408
Other Social Sciences	64	578	1523	1581	2083	1475	1041

ENGINEERING

Aeronautical	90	253	2251	2229	2404	2297	1933
Chemical	201	669	2348	2353	2500	2375	2165
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	207	592	1940	1967	2300	1925	1635
Electrical (incl. Computer Engrg.)	1296	4048	2308	2292	2500	2347	2100
Geological	10	33	1889	1934	*	*	*
Industrial	196	520	2204	2188	2428	2250	1931
Mechanical	763	2120	2304	2259	2500	2333	2083
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	80	108	2295	2278	2450	2343	2115
Mining	3	21	2025	2186	*	*	*
Nuclear (incl. Engrg. Physics)	14	47	2312	2273	*	*	*
Petroleum	9	81	2454	2400	*	*	*
Engineering Technology	46	440	2094	2144	2369	2130	1750

SCIENCES

Agricultural Sciences	6	121	1705	1471	*	*	*
Biological Sciences	10	74	1405	1379	*	*	*
Chemistry	18	65	2092	1886	*	*	*
Computer Science	409	1428	2071	2087	2375	2150	1667
Health (Medical) Professions	20	170	2040	1774	2833	1894	1583
Mathematics	37	248	2048	2066	2383	2083	1580
Other Physical & Earth Sciences	10	66	2000	1982	*	*	*

Totals	5082	16753
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CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

2335	6637	\$1675	\$1697	\$1800	\$1667	\$1550
1229	3627	1649	1636	2040	1625	1250
735	1955	1557	1548	1875	1542	1250

153	686	1425	1461	2083	1384	833
136	695	1690	1729	2160	1667	1250
158	1125	1493	1545	2100	1492	958

248	643	2256	2230	2427	2300	2060
749	2263	2370	2369	2508	2400	2200
490	1383	1956	1969	2300	1950	1635
3837	10969	2315	2283	2500	2346	2125
26	76	2087	2105	2500	2155	1275
633	1367	2207	2191	2417	2250	1930
2154	5815	2307	2259	2500	2333	2091

197	333	2319	2279	2500	2345	2167
14	49	2253	2190	*	*	*
48	109	2333	2283	2475	2300	2200
42	422	2556	2583	2850	2684	2150
148	912	2149	2137	2400	2168	1825

32	246	1500	1474	1935	1500	1100
25	145	1480	1433	1917	1416	1125
70	169	1925	1897	2175	1931	1514
1121	3796	2049	2082	2375	2108	1666
105	288	1870	1780	2350	1792	1440
110	565	2044	2047	2359	2042	1700
23	204	1947	1945	2470	2020	1167

14818	44479
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.³ Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/85 THROUGH 6/7/85							CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	629	2120	\$1715	\$1737	\$1916	\$1700	\$1542	2469	7161	\$1693	\$1705	\$1865	\$1667	\$1575
Business Administration	246	787	1671	1668	2125	1600	1200	983	1989	1633	1635	2100	1600	1199
Communications	11	139	1765	1684	*	*	*	62	325	1597	1635	2425	1525	800
Community & Service Orgs. Work	11	67	1435	1203	*	*	*	37	149	1445	1268	2300	1260	928
EDP-Programming/Systems	436	1733	2082	2111	2375	2150	1667	1186	4510	2064	2107	2375	2120	1667
Engineering	2751	8130	2274	2259	2492	2325	1958	8083	22371	2289	2265	2500	2333	2000
Farm & Natural Resources Mgmt.	1	43	1083	1400	*	*	*	16	90	1280	1466	*	*	*
Finance & Economics	254	724	1717	1753	2010	1704	1419	424	1397	1719	1743	2010	1750	1400
Health (Medical) Services	26	198	1987	1723	2833	1894	1333	117	348	1849	1704	2350	1792	1333
Manufacturing &/or Industrial Oprs.	61	203	2127	2091	2467	2167	1721	209	558	2106	2082	2450	2166	1666
Mathematics/Statistics	27	118	2045	1902	2391	2042	1700	79	282	2089	1938	2391	2083	1791
Merchandising/Sales Promotion	247	889	1532	1513	1917	1541	1200	982	1841	1509	1501	1833	1500	1200
Personnel/Employee Relations	14	74	1783	1626	*	*	*	39	180	1600	1680	2083	1583	1041
Research—Non-Scientific	17	139	1870	1780	*	*	*	38	270	1836	1882	2445	1817	1250
Research—Scientific	49	222	2074	2001	2625	2140	1183	136	556	2024	2030	2500	2082	1250
Rotational Training—Non-Technical	58	327	1560	1529	1917	1500	1250	111	557	1518	1519	1875	1500	1160
Rotational Training—Technical	15	108	2270	2090	*	*	*	70	255	2214	2132	2435	2338	1875
Sales—Non-Technical Degree	204	652	1600	1604	1840	1583	1333	508	1522	1589	1593	1900	1578	1250
Sales—Technical/Scientific Degree	25	80	2143	2122	2400	2205	1900	69	218	2174	2167	2430	2208	1870
Totals	5082	16753						14818	44479					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/4/85 THROUGH 6/7/85							CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	188	\$2119	\$2090	*	*	*	44	538	\$1903	\$2055	\$2250	\$1895	\$1666
MBA (Non-Technical Undergraduate)	372	767	2570	2449	\$3125	\$2583	\$2000	685	1545	2501	2382	3083	2500	1958
MBA (Technical Undergraduate)	51	177	2562	2548	3000	2642	2000	116	353	2581	2537	3015	2637	2000
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	14	64	2432	2424	*	*	*	77	191	2349	2454	3083	2250	1833
Industrial Mgmt. (incl. Industrial Admin.)	1	4	2200	2450	*	*	*	31	36	2411	2405	2792	2350	2167
Administration (incl. Public, Hospital, etc.)	12	29	2122	2039	*	*	*	23	57	2235	2223	2783	2208	1815
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	14	1531	1524	*	*	*	12	44	1547	1514	*	*	*
Social Sciences	10	53	1921	1850	*	*	*	37	108	1813	1771	2400	1667	1250
ENGINEERING														
Chemical	14	69	2606	2581	*	*	*	54	212	2574	2596	2708	2605	2410
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	29	75	2300	2343	2725	2300	2000	101	208	2351	2363	2750	2314	1958
Electrical (incl. Computer Engrg.)	87	290	2727	2716	2964	2725	2500	332	965	2722	2727	2917	2731	2513
Industrial	2	36	2775	2434	*	*	*	29	102	2533	2469	2800	2508	2200
Mechanical	43	169	2581	2645	2833	2665	2250	176	508	2621	2621	2833	2667	2417
Nuclear (incl. Engrg. Physics)	3	7	2633	2664	*	*	*	8	26	2648	2582	*	*	*
SCIENCES														
Chemistry	3	8	2158	2352	*	*	*	7	27	2227	2177	*	*	*
Computer Science	57	184	2776	2636	3292	2775	2333	159	472	2705	2584	3100	2700	2340
Geology & Related Geological Sciences	+	14	+	2424	-			31	111	2503	2572	2775	2690	1955
Mathematics	18	36	2122	2280	*	*	*	26	63	2182	2337	2500	2116	1916
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	4	14	2478	2445	*	*	*	10	46	2489	2517	*	*	*
Totals	734	2198						1960	5612					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 5/4/85 THROUGH 6/7/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	112	347	\$2661	\$2739	\$3085	\$2656	\$2092
MBA - Tech Undergraduate	4	32	2642	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	176	428	2792	2853	3250	2709	2375
MBA - Tech Undergraduate	41	117	2968	2969	3350	3100	2500
Over 4 years							
MBA - Non-Tech Undergraduate	101	292	2791	2944	3333	2783	2167
MBA - Tech Undergraduate	32	89	3034	2935	3790	3000	2250
Totals	466	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	193	557	\$2684	\$2690	\$3250	\$2645	\$2083
	44	118	2860	2812	3333	2883	2458
	310	684	2875	2840	3460	2833	2333
	82	184	3035	2934	3583	3113	2500
	184	438	2717	2845	3333	2667	2083
	43	131	2983	2913	3722	3000	2250
	856	2112					

DOCTORAL DEGREE CANDIDATES**ENGINEERING**

Chemical	20	89	\$3546	\$3441	\$3750	\$3562	\$3333
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	2	2095	2095	*	*	*
Electrical (incl. Computer Engrg.)	3	37	3619	3647	*	*	*
Mechanical	1	11	3892	3566	*	*	*

SCIENCES

Chemistry	25	78	2936	3097	3250	3083	2400
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	6	+	3108			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	2	15	2459	3263	*	*	*
Physics	5	30	3210	3308	*	*	*
Totals	58	268					

	57	209	\$3423	\$3405	\$3700	\$3458	\$3250
	2	10	2095	2507	*	*	*
	31	99	3455	3542	3983	3500	2833
	9	49	3074	3168	*	*	*
	78	215	3000	3032	3250	3083	2667
	6	19	2526	2977	*	*	*
	6	35	2788	3260	*	*	*
	22	67	3119	3176	3550	3225	2667
	213	703					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1703	417	/ 1587	33	/ 1461	24	/ 1708	27	/ 1804	12	/ 1597	6
	/ 1800		/ 1807		/ 1667		/ 2042		/		/	
	/ 1625		/ 1335		/ 1120		/ 1375		/		/	
BUSINESS - GENERAL	/ 1785	30	/ 1660	197	/ 1518	138	/ 1778	52	/ 1983	26	/ 1639	6
	/ 2083		/ 2000		/ 1875		/ 2083		/ 2300		/	
	/ 1667		/ 1375		/ 1208		/ 1500		/ 1583		/	
MARKETING/DISTRIBUTN	/		/ 1312	24	/ 1483	161	/ 1593	57	/ 1848	7	/ 1776	10
	/		/ 1792		/ 1833		/ 1775		/		/	
	/		/ 1250		/ 1166		/ 1500		/		/	
HUMANITIES	/		/ 1688	2	/ 1576	13	/ 1659	3	/ 2025	2	/ 916	1
	/		/		/		/		/		/	
ECONOMICS	/ 1667	1	/ 1632	23	/ 1575	8	/ 1433	2	/ 2133	3	/	
	/		/ 1958		/		/		/		/	
	/		/ 1400		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1478	10	/ 1330	27	/ 1333	3	/ 3294	2	/	
	/		/		/ 1583		/		/		/	
	/		/		/ 1000		/		/		/	

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2303 76 / 2400 1 /	/ 2400 1 /	/
	/	/	/	/ 2403 /	/	/
	/	/	/	/ 2200 /	/	/
CHEMICAL	/	/ 2141 1 /	/	/ 2376 15 /	/ 2412 10 /	/ 2311 7 /
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2277 6 /	/ 2154 4 /	/ 2006 35 /
	/	/	/	/	/	/ 2210 /
	/	/	/	/	/	/ 1700 /
ELECTRICAL -COMPT	/	/ 1720 2 /	/ 2149 6 /	/ 2338 714 /	/ 2382 92 /	/ 2354 43 /
	/	/	/	/ 2491 /	/ 2500 /	/ 2500 /
	/	/	/	/ 2200 /	/ 2200 /	/ 2200 /
GEOLOGICAL	/	/	/ 1200 1 /	/	/	/ 1800 1 /
	/	/	/	/	/	/
INDUSTRIAL	/ 1999 2 /	/ 1614 3 /	/ 2147 5 /	/ 2175 57 /	/ 2369 33 /	/ 1887 3 /
	/	/	/	/ 2361 /	/ 2558 /	/
	/	/	/	/ 1920 /	/ 2205 /	/
MECHANICAL	/ 1917 1 /	/ 2142 2 /	/ 2014 3 /	/ 2304 189 /	/ 2387 190 /	/ 2251 37 /
	/	/	/	/ 2479 /	/ 2520 /	/ 2450 /
	/	/	/	/ 2150 /	/ 2205 /	/ 2000 /
METALLURGICAL	/	/	/	/ 2365 10 /	/ 2374 19 /	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/ 2400 1 /
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/ 1969 4 /	/	/ 1250 1 /	/ 2257 17 /	/ 2291 5 /	/ 1859 2 /
	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/ 1271	2	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/ 1416	1	/ 1993	1	/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 1912	13	/ 1718	42	/ 1776	31	/ 2155	157	/ 2281	13	/ 2076	7
	/		/ 1900		/ 2000		/ 2380		/		/	
	/		/ 1580		/ 1600		/ 1880		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 1834	1	/ 2016	18	/ 2391	1	/ 2187	10	/ 2163	2	/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/ 2000	1	/ 2384	4	/		/ 1900	1
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 2190	1	/		/ 2192	2	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1996	3	/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 2239	6	/		/ 1878	3	/ 2020	1	/		/ 3209	2
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2215	21	/ 2260	9	/ 2195	9	/ 1913	4	/ 2015	1	/ 2168	24
	/ 2416		/		/		/		/		/ 2375	
	/ 2000		/		/		/		/		/ 2080	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2100	1	/ 2383	1	/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/ 2065	1	/		/		/		/ 1867	2
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	/ 1747	3	/		/ 1651	9	/ 1459	2	/ 1765	1	/ 1519	3
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 1969	11	/ 1597	3	/ 1940	10	/ 1402	10	/ 1383	3	/ 1630	5
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1472	5	/ 1533	3	/ 1800	1	/ 1486	3	/		/ 1265	4
	/		/		/		/		/		/	
HUMANITIES	/		/		/ 1917	1	/ 1199	1	/ 1419	5	/ 1583	7
	/		/		/		/		/		/	
ECONOMICS	/		/		/ 1913	2	/ 1487	4	/		/ 1915	2
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1706	1	/ 1737	4	/ 1563	5	/ 1520	9
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/		/		/ 1885	10	/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2341	9	/		/ 2300	8	/ 2000	5	/ 1250	1	/ 1450	1
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2013	49	/		/ 2019	24	/ 1925	7	/ 1694	64	/	
	/ 2209		/		/ 2249		/		/ 1767		/	
	/ 1666		/		/ 1770		/		/ 1635		/	
ELECTRICAL -COMPT	/ 2324	28	/ 2354	6	/ 2334	104	/ 1831	74	/ 1609	2	/ 2261	3
	/ 2415		/		/ 2442		/ 2200		/		/	
	/ 2250		/		/ 2225		/ 1559		/		/	
GEOLOGICAL	/ 2190	1	/		/		/		/ 1750	1	/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2205	6	/ 2225	2	/ 2232	14	/ 1894	14	/		/ 1800	1
	/		/		/		/		/		/	
MECHANICAL	/ 2264	28	/ 2347	3	/ 2294	54	/ 1911	35	/		/ 2333	1
	/ 2460		/		/ 2400		/ 2300		/		/	
	/ 2100		/		/ 2200		/ 1500		/		/	
METALLURGICAL	/ 2321	7	/		/ 1952	3	/ 1715	2	/ 1560	1	/	
	/		/		/		/		/		/	
MINING	/		/		/ 2400	1	/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/ 2375	1	/		/ 2283	7	/ 1915	1	/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2100	1	/ 2190	1	/ 2140	1	/ 1188	1	/ 1700	1	/ 1750	1
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/ 1158 1	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 1170 5	/
CHEMISTRY	/ 1790 1	/	/ 2140 2	/ 1208 1	/ 1667 1	/ 1250 1
COMPUTER SCIENCE	/ 2195 22 / 2500 / 1917	/ 2100 2	/ 2223 31 / 2375 / 2050	/ 1940 10	/ 1542 5	/ 1833 4
HEALTH (MED) PROFSNS	/	/	/	/	/ 2040 20 / 2833 / 1583	/
MATHEMATICS	/	/	/ 1800 1	/ 1485 1	/	/ 1300 1
OTHR PHYSCL/EARTH SCI	/ 1167 1	/	/	/	/	/

REV 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 2235	50	/ 2625	93	/ 2047	16	/ 2531	53	/ 2854	46	/ 1500	1
	/ 2583		/ 3166		/		/ 2833		/ 3253		/	
	/ 1833		/ 2085		/		/ 2195		/ 2395		/	
MBA - TECHNICAL	/ 2320	6	/ 2333	3	/ 1475	1	/ 2714	8	/ 2811	12	/ 1709	2
	/		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/ 2769	26	/ 2598	4	/ 2753	39	/ 2544	9	/		/ 2742	10
	/ 3167		/		/ 3167		/		/		/	
	/ 1958		/		/ 2226		/		/		/	
MBA - TECHNICAL	/ 2640	8	/ 2524	3	/ 2917	2	/ 2563	2	/		/ 2833	1
	/		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/ 2335	13	/		/ 2678	9	/		/ 1667	1	/ 1890	2
	/		/		/		/		/		/	
MBA - TECHNICAL	/ 2200	1	/		/ 2363	2	/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1679	1862	/ 1563	81	/ 1468	59	/ 1730	53	/ 1795	20	/ 1603	14
	/ 1750		/ 1833		/ 1750		/ 2042		/ 2175		/	/
	/ 1600		/ 1250		/ 1083		/ 1500		/ 1542		/	/
BUSINESS - GENERAL	/ 1764	55	/ 1611	334	/ 1478	320	/ 1713	140	/ 1928	43	/ 1618	19
	/ 2065		/ 2000		/ 1833		/ 2042		/ 2500		/	/
	/ 1666		/ 1250		/ 1178		/ 1435		/ 1400		/	/
MARKETING/DISTRIBUTN	/ 1762	5	/ 1483	39	/ 1484	367	/ 1623	97	/ 1725	18	/ 1742	25
	/		/ 1792		/ 1833		/ 1900		/		/ 1825	/
	/		/ 1200		/ 1167		/ 1417		/		/ 1583	/
HUMANITIES	/ 1083	1	/ 1563	10	/ 1240	65	/ 1662	5	/ 2033	4	/ 1134	4
	/		/		/ 1850		/		/		/	/
	/		/		/ 733		/		/		/	/
ECONOMICS	/ 1686	6	/ 1690	49	/ 1586	19	/ 1566	7	/ 2133	3	/	/
	/		/ 2166		/		/		/		/	/
	/		/ 1333		/		/		/		/	/
OTHR SOCIAL SCIENCES	/		/ 1556	22	/ 1314	52	/ 1480	9	/ 2668	3	/	/
	/		/ 1833		/ 1600		/		/		/	/
	/		/ 1041		/ 930		/		/		/	/

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/ 2100	1	/		/		/ 2302	214	/ 2375	4	/	/
	/		/		/		/ 2427		/		/	/
	/		/		/		/ 2175		/		/	/
CHEMICAL	/		/ 2141	1	/ 2500	1	/ 2348	41	/ 2428	18	/ 2270	14
	/		/		/		/ 2450		/		/	/
	/		/		/		/ 2250		/		/	/
CIVIL -CNSTR/SAN/TRP	/ 2475	1	/		/		/ 2286	20	/ 2172	11	/ 1942	85
	/		/		/		/ 2492		/		/ 2175	/
	/		/		/		/ 2100		/		/ 1668	/
ELECTRICAL -COMPTR	/ 2114	7	/ 1841	3	/ 2221	9	/ 2339	2254	/ 2371	260	/ 2327	68
	/		/		/		/ 2490		/ 2500		/ 2525	/
	/		/		/		/ 2192		/ 2195		/ 2147	/
GEOLOGICAL	/		/		/ 1200	1	/		/		/ 1800	1
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
INDUSTRIAL	/ 1999	32	/ 1534	5	/ 2117	11	/ 2181	170	/ 2344	105	/ 2162	11
	/ 2167		/		/		/ 2375		/ 2510		/	/
	/ 1796		/		/		/ 1950		/ 2200		/	/
MECHANICAL	/ 1855	2	/ 2142	2	/ 2045	6	/ 2299	541	/ 2390	510	/ 2189	82
	/		/		/		/ 2448		/ 2518		/ 2400	/
	/		/		/		/ 2145		/ 2167		/ 2000	/
METALLURGICAL	/		/		/		/ 2323	34	/ 2386	36	/ 2256	4
	/		/		/		/ 2508		/ 2508		/	/
	/		/		/		/ 2145		/ 2250		/	/
MINING	/		/		/		/		/ 2488	3	/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
NUCLEAR -ENGRG PHYS	/		/		/		/ 2350	3	/		/ 2250	2
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
PETROLEUM -NATL GAS	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/
ENGINEERING TECH	/ 1969	4	/ 1410	2	/ 1250	1	/ 2223	66	/ 2439	14	/ 1772	5
	/		/		/		/ 2385		/		/	/
	/		/		/		/ 2080		/		/	/

MCPS INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC			BANK-FINANCE			MERCHANTSNG			AERO-ELECTRNC			AUTO. MECH-EGPT			BLDG MATERIAL			
AGRICULTURL SCIENCES	/	1669	2	/	1583	1	/	1248	5	/		/		/	1125	2	/		
	/			/			/			/			/				/		
	/			/			/			/			/				/		
BIOLOGICAL SCIENCES	/			/			/	1416	1	/	1525	3	/	2125	2	/	/		
	/			/			/			/			/				/		
	/			/			/			/			/				/		
CHEMISTRY	/			/			/			/	2145	3	/	2450	1	/	/		
	/			/			/			/			/				/		
	/			/			/			/			/				/		
COMPUTER SCIENCE	/	1837	67	/	1734	113	/	1683	58	/	2142	431	/	2261	29	/	2089	11	/
	/	2108		/	2023		/	2000		/	2385		/	2300		/			/
	/	1625		/	1500		/	1250		/	1858		/	2041		/			/
HEALTH (MED) PROFSNS	/			/			/	2320	14	/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
MATHEMATICS	/	2044	4	/	2033	59	/	2391	1	/	2145	20	/	2169	4	/	1166	1	/
	/			/	2275		/			/	2375		/			/			/
	/			/	1700		/			/	1950		/			/			/
OTHR PHYSCL/EARTH SCI	/			/	1166	1	/	2000	1	/	2190	6	/			/	1650	2	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/

MCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 MCPA REGIONAL INTERIM REPORT
 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1723	26	/ 1726	18	/ 1661	30	/ 1867	19	/ 1616	10	/ 1801	79
	/ 2042		/		/ 1850		/		/		/ 1917	
	/ 1440		/		/ 1370		/		/		/ 1720	
BUSINESS - GENERAL	/ 1837	46	/ 1879	31	/ 1845	81	/ 1784	40	/ 1704	10	/ 1883	14
	/ 2167		/ 2010		/ 2166		/ 1958		/		/	
	/ 1335		/ 1500		/ 1500		/ 1600		/		/	
MARKETING/DISTRIBUTN	/ 1746	26	/ 1649	29	/ 1672	27	/ 1685	28	/ 1698	20	/ 1702	9
	/ 2110		/ 1825		/ 2000		/ 1916		/ 2100		/	
	/ 1300		/ 1410		/ 1425		/ 1500		/ 1458		/	
HUMANITIES	/ 1938	5	/ 1991	2	/ 1732	10	/ 1537	4	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 1833	4	/ 2343	2	/ 1562	6	/		/ 1650	1	/ 1830	3
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 2439	4	/ 1350	1	/ 1500	1	/ 1591	2	/ 2384	2	/ 1125	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	

JULY 1985 MCPA REGIONAL INTERIM REPORT

CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG			ELECTR MAC			FOOD--BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED			
AERONAUTICAL	/			/	2313	2	/			/			/	2500	1	/	1430	1	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
CHEMICAL	/	2378	342	/	2256	8	/	2366	50	/	2399	74	/	2221	12	/	2451	126	/
	/	2500		/			/	2417		/	2500		/			/	2542		/
	/	2250		/			/	2214		/	2320		/			/	2325		/
CIVIL --CNSTR/SAN/TRP	/	2261	19	/	2168	5	/			/	2325	3	/	2081	7	/	2281	30	/
	/			/			/			/			/			/	2415		/
	/			/			/			/			/			/	2100		/
ELECTRICAL --COMPTR	/	2399	124	/	2307	333	/	2407	21	/	2381	38	/	2350	52	/	2380	57	/
	/	2508		/	2475		/	2542		/	2500		/	2500		/	2650		/
	/	2235		/	2150		/	2250		/	2250		/	2200		/	2036		/
GEOLOGICAL	/	1608	1	/			/			/			/			/	2204	18	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
INDUSTRIAL	/	2298	54	/	2255	43	/	2317	48	/	2198	26	/	2201	26	/	2004	1	/
	/	2400		/	2375		/	2417		/	2350		/	2400		/			/
	/	2150		/	2150		/	2083		/	2000		/	2000		/			/
MECHANICAL	/	2357	164	/	2287	202	/	2335	53	/	2358	64	/	2282	132	/	2438	80	/
	/	2500		/	2458		/	2483		/	2500		/	2458		/	2615		/
	/	2250		/	2083		/	2080		/	2250		/	2100		/	2100		/
METALLURGICAL	/	2346	13	/	2298	13	/	1970	1	/	2330	3	/	2329	75	/	2475	2	/
	/			/			/			/			/	2450		/			/
	/			/			/			/			/	2200		/			/
MINING	/			/	2400	1	/			/	2400	1	/	1500	1	/	2331	3	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
NUCLEAR --ENGRG PHYS	/	2562	6	/	2354	7	/			/			/	2300	1	/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
PETROLEUM --NATL GAS	/			/	2200	1	/			/			/			/	2578	40	/
	/			/			/			/			/			/	2850		/
	/			/			/			/			/			/	2150		/
ENGINEERING TECH	/	2021	9	/	2220	12	/	2131	9	/	2088	4	/	2168	5	/	2375	1	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/

MCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 MCPA REGIONAL INTERIM REPORT
 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1927	3	/		/ 1770	3	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1660	6	/		/ 1630	2	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1962	36	/		/ 1842	6	/ 2009	6	/		/ 2667	3
	/ 2100		/		/		/		/		/	
	/ 1666		/		/		/		/		/	
COMPUTER SCIENCE	/ 2169	74	/ 2137	25	/ 2043	17	/ 2053	24	/ 2025	15	/ 2152	72
	/ 2300		/ 2422		/		/ 2300		/		/ 2335	
	/ 2005		/ 1750		/		/ 1900		/		/ 2042	
HEALTH (MED) PROFSNS	/		/		/		/ 1550	1	/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2100	1	/ 2275	2	/		/ 1625	1	/		/ 2063	2
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/ 2153	2	/		/ 1042	1	/		/ 2137	6
	/		/		/		/		/		/	

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVLT-FEDERAL	GOVLT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1727 / 1875 / 1333	9 / 1775 / 1775 / 1775	2 / 1638 / 1875 / 1333	25 / 1432 / 1432 / 1432	10 / 1627 / 1627 / 1627	9 / 1572 / 1572 / 1572
BUSINESS - GENERAL	/ 1791 / 2400 / 1333	30 / 1548 / 1548 / 1548	5 / 1816 / 2167 / 1335	25 / 1337 / 1337 / 1337	18 / 1443 / 1443 / 1443	7 / 1571 / 1571 / 1571
MARKETING/DISTRIBUTN	/ 1414 / 1414 / 1414	15 / 1582 / 1582 / 1582	5 / 1601 / 1601 / 1601	9 / 1484 / 1484 / 1484	8 / 1484 / 1484 / 1484	8 / 1354 / 1354 / 1354
HUMANITIES	/ 1300 / 1300 / 1300	2 / 1300 / 1300 / 1300	4 / 2067 / 2067 / 2067	7 / 1320 / 1320 / 1320	9 / 1547 / 1547 / 1547	21 / 1341 / 1920 / 1000
ECONOMICS	/ 1872 / 2400 / 1625	20 / 1872 / 2400 / 1625	2 / 1913 / 1913 / 1913	6 / 1375 / 1375 / 1375	2 / 1550 / 1550 / 1550	6 / 1374 / 1374 / 1374
OTHR SOCIAL SCIENCES	/ 1900 / 1900 / 1900	3 / 1900 / 1900 / 1900	2 / 1687 / 1687 / 1687	8 / 1567 / 1567 / 1567	15 / 1533 / 1533 / 1533	33 / 1375 / 1958 / 928

MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 MCPA REGIONAL INTERIM REPORT
CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/ 2334	2	/		/		/ 1783	23	/		/	
	/		/		/		/ 2083		/		/	
	/		/		/		/ 1500		/		/	
CHEMICAL	/ 2367	18	/ 2317	5	/ 2314	23	/ 1874	12	/ 1711	3	/ 1450	1
	/		/		/ 2485		/		/		/	
	/		/		/ 2200		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2002	121	/		/ 2049	44	/ 1832	18	/ 1682	125	/ 1833	1
	/ 2140		/		/ 2290		/		/ 1783		/	
	/ 1683		/		/ 1750		/		/ 1586		/	
ELECTRICAL -COMPTR	/ 2312	95	/ 2357	17	/ 2331	285	/ 1865	195	/ 1944	5	/ 2246	14
	/ 2500		/		/ 2425		/ 2250		/		/	
	/ 2083		/		/ 2210		/ 1559		/		/	
GEOLOGICAL	/ 2181	3	/		/		/		/ 1725	2	/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2209	22	/ 2221	10	/ 2209	31	/ 1894	34	/		/ 2224	4
	/ 2380		/		/ 2400		/ 2166		/		/	
	/ 2050		/		/ 2000		/ 1557		/		/	
MECHANICAL	/ 2225	68	/ 2296	17	/ 2299	150	/ 1886	78	/ 1835	2	/ 2333	1
	/ 2419		/		/ 2430		/ 2200		/		/	
	/ 1950		/		/ 2200		/ 1506		/		/	
METALLURGICAL	/ 2321	7	/		/ 2083	5	/ 1715	2	/ 1560	1	/ 2400	1
	/		/		/		/		/		/	
MINING	/		/		/ 2383	3	/ 1916	1	/ 1725	1	/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/ 2406	3	/		/ 2290	23	/ 1915	1	/		/ 2250	2
	/		/		/ 2404		/		/		/	
	/		/		/ 2208		/		/		/	
PETROLEUM -NATL GAS	/		/		/ 2000	1	/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/ 1775	4	/ 2075	2	/ 2135	6	/ 1486	2	/ 1700	1	/ 1750	1
	/		/		/		/		/		/	

MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1985 MCPA REGIONAL INTERIM REPORT

CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/ 1300	2	/		/		/ 1292	5	/ 1450	3	/ 1350	2
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1444	3	/		/		/ 1199	1	/		/ 1139	7
	/		/		/		/		/		/	
CHEMISTRY	/ 1595	2	/ 2150	1	/ 2140	2	/ 1208	1	/ 1535	4	/ 1433	5
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2097	58	/ 2142	6	/ 2180	80	/ 1916	23	/ 1723	8	/ 1848	10
	/ 2500		/		/ 2417		/ 2236		/		/	
	/ 1666		/		/ 1875		/ 1425		/		/	
HEALTH (MED) PROFSNS	/		/		/		/ 1833	2	/ 1500	1	/ 1807	87
	/		/		/		/		/		/ 2300	
											/ 1333	
MATHEMATICS	/ 2304	6	/		/ 1960	3	/ 1789	3	/		/ 1367	3
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/ 1167	1	/		/		/ 1948	3	/		/	
	/		/		/		/		/		/	

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 2209	117	/ 2613	185	/ 2156	39	/ 2412	78	/ 2775	70	/ 1862	3
	/ 2583		/ 3333		/ 2666		/ 2833		/ 3242		/	
	/ 1835		/ 2083		/ 1375		/ 1750		/ 2333		/	
MBA - TECHNICAL	/ 2250	20	/ 2720	16	/ 2325	3	/ 2637	19	/ 2759	15	/ 1709	2
	/ 2500		/		/		/		/		/	
	/ 1915		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/ 2741	37	/ 2305	10	/ 2744	60	/ 2566	11	/		/ 2705	20
	/ 3167		/		/ 3167		/		/		/ 3000	
	/ 2075		/		/ 2210		/		/		/ 2100	
MBA - TECHNICAL	/ 2727	15	/ 2524	3	/ 2881	7	/ 2542	3	/		/ 2888	3
	/		/		/		/		/		/	
	/		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 MCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/ 2391	28	/		/ 2405	19	/		/ 1951	3	/ 1848	5
	/ 3000		/		/		/		/		/	
	/ 2000		/		/		/		/		/	
MBA - TECHNICAL	/ 2523	4	/		/ 2412	5	/		/		/ 1917	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	



The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

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The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	55	739	\$1677	\$1695	\$1800	\$1700	\$1500
Business—General (incl. Mgmt.)	8	130	1448	1561	*	*	*
Marketing & Distribution	1	55	2041	1522	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	5	52	1719	1379	*	*	*
Economics ²	1	8	1915	1495	*	*	*
Other Social Sciences	4	31	1707	1453	*	*	*
ENGINEERING							
Aeronautical	7	34	2340	2269	*	*	*
Chemical	19	145	2360	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	60	1823	2022	*	*	*
Electrical (incl. Computer Engrg.)	174	648	2254	2267	2428	2275	2025
Geological	3	7	2120	2315	*	*	*
Industrial	3	70	2320	2154	*	*	*
Mechanical	43	372	2310	2285	2500	2291	2125
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	20	2411	2316	*	*	*
Mining	+	1	+	2470	*	*	*
Nuclear (incl. Engrg. Physics)	+	6	+	2276	*	*	*
Petroleum	7	58	2676	2704	*	*	*
Engineering Technology	11	72	2070	2122	*	*	*
SCIENCES							
Agricultural Sciences	2	13	1450	1435	*	*	*
Biological Sciences	+	6	+	1365	*	*	*
Chemistry	2	17	1683	1939	*	*	*
Computer Science	47	255	2132	2099	2373	2166	1750
Health (Medical) Professions	3	4	1454	1451	*	*	*
Mathematics	+	12	+	1760	*	*	*
Other Physical & Earth Sciences	3	8	1791	1639	*	*	*
Totals	406	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	262	2423	\$1645	\$1669	\$1800	\$1675	\$1416
	174	773	1552	1580	2000	1500	1167
	59	471	1460	1530	1730	1420	1250
	39	189	1370	1340	2036	1250	900
	16	81	1592	1470	*	*	*
	107	237	1349	1350	2000	1230	761
	20	116	2235	2187	2500	2204	2058
	74	440	2306	2356	2500	2355	2052
	46	298	1971	1940	2425	1926	1553
	527	2322	2227	2240	2458	2250	1930
	8	18	2275	2312	*	*	*
	40	302	2062	2156	2350	2200	1506
	216	1299	2238	2226	2470	2250	1931
	3	67	2411	2256	*	*	*
	5	11	1969	2100	*	*	*
	4	27	2319	2233	*	*	*
	25	162	2529	2678	2800	2700	1800
	68	227	2123	2137	2333	2145	1800
	18	62	1520	1439	*	*	*
	9	32	1434	1466	*	*	*
	3	36	1920	1846	*	*	*
	129	897	2084	2041	2333	2100	1708
	3	76	1454	1869	*	*	*
	12	54	2091	1994	*	*	*
	21	43	1955	1804	2220	2000	1666
Totals	1888	10663					

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

³ Not computed for fewer than 20 offers.

⁴ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	56	765	\$1677	\$1699	\$1833	\$1700	\$1500
Business Administration	9	77	1642	1560	*	*	*
Communications	2	24	1654	1608	*	*	*
Community & Service Orgs. Work	1	7	1950	1357	*	*	*
EDP-Programming/Systems	58	298	2160	2103	2416	2200	1833
Engineering	248	1387	2272	2281	2500	2291	2000
Farm & Natural Resources Mgmt.	2	3	1450	1466	*	*	*
Finance & Economics	3	34	1597	1561	*	*	*
Health (Medical) Services	3	9	1454	1386	*	*	*
Manufacturing &/or Industrial Oprs.	12	38	2124	2107	*	*	*
Mathematics/Statistics	+	4	+	1930			
Merchandising/Sales Promotion	4	62	1738	1383	*	*	*
Personnel/Employee Relations	+	8	+	1284			
Research—Non-Scientific	1	9	2000	1797	*	*	*
Research—Scientific	1	28	2167	1998	*	*	*
Rotational Training—Non-Technical	+	11	+	1501			
Rotational Training—Technical	1	6	2260	2360	*	*	*
Sales—Non-Technical Degree	4	51	1899	1570	*	*	*
Sales—Technical/Scientific Degree	1	10	2080	2146	*	*	*
Totals	406	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
269	2493	\$1645	\$1671	\$1800 \$1683 \$1416
124	500	1516	1553	2051 1500 1000
54	110	1203	1310	1833 1164 680
4	41	1633	1396	* * *
162	980	2104	2060	2350 2125 1833
934	4945	2219	2236	2500 2250 1917
11	30	1513	1432	* * *
66	207	1628	1613	1916 1650 1250
10	91	1398	1787	* * *
27	145	2108	2049	2512 2180 1583
15	40	2101	1964	* * *
89	418	1381	1426	1800 1375 1000
5	34	2490	1592	* * *
15	36	1885	1848	* * *
33	106	2083	1956	2430 2160 1500
15	84	1544	1472	* * *
6	26	2109	1991	* * *
39	333	1546	1556	2083 1500 1200
10	44	2260	2144	* * *
1888	10663			

¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	35	76	\$1878	\$2007	\$2083	\$1875	\$1666
MBA (Non-Technical Undergraduate)	1	43	2250	2084	*	*	*
MBA (Technical Undergraduate)	+	18	+	2513			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	2	13	2400	2222	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2364			
Administration (incl. Public, Hospital, etc.)	1	2	2433	2404	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	10	+	1135			
Social Sciences	+	2	+	1520			
ENGINEERING							
Chemical	+	16	+	2571			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	21	+	2389			
Electrical (incl. Computer Engrg.)	1	49	2692	2766	*	*	*
Industrial	1	6	1500	2216	*	*	*
Mechanical	2	42	2716	2616	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2795			
SCIENCES							
Chemistry	+	3	+	1945			
Computer Science	1	27	2060	2296	*	*	*
Geology & Related Geological Sciences	5	18	2515	2635	*	*	*
Mathematics	+	1	+	2783			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	4	+	2539			
Totals	49	361					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	69	241	\$1933	\$2030	\$2150	\$1917	\$1683
MBA (Non-Technical Undergraduate)	20	235	2003	2091	2375	2000	1650
MBA (Technical Undergraduate)	8	57	2393	2486	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	9	42	2279	2192	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2330			
Administration (incl. Public, Hospital, etc.)	4	14	2308	2263	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	8	23	1693	1476	*	*	*
Social Sciences	19	37	1601	1606	*	*	*
ENGINEERING							
Chemical	7	34	2410	2460	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	17	80	2256	2321	*	*	*
Electrical (incl. Computer Engrg.)	41	252	2709	2703	2950	2692	2350
Industrial	3	25	1533	2323	*	*	*
Mechanical	20	119	2438	2537	2680	2446	2165
Nuclear (incl. Engrg. Physics)	3	9	2491	2619	*	*	*
SCIENCES							
Chemistry	1	9	2166	1884	*	*	*
Computer Science	12	117	2446	2449	*	*	*
Geology & Related Geological Sciences	20	55	2563	2341	2775	2700	2292
Mathematics	1	7	2750	2557	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	7	16	2533	2561	*	*	*
Totals	269	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	7	+	\$2344			
MBA - Tech Undergraduate	+	2	+	2521			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	6	+	2341			
MBA - Tech Undergraduate	1	1	\$2666	2666	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	3	9	2158	2328	*	*	*
MBA - Tech Undergraduate	2	4	2625	2562	*	*	*
Totals	6	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	1	37	\$3500	\$2367	*	*	*
	1	8	1750	2478	*	*	*
	1	25	3041	2498	*	*	*
	1	3	2666	2638	*	*	*
	3	32	2158	2548	*	*	*
	2	10	2625	2660	*	*	*
	9	115					

ENGINEERING

Chemical	+	20	+	\$3353			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	2359			
Electrical (incl. Computer Engrg.)	2	7	\$3333	3227	*	*	*
Mechanical	+	7	+	3195			

SCIENCES

Chemistry	3	20	2185	2818	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	4	+	2843			
Physics	+	4	+	2733			
Totals	5	69					

DOCTORAL DEGREE CANDIDATES

	2	38	\$3400	\$3343	*	*	*
	+	7	+	2471			
	2	25	3333	3395	*	*	*
	1	16	2666	3008	*	*	*
	6	53	2284	2851	*	*	*
	+	6	+	2541			
	1	12	3500	3109	*	*	*
	1	16	2750	3085	*	*	*
	13	173					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
ACCOUNTING	/ 1684 44 / 1800 / 1541	/ 1712 1	/ 1833 1	/ 1750 1	/	/
BUSINESS - GENERAL	/	/ 1150 3	/ 1500 1	/	/	/ 1541 1
MARKETING/DISTRIBUTN	/	/ 2041 1	/	/	/	/
HUMANITIES	/	/	/ 1749 3	/	/	/
ECONOMICS	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/ 1471 3	/ 2416 1	/	/

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/ 2583 1	/ 2435 4	/	/
CHEMICAL	/	/	/	/ 2306 6	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2250 1	/	/ 1666 2
ELECTRICAL -COMPTN	/	/	/ 2085 2	/ 2288 141	/ 2403 3	/ 2305 4
GEOLOGICAL	/	/	/	/ 2080 1	/	/
INDUSTRIAL	/	/	/	/ 2320 3	/	/
MECHANICAL	/	/	/	/ 2339 20	/ 2350 2	/ 2429 2
METALLURGICAL	/	/	/	/ 2400 1	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2155 9	/	/ 1500 1

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BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/	/	/ 1500 1	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 2345 2	/ 2137 37	/ 2260 1	/
	/	/	/	/ 2375	/	/
	/	/	/	/ 1650	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 2000 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEM/CLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	/ 1768 2 /	/	/	/	/	/ 1375 1 /
	/	/	/	/	/	/
BUSINESS - GENERAL	/ 2200 1 /	/	/	/	/ 1000 1 /	/ 1900 1 /
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/	/	/	/
	/	/	/	/	/	/
HUMANITIES	/ 1833 1 /	/	/	/	/	/
	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2375 4	/		/	2375 1	/		/		/	2412 7
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2250 1	/	2281 3	/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2400 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2413 5	/	2390 1	/		/		/	2125 1	/	2310 6
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/	2416 2	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2676 7
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/ 2167 1	/	/	/ 1200 1	/
	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/ 2200 1	/	/	/	/ 2291 1
	/	/	/	/	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/ 1875 1
	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER			UTLTIES-PUBLIC			GOVT-FEDERAL			GOVT-LCL/STATE			NON-PROFIT ORG		
ACCOUNTING	/	1629	1	/	/	/	/	1666	1	/	1480	2	/	1666	1	/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
BUSINESS - GENERAL	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
MARKETING/DISTRIBUTN	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
HUMANITIES	/			/	/	/	/			/			/	1517	1	/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
ECONOMICS	/			/	/	/	/			/	1915	1	/			/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
OTHR SOCIAL SCIENCES	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	
	/			/	/	/	/			/			/			/	/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 2029 2	/	/
CHEMICAL	/ 2250 1	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/ 1766 2	/
ELECTRICAL -COMPTR	/ 2000 1	/	/ 2247 9	/ 1772 10	/	/
GEOLOGICAL	/	/	/	/ 1880 1	/	/
INDUSTRIAL	/	/	/	/	/	/
MECHANICAL	/ 2300 1	/	/ 2291 2	/ 1897 3	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/ 1875 1	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/ 1400 1	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 1970 4	/ 1840 1	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/ 1250 1	/ 1557 2
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/ 1500 1	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/	2250 1	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	REBRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVLT-FEDERAL	GOVLT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85**CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85****BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	91	846	\$1699	\$1693	\$1900	\$1700	\$1517
Business—General (incl. Mgmt.)	23	308	1368	1626	1833	1291	900
Marketing & Distribution	14	112	1165	1539	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	6	57	1457	1544	*	*	*
Economics ²	5	49	1885	1839	*	*	*
Other Social Sciences	10	77	1087	1475	*	*	*

ENGINEERING

Aeronautical	+	76	+	2228			
Chemical	22	284	2451	2402	2525	2400	2300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	27	97	2027	2051	2358	2025	1583
Electrical (incl. Computer Engrg.)	113	1094	2260	2297	2483	2300	1931
Geological	6	10	2098	2118	*	*	*
Industrial	23	133	2154	2214	2450	2190	1850
Mechanical	83	574	2228	2273	2465	2275	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	29	2400	2330	*	*	*
Mining	2	4	1975	2042	*	*	*
Nuclear (incl. Engrg. Physics)	1	9	2683	2357	*	*	*
Petroleum	+	24	+	2537			
Engineering Technology	18	62	2092	2130	*	*	*

SCIENCES

Agricultural Sciences	6	21	1288	1431	*	*	*
Biological Sciences	+	8	+	1311			
Chemistry	2	22	1590	1757	*	*	*
Computer Science	50	353	2076	2073	2333	2167	1675
Health (Medical) Professions	4	15	1112	1564	*	*	*
Mathematics	4	45	1922	1984	*	*	*
Other Physical & Earth Sciences	6	23	1840	1861	*	*	*

Totals 517 4332

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

353	3269	\$1659	\$1676	\$1800	\$1685	\$1435
197	1081	1531	1593	2000	1500	1100
73	583	1404	1533	1666	1410	1000

45	246	1382	1388	2000	1333	900
21	130	1662	1609	2400	1700	1000
117	314	1327	1381	2000	1250	761

20	192	2235	2204	2500	2204	2058
96	724	2339	2374	2500	2375	2083

73	395	1992	1968	2400	2000	1583
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640	3416	2233	2258	2460	2250	1931
-----	------	------	------	------	------	------

14	28	2199	2243	*	*	*
----	----	------	------	---	---	---

63	435	2096	2174	2416	2200	1559
----	-----	------	------	------	------	------

299	1873	2235	2240	2465	2250	1931
-----	------	------	------	------	------	------

4	96	2408	2278	*	*	*
---	----	------	------	---	---	---

7	15	1971	2085	*	*	*
---	----	------	------	---	---	---

5	36	2392	2264	*	*	*
---	----	------	------	---	---	---

25	186	2529	2660	2800	2700	1800
----	-----	------	------	------	------	------

86	289	2117	2136	2297	2145	1800
----	-----	------	------	------	------	------

24	83	1462	1437	1770	1500	1106
----	----	------	------	------	------	------

9	40	1434	1435	*	*	*
---	----	------	------	---	---	---

5	58	1788	1813	*	*	*
---	----	------	------	---	---	---

179	1250	2082	2051	2333	2125	1700
-----	------	------	------	------	------	------

7	91	1259	1819	*	*	*
---	----	------	------	---	---	---

16	99	2049	1990	*	*	*
----	----	------	------	---	---	---

27	66	1930	1824	2427	2000	1400
----	----	------	------	------	------	------

2405 14995

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	96	923	\$1679	\$1706	\$1875	\$1700	\$1475
Business Administration	22	156	1327	1620	1800	1292	900
Communications	1	23	2308	2031	*	*	*
Community & Service Orgs. Work	5	20	1214	1316	*	*	*
EDP-Programming/Systems	48	413	2079	2079	2333	2166	1675
Engineering	269	2212	2231	2289	2465	2291	1930
Farm & Natural Resources Mgmt.	3	7	1244	1490	*	*	*
Finance & Economics	7	64	1555	1677	*	*	*
Health (Medical) Services	5	17	1069	1426	*	*	*
Manufacturing &/or Industrial Oprs.	12	73	2031	2056	*	*	*
Mathematics/Statistics	2	19	1835	1949	*	*	*
Merchandising/Sales Promotion	10	112	1205	1448	*	*	*
Personnel/Employee Relations	2	41	1075	1921	*	*	*
Research—Non-Scientific	2	19	1514	1960	*	*	*
Research—Scientific	8	54	2127	1921	*	*	*
Rotational Training—Non-Technical	6	44	1639	1469	*	*	*
Rotational Training—Technical	10	25	1835	2069	*	*	*
Sales—Non-Technical Degree	5	99	1770	1638	*	*	*
Sales—Technical/Scientific Degree	4	11	2264	2128	*	*	*
Totals	517	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	365	3416	\$1654	\$1681	\$1800	\$1685	\$1416
Business Administration	146	656	1488	1569	2000	1485	1000
Communications	35	133	1224	1439	1855	1167	680
Community & Service Orgs. Work	9	61	1400	1370	*	*	*
EDP-Programming/Systems	210	1393	2098	2066	2350	2150	1750
Engineering	1203	7157	2222	2253	2483	2250	1920
Farm & Natural Resources Mgmt.	14	37	1456	1443	*	*	*
Finance & Economics	73	271	1621	1628	1916	1650	1250
Health (Medical) Services	15	108	1289	1730	*	*	*
Manufacturing &/or Industrial Oprs.	39	218	2084	2052	2500	2166	1583
Mathematics/Statistics	17	59	2070	1939	*	*	*
Merchandising/Sales Promotion	99	530	1363	1431	1750	1333	1000
Personnel/Employee Relations	7	75	2086	1772	*	*	*
Research—Non-Scientific	17	55	1842	1887	*	*	*
Research—Scientific	41	160	2092	1944	2483	2160	1500
Rotational Training—Non-Technical	21	128	1571	1471	2200	1500	1166
Rotational Training—Technical	16	51	1938	2029	*	*	*
Sales—Non-Technical Degree	44	432	1572	1575	2083	1500	1250
Sales—Technical/Scientific Degree	14	55	2262	2141	*	*	*
Totals	2405	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	8	70	\$2075	\$2111	*	*	*
MBA (Non-Technical Undergraduate)	+	122	+	2276			
MBA (Technical Undergraduate)	+	21	+	2341			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	10	+	2600			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266			
Administration (incl. Public, Hospital, etc.)	+	3	+	2357			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	6	+	1683			
Social Sciences	1	13	2101	2015	*	*	*
ENGINEERING							
Chemical	3	29	2602	2635	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	12	2575	2486	*	*	*
Electrical (incl. Computer Engrg.)	8	111	2661	2746	*	*	*
Industrial	+	9	+	2689			
Mechanical	14	62	2625	2630	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2386			
SCIENCES							
Chemistry	+	1	+	2333			
Computer Science	+	35	+	2637			
Geology & Related Geological Sciences	2	16	2458	2705	*	*	*
Mathematics	+	5	+	2282			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	1	+	2666			
Totals	37	533					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	77	311	\$1948	\$2048	\$2208	\$1922	\$1750
MBA (Non-Technical Undergraduate)	20	357	2003	2155	2375	2000	1650
MBA (Technical Undergraduate)	8	78	2394	2447	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	9	52	2280	2271	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	16	+	2314			
Administration (incl. Public, Hospital, etc.)	4	17	2308	2280	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	8	29	1693	1519	*	*	*
Social Sciences	20	50	1626	1713	2000	1584	1200
ENGINEERING							
Chemical	10	63	2468	2541	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	18	92	2274	2343	*	*	*
Electrical (incl. Computer Engrg.)	49	363	2701	2716	2950	2691	2350
Industrial	3	34	1533	2420	*	*	*
Mechanical	34	181	2515	2569	2708	2500	2165
Nuclear (incl. Engrg. Physics)	3	12	2492	2561	*	*	*
SCIENCES							
Chemistry	1	10	2166	1930	*	*	*
Computer Science	12	152	2447	2493	*	*	*
Geology & Related Geological Sciences	22	71	2554	2578	2775	2700	2166
Mathematics	1	12	2750	2443	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	7	17	2533	2568	*	*	*
Totals	306	1917					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	28	+	\$2498			
MBA - Tech Undergraduate	+	4	+	3042			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	29	+	2759			
MBA - Tech Undergraduate	+	8	+	3092			
Over 4 years							
MBA - Non-Tech Undergraduate	+	19	+	2686			
MBA - Tech Undergraduate	+	6	+	2837			
Totals	+	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	1	65	\$3500	\$2424	*	*	*
	1	12	1750	2667	*	*	*
	1	34	3041	2639	*	*	*
	1	11	2666	2968	*	*	*
	3	51	2158	2599	*	*	*
	2	16	2625	2727	*	*	*
	9	209					

ENGINEERING

Chemical	+	14	+	\$3436
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+
Electrical (incl. Computer Engrg.)	+	12	+	3379
Mechanical	+	7	+	3215

SCIENCES

Chemistry	+	10	+	3043
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	2	+	2709
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3406
Physics	+	4	+	2752
Totals	+	52		

DOCTORAL DEGREE CANDIDATES

2	52	\$3400	\$3368	*	*	*
+	7	+	2471			
2	37	3333	3390	*	*	*
1	23	2666	3071	*	*	*
6	63	2284	2882	*	*	*
+	8	+	2583			
1	15	3500	3168	*	*	*
1	20	2750	3019	*	*	*
13	225					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

1985 RMCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1707	82	/ 1288	2	/ 1589	3	/	/ 1475	1	/	/	/
	/ 1800		/		/		/	/		/	/	/
	/ 1575		/		/		/	/		/	/	/
BUSINESS - GENERAL	/		/ 1366	12	/ 1369	3	/	/		/ 1350	2	/
	/		/		/		/	/		/		/
MARKETING/DISTRIBUTN	/		/ 1167	1	/ 1122	8	/ 1236	2	/	/ 1300	2	/
	/		/		/		/	/		/		/
HUMANITIES	/		/		/ 1383	4	/	/		/		/
	/		/		/		/	/		/		/
ECONOMICS	/		/ 2008	3	/		/	/		/		/
	/		/		/		/	/		/		/
OTHR SOCIAL SCIENCES	/		/		/ 1300	1	/	/		/		/
	/		/		/		/	/		/		/

1985 RMCPA INTERIM REPORT NUMBER 1

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 2942 2	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2025 2	/ 2118 8	/	/ 1932 5
ELECTRICAL -COMPT	/	/	/	/ 2319 77	/	/ 2336 3
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2096 6	/ 2269 4	/
MECHANICAL	/	/	/ 2250 1	/ 2273 30	/ 2386 6	/ 1825 2
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/ 2200 1
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2113 10	/ 2083 1	/ 2052 5

1985 RHPA INTERIM REPORT NOHB
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL							
AGRICULTURL SCIENCES	/		/		/	/		/		/							
	/		/		/	/		/		/							
	/		/		/	/		/		/							
BIOLOGICAL SCIENCES	/		/		/	/		/		/							
	/		/		/	/		/		/							
	/		/		/	/		/		/							
CHEMISTRY	/		/		/	1500	1	/		/							
	/		/		/			/		/							
	/		/		/			/		/							
COMPUTER SCIENCE	/	1867	3	/	1844	4	/	/	2132	21	/	2350	1	/	1875	1	/
	/			/			/	/	2297		/			/			/
	/			/			/	/	1875		/			/			/
HEALTH (MED) PROFSNS	/		/		/		/	/		/		/		/		/	
	/		/		/		/	/		/		/		/		/	
MATHEMATICS	/		/	1835	2	/	/	2166	1	/	/	/		/	/	/	
	/		/			/	/			/	/	/		/	/	/	
	/		/			/	/			/	/	/		/	/	/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2541	1	/	1000	1	/	/	/	/	
	/		/		/		/			/			/	/	/	/	
	/		/		/		/			/			/	/	/	/	

1985 RMCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	//	//	//	//	//	// 1917 2 //
BUSINESS - GENERAL	//	//	// 1200 1 //	//	//	// 1700 1 //
MARKETING/DISTRIBUTN	//	//	//	//	//	//
HUMANITIES	//	//	//	//	//	//
ECONOMICS	// 1700 2 //	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	//	//

1985 RMCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2409 8	/		/		/	2421 2	/	2185 1	/	2452 4
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2245 1	/	2358 1	/		/	2250 2	/		/	2450 1
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2000 1	/	2037 4	/		/		/		/	2350 1
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2453 3
	/		/		/		/		/		/	
INDUSTRIAL	/	2392 2	/		/	2333 1	/	2250 2	/	2550 1	/	2400 1
	/		/		/		/		/		/	
MECHANICAL	/	2324 5	/	2350 1	/		/		/	2408 4	/	2291 6
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/	2400 1	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/	1750 1	/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	2275 1
	/		/		/		/		/		/	

1985 RMCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC	FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURL SCIENCES	/ 830	1 /	/	/ 1500	1 /	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/ 1680	1 /	/	/	/
COMPUTER SCIENCE	/ 2244	3 /	/	/	/	/	/ 2156	4 /	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/	/ 2300	1 /	/

1985 RMCPA INTERIM REPORT NUMBER 1

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1917 1 /	/ /	/ /	/ /	/ /	/ /
BUSINESS - GENERAL	/ /	/ /	/ 2275 1 /	/ 1030 1 /	/ 1150 1 /	/ 900 1 /
MARKETING/DISTRIBUTN	/ /	/ /	/ 1100 1 /	/ /	/ /	/ /
HUMANITIES	/ /	/ /	/ /	/ /	/ 1410 1 /	/ 1800 1 /
ECONOMICS	/ /	/ /	/ /	/ /	/ /	/ /
OTHR SOCIAL SCIENCES	/ /	/ /	/ /	/ /	/ 1282 5 /	/ 790 4 /

1985 RMCPA INTERIM REPORT NUMBER 1

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG						
AERONAUTICAL	/		/		/		/		/		/						
CHEMICAL	/	2375	1	/	/	2388	4	/	/		/						
CIVIL -CNSTR/SAN/TRP	/		/		/			/	1907	3	/	1552	3	/	2156	1	/
ELECTRICAL -COMPTR	/		/		/	2331	14	/	1900	13	/			/			/
GEOLOGICAL	/	1800	1	/	/			/			/	1714	2	/			/
INDUSTRIAL	/	2200	2	/	/			/	1696	3	/			/	1850	1	/
MECHANICAL	/	2245	4	/	2415	1	/	2401	10	/	1827	13	/	/			/
METALLURGICAL	/		/	/	/			/			/			/			/
MINING	/		/	/	/			/			/			/			/
NUCLEAR -ENGRG PHYS	/	2683	1	/	/			/			/			/			/
PETROLEUM -NATL GAS	/		/	/	/			/			/			/			/
ENGINEERING TECH	/		/	/	/	1900	1	/			/			/			/

1985 RMCPA INTERIM REPORT NUMBER 1

AVERAGE MONTHLY SALARY OFFERS

MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/ 1136 2	/ 1563 2	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 1769 4	/	/ 2343 6	/	/ 1510 2	/ 2333 1
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/ 1112 4
	/	/	/	/	/	/
MATHEMATICS	/ 1850 1	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/ 3000 1	/	/	/ 1100 2
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	66	670	\$1680	\$1720	\$1800	\$1708	\$1550
Business-General (incl. Mgmt.)	20	308	1595	1651	2100	1605	1242
Marketing & Distribution	6	150	1500	1599	*	*	*

Accounting	419	3939	\$1662	\$1683	\$1800	\$1700	\$1463
Business-General (incl. Mgmt.)	217	1389	1536	1606	2000	1500	1125
Marketing & Distribution	79	733	1411	1546	1750	1410	1000

HUMANITIES & SOCIAL SCIENCES

Humanities	1	59	1333	1635	*	*	*
Economics ²	2	96	1883	1850	*	*	*
Other Social Sciences	5	89	1513	1757	*	*	*

Humanities	46	305	1381	1436	2000	1333	900
Economics ²	23	226	1682	1712	2400	1700	1000
Other Social Sciences	122	403	1335	1464	1900	1250	800

ENGINEERING

Aeronautical	10	72	2292	2303	*	*	*
Chemical	42	410	2384	2375	2530	2383	2208
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	27	137	1904	2011	2425	1930	1500
Electrical (incl. Computer Engrg.)	194	1607	2160	2287	2500	2260	1559
Geological	3	6	1622	2115	*	*	*
Industrial	15	166	2152	2198	*	*	*
Mechanical	99	822	2185	2268	2448	2250	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	8	69	2271	2240	*	*	*
Mining	2	9	2200	2323	*	*	*
Nuclear (incl. Engrg. Physics)	1	10	2230	2380	*	*	*
Petroleum	9	106	2385	2608	*	*	*
Engineering Technology	18	92	2003	2116	*	*	*

Aeronautical	30	264	2254	2231	2500	2240	2058
Chemical	138	1134	2353	2375	2525	2375	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	100	532	1968	1979	2400	1950	1541
Electrical (incl. Computer Engrg.)	834	5023	2216	2268	2470	2250	1924
Geological	17	34	2097	2220	*	*	*
Industrial	78	601	2107	2180	2416	2183	1560
Mechanical	398	2695	2223	2249	2465	2250	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	12	165	2317	2263	*	*	*
Mining	9	24	2022	2174	*	*	*
Nuclear (incl. Engrg. Physics)	6	46	2365	2290	*	*	*
Petroleum	34	292	2491	2641	2800	2667	1800
Engineering Technology	104	381	2097	2131	2297	2125	1800

SCIENCES

Agricultural Sciences	1	20	1500	1552	*	*	*
Biological Sciences	1	11	865	1162	*	*	*
Chemistry	5	21	2144	2015	*	*	*
Computer Science	69	496	2140	2098	2400	2200	1764
Health (Medical) Professions	1	23	1567	1749	*	*	*
Mathematics	+	77	+	2092	*	*	*
Other Physical & Earth Sciences	6	31	2100	2073	*	*	*

Agricultural Sciences	25	103	1464	1459	1770	1500	1106
Biological Sciences	10	51	1377	1376	*	*	*
Chemistry	10	79	1966	1867	*	*	*
Computer Science	248	1746	2098	2064	2350	2158	1708
Health (Medical) Professions	8	114	1297	1805	*	*	*
Mathematics	16	176	2049	2034	*	*	*
Other Physical & Earth Sciences	33	97	1961	1903	2375	2023	1433

Totals 611 5597

Totals 3016 20552

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	76	761	\$1714	\$1732	\$1950	\$1708	\$1550
Business Administration	10	169	1631	1701	*	*	*
Communications	1	22	2565	2021	*	*	*
Community & Service Orgs. Work	2	9	1250	1214	*	*	*
EDP-Programming/Systems	66	629	2115	2140	2400	2178	1680
Engineering	410	3155	2175	2286	2500	2250	1666
Farm & Natural Resources Mgmt.	+	8	+	1964			
Finance & Economics	3	147	1715	1809	*	*	*
Health (Medical) Services	2	28	1216	1670	*	*	*
Manufacturing &/or Industrial Oprs.	2	71	2275	2096	*	*	*
Mathematics/Statistics	2	34	2300	2027	*	*	*
Merchandising/Sales Promotion	6	138	1409	1550	*	*	*
Personnel/Employee Relations	+	7	+	1459			
Research—Non-Scientific	+	43	+	2097			
Research—Scientific	16	97	2164	2184	*	*	*
Rotational Training—Non-Technical	4	29	1221	1588	*	*	*
Rotational Training—Technical	3	61	2153	2260	*	*	*
Sales—Non-Technical Degree	5	127	1615	1596	*	*	*
Sales—Technical/Scientific Degree	3	22	2167	2216	*	*	*
Totals	611	3557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	441	4177	\$1665	\$1690	\$1833	\$1700	\$1458
	156	825	1497	1596	2051	1500	1000
	56	155	1248	1521	2000	1184	680
	11	70	1373	1350	*	*	*
	276	2022	2102	2089	2350	2166	1725
	1613	10312	2210	2263	2500	2250	1916
	14	45	1456	1536	*	*	*
	76	418	1625	1692	1917	1650	1250
	17	136	1280	1718	*	*	*
	41	289	2094	2063	2425	2166	1762
	19	93	2094	1984	*	*	*
	105	668	1366	1456	1750	1333	1000
	7	82	2086	1745	*	*	*
	17	98	1842	1979	*	*	*
	57	257	2112	2035	2483	2107	1500
	25	157	1515	1493	2200	1400	1000
	19	112	1972	2155	*	*	*
	49	559	1577	1580	2083	1517	1250
	17	77	2245	2162	*	*	*
	3016	20552					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

GRADUATE PROGRAM

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	2	16	\$1859	\$1947	*	*	*
MBA (Non-Technical Undergraduate)	7	181	1752	2402	*	*	*
MBA (Technical Undergraduate)	1	45	2500	2545	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc.)	+	20	+	2649			
Industrial Mgmt. (incl Industrial Admin.)	+	4	+	2671			
Administration (incl Public, Hospital, etc.)	+	6	+	2603			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1500			
Social Sciences	+	+	+	+	*	*	*

ENGINEERING

Chemical	3	43	3328	2670	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg.)	+	11	+	2531			
Electrical (incl Computer Engrg.)	2	151	2717	2771	*	*	*
Industrial	+	10	+	2506			
Mechanical	2	86	2704	2634	*	*	*
Nuclear (incl Engrg. Physics)	3	7	2567	2536	*	*	*

SCIENCES

Chemistry	1	5	2565	2336	*	*	*
Computer Science	8	80	2556	2622	*	*	*
Geology & Related Geological Sciences	+	12	+	2632			
Mathematics	1	8	2783	2382	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg., Science, & Ceramics)	1	6	2500	2550	*	*	*

Totals 31 692

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

	79	327	\$1946	\$2043	\$2208	\$1917	\$1750
	27	538	1938	2238	2500	1900	1458
	9	123	2405	2483	*	*	*
	9	72	2280	2376	*	*	*
	+	20	+	2385			
	4	23	2308	2364	*	*	*
	8	30	1693	1519	*	*	*
	20	50	1626	1713	2000	1584	1200
	13	106	2666	2594	*	*	*
	18	103	2274	2363	*	*	*
	51	514	2702	2732	2950	2691	2416
	3	44	1933	2440	*	*	*
	36	267	2926	2590	2733	2542	2165
	6	19	2529	2552	*	*	*

	2	15	2366	2065	*	*	*
	20	232	2490	2537	2750	2538	2060
	22	83	2554	2586	2775	2700	2166
	2	20	2767	2418	*	*	*
	8	23	2529	2563	*	*	*

337 2609

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	6	44	\$2354	\$2561	*	*	*
MBA - Tech Undergraduate	1	7	1600	2560	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	51	+	2616			
MBA - Tech Undergraduate	+	5	+	2560			
Over 4 years							
MBA - Non-Tech Undergraduate	3	24	2273	2543	*	*	*
MBA - Tech Undergraduate	+	9	+	2893			
Totals	10	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	7	109	\$2518	\$2479	*	*	*
	2	19	1675	2627	*	*	*
	1	105	3041	2628	*	*	*
	1	16	2666	2841	*	*	*
	6	75	2216	2581	*	*	*
	2	25	2625	2786	*	*	*
	19	349					

ENGINEERING

Chemical	+	17	+	\$3354			
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	2	17	\$3754	3577	*	*	*
Mechanical	+	6	+	3336			

SCIENCES

Chemistry	2	23	3075	3007	*	*	*
Mathematics (incl. Oprs. Research, Statistics & Actuarial Science)	+	+	+	+			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	2	+	3542			
Physics	+	10	+	3110			
Totals	4	76					

DOCTORAL DEGREE CANDIDATES

	2	69	\$3400	\$3365	*	*	*
	+	8	+	2610			
	4	54	3544	3449	*	*	*
	1	29	2666	3126	*	*	*
	8	86	2482	2916	*	*	*
	+	8	+	2583			
	1	17	3500	3212	*	*	*
	1	30	2750	3049	*	*	*
	17	301					

¹ Years of previous full-time, non-military employment

² Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
ACCOUNTING	/ 1679 61 / / 1800 / / 1550 /	/	/ 1575 1 /	/ 1750 1 /	/	/
BUSINESS - GENERAL	/ 2333 1 / / / / /	/ 1417 4 / / / / /	/ 1285 7 /	/ 1840 5 /	/	/ 1850 1 / / / / /
MARKETING/DISTRIBUTN	/ 2009 1 / / / / /	/	/ 1194 3 /	/	/	/ / / / / /
HUMANITIES	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
ECONOMICS	/ / / / / /	/ 1666 1 / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
OTHR SOCIAL SCIENCES	/ / / / / /	/ / / / / /	/ 1577 3 /	/ / / / / /	/ / / / / /	/ / / / / /

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/	2292 10	/		/	
CHEMICAL	/		/		/		/	2332 4	/		/	2333 1
CIVIL -CNSTR/SAN/TRP	/		/		/	1950 1	/	2362 1	/		/	1730 5
ELECTRICAL -COMPT	/	2250 1	/		/	2000 1	/	2257 112 2513 2025	/	2325 5	/	2343 5
GEOLOGICAL	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/	2166 10	/		/	2175 2
MECHANICAL	/		/		/	1760 1	/	2234 42 2375 2080	/	2375 2	/	2287 11
METALLURGICAL	/		/		/		/	2333 1	/		/	
MINING	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/	2230 1	/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/	2152 11	/		/	

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
CHEMISTRY	/	/	/	/ 1875 1	/	/
COMPUTER SCIENCE	/ 1750 1	/	/	/ 2149 42	/ 2336 3	/ 2235 1
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 2325 3	/	/

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/		/	/	/	1707	3
	/		/		/	/	/		/
BUSINESS - GENERAL	/		/		/	/	/	1925	2
	/		/		/	/	/		/
MARKETING/DISTRIBUTN	/	1660	1	/	1750	1	/		
	/		/	/	/	/	/		/
	/		/	/	/	/	/		/
HUMANITIES	/		/		/	/	/		/
	/		/		/	/	/		/
ECONOMICS	/		/	2100	1	/	/		/
	/		/	/	/	/	/		/
	/		/	/	/	/	/		/
OTHR SOCIAL SCIENCES	/	1667	1	/	/	/	/		/
	/		/	/	/	/	/		/
	/		/	/	/	/	/		/

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/	/		/	
	/		/		/		/	/		/	
	/		/		/		/	/		/	
CHEMICAL	/	2378 14	/		/	1900 1	/	/		/	2497 17
	/		/		/		/	/		/	
	/		/		/		/	/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/	/		/	2367 3
	/		/		/		/	/		/	
	/		/		/		/	/		/	
ELECTRICAL -COMPTR	/		/	2177 5	/		/	/		/	2517 5
	/		/		/		/	/		/	
	/		/		/		/	/		/	
GEOLOGICAL	/		/		/		/	1700 1	/	1584 2	/
	/		/		/		/	/		/	
	/		/		/		/	/		/	
INDUSTRIAL	/		/	2390 1	/		/	/		/	
	/		/		/		/	/		/	
	/		/		/		/	/		/	
MECHANICAL	/	2280 2	/	2336 3	/	2331 3	/	/		/	2399 5
	/		/		/		/	/		/	
	/		/		/		/	/		/	
METALLURGICAL	/	2240 2	/		/		/	2272 5	/		
	/		/		/		/	/		/	
	/		/		/		/	/		/	
MINING	/		/		/		/	2400 1	/		
	/		/		/		/	/		/	
	/		/		/		/	/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/	/		/	
	/		/		/		/	/		/	
	/		/		/		/	/		/	
PETROLEUM -NATL GAS	/		/		/		/	/		/	2385 9
	/		/		/		/	/		/	
	/		/		/		/	/		/	
ENGINEERING TECH	/		/		/		/	/		/	
	/		/		/		/	/		/	
	/		/		/		/	/		/	

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURL SCIENCES	/	1500 1	/		/	/	/	/	/
	/		/		/	/	/	/	/
BIOLOGICAL SCIENCES	/		/		/	/	/	/	/
	/		/		/	/	/	/	/
CHEMISTRY	/	2614 3	/		/	/	/	/	/
	/		/		/	/	/	/	/
COMPUTER SCIENCE	/	2333 1	/	2147 3	/	/	/	2204 6	/
	/		/		/	/	/	/	/
HEALTH (MED) PROFSNS	/		/		/	/	/	/	/
	/		/		/	/	/	/	/
MATHEMATICS	/		/		/	/	/	/	/
	/		/		/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/		/	/	/	/	/
	/		/		/	/	/	/	/

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	ULTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	//	//	//	//	//	//	//
BUSINESS - GENERAL	//	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//	//
HUMANITIES	//	//	//	//	//	1333	1
ECONOMICS	//	//	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	//	1167	1

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
CHEMICAL	/	2208	1	/	2710	1	/	1973	3	/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	1794	3	/	2100	3	/	1868	7	/	1500
	/		/	/		/		/		/	2
	/		/	/		/		/		/	
ELECTRICAL -COMPTR	/	2423	4	/	2212	3	/	1808	48	/	2341
	/		/	/		/		/		/	3
	/		/	/		/		/		/	
GEOLOGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
INDUSTRIAL	/		/	/		/	1937	2	/	/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
MECHANICAL	/	2242	2	/	2377	4	/	1928	24	/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
METALLURGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
MINING	/	2000	1	/		/		/		/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	/		/		/		/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
PETROLEUM -NATL GAS	/		/	/		/		/		/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	
ENGINEERING TECH	/	1885	3	/	1700	1	/	1676	3	/	
	/		/	/		/		/		/	
	/		/	/		/		/		/	

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 RMCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	865 1
	/	/	/	/	/	/
CHEMISTRY	/	/	/	1000 1	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2212 2	/	/ 1970 5	/ 1941 2	/	/ 1583 1
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/ 1567 1
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	1874 3	/	/
	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/ 1505 3	/ 1833	/ 1916 1	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/ 2500 1	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/ 1500 1	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/ 2500 1	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	95	807	\$1698	\$1687	\$1866	\$1708	\$1500
Business—General (incl. Mgmt.)	44	601	1554	1654	2083	1500	1100
Marketing & Distribution	28	308	1427	1568	1800	1500	1083
HUMANITIES & SOCIAL SCIENCES							
Humanities	4	64	1277	1502	*	*	*
Economics ²	6	157	1477	1758	*	*	*
Other Social Sciences	10	144	1355	1625	*	*	*
ENGINEERING							
Aeronautical	19	126	2198	2228	*	*	*
Chemical	44	460	2281	2377	2480	2376	1750
Civil (incl. Construction, Sanitary, & Transportation Engr.)	32	259	1805	1955	2026	1875	1550
Electrical (incl. Computer Engr.)	206	1898	2304	2306	2535	2351	1958
Geological	6	9	2490	2299	*	*	*
Industrial	11	246	2241	2225	*	*	*
Mechanical	118	1000	2239	2288	2450	2282	1931
Metallurgical (incl. Metallurgy & Ceramic Engr.)	8	60	2254	2324	*	*	*
Mining	3	4	2333	2300	*	*	*
Nuclear (incl. Engr. Physics)	3	16	2123	2294	*	*	*
Petroleum	15	49	2531	2536	*	*	*
Engineering Technology	13	91	1943	2131	*	*	*
SCIENCES							
Agricultural Sciences	5	22	1540	1561	*	*	*
Biological Sciences	2	20	1362	1775	*	*	*
Chemistry	4	25	1585	2022	*	*	*
Computer Science	67	622	2140	2124	2491	2200	1750
Health (Medical) Professions	2	4	1390	1330	*	*	*
Mathematics	9	141	1775	2029	*	*	*
Other Physical & Earth Sciences	20	41	1947	1985	2333	2042	1482
Totals	774	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
514	4746	\$1669	\$1684	\$1833 \$1700 \$1485
261	1990	1539	1621	2033 1500 1125
107	1041	1415	1553	1750 1416 1000
50	369	1373	1447	1855 1333 900
29	383	1639	1730	2400 1600 1000
132	547	1336	1506	1833 1250 800
49	390	2232	2230	2500 2240 1958
182	1594	2336	2375	2518 2375 2052
132	791	1929	1971	2362 1931 1541
1040	6921	2234	2278	2500 2277 1930
23	43	2200	2237	2525 2333 1700
89	847	2123	2193	2416 2200 1560
516	3695	2226	2259	2458 2250 1930
20	225	2292	2279	2500 2300 1958
12	28	2100	2192	* * *
9	62	2284	2291	* * *
49	341	2503	2626	2800 2650 1900
117	472	2080	2131	2297 2125 1762
30	125	1477	1477	1770 1500 1142
12	71	1375	1489	* * *
14	104	1857	1904	* * *
315	2368	2107	2080	2350 2166 1725
10	118	1316	1789	* * *
25	317	1950	2032	2350 1933 1475
53	138	1956	1928	2350 2023 1458
3790	27726			

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	117	864	\$1732	\$1700	\$2000	\$1708	\$1492
Business Administration	13	277	1359	1655	*	*	*
Communications	2	31	1798	1979	*	*	*
Community & Service Orgs. Work	2	12	1208	1153	*	*	*
EDP-Programming/Systems	77	755	2139	2143	2569	2200	1750
Engineering	439	3929	2247	2282	2513	2300	1875
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	7	255	1507	1797	*	*	*
Health (Medical) Services	3	14	1343	1294	*	*	*
Manufacturing &/or Industrial Oprs.	2	66	2118	2136	*	*	*
Mathematics/Statistics	9	71	1830	1940	*	*	*
Merchandising/Sales Promotion	26	284	1551	1572	2333	1383	1200
Personnel/Employee Relations	6	24	1925	1624	*	*	*
Research—Non-Scientific	+	33	+	2022			
Research—Scientific	23	77	1940	2094	2375	2000	1482
Rotational Training—Non-Technical	18	73	1417	1532	*	*	*
Rotational Training—Technical	10	35	2084	2189	*	*	*
Sales—Non-Technical Degree	18	311	1519	1591	*	*	*
Sales—Technical/Scientific Degree	2	61	2378	2232	*	*	*
Totals	774	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
558	5041	\$1679	\$1692	\$1875 \$1700 \$1458
169	1102	1486	1611	2051 1470 1000
58	186	1267	1598	2000 1200 680
13	82	1347	1321	* * *
353	2777	2110	2104	2375 2166 1750
2052	14241	2218	2268	2500 2252 1916
14	47	1456	1527	* * *
83	673	1615	1732	1916 1650 1250
20	150	1290	1678	1567 1272 900
43	355	2095	2076	2425 2166 1762
28	164	2009	1965	2350 1975 1645
131	952	1403	1491	1800 1363 1000
13	106	2012	1718	* * *
17	131	1842	1990	* * *
80	334	2063	2048	2430 2089 1485
43	230	1474	1505	2083 1400 1100
29	147	2010	2163	2350 2083 1485
67	870	1561	1584	2036 1517 1250
19	138	2259	2193	* * *
3790	27726			

¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	6	23	\$1854	\$1944	*	*	*
MBA (Non-Technical Undergraduate)	11	240	1691	2494	*	*	*
MBA (Technical Undergraduate)	3	53	2306	2626	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	57	2204	2392	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2422			
Administration (incl. Public, Hospital, etc.)	+	5	+	2636			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1385			
Social Sciences	1	5	1200	1510	*	*	*

ENGINEERING

Chemical	6	37	2579	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	30	2082	2416	*	*	*
Electrical (incl. Computer Engrg.)	2	161	2847	2727	*	*	*
Industrial	+	22	+	2582			
Mechanical	1	72	2763	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+			

SCIENCES

Chemistry	1	4	2400	2245	*	*	*
Computer Science	7	37	2490	2606	*	*	*
Geology & Related Geological Sciences	2	15	2500	2569	*	*	*
Mathematics	+	7	+	2404			
Metallurgy (incl. Met. Engrg., Materials Engrg. Science, & Ceramics)	2	9	2583	2513	*	*	*

Totals 49 810

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

Accounting	85	350	\$1939	\$2037	\$2166	\$1917	\$1750
MBA (Non-Technical Undergraduate)	38	778	1925	2317	2500	1908	1375
MBA (Technical Undergraduate)	12	176	2381	2526	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	13	129	2256	2471	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	32	+	2399			
Administration (incl. Public, Hospital, etc.)	4	28	2308	2413	*	*	*
Humanities	8	31	1693	1515	*	*	*
Social Sciences	21	55	1606	1694	2000	1500	1200
Chemical	19	143	2639	2603	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	21	133	2247	2375	2575	2166	1917
Electrical (incl. Computer Engrg.)	53	675	2707	2731	2950	2692	2416
Industrial	3	66	1533	2487	*	*	*
Mechanical	37	339	2532	2609	2763	2583	2165
Nuclear (incl. Engrg. Physics)	6	19	2529	2552	*	*	*
Chemistry	3	19	2377	2103	*	*	*
Computer Science	27	289	2490	2551	2783	2500	2060
Geology & Related Geological Sciences	24	98	2549	2583	2775	2700	2166
Mathematics	2	27	2767	2414	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. Science, & Ceramics)	10	32	2540	2549	*	*	*

386 3419

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	2	101	\$1875	\$2752	*	*	*
MBA - Tech Undergraduate	+	47	+	2882			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	3	151	2291	2949	*	*	*
MBA - Tech Undergraduate	+	51	+	2882			
Over 4 years							
MBA - Non-Tech Undergraduate	1	71	1600	2714	*	*	*
MBA - Tech Undergraduate	+	17	+	2988			
Totals	6	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	9	210	\$2375	\$2610	*	*	*
MBA - Tech Undergraduate	2	66	1675	2809	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	4	256	2479	2817	*	*	*
MBA - Tech Undergraduate	1	67	2666	2872	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	7	146	2128	2646	*	*	*
MBA - Tech Undergraduate	2	42	2625	2868	*	*	*
Totals	25	787					

ENGINEERING

Chemical	1	51	\$3595	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	5	8	3580	3680	*	*	*
Mechanical	1	9	3875	2818	*	*	*

SCIENCES

Chemistry	5	51	3060	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	5	+	3450			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3516			
Physics	+	7	+	3150			
Totals	12	134					

DOCTORAL DEGREE CANDIDATES

Chemical	3	120	\$3465	\$3378	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2610			
Electrical (incl. Computer Engrg.)	9	62	3564	3479	*	*	*
Mechanical	2	38	3271	3053	*	*	*
Chemistry	13	137	2704	2995	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	13	+	2917			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	20	3500	3258	*	*	*
Physics	1	37	2750	3068	*	*	*
Totals	29	435					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1708	71	/ 1458	3	/		/ 1863	4	/		/ 1709	2
	/ 1833		/		/		/		/		/	
	/ 1600		/		/		/		/		/	
BUSINESS - GENERAL	/ 1875	2	/ 1384	13	/ 1545	14	/ 1618	6	/ 2300	1	/ 2375	1
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/		/ 1339	13	/ 1596	4	/ 1800	1	/	
	/		/		/		/		/		/	
HUMANITIES	/		/		/ 925	1	/ 1500	1	/		/ 1450	1
	/		/		/		/		/		/	
ECONOMICS	/		/		/ 1461	4	/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1500	1	/ 1296	3	/		/		/ 1800	1
	/		/		/		/		/		/	

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	//	//	//	// 2241 8	// 2342 2	// 2288 6
CHEMICAL	//	//	//	// 2375 5	// 2518 1	// 2326 5
CIVIL -CNSTR/SAN/TRP	//	//	//	// 1804 2	//	// 1677 4
ELECTRICAL -COMPTER	//	//	//	// 2367 133 2535 2191	// 2252 2	// 2325 19
GEOLOGICAL	//	//	//	// 2333 1	//	//
INDUSTRIAL	//	//	//	// 2368 5	//	//
MECHANICAL	//	//	// 2100 1	// 2296 66 2430 2160	// 2469 3	// 2288 2
METALLURGICAL	//	//	//	// 2313 2	// 2580 2	//
MINING	//	//	//	//	//	//
NUCLEAR -ENGRG PHYS	//	//	//	//	//	//
PETROLEUM -NATL GAS	//	//	//	//	//	//
ENGINEERING TECH	//	//	//	// 2156 4	//	// 2027 4

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	//	// 1413 4	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	//	// 1800 1	// 1891 3	// 2157 41 2420 1750	//	// 2580 4
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	// 1732 7	//	//	//	// 2350 1
OTHR PHYSCL/EARTH SCI	//	//	//	// 2244 7	//	//

RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/		/ 1708	1	/	/	/ 1736	5
	/		/		/		/	/	/	
BUSINESS - GENERAL	/		/		/ 1517	2	/	/	/	
	/		/		/		/	/	/	
MARKETING/DISTRIBUTN	/ 1600	1	/		/ 1557	5	/	/	/	
	/		/		/		/	/	/	
HUMANITIES	/		/		/		/	/	/	
	/		/		/		/	/	/	
ECONOMICS	/		/ 1510	2	/		/	/	/	
	/		/		/		/	/	/	
OTHR SOCIAL SCIENCES	/		/		/ 1250	1	/	/	/	
	/		/		/		/	/	/	

RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/	/		/	
	/		/		/		/	/		/	
CHEMICAL	/	2342 14	/		/	2333 1	/	/		/	2373 8
	/		/		/		/	/		/	
CIVIL -CNSTR/SAN/TRP	/	2417 2	/		/		/	/		/	1200 1
	/		/		/		/	/		/	
ELECTRICAL -CMPTR	/	2375 1	/	2283 8	/		/	/		/	2522 3
	/		/		/		/	/		/	
GEOLOGICAL	/		/		/		/	/		/	2522 5
	/		/		/		/	/		/	
INDUSTRIAL	/	2350 1	/		/		/	/		/	
	/		/		/		/	/		/	
MECHANICAL	/	2354 4	/	2300 1	/	2329 2	/	/	2450 1	/	2393 5
	/		/		/		/	/		/	
METALLURGICAL	/		/		/		/	/	2117 3	/	
	/		/		/		/	/		/	
MINING	/	2200 1	/		/		/	/		/	
	/		/		/		/	/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/	/		/	
	/		/		/		/	/		/	
PETROLEUM -NATL GAS	/		/		/		/	/		/	2531 15
	/		/		/		/	/		/	
ENGINEERING TECH	/		/		/		/	/		/	
	/		/		/		/	/		/	

RMCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 2050	1	/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1333	1	/		/ 1391	1	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1800	1	/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2292	1	/ 1645	2	/		/		/		/ 2150	5
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/ 2167	1
	/		/		/		/		/		/	

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/03/85 THROUGH 05/03/85

PART 3 - PAGE 1

CURRICULUM	REBRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	// //	// //	// 1746 2 // //	// 1523 4 // //	// 1605 3 // //	// //
BUSINESS - GENERAL	// 1500 1 // //	// //	// 2200 1 // //	// 1299 3 // //	// //	// //
MARKETING/DISTRIBUTN	// //	// //	// 1500 1 // //	// 1200 2 // //	// //	// 1083 1 // //
HUMANITIES	// //	// //	// //	// //	// //	// 1333 1 // //
ECONOMICS	// //	// //	// //	// //	// //	// //
OTHR SOCIAL SCIENCES	// //	// //	// //	// 1333 1 // //	// //	// 1261 3 // //

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/03/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	//	//	//	// 1807 3 //	//	//
CHEMICAL	// 2247 3 //	// 2465 1 //	//	// 1842 6 //	//	//
CIVIL -CNSTR/SAN/TRP	// 1875 2 //	//	// 2026 1 //	// 1845 12 //	// 1689 8 //	//
ELECTRICAL -COMPT	// 2375 4 //	//	// 2401 7 //	// 1919 27 //	// 2167 1558 //	// 2442 2 //
GEOLOGICAL	//	//	//	//	//	//
INDUSTRIAL	// 2333 1 //	//	// 2333 1 //	// 1931 3 //	//	//
MECHANICAL	// 2222 3 //	//	// 2470 11 //	// 1755 18 //	// 2300 1 //	//
METALLURGICAL	//	//	//	// 1900 1 //	//	//
MINING	//	//	// 2400 2 //	//	//	//
NUCLEAR -ENGRG PHYS	// 2083 1 //	//	// 2310 1 //	// 1975 1 //	//	//
PETROLEUM -NATL GAS	//	//	//	//	//	//
ENGINEERING TECH	// 1875 1 //	//	//	// 1683 3 //	// 1600 1 //	//

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 03/03/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	// 2040 1	//	//	//	//	// 1250 2
COMPUTER SCIENCE	// 2533 3	//	// 1995 5	// 1475 1	// 1750 1	//
HEALTH (MED) PROFSNS	//	//	//	//	//	// 1390 2
MATHEMATICS	// 1500 1	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	// 1958 2	//	//	// 1715 10	//	//

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/ 1713 2	/ 1375 1	/	/ 2642 2	/
MBA - TECHNICAL	/	/ 2306 3	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLB-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/ 2166 1
MBA - TECHNICAL	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTILITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/ 1538 3	/ 1858 1	/ 2083 1
MBA - TECHNICAL	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A 3940-1.56

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CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

ROCKY MOUNTAIN REGION.(RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹				NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th		Regional	National	Regional	National	90th	50th	10th
BUSINESS															
Accounting	243	1891	\$1721	\$1731	\$1950	\$1725	\$1500		757	6637	\$1685	\$1697	\$1875	\$1708	\$1500
Business—General (incl. Mgmt.)	244	1637	1622	1655	2083	1555	1200		305	3627	1579	1636	2083	1500	1166
Marketing & Distribution	127	914	1475	1542	1850	1500	1166		234	1955	1448	1548	1800	1446	1100
HUMANITIES & SOCIAL SCIENCES															
Humanities	37	317	1534	1478	2000	1500	1000		87	686	1441	1461	2000	1500	1000
Economics ²	21	312	1449	1728	1700	1500	1250		50	695	1560	1729	2000	1500	1150
Other Social Sciences	102	578	1446	1581	2083	1416	900		234	1125	1384	1545	2000	1300	800
ENGINEERING															
Aeronautical	24	253	2213	2229	2500	2275	1930		73	643	2226	2230	2500	2250	1930
Chemical	83	669	2303	2353	2525	2400	1931		265	2263	2326	2369	2525	2375	2000
Civil (incl. Construction, Sanitary & Transportation Engrg.)	74	592	1919	1967	2325	1940	1559		206	1383	2105	1969	2350	1931	1550
Electrical (incl. Computer Engrg.)	585	4048	2280	2292	2500	2330	1941		1625	10969	2250	2283	2500	2300	1930
Geological	11	33	1910	1934	*	*	*		34	76	2106	2105	2525	2167	1300
Industrial	69	520	2263	2188	2458	2300	1931		158	1367	2184	2191	2417	2250	1800
Mechanical	261	2120	2252	2259	2475	2275	1930		777	5815	2235	2259	2458	2260	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	108	2064	2278	*	*	*		23	333	2262	2279	2500	2300	1900
Mining	12	21	2241	2186	*	*	*		24	49	2170	2190	2450	2209	1750
Nuclear (incl. Engrg. Physics)	7	47	2341	2273	*	*	*		16	109	2309	2283	*	*	*
Petroleum	6	81	2560	2400	*	*	*		55	422	2309	2583	2800	2600	2000
Engineering Technology	163	440	2196	2144	2391	2208	2033		280	912	2148	2137	2350	2167	1900
SCIENCES															
Agricultural Sciences	35	121	1550	1471	1828	1500	1083		65	246	1516	1474	1828	1500	1106
Biological Sciences	12	74	1526	1379	*	*	*		24	145	1450	1433	1817	1400	1200
Chemistry	2	65	1655	1886	*	*	*		16	169	1832	1897	*	*	*
Computer Science	179	1428	2115	2087	2420	2167	1700		494	3796	2110	2082	2400	2167	1725
Health (Medical) Professions	12	170	1322	1774	*	*	*		22	288	1319	1780	1567	1424	930
Mathematics	22	248	2142	2066	2426	2200	1500		47	565	2040	2047	2426	2166	1500
Other Physical & Earth Sciences	14	66	2049	1982	*	*	*		67	204	1975	1945	2427	2041	1458
Totals	2348	16753							6138	44479					

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	258	2120	\$1724	\$1737	\$1951	\$1725	\$1500
Business Administration	113	787	1719	1668	2200	1733	1200
Communications	25	139	1795	1684	2783	1500	1000
Community & Service Orgs. Work	15	67	1182	1203	*	*	*
EDP-Programming/Systems	243	1733	2163	2111	2450	2215	1750
Engineering	1125	8130	2244	2259	2500	2300	1922
Farm & Natural Resources Mgmt.	20	43	1598	1400	2000	1613	1083
Finance & Economics	74	724	1572	1753	2000	1500	1200
Health (Medical) Services	26	198	1377	1723	1667	1375	1000
Manufacturing &/or Industrial Oprs.	27	203	2194	2091	2600	2250	1666
Mathematics/Statistics	14	118	2154	1902	*	*	*
Merchandising/Sales Promotion	135	889	1535	1513	1916	1500	1250
Personnel/Employee Relations	18	74	1560	1626	*	*	*
Research—Non-Scientific	14	139	1322	1780	*	*	*
Research—Scientific	28	222	2072	2001	2500	2150	1483
Rotational Training—Non-Technical	89	327	1356	1529	1667	1358	1000
Rotational Training—Technical	51	108	2181	2090	2333	2167	2125
Sales—Non-Technical Degree	66	652	1619	1604	2083	1587	1166
Sales—Technical/Scientific Degree	7	80	2001	2122	*	*	*
Totals	2348	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	816	7161	\$1693	\$1705	\$1916	\$1708	\$1485
	282	1889	1580	1635	2125	1500	1000
	83	325	1426	1635	2308	1250	720
	28	149	1259	1268	2000	1125	720
	596	4510	2132	2107	2416	2178	1750
	3177	22371	2227	2265	2500	2275	1916
	34	90	1540	1466	1917	1500	1100
	157	1397	1595	1743	1917	1550	1200
	46	348	1339	1704	1567	1314	930
	70	558	2133	2082	2500	2190	1700
	42	282	2058	1938	2426	2176	1645
	266	1841	1470	1501	1875	1410	1166
	31	180	1750	1680	2400	1666	1100
	31	270	1607	1882	2205	1527	1000
	108	556	2065	2030	2483	2098	1483
	132	557	1394	1519	1750	1363	1021
	80	255	2119	2132	2333	2167	1900
	133	1522	1590	1593	2083	1583	1250
	26	218	2189	2167	2541	2204	1750
	6138	44479					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	43	188	\$2009	\$2090	\$2260	\$1958	\$1875
MBA (Non-Technical Undergraduate)	71	767	2267	2449	2900	2166	1790
MBA (Technical Undergraduate)	5	177	2398	2548	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	21	64	2069	2424	2500	2000	1500
Industrial Mgmt. (incl. Industrial Admin.)	3	4	2533	2450	*	*	*
Administration (incl. Public, Hospital, etc.)	9	29	2083	2039	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	2	14	1621	1524	*	*	*
Social Sciences	31	53	1893	1850	2500	1875	1358

ENGINEERING

Chemical	4	69	2517	2581	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	75	2273	2343	*	*	*
Electrical (incl. Computer Engrg.)	42	290	2718	2716	3199	2717	2333
Industrial	9	36	2456	2434	*	*	*
Mechanical	16	169	2658	2645	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2664			

SCIENCES

Chemistry	+	8	+	2352			
Computer Science	29	184	2710	2636	3250	2700	2291
Geology & Related Geological Sciences	3	14	2711	2424	*	*	*
Mathematics	5	36	2634	2280	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	14	1930	2445	*	*	*

Totals	301	2198					
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CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

128	538	\$1962	\$2055	\$2225	\$1920	\$1750
109	1545	2147	2382	2800	2083	1583
17	353	2386	2537	*	*	*
33	191	2134	2454	2500	2167	1541
3	36	2533	2405	*	*	*
13	57	2153	2223	*	*	*

10	44	1679	1514	*	*	*
52	108	1753	1771	2500	1700	1208

23	212	2617	2596	2900	2600	2317
28	208	2253	2363	2575	2229	1917
95	965	2712	2727	3041	2700	2335
12	102	2226	2469	*	*	*
53	508	2570	2621	2763	2630	2300
6	26	2529	2582	*	*	*

3	27	2377	2177	*	*	*
56	472	2604	2584	3057	2604	2200
26	111	2602	2572	2800	2700	2292
7	63	2672	2337	*	*	*
11	46	2484	2517	*	*	*

685	5612					
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	24	347	\$2415	\$2739	\$3000	\$2459	\$1833
MBA - Tech Undergraduate	3	52	2194	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	12	428	2621	2853	*	*	*
MBA - Tech Undergraduate	3	117	2501	2969	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	6	292	2470	2944	*	*	*
MBA - Tech Undergraduate	10	89	2624	2935	*	*	*
Totals	58	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	33	557	\$2404	\$2690	\$3000	\$2417	\$1833
	5	118	1986	2812	*	*	*
	16	684	2586	2840	*	*	*
	4	184	2542	2934	*	*	*
	13	438	2286	2845	*	*	*
	12	131	2624	2913	*	*	*
	83	2112					

ENGINEERING

Chemical	2	89	\$3055	\$3441	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2095			
Electrical (incl. Computer Engrg.)	+	37	+	3647			
Mechanical	1	11	3400	3566	*	*	*

SCIENCES

Chemistry	9	78	3043	3097	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	1	6	2800	3108	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	15	+	3263			
Physics	+	30	+	3308			
Totals	13	268					

DOCTORAL DEGREE CANDIDATES

	5	209	\$3301	\$3405	*	*	*
	+	10	+	2507			
	9	99	3564	3542	*	*	*
	3	49	3314	3168	*	*	*
	22	215	2843	3032	\$3208	\$3028	\$1800
	1	19	2800	2977	*	*	*
	1	35	3500	3260	*	*	*
	1	67	2750	3176	*	*	*
	42	703					

¹ Years of previous full-time, non-military employment.

² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1735	184	/ 1460	6	/ 1527	6	/ 1768	5	/		/ 1791	1
	/ 1950		/		/		/		/		/	
	/ 1583		/		/		/		/		/	
BUSINESS - GENERAL	/ 1810	5	/ 1563	75	/ 1503	78	/ 1780	23	/ 1992	3	/ 1839	7
	/		/ 2083		/ 2000		/ 2100		/		/	
	/		/ 1200		/ 1083		/ 1500		/		/	
MARKETING/DISTRIBUTN	/		/ 1566	3	/ 1397	86	/ 1790	7	/ 1907	3	/	
	/		/		/ 1666		/		/		/	
	/		/		/ 1166		/		/		/	
HUMANITIES	/		/ 1750	2	/ 1570	19	/ 1666	1	/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1539	3	/ 1327	8	/ 1611	3	/		/ 1791	1
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1508	6	/ 1515	31	/ 1499	9	/		/ 2500	1
	/		/		/ 2200		/		/		/	
	/		/		/ 800		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2257	18	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/		/		/ 2244	15	/ 2325	2	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/ 2256	6	/ 1835	2	/ 1868	28
	/		/		/		/		/		/ 2167	
	/		/		/		/		/		/ 1500	
ELECTRICAL -COMPTR	/ 2250	1	/		/ 2600	2	/ 2315	372	/ 2469	25	/ 2331	20
	/		/		/		/ 2500		/ 2725		/ 2500	
	/		/		/		/ 2144		/ 2370		/ 2125	
GEOLOGICAL	/		/		/		/ 1500	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/ 2008	1	/ 2128	3	/ 2244	32	/ 2299	2	/ 2292	3
	/		/		/		/ 2408		/		/	
	/		/		/		/ 2059		/		/	
MECHANICAL	/ 2291	1	/		/ 2000	1	/ 2325	127	/ 2408	19	/ 2168	19
	/		/		/		/ 2650		/		/	
	/		/		/		/ 2150		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/ 2041	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/ 1700	1	/ 2234	118	/ 2267	3	/ 2144	16
	/		/		/		/ 2391		/		/	
	/		/		/		/ 2100		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/	1430	4	/	1379	6	/	2400	1	/
	/		/			/			/			/
BIOLOGICAL SCIENCES	/		/			/	1633	3	/			/
	/		/			/			/			/
CHEMISTRY	/		/			/			/			/
	/		/			/			/			/
COMPUTER SCIENCE	/	2123	1	/	1803	3	/	1762	6	/	2187	118
	/			/			/			/	2483	
	/			/			/			/	1750	
HEALTH (MED) PROFSNS	/			/			/			/		/
	/			/			/			/		/
MATHEMATICS	/			/	2041	1	/			/	2263	12
	/			/			/			/		
OTHR PHYSCL/EARTH SCI	/			/			/	2310	6	/		
	/			/			/			/		

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/ 1811	2	/ 1883	1	/ 1638	2	/	/	/	/ 1732	19
BUSINESS - GENERAL	/ 1895	5	/ 1620	5	/ 1797	12	/ 1541	1	/	/ 1728	7
MARKETING/DISTRIBUTN	/ 1725	3	/ 1667	1	/ 1609	13	/ 1500	1	/	/ 2167	1
HUMANITIES	/ 1788	2	/	/	/	/	/	/	/	/	/
ECONOMICS	/ 1542	1	/	/	/	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 2083	1	/	/	/ 1650	3	/	/	/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/ 2290	1	/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2390	24	/ 2317	3	/ 2417	1	/		/ 2206	1	/ 2488	20
	/ 2485		/		/		/		/		/ 2560	
	/ 2200		/		/		/		/		/ 2425	
CIVIL -CNSTR/SAN/TRP	/ 2325	1	/		/		/		/		/ 2190	4
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/ 2582	6	/ 2306	21	/ 2444	3	/ 2495	2	/ 2500	1	/ 2528	6
	/		/ 2467		/		/		/		/	
	/		/ 2166		/		/		/		/	
GEOLOGICAL	/ 2417	1	/		/		/		/		/ 1887	8
	/		/		/		/		/		/	
INDUSTRIAL	/ 2233	3	/ 2275	2	/ 2418	7	/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 2447	6	/ 2232	14	/ 2325	8	/ 2208	1	/		/ 2347	11
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/ 2146	2	/	
	/		/		/		/		/		/	
MINING	/ 2350	1	/		/		/		/ 2333	5	/ 2450	2
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/ 2375	1	/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/ 2560	6
	/		/		/		/		/		/	
ENGINEERING TECH	/ 2250	1	/ 2128	7	/ 1875	2	/		/		/ 2217	2
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1511	10	/		/ 1848	7	/	/	/	/
	/		/		/		/	/	/	/
BIOLOGICAL SCIENCES	/		/		/ 1738	2	/	/	/	/
	/		/		/		/	/	/	/
CHEMISTRY	/ 2010	1	/		/		/	/	/	/
	/		/		/		/	/	/	/
COMPUTER SCIENCE	/ 1955	3	/ 2104	2	/ 2250	1	/	/	/ 2216	7
	/		/		/		/	/	/	/
HEALTH (MED) PROFSNS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
MATHEMATICS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/		/		/	/	/	/
	/		/		/		/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	//	//	// 1713 6 //	// 1656 4 //	// 1431 5 //	// 1541 1 //	//
BUSINESS - GENERAL	// 1444 3 //	//	// 1880 7 //	// 1496 7 //	// 1608 2 //	// 2133 4 //	//
MARKETING/DISTRIBUTN	//	//	// 1100 2 //	// 1367 2 //	// 2250 1 //	// 1426 4 //	//
HUMANITIES	// 1600 2 //	//	//	// 1433 3 //	//	// 1337 8 //	//
ECONOMICS	//	//	//	// 1468 2 //	//	// 1366 3 //	//
OTHR SOCIAL SCIENCES	// 1250 1 //	//	//	// 1701 11 //	// 1317 6 //	// 1228 33 //	//
	//	//	//	//	//	// 1500 900 //	//

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/ 2400 1 /	/	/	/ 1961 4 /	/	/
CHEMICAL	/ 2350 2 /	/	/ 2416 5 /	/ 1739 10 /	/	/
CIVIL -CNSTR/SAN/TRP	/ 1500 1 /	/	/ 2169 7 /	/ 1866 7 /	/ 1804 17 /	/ 1000 1 /
ELECTRICAL -COMPTR	/ 2367 13 /	/	/ 2324 46 / / 2545 / / 2108 /	/ 1856 66 / / 2200 / / 1558 /	/ 2811 1 /	/
GEOLOGICAL	/	/	/ 1980 1 /	/	/	/
INDUSTRIAL	/ 2297 2 /	/	/ 2471 9 /	/ 1894 5 /	/	/
MECHANICAL	/ 2169 6 /	/	/ 2382 10 /	/ 1876 36 / / 2166 / / 1541 /	/ 2129 2 /	/
METALLURGICAL	/	/	/	/ 1900 1 /	/	/
MINING	/	/	/	/ 1766 2 /	/ 2000 1 /	/
NUCLEAR -ENGRG PHYS	/ 2467 2 /	/	/ 2650 2 /	/ 1891 2 /	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/ 2342 4 /	/	/ 2208 3 /	/ 1745 5 /	/ 1563 1 /	/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/ 1280	1	/	/	/	/ 1600	1	/ 1067	1	/ 1463	4
	/		/	/	/	/		/		/	/
BIOLOGICAL SCIENCES	/ 1400	1	/	/	/	/ 1817	1	/	/	/ 1332	5
	/		/	/	/	/		/		/	/
CHEMISTRY	/		/	/	/	/		/		/ 1300	1
	/		/	/	/	/		/		/	/
COMPUTER SCIENCE	/ 2003	5	/	/ 2015	9	/ 1725	5	/ 1313	2	/ 1940	5
	/		/	/	/	/		/		/	/
HEALTH (MED) PROFSNS	/		/	/	/	/		/ 1400	1	/ 1314	11
	/		/	/	/	/		/		/	/
MATHEMATICS	/ 2150	2	/	/ 2166	1	/ 1500	1	/	/	/ 2000	1
	/		/	/	/	/		/		/	/
OTHR PHYSCL/EARTH SCI	/ 2083	1	/	/ 2370	2	/ 1602	5	/	/	/	/
	/		/	/	/	/		/		/	/

REV 1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL						
MBA - NON-TECHNICAL	//	2072	7	//	2308	17	//	2034	14	//	2263	5	//	2483	3	//	//
MBA - TECHNICAL	//			//			//			//	3118	2	//			//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC			FOOD-BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED		
MBA - NON-TECHNICAL	//	2111	3	//			//	3094	3	//		//			//	2349	6	//
MBA - TECHNICAL	//			//			//			//		//			//	1600	1	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG				
MBA - NON-TECHNICAL	/	2121	8	/	2083	1	/	2500	1	/		/	2050	2	/
	/			/			/			/		/			/
MBA - TECHNICAL	/			/			/	2079	2	/		/			/
	/			/			/			/		/			/

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 RMCPA REGIONAL INTERIM REPORT
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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1702	370	/ 1483	22	/ 1433	13	/ 1734	21	/ 1488	2	/ 1736	3
	/ 1833		/ 1712		/		/ 1941		/		/	
	/ 1541		/ 1125		/		/ 1500		/		/	
BUSINESS - GENERAL	/ 1729	14	/ 1529	136	/ 1430	141	/ 1733	63	/ 1888	5	/ 1748	14
	/		/ 2000		/ 1850		/ 2200		/		/	
	/		/ 1100		/ 1083		/ 1416		/		/	
MARKETING/DISTRIBUTN	/ 1710	2	/ 1601	9	/ 1370	151	/ 1624	18	/ 1880	4	/ 1300	2
	/		/		/ 1584		/		/		/	
	/		/		/ 1000		/		/		/	
HUMANITIES	/		/ 1708	4	/ 1501	33	/ 1622	4	/		/ 1450	1
	/		/		/ 2083		/		/		/	
	/		/		/ 1000		/		/		/	
ECONOMICS	/		/ 1745	9	/ 1446	17	/ 1727	5	/		/ 1791	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1439	20	/ 1396	66	/ 1478	29	/		/ 2150	2
	/		/ 1700		/ 2000		/ 2100		/		/	
	/		/ 1100		/ 800		/ 800		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/ 2583	1	/ 2262	52	/ 2342	2	/ 2288	6
	/		/		/		/ 2500		/		/	
	/		/		/		/ 2083		/		/	
CHEMICAL	/		/ 3100	1	/		/ 2304	46	/ 2389	3	/ 2298	13
	/		/		/		/ 2416		/		/	
	/		/		/		/ 2083		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/ 1850	4	/ 2154	23	/ 1835	2	/ 1860	37
	/		/		/		/ 2362		/		/ 2166	
	/		/		/		/ 1975		/		/ 1500	
ELECTRICAL -COMPTR	/ 2250	2	/		/ 2291	7	/ 2302	1084	/ 2428	36	/ 2318	60
	/		/		/		/ 2500		/ 2650		/ 2500	
	/		/		/		/ 2120		/ 2300		/ 2083	
GEOLOGICAL	/		/		/		/ 2030	4	/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/ 2008	1	/ 2128	3	/ 2231	73	/ 2239	7	/ 1975	7
	/		/		/		/ 2408		/		/	
	/		/		/		/ 2000		/		/	
MECHANICAL	/ 2291	1	/		/ 2028	4	/ 2287	375	/ 2378	39	/ 2235	40
	/		/		/		/ 2416		/ 2750		/ 2500	
	/		/		/		/ 2142		/ 2000		/ 2000	
METALLURGICAL	/		/		/		/ 2340	4	/ 2580	2	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/ 1958	3
	/		/		/		/		/		/	
NUCLEAR -ENRG PHYS	/		/		/		/ 2240	2	/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/ 1850	2	/ 2194	195	/ 2217	5	/ 2097	28
	/		/		/		/ 2341		/		/ 2350	
	/		/		/		/ 2042		/		/ 1500	

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/	1435 12	/	1375 10	/	1770 1	/	2400 1	/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/	1655 3	/	1666 1	/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/	1688 2	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1868 9	/	1883 13	/	1849 14	/	2154 301	/	2255 14	/	2247 12
	/		/		/		/	2417	/		/	
	/		/		/		/	1750	/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/	1799 11	/	1475 1	/	2256 20	/	2300 2	/	1903 3
	/		/		/		/	2500	/		/	
	/		/		/		/	2166	/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2241 24	/	1000 1	/	
	/		/		/		/	2500	/		/	
	/		/		/		/	1992	/		/	

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC			FOOD-BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED			
ACCOUNTING	/	1819	5	/	1883	1	/	1661	3	/		/	1750	1	/	1746	43	/	
	/			/			/			/		/			/	1950		/	
	/			/			/			/		/			/	1519		/	
BUSINESS - GENERAL	/	1869	9	/	1617	6	/	1687	20	/	1604	6	/	1000	1	/	1787	24	/
	/			/			/	2100		/			/			/	2083		/
	/			/			/	1366		/			/			/	1667		/
MARKETING/DISTRIBUTN	/	1645	6	/	1889	3	/	1585	21	/	1500	1	/			/	1876	2	/
	/			/			/	1870		/			/			/			/
	/			/			/	1250		/			/			/			/
HUMANITIES	/	1790	6	/			/			/	600	1	/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
ECONOMICS	/	1647	3	/	1707	3	/			/			/			/	1708	1	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
OTHR SOCIAL SCIENCES	/	1875	2	/			/	1550	4	/	700	1	/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

CURRICULUM		CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED				
AGRICULTURAL SCIENCES	/	1499	13	/	2000	1	/	1768	10	/	1583	1	/	1917	1	/
	/			/			/			/			/			/
BIOLOGICAL SCIENCES	/	1553	3	/			/	1622	3	/			/			/
	/			/			/			/			/			/
CHEMISTRY	/	2341	6	/	2167	1	/		1680	1	/	1200	1	/		/
	/			/			/			/			/			/
COMPUTER SCIENCE	/	2143	12	/	2017	8	/	2250	1	/	2200	2	/	2179	36	/
	/			/			/			/			/	2375		/
	/			/			/			/			/	2050		/
HEALTH (MED) PROFSNS	/			/			/			/			/			/
	/			/			/			/			/			/
MATHEMATICS	/			/			/			/			/			/
	/			/			/			/			/			/
OTHR PHYSCL/EARTH SCI	/			/			/			/			/	2061	4	/
	/			/			/			/			/			/
	/			/			/			/			/			/

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	/ 1771	2	/ 1916	1	/ 1736	10	/ 1500	23	/ 1463	14	/ 1541	1
	/		/		/		/ 1600		/		/	
	/		/		/		/ 1400		/		/	
BUSINESS - GENERAL	/ 1472	6	/ 1083	1	/ 1939	12	/ 1432	16	/ 1455	3	/ 1619	8
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/		/ 1200	4	/ 1283	4	/ 2250	1	/ 1402	6
	/		/		/		/		/		/	
HUMANITIES	/ 1600	2	/		/		/ 1300	4	/ 1410	1	/ 1289	31
	/		/		/		/		/		/ 1666	
	/		/		/		/		/		/ 975	
ECONOMICS	/		/		/ 1600	1	/ 1448	3	/ 1915	1	/ 1273	6
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1496	5	/		/		/ 1632	22	/ 1460	16	/ 1169	67
	/		/		/		/ 2200		/		/ 1500	
	/		/		/		/ 1100		/		/ 700	

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AVERAGE MONTHLY SALARY OFFERS
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JULY 1985 RMCPA REGIONAL INTERIM REPORT
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STA	DATE NON-PROFIT ORG
AERONAUTICAL	/ 2400 1 /	/ /	/ /	/ 1924 10 /	/ /	/ /
CHEMICAL	/ 2284 8 /	/ 2463 1 /	/ 2436 11 /	/ 1792 25 / / 2058 / / 1448 /	/ /	/ /
CIVIL -CNSTR/SAN/TRP	/ 1992 13 /	/ /	/ 2105 12 /	/ 1853 35 / / 1931 / / 1559 /	/ 1713 37 / 2000 / / 1514 /	/ 1578 2 /
ELECTRICAL -COMPTR	/ 2297 31 / / 2508 / / 2015 /	/ /	/ 2314 93 / / 2500 / / 2150 /	/ 1850 215 / / 2141 / / 1558 /	/ 2622 5	/ 2377 4 /
GEOLOGICAL	/ 1800 1 /	/ /	/ 1980 1 /	/ 1880 1 /	/ 1714 2	/ /
INDUSTRIAL	/ 2207 6 /	/ /	/ 2417 14 /	/ 1788 20 / / 2059 / / 1519 /	/ /	/ 1514 2 /
MECHANICAL	/ 2217 19 /	/ 2415 1 /	/ 2394 47 / / 2670 / / 2183 /	/ 1859 117 / / 2165 / / 1541 /	/ 2186 3	/ /
METALLURGICAL	/ /	/ /	/ /	/ 1900 2 /	/ /	/ /
MINING	/ 2000 1 /	/ /	/ 2363 4 /	/ 1966 2 /	/ 2000 1	/ /
NUCLEAR -ENGRG PHYS	/ 2425 4 /	/ /	/ 2408 5 /	/ 1919 3 /	/ /	/ /
PETROLEUM -NATL GAS	/ /	/ /	/ /	/ /	/ /	/ /
ENGINEERING TECH	/ 2102 10 /	/ /	/ 2045 5 /	/ 1750 16 /	/ 1582 2	/ /

RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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JULY 1985 RMCPA REGIONAL INTERIM REPORT
CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	// 1280 1 //	//	//	// 1329 5 //	// 1325 4 //	// 1498 5 //	//
BIOLOGICAL SCIENCES	// 1700 2 //	//	//	// 1817 1 //	// 1200 2 //	// 1226 9 //	//
CHEMISTRY	// 2040 1 //	//	//	// 1000 1 //	//	// 1267 3 //	//
COMPUTER SCIENCE	// 2050 17 //	//	// 2065 31 //	// 1771 12 //	// 1479 5 //	// 1945 7 //	//
HEALTH (MED) PROFSNS	//	//	//	//	// 1325 2 //	// 1318 20 //	//
MATHEMATICS	// 1980 5 //	//	// 2166 1 //	// 1704 3 //	//	// 2000 1 //	//
OTHR PHYSCL/EARTH SCI	// 1921 5 //	//	// 2325 5 //	// 1775 25 //	// 1500 1 //	// 1100 2 //	//

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 2047 9 / 2239 27 / 1951 21 / 2139 9 / 2497 6 / 2083 1 /	/ 2916 / 1458	/ 2250 / 1385	/	/	/
MBA - TECHNICAL	/	/ 2306 3 / 2500 1 / 2475 6 /	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/ 2111 3 / 1500 1 / 3094 3 /	/	/	/	/ 2254 9 /	/
MBA - TECHNICAL	/	/	/	/	/	/ 2450 4 /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 RMCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/ 2163 9 / 2083 1 / 2500 1 / 1454 4 / 1858 1 / 2200 4 /	/	/	/	/	/
MBA - TECHNICAL	/ 2333 1 /	/	/	/ 2079 2 /	/	/



CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	145	739	\$1674	\$1695	\$1875	\$1667	\$1500
Business—General (incl. Mgmt.)	14	138	1431	1561	*	*	*
Marketing & Distribution	10	55	1625	1522	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	11	52	1171	1379	*	*	*
Economics ²	1	8	900	1495	*	*	*
Other Social Sciences	5	31	1421	1453	*	*	*
ENGINEERING							
Aeronautical	1	34	1931	2269	*	*	*
Chemical	13	145	2323	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	60	1905	2022	*	*	*
Electrical (incl. Computer Engrg.)	42	648	2244	2267	2425	2252	1980
Geological	+	7	+	2315			
Industrial	10	70	2017	2154	*	*	*
Mechanical	45	372	2217	2285	2400	2208	2083
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	20	2083	2316	*	*	*
Mining	+	1	+	2470			
Nuclear (incl. Engrg. Physics)	1	6	2300	2276	*	*	*
Petroleum	+	58	+	2704			
Engineering Technology	11	72	2110	2122	*	*	*
SCIENCES							
Agricultural Sciences	+	13	+	1435			
Biological Sciences	1	6	1334	1365	*	*	*
Chemistry	+	17	+	1939			
Computer Science	23	255	1987	2099	2300	2083	1380
Health (Medical) Professions	+	4	+	1451			
Mathematics	1	12	2000	1960	*	*	*
Other Physical & Earth Sciences	2	8	1545	1639	*	*	*
Totals	344	2931					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	248	2423	\$1628	\$1669	\$1792	\$1666	\$1300
	53	773	1509	1580	2000	1500	1030
	32	471	1568	1530	1958	1583	1208
	22	189	1212	1340	1750	1221	800
	10	81	1357	1470	*	*	*
	23	237	1293	1350	1600	1300	900
	5	116	1805	2187	*	*	*
	34	440	2351	2356	2500	2425	2042
	18	298	1927	1940	*	*	*
	156	2322	2113	2240	2400	2200	1559
	+	18	+	2312			
	27	302	2084	2156	2417	2000	1865
	121	1299	2083	2226	2417	2167	1506
	5	67	1737	2256	*	*	*
	+	11	+	2100			
	3	27	1890	2233	*	*	*
	+	162	+	2678			
	27	227	2076	2137	2417	2083	1708
	3	62	1601	1439	*	*	*
	3	32	1128	1466	*	*	*
	3	36	1297	1846	*	*	*
	67	897	1909	2041	2292	2000	1333
	+	76	+	1869			
	1	54	2000	1994	*	*	*
	5	43	1226	1804	*	*	*
Totals	866	10663					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	144	765	\$1678	\$1699	\$1875	\$1671	\$1500
Business Administration	9	77	1578	1560	*	*	*
Communications	7	24	1266	1608	*	*	*
Community & Service Orgs. Work	5	7	1271	1357	*	*	*
EDP-Programming/Systems	26	298	1975	2103	2300	2059	1491
Engineering	117	1387	2200	2281	2425	2225	1900
Farm & Natural Resources Mgmt.	+	3	+	1466			
Finance & Economics	4	34	1672	1561	*	*	*
Health (Medical) Services	+	9	+	1386			
Manufacturing &/or Industrial Oprs.	5	38	1948	2107	*	*	*
Mathematics/Statistics	+	4	+	1930			
Merchandising/Sales Promotion	16	62	1239	1383	*	*	*
Personnel/Employee Relations	+	8	+	1284			
Research—Non-Scientific	1	9	2167	1797	*	*	*
Research—Scientific	4	28	2222	1998	*	*	*
Rotational Training—Non-Technical	+	11	+	1501			
Rotational Training—Technical	+	6	+	2360			
Sales—Non-Technical Degree	3	51	1850	1570	*	*	*
Sales—Technical/Scientific Degree	3	10	2249	2146	*	*	*
Totals	344	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	255	2493	\$1624	\$1671	\$1791	\$1666	\$1300
	28	500	1469	1533	1960	1492	900
	8	110	1232	1310	*	*	*
	14	41	1139	1396	*	*	*
	68	980	1935	2060	2292	2000	1428
	361	4945	2100	2236	2425	2190	1506
	+	30	+	1432			
	11	207	1539	1613	*	*	*
	2	91	1133	1787	*	*	*
	18	145	1915	2049	*	*	*
	1	40	1200	1964	*	*	*
	26	418	1272	1426	1667	1292	880
	2	34	1515	1592	*	*	*
	2	36	1937	1848	*	*	*
	9	106	2002	1956	*	*	*
	17	84	1462	1472	*	*	*
	5	26	1808	1991	*	*	*
	31	333	1588	1556	1958	1539	1333
	8	44	2160	2144	*	*	*
	866	10663					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	10	76	\$1902	\$2007	*	*	*
MBA (Non-Technical Undergraduate)	7	43	2247	2084	*	*	*
MBA (Technical Undergraduate)	9	18	2564	2513	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	13	+	2222			
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2364			
Administration (incl. Public, Hospital, etc.)	+	2	+	2404			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	10	+	1135			
Social Sciences	+	2	+	1520			
ENGINEERING							
Chemical	2	16	2570	2571	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	21	2080	2389	*	*	*
Electrical (incl. Computer Engrg.)	2	49	2641	2766	*	*	*
Industrial	1	6	2550	2216	*	*	*
Mechanical	2	42	2170	2616	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2795			
SCIENCES							
Chemistry	+	3	+	1945			
Computer Science	5	27	2589	2296	*	*	*
Geology & Related Geological Sciences	1	18	2730	2655	*	*	*
Mathematics	+	1	+	2783			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	4	2333	2539	*	*	*
Totals	41	361					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	18	241	\$1893	\$2030	*	*	*
	24	235	2062	2091	\$2500	\$2000	\$1792
	10	57	2488	2486	*	*	*
	+	42	+	2192			
	+	12	+	2330			
	5	14	2065	2263	*	*	*
	+	23	+	1476			
	+	37	+	1606			
	2	34	2570	2460	*	*	*
	3	80	2362	2321	*	*	*
	5	252	2477	2703	*	*	*
	4	25	2485	2323	*	*	*
	5	119	2047	2537	*	*	*
	+	9	+	2619			
	1	9	1917	1884	*	*	*
	7	117	2565	2449	*	*	*
	1	55	2730	2541	*	*	*
	+	7	+	2557			
	1	16	2333	2561	*	*	*
	86	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹INTERIM PERIOD 1/5/85 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	7	+	\$2344			
MBA - Tech Undergraduate	1	2	\$2917	2521	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	6	+	2341			
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	+	9	+	2328			
MBA - Tech Undergraduate	1	4	2667	2562	*	*	*
Totals	2	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	4	37	\$2107	\$2367	*	*	*
	1	8	2917	2478	*	*	*
	5	25	2341	2498	*	*	*
	+	3	+	2638			
	+	32	+	2548			
	1	10	2667	2660	*	*	*
	11	115					

ENGINEERING

Chemical	+	20	+	\$3353			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	2359			
Electrical (incl. Computer Engrg.)	+	7	+	3227			
Mechanical	+	7	+	3195			

SCIENCES

Chemistry	1	20	\$3040	2818	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	4	+	2843			
Physics	+	4	+	2733			
Totals	1	69					

DOCTORAL DEGREE CANDIDATES

	1	38	\$3367	\$3343	*	*	*
	+	7	+	2471			
	1	25	3738	3395	*	*	*
	+	16	+	3008			
	1	53	3040	2851	*	*	*
	+	6	+	2541			
	+	12	+	3109			
	+	16	+	3085			
	3	173					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1684	129	/ 1437	2	/ 1297	4	/	/	/ 1662	2	/ 1375	1
	/ 1800		/		/		/	/	/		/	/
	/ 1525		/		/		/	/	/		/	/
BUSINESS - GENERAL	/		/ 1536	3	/ 1408	4	/ 1667	1	/		/ 1750	1
	/		/		/		/	/	/		/	/
	/		/		/		/	/	/		/	/
MARKETING/DISTRIBUTN	/ 1750	1	/		/ 1333	4	/	/	/		/	/
	/		/		/		/	/	/		/	/
	/		/		/		/	/	/		/	/
HUMANITIES	/		/		/ 944	4	/ 1750	1	/		/	/
	/		/		/		/	/	/		/	/
	/		/		/		/	/	/		/	/
ECONOMICS	/		/		/ 900	1	/	/	/		/	/
	/		/		/		/	/	/		/	/
	/		/		/		/	/	/		/	/
OTHR SOCIAL SCIENCES	/		/		/ 1269	3	/ 1500	1	/		/	/
	/		/		/		/	/	/		/	/
	/		/		/		/	/	/		/	/

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 2340 1	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPTR	/	/	/	/ 2273 24	/ 2278 1	/ 2333 1
	/	/	/	/ 2417	/	/
	/	/	/	/ 2167	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 2000 2	/	/	/ 2300 1	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/ 1875 1	/ 2211 16	/ 2400 1	/ 2216 4
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/ 2300 1	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2051 4	/	/ 1950 1
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1917	1	/	/		/	2147	14	/	/	1541
	/			/	/		/			/	/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/	2000	1	/	/	
	/		/		/		/			/	/	
OTHR PHYSCL/EARTH SCI	/		/		/	1545	2	/		/	/	
	/		/		/			/		/	/	

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	/	/	/ 1708 1 /	/	/ 2000 1 /	/ 1871 3 /
BUSINESS - GENERAL	/	/	/ 880 1 /	/	/	/ 1750 1 /
MARKETING/DISTRIBUTN	/ 1937 2 /	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/ 1800 1 /	/	/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED						
AERONAUTICAL	/		/		/		/		/		/						
	/		/		/		/		/		/						
	/		/		/		/		/		/						
CHEMICAL	/	2400	5	/	/		/	2233	2	/	/	2368	4	/			
	/		/	/	/		/		/	/	/		/	/			
	/		/	/	/		/		/	/	/		/	/			
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/	2100	1	/	2360	1	/		
	/		/	/	/		/		/	/	/	/	/	/	/		
	/		/	/	/		/		/	/	/	/	/	/	/		
ELECTRICAL -COMPTR	/		/		/		/	2341	2	/	2287	4	/	2604	2	/	
	/		/	/	/		/		/	/	/	/	/	/	/	/	
	/		/	/	/		/		/	/	/	/	/	/	/	/	
GEOLOGICAL	/		/		/		/		/		/		/		/	/	
	/		/	/	/		/		/	/	/	/	/	/	/	/	
	/		/	/	/		/		/	/	/	/	/	/	/	/	
INDUSTRIAL	/	1833	1	/	2250	1	/	/		/	2100	1	/		/	/	
	/		/	/	/	/	/	/		/	/	/	/	/	/	/	
	/		/	/	/	/	/	/		/	/	/	/	/	/	/	
MECHANICAL	/	2333	5	/	2235	3	/	/	2280	1	/	2163	4	/	2402	3	/
	/		/	/	/	/	/	/		/	/	/	/	/	/	/	/
	/		/	/	/	/	/	/		/	/	/	/	/	/	/	/
METALLURGICAL	/	2375	1	/	/		/	/		/		/		/		/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
MINING	/		/		/		/	/		/		/		/		/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/		/		/		/	/		/		/		/		/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
PETROLEUM -NATL GAS	/		/		/		/	/		/		/		/		/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
	/		/	/	/		/	/		/	/	/	/	/	/	/	/
ENGINEERING TECH	/	2425	1	/	2062	2	/	2167	2	/	2175	1	/	/		/	/
	/		/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
	/		/	/	/	/	/	/	/	/	/	/	/	/	/	/	/

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 2425 1	//	//	//	//	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	/	/	/ 1712	2 /	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BUSINESS - GENERAL	/	/	/	/ 1042	2 /	/ 1672	1 /
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/ 1764	3 /	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
HUMANITIES	/ 1000	1 /	/	/ 1783	1 /	/ 1143	4 /
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT	ORG
AERONAUTICAL	/		/	/		/ 1931	1	/		/	
	/		/	/		/		/		/	
CHEMICAL	/		/	/		/ 1930	1	/		/	
	/		/	/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 1750	1	/	/ 1900	1	/		/ 1661	2	/	
	/		/	/		/		/		/	
ELECTRICAL -CMPTR	/		/	/ 2212	4	/ 1804	4	/		/	
	/		/	/		/		/		/	
GEOLOGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
INDUSTRIAL	/		/	/ 1900	1	/ 1930	3	/		/	
	/		/	/		/		/		/	
MECHANICAL	/ 2083	1	/	/ 2314	4	/ 1713	2	/		/	
	/		/	/		/		/		/	
METALLURGICAL	/		/	/		/ 1792	1	/		/	
	/		/	/		/		/		/	
MINING	/		/	/		/		/		/	
	/		/	/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	/		/		/		/	
	/		/	/		/		/		/	
PETROLEUM -NATL GAS	/		/	/		/		/		/	
	/		/	/		/		/		/	
ENGINEERING TECH	/		/	/		/		/		/	
	/		/	/		/		/		/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 1334 1	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 1750 3	/	/	/ 1610 2	/	/ 1300 1
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/	1936	3	/	2917	1	/	2254	2	/	/	/
	/			/			/			/	/	/
MBA - TECHNICAL	/	2187	2	/			/	2700	1	/	/	/
	/			/			/			/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/	2900	1	/	/		/		/		/	/
	/			/	/		/		/		/	/
MBA - TECHNICAL	/	2731	4	/	/		/	2458	1	/	/	2625
	/			/	/		/		/		/	1

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MBA - TECHNICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

SOUTHERN REGION (SCPA)

Alabama A & M University
 Auburn University
 Clemson University
 Duke University
 Duke University - Fuqua School of Business
 Florida A & M University
 Georgia Institute of Technology
 University of Georgia
 Jackson State University
 University of Kentucky
 Mary Washington College
 Memphis State University
 Mississippi State University
 University of Mississippi
 North Carolina A & T State University
 University of North Carolina - Chapel Hill
 University of North Carolina - Greensboro
 University of South Florida
 Tennessee State University
 University of Tennessee - Knoxville
 Tulane University
 Vanderbilt University
 Vanderbilt University - Owen Graduate School of Management
 Virginia Polytechnic Institute and State University
 University of Virginia
 University of Virginia - Colgate Darden Graduate School of Business
 Wake Forest University
 Wake Forest University - Babcock Graduate School
 of Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	68	846	\$1680	\$1693	\$1983	\$1671	\$1400
Business—General (incl. Mgmt.)	31	308	1573	1626	1841	1542	1333
Marketing & Distribution	10	112	1563	1539	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	8	57	1390	1544	*	*	*
Economics ²	13	49	1634	1839	*	*	*
Other Social Sciences	9	77	1362	1475	*	*	*
ENGINEERING							
Aeronautical	8	76	2235	2228	*	*	*
Chemical	38	284	2387	2402	2500	2425	2260
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	13	97	2035	2051	*	*	*
Electrical (incl. Computer Engrg.)	87	1094	2306	2297	2524	2345	2125
Geological	+	10	+	2118			
Industrial	11	133	2148	2214	*	*	*
Mechanical	42	374	2234	2273	2510	2257	1900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	29	2085	2330	*	*	*
Mining	+	4	+	2042			
Nuclear (incl. Engrg. Physics)	+	9	+	2357			
Petroleum	+	24	+	2537			
Engineering Technology	3	62	2152	2130	*	*	*
SCIENCES							
Agricultural Sciences	+	21	+	1431			
Biological Sciences	1	8	1417	1311	*	*	*
Chemistry	1	22	1966	1757	*	*	*
Computer Science	32	353	1910	2073	2178	1934	1486
Health (Medical) Professions	1	15	516	1564	*	*	*
Mathematics	16	45	1739	1984	*	*	*
Other Physical & Earth Sciences	2	23	1692	1861	*	*	*
Totals	396	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	316	3269	\$1640	\$1676	\$1867	\$1666	\$1333
	84	1081	1533	1593	2000	1500	1161
	42	583	1567	1533	1958	1583	1208
	30	246	1260	1388	1783	1238	833
	23	130	1525	1609	1935	1500	1000
	32	314	1313	1381	1667	1307	900
	13	192	2070	2204	*	*	*
	72	724	2370	2374	2500	2425	2200
	31	395	1973	1968	2375	1916	1559
	243	3416	2182	2258	2445	2250	1794
	+	28	+	2243			
	38	435	2103	2174	2417	2076	1865
	163	1873	2122	2240	2425	2192	1506
	7	96	1836	2278	*	*	*
	+	15	+	2085			
	3	36	1891	2264	*	*	*
	+	186	+	2660			
	30	289	2084	2136	2417	2086	1708
	3	83	1601	1437	*	*	*
	4	40	1200	1435	*	*	*
	4	58	1464	1813	*	*	*
	99	1250	1910	2051	2262	1973	1350
	1	91	516	1819	*	*	*
	17	99	1754	1990	*	*	*
	7	66	1360	1824	*	*	*
	1262	14995					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	72	923	\$1681	\$1706	\$1958	\$1675	\$1417
Business Administration	17	155	1644	1620	*	*	*
Communications	1	23	833	2051	*	*	*
Community & Service Orgs. Work	2	20	1230	1316	*	*	*
EDP-Programming/Systems	45	413	1850	2079	2178	1917	1458
Engineering	186	2212	2280	2289	2500	2344	1931
Farm & Natural Resources Mgmt.	+	7	+	1490			
Finance & Economics	4	64	1449	1677	*	*	*
Health (Medical) Services	1	17	516	1426	*	*	*
Manufacturing &/or Industrial Oprs.	9	73	2314	2056	*	*	*
Mathematics/Statistics	8	15	1873	1949	*	*	*
Merchandising/Sales Promotion	8	112	1537	1448	*	*	*
Personnel/Employee Relations	2	41	1459	1921	*	*	*
Research—Non-Scientific	3	19	2156	1960	*	*	*
Research—Scientific	5	54	1884	1921	*	*	*
Rotational Training—Non-Technical	13	44	1326	1469	*	*	*
Rotational Training—Technical	+	25	+	2069			
Sales—Non-Technical Degree	18	99	1622	1638	*	*	*
Sales—Technical/Scientific Degree	2	11	2150	2128	*	*	*
Totals	396	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	327	3416	\$1637	\$1681	\$1863	\$1666	\$1333
	45	656	1535	1569	2042	1583	1000
	9	133	1188	1439	*	*	*
	16	61	1151	1370	*	*	*
	113	1393	1902	2066	2250	1958	1458
	547	7157	2161	2253	2458	2250	1708
	+	37	+	1443			
	15	271	1515	1628	*	*	*
	3	108	927	1730	*	*	*
	27	218	2049	2052	2417	2166	1333
	9	59	1798	1959	*	*	*
	34	530	1335	1431	1667	1375	900
	4	75	1487	1772	*	*	*
	5	55	2068	1887	*	*	*
	14	160	1960	1944	*	*	*
	30	128	1403	1471	1750	1333	1042
	5	51	1808	2029	*	*	*
	49	432	1601	1575	2000	1583	1333
	10	55	2158	2141	*	*	*
	1262	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	16	70	\$1974	\$2111	*	*	*
MBA (Non-Technical Undergraduate)	58	122	2313	2276	\$2958	\$2333	\$1667
MBA (Technical Undergraduate)	16	21	2272	2341	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	10	+	2600			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266			
Administration (incl. Public, Hospital, etc.)	+	3	+	2357			
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	6	1333	1683	*	*	*
Social Sciences	+	13	+	2015			
ENGINEERING							
Chemical	1	29	2917	2635	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	12	2314	2486	*	*	*
Electrical (incl. Computer Engrg.)	5	111	2587	2746	*	*	*
Industrial	1	9	3000	2689	*	*	*
Mechanical	3	62	2710	2630	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2386			
SCIENCES							
Chemistry	+	1	+	2333			
Computer Science	4	35	2335	2637	*	*	*
Geology & Related Geological Sciences	+	16	+	2705			
Mathematics	+	5	+	2282			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	1	+	2666			
Totals	106	533					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
34	311	\$1931	\$2048	\$2083 \$1917 \$1792
82	357	2240	2155	2792 2254 1791
26	78	2355	2447	2850 2250 2000
+	52	+	2271	
+	16	+	2314	
5	17	2066	2280	* * *
1	29	1333	1519	* * *
+	50	+	1713	
3	63	2686	2541	* * *
4	92	2351	2343	* * *
10	363	2532	2716	* * *
5	34	2588	2420	* * *
8	181	2296	2569	* * *
+	12	+	2561	
1	10	1917	1930	* * *
11	152	2482	2493	* * *
1	71	2730	2578	* * *
+	12	+	2443	
1	17	2333	2569	* * *
192	1917			

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 2/2/85 THROUGH 3/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	10	28	\$2383	\$2498	*	*	*
MBA - Tech Undergraduate	3	4	2945	3042	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	10	29	2804	2759	*	*	*
MBA - Tech Undergraduate	4	8	2646	3092	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	6	19	2618	2686	*	*	*
MBA - Tech Undergraduate	2	6	2979	2837	*	*	*
Totals	35	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	14	63	\$2448	\$2424	*	*	*
MBA - Tech Undergraduate	4	12	2938	2667	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	15	54	2650	2639	*	*	*
MBA - Tech Undergraduate	4	11	2646	2968	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	6	51	2618	2599	*	*	*
MBA - Tech Undergraduate	3	16	2875	2727	*	*	*
Totals	46	209					

ENGINEERING

Chemical	+	14	+	\$3436			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	12	+	3379			
Mechanical	+	7	+	3215			

SCIENCES

Chemistry	2	10	\$3108	3043	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	2709			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	3	+	3406			
Physics	+	4	+	2752			
Totals	2	52					

DOCTORAL DEGREE CANDIDATES

1	52	\$3367	\$3368	*	*	*
+	7	+	2471			
1	37	3758	3390	*	*	*
+	23	+	3071			
3	63	3085	2882	*	*	*
+	8	+	2583			
+	15	+	3168			
+	20	+	3019			
9	225					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

1985 SCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 SPCA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG	AERO-ELECTRNC	AUTO-MECH-EGPT	BLDG MATERIAL
ACCOUNTING	/ 1695 / 1738 / 1458	33	/ 1542 / /	3 	/ / /	/ 2101 / /	1 	/ / /
BUSINESS - GENERAL	/ 1604 / /	2	/ 1525 / /	14 	/ 1333 / /	3 	/ 1416 / /	1
MARKETING/DISTRIBUTN	/ / /		/ / /		/ 1425 / /	5 	/ 1500 / /	1
HUMANITIES	/ / /		/ / /		/ 1167 / /	3 	/ / /	/ / /
ECONOMICS	/ 1699 / /	3	/ 1797 / /	2 	/ 1328 / /	3 	/ 1755 / /	2
OTHR SOCIAL SCIENCES	/ / /		/ 883 / /	1 	/ 1302 / /	5 	/ / /	/ / /

1985 SCSA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SCSA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2278 7	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 2350 1	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/ 1792 2	/
	/	/	/	/	/	/
ELECTRICAL -COMPTN	/	/	/	/ 2347 52	/ 2298 1	/ 2620 1
	/	/	/	/ 2560	/	/
	/	/	/	/ 2180	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2175 2	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2262 10	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 1708 1	/	/
	/	/	/	/	/	/

1985 SCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/	/	/	/	/	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	1417	1	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/	/	/	/	/	/
COMPUTER SCIENCE	/	1833 7	/	1733 5	/	1750 3	/	2167 3	/	/	1950 1	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/	/	/	/	/	/	/
MATHEMATICS	/	1750 1	/	1804 9	/	1583 3	/	2167 1	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/	2184 1	/	/	/	/	/

1985 SCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1403	3	/ 2010	1	/ 1917	1	/	/	/	/	/ 1807	3
	/		/		/		/	/	/	/	/	/
BUSINESS - GENERAL	/		/		/ 1981	2	/ 1527	3	/	/	/ 1720	2
	/		/		/		/	/	/	/	/	/
MARKETING/DISTRIBUTN	/		/		/ 1627	2	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
HUMANITIES	/ 1950	1	/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
ECONOMICS	/ 1833	2	/		/ 1647	1	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1950	1	/		/ 1667	1	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/

1985 SCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
CHEMICAL	/	2441 19	/		/		/	2388 6	/		/	2389 9
CIVIL -CNSTR/SAN/TRP	/		/	2375 1	/		/		/		/	2393 3
ELECTRICAL -COMPTR	/	2345 1	/	2247 5	/		/	2431 4	/	2425 1	/	2320 10
GEOLOGICAL	/		/		/		/		/		/	
INDUSTRIAL	/	2260 1	/	2150 1	/		/	2377 2	/		/	1900 2
MECHANICAL	/	2401 7	/	2310 2	/		/	2425 2	/	2407 4	/	2472 4
METALLURGICAL	/	2270 1	/		/		/		/		/	1900 1
MINING	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/	2375 2	/		/	

1985 SCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/ 1966 1	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 2334 2	/ 1750 1	/	/ 2333 1
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

1985 SCPA INTERIM REPORT NUMBER 1

AVERAGE MONTHLY SALARY OFFERS

MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/	/ 1450 2	/	/ 1290 1
	/	/	/	/	/	/
BUSINESS - GENERAL	/	/	/ 1708 1	/	/	/ 1667 1
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/ 1750 1	/	/	/
	/	/	/	/	/	/
HUMANITIES	/	/	/ 2167 1	/	/ 1230 2	/ 1042 1
	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/ 1253 1	/
	/	/	/	/	/	/

1985 SPCA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 SPCA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/ 1931 1	/	/	/	/	/
CHEMICAL	/ 1666 1	/	/ 2230 2	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 1916 1	/	/ 2208 3	/ 1559 2	/ 1661 1	/
ELECTRICAL -COMPTR	/ 1950 1	/ 2371 1	/ 2248 2	/ 1983 8	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 2708 1	/	/	/ 1805 2	/	/
MECHANICAL	/	/	/ 2199 3	/ 1883 10	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENORG PH/S	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/

1985 SCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	//	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//	//
COMPUTER SCIENCE	//	//	// 2105 2	// 1878 6	// 1704 1	//	//
HEALTH (MED) PROFSNS	//	//	//	//	//	// 316 1	//
MATHEMATICS	//	//	//	// 1460 2	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	// 1200 1	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL				
MBA - NON-TECHNICAL	/	2203	17	/	2381	22	/	1667	1	/	2394	3	/	/	/
	/			/	2677		/			/			/	/	/
	/			/	2250		/			/			/	/	/
MBA - TECHNICAL	/	2092	9	/	2250	1	/			/	2437	4	/	/	/
	/			/			/			/			/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC			FOOD-BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED		
MBA - NON-TECHNICAL	/	2552	4	/			/	2958	1	/	2083	1	/		/		/	
	/			/			/			/			/		/		/	
MBA - TECHNICAL	/	2567	1	/			/			/	2958	1	/		/		/	
	/			/			/			/			/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER		ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG			
MBA - NON-TECHNICAL	/	3147	3	/		/		/	1667	2	/	1335	2	/	/
	/			/		/		/			/			/	/
	/			/		/		/			/			/	/
MBA - TECHNICAL	/			/		/		/			/			/	/
	/			/		/		/			/			/	/
	/			/		/		/			/			/	/



The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

SOUTHERN REGION (SCPA)

Alabama A & M University
 Auburn University
 Clemson University
 Duke University
 Duke University - Fuqua School of Business
 Florida A & M University
 Georgia Institute of Technology
 University of Georgia
 Jackson State University
 University of Kentucky
 Mary Washington College
 Memphis State University
 Mississippi State University
 University of Mississippi
 North Carolina A & T State University
 University of North Carolina - Chapel Hill
 University of North Carolina - Greensboro
 University of South Florida
 Tennessee State University
 University of Tennessee - Knoxville
 Tulane University
 Vanderbilt University
 Vanderbilt University - Owen Graduate School of Management
 Virginia Polytechnic Institute and State University
 University of Virginia
 University of Virginia - Colgate Darden Graduate School of Business
 Wake Forest University
 Wake Forest University - Babcock Graduate School
 of Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85**CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85****BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS****NUMBER OF OFFERS****AVERAGE \$ OFFERS****PERCENTILES¹**

Regional

National

Regional

National

90th

50th

10th

BUSINESS

Accounting	37	670	\$1703	\$1720	\$1792 ¹	\$1750 ¹	\$1460
Business—General (incl. Mgmt.)	51	308	1635	1651	2042	1583	1170
Marketing & Distribution	12	150	1602	1599	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	8	59	1627	1635	*	*	*
Economics ²	36	96	1811	1850	2250	1750	1500
Other Social Sciences	22	89	1679	1757	2208	1694	1083

ENGINEERING

Aeronautical	6	72	2238	2303	*	*	*
Chemical	37	410	2329	2375	2500	2400	2166
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	137	2145	2011	*	*	*
Electrical (incl. Computer Engrg.)	145	1607	2257	2287	2450	2325	1931
Geological	+	6	+	2115			
Industrial	12	166	2175	2198	*	*	*
Mechanical	69	822	2191	2268	2500	2300	1765
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	8	69	1752	2240	*	*	*
Mining	+	9	+	2323			
Nuclear (incl. Engrg. Physics)	+	10	+	2380			
Petroleum	+	106	+	2608			
Engineering Technology	+	92	+	2116			

SCIENCES

Agricultural Sciences	+	20	+	1552			
Biological Sciences	1	11	1118	1162	*	*	*
Chemistry	2	21	2015	2015	*	*	*
Computer Science	67	496	2110	2098	2400	2200	1750
Health (Medical) Professions	4	23	2505	1749	*	*	*
Mathematics	7	77	1695	2092	*	*	*
Other Physical & Earth Sciences	2	31	1651	2073	*	*	*

Totals

534

5557

NUMBER OF OFFERS**AVERAGE \$ OFFERS****PERCENTILES¹**

Regional

National

Regional

National

90th

50th

10th

353	3939	\$1647	\$1683	\$1863	\$1667	\$1345
135	1389	1571	1606	2042	1583	1161
54	733	1575	1546	1958	1583	1250
38	305	1337	1436	1842	1292	933
59	226	1700	1712	2250	1666	1250
54	403	1462	1464	2083	1417	900

19	264	2123	2231	*	*	*
109	1134	2356	2375	2500	2425	2166
39	532	2008	1979	2380	2100	1559
388	3023	2210	2268	2450	2277	1865
+	34	+	2220			
50	601	2120	2180	2417	2117	1866
232	2695	2143	2249	2450	2208	1559
15	165	1791	2263	*	*	*
+	24	+	2174			
2	46	1891	2290	*	*	*
+	292	+	2641			
30	381	2084	2131	2417	2086	1708

3	103	1601	1459	*	*	*
5	51	1184	1376	*	*	*
6	79	1648	1867	*	*	*
166	1746	1991	2064	2317	2059	1486
5	114	2107	1805	*	*	*
24	176	1737	2034	2100	1750	1375
9	97	1424	1903	*	*	*

1796

20552

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.³ The 90th and 50th percentiles are close in value because of a clustering of offers.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	44	761	\$1689	\$1732	\$1850	\$1750	\$1458
Business Administration	24	169	1608	1701	1958	1708	1125
Communications	2	22	1813	2021	*	*	*
Community & Service Orgs. Work	3	9	1158	1214	*	*	*
EDP-Programming/Systems	83	629	2093	2140	2350	2178	1750
Engineering	229	3155	2229	2286	2470	2320	1840
Farm & Natural Resources Mgmt.	+	8	+	1964			
Finance & Economics	44	147	1711	1809	2125	1625	1458
Health (Medical) Services	4	28	2505	1670	*	*	*
Manufacturing &/or Industrial Oprs.	11	71	2279	2096	*	*	*
Mathematics/Statistics	3	34	2027	2027	*	*	*
Merchandising/Sales Promotion	22	138	1649	1550	2025	1709	1333
Personnel/Employee Relations	+	7	+	1459			
Research—Non-Scientific	15	43	2156	2097	*	*	*
Research—Scientific	12	97	1969	2184	*	*	*
Rotational Training—Non-Technical	4	29	1386	1588	*	*	*
Rotational Training—Technical	15	61	2345	2260	*	*	*
Sales—Non-Technical Degree	13	127	1614	1596	*	*	*
Sales—Technical/Scientific Degree	6	22	2232	2216	*	*	*
Totals	534	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
371	4177	\$1643	\$1690	\$1863 \$1666 \$1333
69	825	1560	1596	1960 1583 1083
11	155	1302	1521	* * *
19	70	1152	1350	* * *
196	2022	1983	2089	2317 2042 1486
776	10312	2181	2263	2459 2254 1750
+	45	+	1536	
59	418	1661	1692	2083 1600 1375
7	136	1829	1718	* * *
38	289	2115	2063	2438 2204 1506
12	93	1855	1984	* * *
56	668	1458	1456	1833 1417 1000
4	82	1487	1745	* * *
20	98	2134	1979	2458 2167 1708
26	257	1964	2035	2395 2003 1200
34	157	1401	1493	1750 1354 1042
20	112	2211	2155	2450 [†] 2400 [†] 1500
62	559	1604	1580	1950 1583 1333
16	77	2186	2162	* * *
1796	20552			

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	3	16	\$1931	\$1947	*	*	*
MBA (Non-Technical Undergraduate)	105	181	2534	2402	\$3000	\$2500	\$2083
MBA (Technical Undergraduate)	32	45	2563	2545	2917	2546	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	20	+	2649			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2671			
Administration (incl. Public, Hospital, etc.)	+	6	+	2603			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	1	+	1500			
Social Sciences	+	+	+	+			
ENGINEERING							
Chemical	5	43	2689	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	11	+	2531			
Electrical (incl. Computer Engrg.)	8	151	2807	2771	*	*	*
Industrial	1	10	1958	2506	*	*	*
Mechanical	6	86	2637	2634	*	*	*
Nuclear (incl. Engrg. Physics)	1	7	2425	2536	*	*	*
SCIENCES							
Chemistry	+	5	+	2336			
Computer Science	7	80	2769	2622	*	*	*
Geology & Related Geological Sciences	3	12	2738	2632	*	*	*
Mathematics	1	8	2042	2382	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	6	+	2550			
Totals	172	692					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	37	327	\$1931	\$2043	\$2083	\$1917	\$1792
MBA (Non-Technical Undergraduate)	187	538	2405	2238	3000	2333	1917
MBA (Technical Undergraduate)	58	123	2470	2483	2900	2504	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	72	+	2376			
Industrial Mgmt. (incl. Industrial Admin.)	+	20	+	2385			
Administration (incl. Public, Hospital, etc.)	5	23	2066	2364	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	30	1333	1519	*	*	*
Social Sciences	+	50	+	1713			
ENGINEERING							
Chemical	8	106	2688	2594	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	103	2351	2363	*	*	*
Electrical (incl. Computer Engrg.)	18	514	2654	2732	*	*	*
Industrial	6	44	2483	2440	*	*	*
Mechanical	14	267	2442	2590	*	*	*
Nuclear (incl. Engrg. Physics)	1	19	2425	2552	*	*	*
SCIENCES							
Chemistry	1	15	1917	2065	*	*	*
Computer Science	18	232	2593	2537	*	*	*
Geology & Related Geological Sciences	4	83	2736	2586	*	*	*
Mathematics	1	20	2042	2418	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	23	2333	2563	*	*	*
Totals	364	2609					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/2/85 THROUGH 4/4/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	30	44	\$2702	\$2561	\$3167	\$2688	\$2167
MBA - Tech Undergraduate	3	7	2700	2560	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	39	51	2686	2616	2933	2677	2283
MBA - Tech Undergraduate	3	5	2136	2560	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	12	24	2793	2543	*	*	*
MBA - Tech Undergraduate	7	9	3072	2893	*	*	*
Totals	94	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	44	109	\$2621	\$2479	\$3333	\$2500	\$1833
	7	19	2836	2627	*	*	*
	54	105	2676	2628	3167	2677	2166
	7	16	2427	2841	*	*	*
	18	75	2735	2581	*	*	*
	10	25	3013	2786	*	*	*
	140	349					

ENGINEERING

Chemical	+	17	+	\$3354			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	1	17	\$3550	3577	*	*	*
Mechanical	+	6	+	3336			

SCIENCES

Chemistry	3	23	3055	3007	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+	+			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	2	+	3542			
Physics	2	10	2417	3110	*	*	*
Totals	6	76					

DOCTORAL DEGREE CANDIDATES

	1	69	\$3367	\$3365	*	*	*
	+	8	+	2610			
	2	54	3654	3449	*	*	*
	+	29	+	3126			
	6	86	3070	2916	*	*	*
	+	8	+	2583			
	+	17	+	3212			
	2	30	2417	3049	*	*	*
	11	301					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1724	32	/ 1590	1	/ 1458	1	/	/	/	/	/	/
	/ 1792		/		/		/	/	/	/	/	/
	/ 1500		/		/		/	/	/	/	/	/
BUSINESS - GENERAL	/ 1889	15	/ 1592	16	/ 1452	13	/ 1625	2	/ 1250	1	/ 1125	1
	/		/		/		/	/	/	/	/	/
MARKETING/DISTRIBUTN	/ 1750	1	/		/ 1552	4	/	/	/ 1710	1	/ 1825	1
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
HUMANITIES	/		/ 1625	1	/ 1670	3	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
ECONOMICS	/ 1750	1	/ 1708	15	/ 1694	3	/	/	/	/	/ 1542	2
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1717	2	/ 1908	5	/ 1528	3	/	/	/	/	/ 1375	1
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2305	4	/		/ 2225	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/		/		/		/ 2267	3	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/ 2225	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/ 1971	10	/		/		/ 2323	70	/ 2436	3	/ 2250	1
	/		/		/		/ 2470		/		/	
	/		/		/		/ 2180		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 1958	1	/		/		/ 2138	2	/		/ 2194	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/		/		/		/ 2249	12	/ 1995	2	/ 2100	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/ 2260	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1750	2	/	2125	5	/	1666	1	/	2210	33
	/			/			/			/	2400	
	/			/			/			/	1950	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/	1458	3	/	/	2138	2	/	/	
	/		/			/	/			/	/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/		/		/		/	1632	1
	/		/		/		/		/		
BUSINESS - GENERAL	/	1458	1	/	/		/	2042	1	/	
	/		/	/	/		/		/	/	/
MARKETING/DISTRIBUTN	/		/		/		/		/	/	/
	/		/	/	/		/		/	/	/
HUMANITIES	/	1750	1	/	/		/	1750	1	/	
	/		/	/	/		/		/	/	/
ECONOMICS	/		/	2010	1	/	/	1666	1	/	
	/		/	/	/	/	/		/	/	/
OTHR SOCIAL SCIENCES	/	1694	2	/	/		/	1483	1	/	
	/		/	/	/	/	/		/	/	/

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2386 18	/	2208 1	/		/	2357 3	/		/	2474 8
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2239 4	/		/		/		/		/	2380 1
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2411 3	/	2423 18	/		/	2379 2	/	2225 2	/	2416 2
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2227 4	/		/	2417 1	/		/	2225 1	/	
	/		/		/		/		/		/	
MECHANICAL	/	2435 8	/	2313 12	/		/	2390 3	/	2428 3	/	2462 3
	/		/		/		/		/		/	
METALLURGICAL	/	2400 1	/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	
	/		/		/		/		/		/	

SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED			
AGRICULTURAL SCIENCES	/		/	/		/		/		/		/			
	/		/	/		/		/		/		/			
	/		/	/		/		/		/		/			
BIOLOGICAL SCIENCES	/		/	/		/		/		/		/			
	/		/	/		/		/		/		/			
	/		/	/		/		/		/		/			
CHEMISTRY	/	2015	2	/		/		/		/		/			
	/			/		/		/		/		/			
	/			/		/		/		/		/			
COMPUTER SCIENCE	/	2185	5	/	2250	3	/	/		/		/	2209	2	/
	/			/	/		/	/		/		/	/		/
	/			/	/		/	/		/		/	/		/
HEALTH (MED) PROFSNS	/	2423	3	/		/		/		/		/			/
	/			/		/		/		/		/			/
	/			/		/		/		/		/			/
MATHEMATICS	/			/		/		/		/		/			/
	/			/		/		/		/		/			/
	/			/		/		/		/		/			/
OTHR PHYSCL/EARTH SCI	/			/		/		/		/		/			/
	/			/		/		/		/		/			/
	/			/		/		/		/		/			/

SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT	ORG
ACCOUNTING	/		/	/		/		/		1583	2
	/		/	/		/		/			
BUSINESS - GENERAL	/		/	/		/		/		1583	1
	/		/	/		/		/			
MARKETING/DISTRIBUTN	/	1900	1	/		/	1500	1	/	1444	3
	/		/	/		/		/			
HUMANITIES	/		/	/	1300	1	/	1583	1	/	
	/		/	/		/		/			
ECONOMICS	/	2113	10	/	/	1863	1	/	1416	1	/
	/		/	/		/		/			
OTHR SOCIAL SCIENCES	/	2250	4	/		/		/	1000	3	1125
	/		/	/		/		/			

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 1981 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/ 2300 1	/	/	/ 1683 3	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 1900 1	/	/ 1697 1	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPTN	/ 2154 2	/	/ 2236 20	/ 1768 11	/ 2000 1	/
	/	/	/ 2400	/	/	/
	/	/	/ 2175	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 1931 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/ 2197 3	/	/ 2205 6	/ 1772 14	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/ 1559 6	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 SCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	1118	1
CHEMISTRY	/	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2066 3	/	/ 2317 1	/ 1811 9	/ 1623 1	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	2750	1
MATHEMATICS	/	/	/	/ 1840 1	/ 1375 1	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 1651 2	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART I INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SCPA REGIONAL INTERIM REPORT

CURRICULUM		ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL				
MBA - NON-TECHNICAL	/ 2236 / 2500 / 2000	28 / / /	2679 3683 2085	35 / / /	2381 	8 / / /	2533 	6 / / /	2450 	2 / / /	/ / /
MBA - TECHNICAL	/ 2079 / / / /	4 / / /	2578 	3 / / /	 	/ 2549 / /	6 / / /	 	 	/ / / /	/ / / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE			GLASS-PAPER		METALS/PRODS		PETRO/ALLIED		
MBA - NON-TECHNICAL	/	2684	7	/		/	2675	5	/	2708	5	/		2958	1
	/			/		/			/			/			
	/			/		/			/			/			
MBA - TECHNICAL	/	2761	12	/	2750	1	/	2667	1	/	2958	1	/	2800	1
	/			/			/			/			/		
	/			/			/			/			/		

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SPCA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER		UTLTIES-PUBLIC			GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT		ORG
MBA - NON-TECHNICAL	/	2819	4	/	2500	2	/	3000	1	/	/	/	1916	1	/
	/			/			/			/	/	/			/
	/			/			/			/	/	/			/
MBA - TECHNICAL	/	2083	1	/			/			/	/	/	2146	2	/
	/			/			/			/	/	/			/
	/			/			/			/	/	/			/

CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

SOUTHERN REGION (SCPA)

Alabama A & M University
 Auburn University
 Clemson University
 Duke University
 Duke University - Fuqua School of Business
 Florida A & M University
 Georgia Institute of Technology
 University of Georgia
 Jackson State University
 University of Kentucky
 Mary Washington College
 Memphis State University
 Mississippi State University
 University of Mississippi
 North Carolina A & T State University
 University of North Carolina - Chapel Hill
 University of North Carolina - Greensboro
 University of South Florida
 Tennessee State University
 University of Tennessee - Knoxville
 Tulane University
 Vanderbilt University
 Vanderbilt University - Owen Graduate School of Management
 Virginia Polytechnic Institute and State University
 University of Virginia
 University of Virginia - Colgate Darden Graduate School of Business
 Wake Forest University
 Wake Forest University - Babcock Graduate School
 of Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	103	807	\$1680	\$1687	\$1791	\$1700	\$1517
Business—General (incl. Mgmt.)	87	601	1626	1654	2010	1583	1333
Marketing & Distribution	18	308	1730	1568	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	21	64	1475	1502	1833	1485	1250
Economics ²	51	157	1709	1758	2167	1666	1375
Other Social Sciences	55	144	1568	1625	1842	1550	1260
ENGINEERING							
Aeronautical	10	126	2160	2228	*	*	*
Chemical	72	460	2411	2377	2530	2410	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	47	259	1947	1955	2225	1931	1625
Electrical (incl. Computer Engrg.)	193	1898	2214	2306	2433	2300	1930
Geological	+	9	+	2299			
Industrial	20	246	2158	2225	2400	2169	1931
Mechanical	86	1000	2270	2288	2475	2299	2058
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	60	2250	2324	*	*	*
Mining	+	4	+	2300			
Nuclear (incl. Engrg. Physics)	+	16	+	2294			
Petroleum	+	49	+	2536			
Engineering Technology	10	91	2180	2131	*	*	*
SCIENCES							
Agricultural Sciences	3	22	1511	1561	*	*	*
Biological Sciences	2	20	1210	1775	*	*	*
Chemistry	4	25	2275	2022	*	*	*
Computer Science	72	622	2093	2124	2400	2219	1600
Health (Medical) Professions	+	4	+	1330			
Mathematics	13	141	1674	2029	*	*	*
Other Physical & Earth Sciences	+	41	+	1985			
Totals	868	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	456	4746	\$1634	\$1684	\$1833	\$1667	\$1400
	222	1990	1593	1621	2010	1583	1200
	72	1041	1614	1553	1958	1592	1300
	59	369	1386	1447	1842	1333	900
	110	383	1704	1730	2167	1666	1375
	109	547	1516	1506	1916	1500	1083
	29	390	2136	2230	2435	2216	1755
	181	1594	2378	2375	2508	2420	2208
	86	791	1974	1971	2375	1941	1600
	581	6921	2212	2278	2450	2291	1866
	+	43	+	2237			
	70	847	2131	2193	2417	2150	1900
	318	3695	2177	2259	2458	2250	1833
	16	225	1820	2279	*	*	*
	+	28	+	2192			
	3	62	1891	2291	*	*	*
	+	341	+	2626			
	40	472	2108	2131	2417	2131	1708
	6	125	1556	1477	*	*	*
	7	71	1191	1489	*	*	*
	10	104	1899	1904	*	*	*
	238	2368	2021	2080	2363	2125	1542
	5	118	2107	1789	*	*	*
	37	317	1715	2032	2100	1750	1250
	9	138	1424	1928	*	*	*
	2664	27726					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	110	864	\$1689	\$1700	\$1800	\$1700	\$1525
Business Administration	58	277	1611	1655	2010	1542	1250
Communications	2	31	2317	1979	*	*	*
Community & Service Orgs. Work	6	12	1118	1153	*	*	*
EDP-Programming/Systems	93	755	2119	2143	2417	2225	1650
Engineering	379	3929	2215	2282	2475	2297	1875
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	50	255	1701	1797	2167	1583	1375
Health (Medical) Services	+	14	+	1294			
Manufacturing &/or Industrial Oprs.	9	66	2170	2136	*	*	*
Mathematics/Statistics	3	71	1407	1940	*	*	*
Merchandising/Sales Promotion	50	284	1553	1572	1833	1500	1288
Personnel/Employee Relations	1	24	1825	1624	*	*	*
Research—Non-Scientific	7	33	2022	2022	*	*	*
Research—Scientific	11	77	2175	2094	*	*	*
Rotational Training—Non-Technical	8	73	1401	1532	*	*	*
Rotational Training—Technical	1	35	2225	2189	*	*	*
Sales—Non-Technical Degree	54	311	1656	1591	1875	1667	1500
Sales—Technical/Scientific Degree	26	61	2254	2232	2400	2296	2000
Totals	868	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	481	5041	\$1654	\$1692	\$1835	\$1667	\$1400
Business Administration	127	1102	1584	1611	2010	1583	1167
Communications	13	186	1458	1598	*	*	*
Community & Service Orgs. Work	25	82	1144	1321	1460	1192	800
EDP-Programming/Systems	289	2777	2027	2104	2375	2125	1500
Engineering	1155	14241	2192	2268	2465	2270	1794
Farm & Natural Resources Mgmt.	+	47	+	1527			
Finance & Economics	109	673	1679	1732	2167	1583	1375
Health (Medical) Services	7	150	1829	1678	*	*	*
Manufacturing &/or Industrial Oprs.	47	355	2126	2076	2438	2208	1506
Mathematics/Statistics	15	164	1766	1965	*	*	*
Merchandising/Sales Promotion	106	952	1503	1491	1833	1500	1166
Personnel/Employee Relations	5	106	1554	1718	*	*	*
Research—Non-Scientific	27	131	2105	1990	2500	2167	1485
Research—Scientific	37	334	2027	2048	2425	2167	1200
Rotational Training—Non-Technical	42	230	1401	1505	1667	1375	1083
Rotational Training—Technical	21	147	2212	2163	2450†	2400	1500
Sales—Non-Technical Degree	116	870	1628	1584	1875	1629	1385
Sales—Technical/Scientific Degree	42	138	2228	2193	2400	2238	2000
Totals	2664	27726					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	2	23	\$2230	\$1944	*	*	*
MBA (Non-Technical Undergraduate)	68	240	2479	2494	\$2917	\$2300	\$1975
MBA (Technical Undergraduate)	12	53	2586	2626	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	57	+	2592			
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2422			
Administration (incl. Public, Hospital, etc.)	1	3	2165	2636	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1385			
Social Sciences	+	3	+	1510			

ENGINEERING

Chemical	8	37	2694	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	30	3500	2416	*	*	*
Electrical (incl. Computer Engrg.)	14	161	2711	2727	*	*	*
Industrial	1	22	2626	2582	*	*	*
Mechanical	5	72	2475	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+			

SCIENCES

Chemistry	3	4	2194	2245	*	*	*
Computer Science	5	57	2613	2606	*	*	*
Geology & Related Geological Sciences	1	15	2675	2569	*	*	*
Mathematics	+	7	+	2404			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	9	2583	2513	*	*	*

Totals	122	810					
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CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

39	350	\$1947	\$2037	\$2167	\$1917	\$1792
255	778	2425	2317	3000	2400	1917
70	176	2490	2526	2900	2504	2083
+	129	+	2471			
+	32	+	2399			
6	28	2082	2413	*	*	*
1	31	1333	1515	*	*	*
+	55	+	1694			
16	143	2691	2603	*	*	*
5	133	2580	2375	*	*	*
32	675	2679	2731	2983	2750	2165
7	66	2504	2487	*	*	*
19	339	2451	2609	*	*	*
1	19	2425	2552	*	*	*
4	19	2125	2103	*	*	*
23	289	2598	2551	2783	2600	2280
5	98	2724	2583	*	*	*
1	27	2042	2414	*	*	*
2	32	2458	2549	*	*	*

486	3419					
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 4/5/85 THROUGH 5/3/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	34	101	\$2793	\$2752	\$3250	\$2783	\$2166
MBA - Tech Undergraduate	6	47	2857	2882	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	40	151	2640	2949	3074	2833	2000
MBA - Tech Undergraduate	9	51	2911	2882	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	27	71	2888	2714	3333	2950	2333
MBA - Tech Undergraduate	14	17	3004	2988	*	*	*
Totals	130	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	78	210	\$2696	\$2610	\$3333	\$2704	\$2000
	13	66	2845	2809	*	*	*
	94	256	2661	2817	3083	2708	2083
	16	67	2699	2872	*	*	*
	45	146	2827	2646	3333	2850	2292
	24	42	3007	2868	3500	3000	2667
	270	787					

ENGINEERING

Chemical	1	51	\$2375	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	8	+	3680			
Mechanical	1	9	3492	2818	*	*	*

SCIENCES

Chemistry	4	51	3151	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	5	+	3450			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3516			
Physics	+	7	+	3150			
Totals	6	134					

DOCTORAL DEGREE CANDIDATES

	2	120	\$2871	\$3378	*	*	*
	+	8	+	2610			
	2	62	3654	3479	*	*	*
	1	38	3492	3053	*	*	*
	10	137	3103	2995	*	*	*
	+	13	+	2917			
	+	20	+	3258			
	2	37	2417	3068	*	*	*
	17	435					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1679	85	/ 1561	3	/ 1583	2	/ 1750	1	/		/ 1506	3
	/ 1750		/		/		/		/		/	
	/ 1525		/		/		/		/		/	
BUSINESS - GENERAL	/ 1856	5	/ 1545	31	/ 1395	12	/ 1677	12	/		/ 1364	3
	/		/ 1708		/		/		/		/	
	/		/ 1333		/		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1569	3	/ 1333	1	/ 1900	1	/ 2080	2	/ 1825	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
HUMANITIES	/		/ 1576	6	/ 1425	10	/ 1958	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1674	27	/ 1583	7	/ 1739	3	/		/ 1563	2
	/		/ 2167		/		/		/		/	
	/		/ 1375		/		/		/		/	
OTHR SOC.AL SCIENCES	/ 1708	1	/ 1549	9	/ 1499	24	/ 1688	2	/ 1842	1	/ 1542	1
	/		/		/ 1750		/		/		/	
	/		/		/ 1260		/		/		/	

SCPA INTERIM REPORT

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE	MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
AERONAUTICAL	/	2318 1	/	/	/	/	2386 5	/	/	/	/
	/		/	/	/	/		/	/	/	/
	/		/	/	/	/		/	/	/	/
CHEMICAL	/		/	/	2250 1	/	2283 3	/	/	2250 1	/
	/		/	/		/		/	/		/
	/		/	/		/		/	/		/
CIVIL -CNSTR/SAN/TRP	/		/	/		/	2225 1	/	/	1947 22	/
	/		/	/		/		/	/	2185	/
	/		/	/		/		/	/	1708	/
ELECTRICAL -COMPTR	/		/	/		/	2322 65	/	2309 6	2159 3	/
	/		/	/		/	2450	/			/
	/		/	/		/	2208	/			/
GEOLOGICAL	/		/	/		/		/			/
	/		/	/		/		/			/
INDUSTRIAL	/		/	/		/	2211 9	/	/		/
	/		/	/		/		/	/		/
	/		/	/		/		/	/		/
MECHANICAL	/		/	/		/	2272 17	/	2295 8	2234 9	/
	/		/	/		/		/			/
	/		/	/		/		/			/
METALLURGICAL	/		/	/		/		/			/
	/		/	/		/		/			/
MINING	/		/	/		/		/			/
	/		/	/		/		/			/
	/		/	/		/		/			/
NUCLEAR -ENGRG PHYS	/		/	/		/		/			/
	/		/	/		/		/			/
	/		/	/		/		/			/
PETROLEUM -NATL GAS	/		/	/		/		/			/
	/		/	/		/		/			/
	/		/	/		/		/			/
ENGINEERING TECH	/		/	/	1875 1	/	2284 2	/	/		/
	/		/	/		/		/	/		/
	/		/	/		/		/	/		/

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/		/		/	1333	1	/
	/		/		/		/		/			/
BIOLOGICAL SCIENCES	/		/	1333	1	/		/				/
	/		/			/		/				/
CHEMISTRY	/		/	2250	2	/	2250	1	/			/
	/		/			/			/			/
COMPUTER SCIENCE	/		/	1762	7	/	1743	5	/	2180	34	/
	/		/			/			/	2375		/
										1950		/
HEALTH (MED) PROFSNS	/		/			/			/			/
	/		/			/			/			/
MATHEMATICS	/	1916	1	/	1250	1	/	1701	4	/	2127	2
	/			/			/			/		/
OTHER PHYSCL/EARTH SCI	/		/			/			/			/
	/		/			/			/			/

SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1985 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1828	2	/ 1940	2	/ 1729	4	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1991	7	/ 2009	2	/ 1674	7	/ 2000	1	/ 1333	1	/ 1875	1
MARKETING/DISTRIBUTN	/ 1808	1	/		/ 1745	3	/	/	/	/	/ 1900	2
HUMANITIES	/		/		/ 1667	1	/	/	/	/	/	/
ECONOMICS	/		/ 1833	2	/ 1750	1	/ 1750	1	/ 1675	1	/ 1875	1
OTHR SOCIAL SCIENCES	/ 1748	6	/ 1729	2	/ 1777	5	/	/	/	/	/ 1875	1

SCPA INTERIM REPORT
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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2393 30	/		/		/	2402 19	/		/	2511 17
	/	2473	/		/		/		/		/	
	/	2287	/		/		/		/		/	
CIVIL -CNSTR/BAH/TRP	/	2322 2	/	1983 3	/		/		/	1650 3	/	2391 2
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2435 8	/	2275 22	/	1950 1	/	2275 6	/	2324 4	/	2459 14
	/		/	2383	/		/		/		/	
	/		/	2155	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2200 3	/	2200 1	/	2459 2	/		/		/	2188 1
	/		/		/		/		/		/	
MECHANICAL	/	2354 14	/	2332 8	/		/	2392 3	/	2186 6	/	2487 8
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/	2250 1	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2295 1	/		/	2292 2	/	2292 2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/	1600 2	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/	2350 1	/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2325 3	/	2233 3	/	1600 1	/		/		/	2413 2
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

SCPA INTERIM REPORT
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 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	REBRCH/CONSLY		TIRE-RUBBER		ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	/		/		/ 1750	1	/		/		/	
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 2167	1	/ 1600	2	/ 1861	1	/		/		/ 1229	1
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1600	1	/ 1742	2	/		/		/ 1292	1
	/		/		/		/		/		/	
HUMANITIES	/		/		/		/ 1485	1	/ 1333	1	/ 833	1
	/		/		/		/		/		/	
ECONOMICS	/ 2133	5	/		/		/		/ 1125	1	/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1250	1	/		/		/ 958	2
	/		/		/		/		/		/	

SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AERONAUTICAL	/	/	/	/ 1838 4	/	/	/
CHEMICAL	/	/	/ 2140 1	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 1759 2	/	/ 1900 1	/ 1850 8	/ 1963 3	/	/
ELECTRICAL -COMPT	/ 2264 3	/	/ 2282 22 / 2425 / 2167	/ 1803 39 / 1992 / 1558	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 1838 4	/	/	/
MECHANICAL	/ 2450 1	/ 2580 1	/ 2092 3	/ 1845 6	/ 1586 1	/ 2365 1	/
METALLURGICAL	/	/	/	/	/	/	/
MINING	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2400 1	/ 1500 1	/	/	/

SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
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MAY 1985 SCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 1087	1 /
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2071 6	/	/ 2045 4	/ 1941 2	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/ 1250 1	/	/	/ 1683 3	/ 1233 1	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SPCA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 2167 9 / 2603 26 / 2396 2 / 2430 9 /	/ 3000 / 2083	/	/	/	/
MBA - TECHNICAL	/ 2383 1 / 2208 2 /	/	/	/ 2637 6 /	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SPCA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/ 2545 7 / 2677 1 / 1300 1 / 2730 2 /	/	/	/	/	/ 2489 3 /
MBA - TECHNICAL	/	/	/ 3000 1 / 2800 1 /	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SPCA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/ 2662 6 /	/	/ 2000 1 / 2000 1 /	/	/	/
MBA - TECHNICAL	/	/	/ 2615 1 /	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - College of William & Mary
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	184	1891	\$1688	\$1731	\$1875	\$1667	\$1500
Business—General (incl. Mgmt.)	197	1637	1580	1655	2000	1583	1167
Marketing & Distribution	100	914	1561	1542	1850	1583	1292

640	6637	\$1664	\$1697	\$1863	\$1667	\$1458
419	3627	1587	1636	2008	1583	1170
172	1955	1583	1548	1900	1583	1292

HUMANITIES & SOCIAL SCIENCES

Humanities	52	317	1401	1478	1733	1375	1000
Economics ²	63	312	1531	1728	1950	1500	1167
Other Social Sciences	58	578	1415	1581	1800	1417	1000

111	686	1393	1461	1833	1375	1000
173	695	1641	1729	2167	1583	1250
167	1125	1481	1545	1875	1500	1083

ENGINEERING

Aeronautical	15	253	2278	2229	*	*	*
Chemical	67	669	2314	2353	2515	2400	1925
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	19	592	2093	1967	*	*	*
Electrical (incl. Computer Engrg.)	348	4048	2294	2292	2525	2340	1936
Geological	+	33	+	1934			
Industrial	47	520	2135	2188	2360	2150	1931
Mechanical	148	2120	2213	2259	2508	2250	1833
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	108	2346	2278	*	*	*
Mining	+	21	+	2186			
Nuclear (incl. Engrg. Physics)	4	47	2165	2273	*	*	*
Petroleum	1	81	2700	2400	*	*	*
Engineering Technology	18	440	2085	2144	*	*	*

44	643	2184	2230	2435	2238	1931
248	2263	2361	2369	2510	2417	2200
105	1383	1996	1969	2380	1950	1661
929	10969	2243	2283	2492	2300	1900
+	76	+	2105			
117	1367	2132	2191	2400	2150	1900
466	5815	2189	2259	2483	2250	1833
20	333	1925	2279	2375	1846	1506
+	49	+	2190			
7	109	2047	2283	*	*	*
1	422	2700	2583	*	*	*
58	912	2101	2137	2417	2120	1750

SCIENCES

Agricultural Sciences	12	121	1596	1471	*	*	*
Biological Sciences	7	74	1227	1379	*	*	*
Chemistry	8	65	1765	1886	*	*	*
Computer Science	143	1428	2031	2087	2340	2075	1666
Health (Medical) Professions	17	170	2170	1774	*	*	*
Mathematics	22	248	1604	2066	1900	1617	1267
Other Physical & Earth Sciences	7	66	1619	1982	*	*	*

18	246	1583	1474	*	*	*
14	145	1209	1433	*	*	*
18	169	1839	1897	*	*	*
381	3796	2025	2082	2350	2089	1583
22	288	2156	1780	2750	2442	1300
59	565	1673	2047	2083	1667	1258
16	204	1509	1945	*	*	*

Totals	-----	-----					
	1541	16753					

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4205	44479						

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	231	2120	\$1689	\$1737	\$1875	\$1667	\$1500
Business Administration	91	787	1587	1668	2000	1541	1232
Communications	23	139	1592	1684	2308	1432	1213
Community & Service Orgs. Work	9	67	1022	1203	*	*	*
EDP-Programming/Systems	162	1733	2037	2111	2375	2083	1667
Engineering	606	8130	2267	2259	2510	2325	1931
Farm & Natural Resources Mgmt.	2	43	1513	1400	*	*	*
Finance & Economics	69	724	1515	1753	1858	1500	1222
Health (Medical) Services	21	198	2011	1723	2667	2080	1250
Manufacturing &/or Industrial Oprs.	18	203	2140	2091	*	*	*
Mathematics/Statistics	5	118	1713	1902	*	*	*
Merchandising/Sales Promotion	123	889	1462	1513	1833	1416	1199
Personnel/Employee Relations	9	74	1484	1626	*	*	*
Research—Non-Scientific	13	139	1513	1780	*	*	*
Research—Scientific	21	222	1899	2001	2342	1966	1425
Rotational Training—Non-Technical	25	327	1443	1529	1833	1400	1083
Rotational Training—Technical	3	108	1417	2090	*	*	*
Sales—Non-Technical Degree	92	652	1592	1604	1950	1583	1313
Sales—Technical/Scientific Degree	18	80	2096	2122	*	*	*
Totals	1541	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	712	7161	\$1665	\$1705	\$1867	\$1667	\$1458
Business Administration	218	1889	1585	1635	2000	1542	1170
Communications	36	325	1543	1635	2308	1425	917
Community & Service Orgs. Work	34	149	1111	1268	1460	1191	640
EDP-Programming/Systems	451	4510	2030	2107	2375	2100	1583
Engineering	1761	22371	2218	2265	2500	2298	1865
Farm & Natural Resources Mgmt.	2	90	1513	1466	*	*	*
Finance & Economics	178	1397	1615	1743	2083	1583	1230
Health (Medical) Services	28	348	1965	1704	2750	2040	1100
Manufacturing &/or Industrial Oprs.	65	558	2130	2082	2450	2208	1667
Mathematics/Statistics	20	282	1752	1938	2042	1837	1375
Merchandising/Sales Promotion	229	1841	1481	1501	1833	1417	1167
Personnel/Employee Relations	14	180	1509	1680	*	*	*
Research—Non-Scientific	40	270	1913	1882	2417	2084	1258
Research—Scientific	58	556	1980	2030	2417	2020	1375
Rotational Training—Non-Technical	67	557	1417	1519	1750	1375	1083
Rotational Training—Technical	24	255	2112	2132	2450	2383	1333
Sales—Non-Technical Degree	208	1522	1612	1593	1933	1600	1333
Sales—Technical/Scientific Degree	60	218	2189	2167	2400	2238	1950
Totals	4205	44479					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	42	188	\$1982	\$2090	\$2083	\$2000	\$1792
MBA (Non-Technical Undergraduate)	79	767	2208	2449	2675	2108	1816
MBA (Technical Undergraduate)	24	177	2316	2548	2767	2342	1875
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	64	+	2424			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2430			
Administration (incl. Public, Hospital, etc.)	1	29	1817	2039	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	14	+	1524			
Social Sciences	4	53	1516	1850	*	*	*
ENGINEERING							
Chemical	10	69	2485	2581	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engr.)	2	75	2166	2343	*	*	*
Electrical (incl. Computer Engr.)	21	290	2714	2716	3000	2700	2513
Industrial	6	36	2336	2434	*	*	*
Mechanical	11	169	2597	2645	*	*	*
Nuclear (incl. Engr. Physics)	+	7	+	2664			
SCIENCES							
Chemistry	2	8	2269	2352	*	*	*
Computer Science	16	184	2630	2636	*	*	*
Geology & Related Geological Sciences	1	14	2730	2424	*	*	*
Mathematics	2	36	2488	2280	*	*	*
Metallurgy (incl. Met. Engr., Materials Engr., Science, & Ceramics)	1	14	2450	2445	*	*	*
Totals	222	2178					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	81	538	\$1965	\$2055	\$2083	\$2000	\$1792
MBA (Non-Technical Undergraduate)	334	1545	2373	2382	2958	2333	1875
MBA (Technical Undergraduate)	94	353	2445	2537	2850	2500	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	191	+	2434			
Industrial Mgmt. (incl. Industrial Admin.)	+	36	+	2405			
Administration (incl. Public, Hospital, etc.)	7	57	2044	2223	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	44	1333	1514	*	*	*
Social Sciences	4	108	1516	1771	*	*	*
ENGINEERING							
Chemical	26	212	2611	2596	2800	2650	2292
Civil (incl. Construction, Sanitary, & Transportation Engr.)	7	208	2462	2363	*	*	*
Electrical (incl. Computer Engr.)	53	965	2693	2727	3000	2750	2300
Industrial	13	102	2426	2469	*	*	*
Mechanical	30	508	2504	2621	2783	2581	2165
Nuclear (incl. Engr. Physics)	1	26	2425	2582	*	*	*
SCIENCES							
Chemistry	6	27	2173	2177	*	*	*
Computer Science	39	472	2611	2584	2783	2666	2275
Geology & Related Geological Sciences	6	111	2725	2572	*	*	*
Mathematics	3	63	2339	2337	*	*	*
Metallurgy (incl. Met. Engr., Materials Engr., Science, & Ceramics)	3	46	2455	2517	*	*	*
Totals	708	5612					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 5/4/85 THROUGH 6/7/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	89	347	\$3050	\$2739	\$4000	\$3063	\$2333
MBA - Tech Undergraduate	19	52	3005	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	120	428	2945	2853	3750	3000	2166
MBA - Tech Undergraduate	40	117	3161	2969	3900	3171	2833
Over 4 years							
MBA - Non-Tech Undergraduate	57	292	3104	2944	3917	3167	2417
MBA Tech Undergraduate	22	89	2765	2935	3500	2813	1833
Totals	347	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	167	557	\$2884	\$2690	\$3833	\$2916	\$2166
MBA - Tech Undergraduate	32	118	2940	2812	3333	2962	2500
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	214	684	2820	2840	3500	2866	2125
MBA - Tech Undergraduate	56	184	3029	2934	3500	3083	2291
Over 4 years							
MBA - Non-Tech Undergraduate	102	438	2982	2845	3750	3000	2333
MBA Tech Undergraduate	46	131	2891	2913	3500	2942	2083
Totals	617	2112					

ENGINEERING

Chemical	6	89	\$3366	\$3441	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2095			
Electrical (incl. Computer Engrg.)	+	37	+	3647			
Mechanical	1	11	3350	3566	*	*	*

SCIENCES

Chemistry	3	78	3474	3097	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	6	3167	3108	*	*	*
Metalurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	15	+	3263			
Physics	3	30	3408	3308	*	*	*
Totals	14	268					

DOCTORAL DEGREE CANDIDATES

Chemical	8	209	\$3242	\$3405	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	10	+	2507			
Electrical (incl. Computer Engrg.)	2	99	3654	3542	*	*	*
Mechanical	2	49	3421	3168	*	*	*
Chemistry	13	215	3188	3032	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	19	3167	2977	*	*	*
Metalurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	35	+	3260			
Physics	5	67	3012	3176	*	*	*
Totals	31	703					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1705	133	/ 1494	7	/ 1423	4	/ 1711	6	/	/	/	/
	/ 1875		/		/		/		/	/	/	/
	/ 1542		/		/		/		/	/	/	/
BUSINESS - GENERAL	/ 1737	42	/ 1497	70	/ 1345	38	/ 1769	10	/ 2393	3	/ 1648	5
	/ 1916		/ 1792		/ 1833		/		/		/	/
	/ 1666		/ 1250		/ 867		/		/		/	/
MARKETING/DISTRIBUTN	/		/ 1347	3	/ 1367	30	/ 1580	5	/ 1875	2	/ 1589	5
	/		/		/ 1583		/		/		/	/
	/		/		/ 1208		/		/		/	/
HUMANITIES	/		/ 1474	9	/ 1281	23	/ 1190	2	/	/	/	/
	/		/		/ 1541		/		/		/	/
	/		/		/ 1000		/		/		/	/
ECONOMICS	/ 2108	1	/ 1485	21	/ 1385	21	/ 1825	2	/ 2000	1	/ 1333	1
	/		/ 1667		/ 1675		/		/		/	/
	/		/ 1167		/ 1100		/		/		/	/
OTHR SOCIAL SCIENCES	/		/ 1565	10	/ 1400	29	/ 1500	1	/	/	/ 1458	1
	/		/		/ 1550		/		/		/	/
	/		/		/ 1213		/		/		/	/

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INTERIM PERIOD 05/04/85 THROUGH 06/07/85

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/ 1875	1 /	/	/	/ 2150	1 /
	/	/	/	/	/ 1992	2 /
	/	/	/	/	/ 1585	5 /
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPTR	/ 1992	3 /	/	/	/ 2339	204 /
	/	/	/	/	/ 2523	/ 2323
	/	/	/	/	/ 2167	/ 6
	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 2000	1 /	/ 2004	2 /	/ 2157	23 /
	/	/	/	/	/ 2250	/
	/	/	/	/	/ 2075	/
MECHANICAL	/	/	/	1750	1 /	/ 2279
	/	/	/	/	/	/ 48
	/	/	/	/	/	/ 2081
	/	/	/	/	/	/ 9
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/ 2275	1 /
	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	1750	2 /	/ 2165
	/	/	/	/	/	/ 8
	/	/	/	/	/	/ 2200
	/	/	/	/	/	/ 1
	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/ 1320	1	/		/		/ 1600	1
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/ 934	2	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1833	1	/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 1833	3	/ 1746	10	/ 1930	25	/ 2155	53	/ 2000	1	/ 2250	1
	/		/		/ 2250		/ 2350		/		/	
	/		/		/ 1700		/ 1833		/		/	
HEALTH (MED) PROFBSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 1750	1	/ 1672	2	/ 1660	5	/ 1925	3	/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/ 2333	1	/		/	
	/		/		/		/		/		/	

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 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1772	2	/ 1840	1	/ 2125	1	/ 1674	3	/ 1675	2	/ 1900	6
	/		/		/		/		/		/	
BUSINESS - GENERAL	/ 1773	4	/ 1870	4	/ 1939	6	/ 1833	1	/		/	
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/ 1727	18	/ 1589	4	/ 1720	14	/ 2000	1	/ 1333	1	/ 1375	1
	/		/		/		/		/		/	
HUMANITIES	/ 1839	3	/		/ 1955	3	/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 2250	1	/		/ 1827	7	/ 1833	1	/ 1800	1	/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 2000	2	/		/		/ 1750	1	/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
CHEMICAL	/	2401 31	/	2350 1	/	2416 1	/	2414 7	/		/	2511 13
	/	2500	/		/		/		/		/	
	/	2333	/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/	2063 2	/		/		/		/	2000 1	/	2601 5
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/	2436 13	/	2399 22	/	2417 1	/	2318 3	/	2321 6	/	2463 12
	/		/	2575	/		/		/		/	
	/		/	2217	/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2379 4	/	2242 2	/	2333 1	/		/	2100 1	/	
	/		/		/		/		/		/	
MECHANICAL	/	2449 18	/	2225 12	/		/	2280 8	/	2237 5	/	2452 8
	/		/		/		/		/		/	
METALLURGICAL	/	2350 1	/		/		/		/	2380 2	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/	2200 1	/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2700 1
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2127 4	/		/		/	2300 1	/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1423	2	/		/ 1673	8	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/ 1708	1	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1966	1	/		/ 1417	1	/ 2050	1	/		/ 2130	1
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2102	6	/ 2143	8	/ 1333	1	/ 1813	2	/ 2238	2	/ 2333	1
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2050	1	/		/ 1375	1	/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG						
ACCOUNTING	/		/		/	1658	11	/	1472	2	/	1419	4	/	1625	2	/
	/		/		/			/			/			/			/
BUSINESS - GENERAL	/		/		/	1751	3	/	1414	5	/	1011	2	/	1495	4	/
	/		/		/			/			/			/			/
MARKETING/DISTRIBUTN	/	1333	1	/	1583	1	/	1588	13	/		/		/	1700	1	/
	/			/	/		/	/			/	/		/	/		/
HUMANITIES	/		/		/	1317	2	/	1393	5	/	1663	3	/	900	2	/
	/		/		/			/			/			/			/
ECONOMICS	/	1500	1	/		/	1425	3	/	1333	2	/		/			/
	/			/		/		/			/			/			/
OTHR SOCIAL SCIENCES	/		/		/	1421	2	/	1431	4	/	961	5	/	1239	3	/
	/		/		/	/		/	/		/	/		/	/		/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 1931 2	/	/
CHEMICAL	/	/ 2425 1	/ 2200 1	/ 1931 3	/	/
CIVIL -CNSTR/SAN/TRP	/ 1667 2	/	/	/ 1832 2	/	/
ELECTRICAL -COMPTR	/ 2330 4	/	/ 2263 23	/ 1858 26	/ 1897 2	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 2080 1	/	/ 2186 4	/ 1931 6	/	/
MECHANICAL	/ 2074 5	/	/ 2274 7	/ 1821 18	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/ 2264 2	/ 1931 1	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/ 1956 1	/	/ 1750 1	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	JTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	// 1078 2	// 1430 2
CHEMISTRY	// 2000 1	//	//	//	//	// 1363 2
COMPUTER SCIENCE	// 2127 6	//	// 2181 6	// 1867 15	//	// 1777 3
HEALTH (MED) PROFSNS	//	//	//	//	//	// 2170 17
MATHEMATICS	//	//	//	// 1343 2	// 1431 7	//
OTHR PHYSCL/EARTH SCI	//	//	//	// 1500 6	//	//

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EOPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 1775	29	/ 2152	12	/ 2341	11	/ 2361	10	/ 2500	2	/ 2758	2
	/ 2250		/		/		/		/		/	
	/ 1816		/		/		/		/		/	
MBA - TECHNICAL	/ 2069	3	/ 2333	2	/ 2125	1	/ 2450	11	/		/	
	/		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/ 2398	4	/ 2792	1	/ 2417	1	/ 2423	2	/		/ 2583	1
	/		/		/		/		/		/	
MBA - TECHNICAL	/		/		/ 1375	1	/ 2042	1	/		/ 2750	2
	/		/		/		/		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	RESRCH/CONBLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/ 1917	1	/		/ 2417	1	/ 1816	1	/		/ 2083	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MBA - TECHNICAL	/		/		/ 2542	2	/		/		/ 1625	1
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1682	307	/ 1513	21	/ 1352	13	/ 1770	10	/ 1622	3	/ 1473	4
	/ 1833		/ 1709		/		/		/		/	/
	/ 1517		/ 1292		/		/		/		/	/
BUSINESS - GENERAL	/ 1786	67	/ 1512	143	/ 1383	80	/ 1656	31	/ 2108	4	/ 1553	12
	/ 2082		/ 1833		/ 1730		/ 2010		/		/	/
	/ 1666		/ 1250		/ 1000		/ 1416		/		/	/
MARKETING/DISTRIBUTN	/ 1750	2	/ 1489	8	/ 1401	50	/ 1555	10	/ 1947	7	/ 1656	7
	/		/		/ 1600		/		/		/	/
	/		/		/ 1208		/		/		/	/
HUMANITIES	/		/ 1522	16	/ 1311	46	/ 1522	4	/		/	/
	/		/		/ 1700		/		/		/	/
	/		/		/ 988		/		/		/	/
ECONOMICS	/ 1791	3	/ 1611	68	/ 1434	36	/ 1768	7	/ 2000	1	/ 1479	6
	/		/ 2167		/ 1750		/		/		/	/
	/		/ 1250		/ 1100		/		/		/	/
OTHR SOCIAL SCIENCES	/ 1714	3	/ 1503	30	/ 1420	70	/ 1594	4	/ 1842	1	/ 1458	3
	/		/ 2083		/ 1700		/		/		/	/
	/		/ 950		/ 1250		/		/		/	/

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CURRICULUM	ACCTG-PUBLIC			BANK-FINANCE			MERCHANDSNG			AERO-ELECTRNC			AUTO. MECH-EQPT			BLDG MATERIAL		
AERONAUTICAL	/	2318	1	/		/	/	2280	30	/		/	2292	3	/			
	/			/		/	/	2448		/		/			/			
	/			/		/	/	2100		/		/			/			
CHEMICAL	/	1875	1	/		/	2250	1	/	2283	11	/	1992	2	/	1805	9	/
	/			/		/	/		/	/		/			/			/
	/			/		/	/		/	/		/			/			/
CIVIL -CNSTR/SAN/TRP	/			/		/		/	2228	2	/	2225	1	/	1961	34	/	
	/			/		/	/	/	/	/		/			2300		/	
	/			/		/	/	/	/	/		/			1720		/	
ELECTRICAL -COMPT	/	1978	15	/		/		/	2328	438	/	2339	18	/	2231	27	/	
	/			/		/	/	/	2500		/			/	2658		/	
	/			/		/	/	/	2167		/			/	1500		/	
GEOLOGICAL	/			/		/		/			/			/			/	
	/			/		/	/	/	/		/			/			/	
INDUSTRIAL	/	1990	4	/	2004	2	/	/	2158	39	/			/	2134	5	/	
	/			/	/	/	/	/	2300		/			/	/		/	
	/			/	/	/	/	/	2050		/			/	/		/	
MECHANICAL	/			/		/	1813	2	/	2251	112	/	2152	22	/	2172	29	/
	/			/		/	/	/	2450		/	2458		/	2400		/	
	/			/		/	/	/	2116		/	1858		/	1675		/	
METALLURGICAL	/			/		/		/	2268	2	/			/			/	
	/			/		/	/	/	/		/			/	/		/	
MINING	/			/		/		/			/			/			/	
	/			/		/	/	/	/		/			/	/		/	
NUCLEAR -ENGRG PHYS	/			/		/		/	2300	1	/			/			/	
	/			/		/	/	/	/		/			/	/		/	
PETROLEUM -NATL GAS	/			/		/		/			/			/			/	
	/			/		/	/	/	/		/			/	/		/	
ENGINEERING TECH	/			/		/	1802	4	/	2093	19	/	2200	1	/	1950	1	/
	/			/		/	/	/	/		/		/		/		/	
	/			/		/	/	/	/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/		/	1473 2	/		/	1333 1	/	1600 1
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/	1333 1	/	1095 3	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/	1833 1	/	2290 2	/	2290 1	/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1827 13	/	1763 33	/	1831 39	/	2155 151	/	2250 4	/	1931 5
	/		/	2333 1375	/	2290 1542	/	2375 1860	/		/	
HEALTH (MED) PROFBSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/	1805 3	/	1680 15	/	1655 12	/	2052 9	/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/	1546 2	/	2257 2	/		/	
	/		/		/		/		/		/	

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CURRICULUM		CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ / /	1635 7	/ / /	1933 4	/ / /	1739 8	/ / /	1696 4	/ / /	1783 3	/ / /	1818 16	/ / /
BUSINESS - GENERAL	/ / /	1838 13	/ / /	1916 6	/ / /	1793 16	/ / /	1840 7	/ / /	1333 1	/ / /	1766 4	/ / /
MARKETING/DISTRIBUTN	/ / /	1716 24 2000 1583	/ / /	1579 5	/ / /	1676 22 1792 1542	/ / /	1792 2	/ / /	1333 1	/ / /	1725 3	/ / /
HUMANITIES	/ / /	1843 5	/ / /		/ / /	1700 6	/ / /	1750 1	/ / /		/ / /		/ / /
ECONOMICS	/ / /	1972 3	/ / /	1892 3	/ / /	1799 9	/ / /	1796 4	/ / /	1738 2	/ / /	1875 1	/ / /
OTHR SOCIAL SCIENCES	/ / /	1763 12	/ / /	1690 4	/ / /	1759 6	/ / /	1617 2	/ / /		/ / /	1875 1	/ / /

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED						
AERONAUTICAL	/		/		/		/		/		/						
	/		/		/		/		/		/						
	/		/		/		/		/		/						
CHEMICAL	/	2405	108	/	2279	2	/	2433	6	/	2390	38	/	2474	55	/	
	/	2500		/			/			/	2500		/	2560		/	
	/	2300		/			/			/	2300		/	2400		/	
CIVIL -CNSTR/SAN/TRP	/	2216	8	/	2081	4	/			/	2300	1	/	1810	5	/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	
ELECTRICAL -COMPT	/	2420	27	/	2329	82	/	2184	2	/	2335	19	/	2296	22	/	
	/	2508		/	2500		/			/			/	2425		/	
	/	2320		/	2160		/			/			/	2100		/	
GEOLOGICAL	/			/			/			/			/			/	
	/			/			/			/			/			/	
INDUSTRIAL	/	2240	13	/	2236	6	/	2426	9	/	2207	4	/	2142	3	/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	
MECHANICAL	/	2404	55	/	2272	38	/	2421	4	/	2340	20	/	2263	27	/	
	/	2517		/	2438		/			/	2425		/	2520		/	
	/	2265		/	1931		/			/	2280		/	2100		/	
METALLURGICAL	/	2349	4	/			/			/			/	2337	3	/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	
MINING	/			/			/			/			/			/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	
NUCLEAR -ENRG PHYS	/			/			/			/			/	2200	1	/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	
PETROLEUM -NATL GAS	/			/			/			/			/		2700	1	/
	/			/			/			/			/			/	
	/			/			/			/			/			/	
ENGINEERING TECH	/	2349	4	/	2105	6	/	2310	7	/	2301	5	/	2223	2	/	
	/			/			/			/			/			/	
	/			/			/			/			/			/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1367	3	/		/ 1628	11	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/ 1708	1	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 2062	3	/		/ 1417	1	/ 2030	1	/		/ 1640	2
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2189	18	/ 2165	16	/ 2003	6	/ 1792	3	/ 2238	2	/ 2318	7
	/		/		/		/		/		/	
HEALTH (MED) PROFNSNS	/ 2423	3	/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/ 2030	1	/		/ 1375	1	/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER			UTLTIES-PUBLIC			GOV'T-FEDERAL			GOV'T-LCL/STATE			NON-PROFIT ORG			
ACCOUNTING	/		/	/	1660	15	/	1461	4	/	1359	16	/	1533	5	/			
	/		/	/			/			/			/			/			
BUSINESS - GENERAL	/	1738	2	/	1600	2	/	1854	8	/	1332	8	/	1231	3	/	1436	8	/
	/			/			/			/			/			/			/
MARKETING/DISTRIBUTN	/	1617	2	/	1592	2	/	1642	20	/	1500	1	/		/	1547	6	/	
	/			/			/	1900		/			/		/			/	
	/			/			/	1500		/			/		/			/	
HUMANITIES	/	1000	1	/			/	1525	4	/	1455	9	/	1261	15	/	919	4	/
	/			/			/			/			/		/			/	
ECONOMICS	/	2081	16	/			/	1394	5	/	1393	4	/	1125	1	/	1625	2	/
	/			/			/			/			/		/			/	
OTHR SOCIAL SCIENCES	/	2250	4	/			/	1364	3	/	1522	7	/	986	10	/	1123	7	/
	/			/			/			/			/		/			/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 1122 4	/ 1223 5
CHEMISTRY	/ 2000 1	/	/ 1575 1	/	/	/ 1297 3
COMPUTER SCIENCE	/ 2038 20	/	/ 2119 19	/ 1834 38	/ 1665 2	/ 1593 3
HEALTH (MED) PROFSNS	/	/	/	/	/	/ 2114 19
MATHEMATICS	/ 1250 1	/	/	/ 1562 8	/ 1402 9	/
OTHR PHYSCL/EARTH SCI	/ 1083 1	/	/	/ 1500 9	/ 980 2	/

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 2124	90	/ 2513	99	/ 2251	27	/ 2406	33	/ 2475	4	/ 2958	2
	/ 2500		/ 3000		/ 3083		/ 2667		/		/	
	/ 1875		/ 2083		/ 1466		/ 2167		/		/	
MBA - TECHNICAL	/ 2111	19	/ 2383	8	/ 2125	1	/ 2518	28	/		/	
	/		/		/		/ 2833		/		/	
							/ 2167		/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 SCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/ 2561	23	/ 2490	3	/ 2506	8	/ 2550	11	/		/ 2601	5
	/ 3000		/		/		/		/		/	
	/ 2200		/		/		/		/		/	
MBA - TECHNICAL	/ 2742	17	/ 2750	1	/ 2347	3	/ 2643	5	/ 2800	1	/ 2708	3
	/		/		/		/		/		/	
									/		/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 SCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/ 2740	15	/ 2500	2	/ 2472	3	/ 1787	4	/ 1573	3	/ 2000	2
	/		/		/		/		/		/	
									/		/	
MBA - TECHNICAL	/ 2083	1	/		/ 2375	4	/		/		/ 1972	3
	/		/		/		/		/		/	
									/		/	



CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	84	739	\$1873	\$1695	\$1758	\$1700	\$1750
Business—General (incl. Mgmt.)	15	138	1531	1561	*	*	*
Marketing & Distribution	11	55	1465	1522	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	2	52	1487	1379	*	*	*
Economics ²	+	8	+	1495			
Other Social Sciences	3	31	1290	1453	*	*	*
ENGINEERING							
Aeronautical	5	34	2260	2269	*	*	*
Chemical	27	145	2476	2367	2700	2450	2290
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	60	2071	2022	*	*	*
Electrical (incl. Computer Engrg.)	80	648	2264	2267	2450	2298	2075
Geological	+	7	+	2315			
Industrial	8	70	2198	2154	*	*	*
Mechanical	59	372	2260	2285	2508	2250	1995
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	20	2520	2316	*	*	*
Mining	+	1	+	2470			
Nuclear (incl. Engrg. Physics)	+	6	+	2276			
Petroleum	38	58	2719	2704	2900	2800	2423
Engineering Technology	16	72	2100	2122	*	*	*
SCIENCES							
Agricultural Sciences	+	13	+	1435			
Biological Sciences	+	6	+	1365			
Chemistry	+	17	+	1939			
Computer Science	41	255	2066	2099	2225	2042	1920
Health (Medical) Professions	+	4	+	1451			
Mathematics	+	12	+	1940			
Other Physical & Earth Sciences	+	8	+	1639			
Totals	396	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	338	2423	\$1842	\$1669	\$1958	\$1875	\$1690
	93	773	1669	1580	2000	1700	1260
	50	471	1470	1530	1700	1458	1250
	7	189	1407	1340	*	*	*
	+	81	+	1470			*
	8	237	1757	1350	*	*	*
	26	116	2196	2187	2375	2250	1792
	84	440	2408	2356	2575	2441	2250
	59	298	1928	1940	2167	1912	1666
	299	2322	2223	2240	2500	2250	1930
	1	18	2500	2312	*	*	*
	19	302	2162	2156	*	*	*
	177	1299	2231	2226	2450	2219	1933
	4	67	2359	2256	*	*	*
	+	11	+	2100			
	1	27	2033	2233	*	*	*
	106	162	2707	2678	2875	2750	2350
	41	227	2109	2137	2375	2102	1780
	+	62	+	1439			
	+	32	+	1466			
	+	36	+	1846			
	112	897	2032	2041	2225	2042	1866
	+	76	+	1869			
	2	54	1717	1994	*	*	*
	2	43	1854	1804	*	*	*
	1429	10663					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	86	765	\$1859	\$1699	\$1958	\$1900	\$1750
Business Administration	3	77	1761	1560	*	*	*
Communications	4	24	2183	1608	*	*	*
Community & Service Orgs. Work	+	7	+	1357			
EDP-Programming/Systems	44	298	2052	2103	2225	2041	1875
Engineering	226	1387	2352	2281	2775	2350	2025
Farm & Natural Resources Mgmt.	+	3	+	1466			
Finance & Economics	7	34	1379	1561	*	*	*
Health (Medical) Services	+	9	+	1386			
Manufacturing &/or Industrial Oprs.	6	38	1991	2107	*	*	*
Mathematics/Statistics	+	4	+	1930			
Merchandising/Sales Promotion	6	62	1520	1383	*	*	*
Personnel/Employee Relations	1	8	1167	1284	*	*	*
Research—Non-Scientific	1	9	2200	1797	*	*	*
Research—Scientific	2	28	1862	1998	*	*	*
Rotational Training—Non-Technical	5	11	1530	1501	*	*	*
Rotational Training—Technical	+	6	+	2360			
Sales—Non-Technical Degree	3	51	1305	1570	*	*	*
Sales—Technical/Scientific Degree	2	10	2500	2146	*	*	*
Totals	396	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	345	2493	\$1837	\$1671	\$1938	\$1857	\$1690
Business Administration	36	300	1645	1553	2025	1700	1200
Communications	7	110	1929	1310	*	*	*
Community & Service Orgs. Work	+	41	+	1396			
EDP-Programming/Systems	128	980	2041	2060	2225	2042	1866
Engineering	780	4945	2281	2236	2700	2300	1912
Farm & Natural Resources Mgmt.	1	30	1700	1432	*	*	*
Finance & Economics	30	207	1720	1613	2000	1817	1433
Health (Medical) Services	+	91	+	1787			
Manufacturing &/or Industrial Oprs.	16	145	2156	2049	*	*	*
Mathematics/Statistics	2	40	1488	1964	*	*	*
Merchandising/Sales Promotion	47	418	1459	1426	1750	1458	1242
Personnel/Employee Relations	1	34	1167	1592	*	*	*
Research—Non-Scientific	4	36	2170	1848	*	*	*
Research—Scientific	5	106	2144	1956	*	*	*
Rotational Training—Non-Technical	10	84	1510	1472	*	*	*
Rotational Training—Technical	1	26	1750	1991	*	*	*
Sales—Non-Technical Degree	14	333	1579	1556	*	*	*
Sales—Technical/Scientific Degree	2	44	2500	2144	*	*	*
Totals	1429	10663					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/5/85 THROUGH 2/1/85							CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	28	76	\$2261	\$2007	\$2458	\$2250	\$2040	110	241	\$2192	\$2030	\$2400	\$2238	\$2000
MBA (Non-Technical Undergraduate)	5	43	2224	2084	*	*	*	44	235	2130	2091	2375	2208	1830
MBA (Technical Undergraduate)	+	18	+	2513				3	57	2277	2486	*	*	*
MIS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	13	2400	2222	*	*	*	3	42	2372	2192	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2364				+	12	+	2330			
Administration (incl. Public, Hospital, etc.)	+	2	+	2404				+	14	+	2263			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	10	+	1135				+	23	+	1476			
Social Sciences	+	2	+	1520				+	37	+	1606			
ENGINEERING														
Chemical	4	16	2545	2571	*	*	*	6	34	2454	2460	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	21	2246	2389	*	*	*	11	80	2283	2321	*	*	*
Electrical (incl. Computer Engrg.)	7	49	2684	2766	*	*	*	24	252	2657	2703	3008	2646	2375
Industrial	2	6	2521	2216	*	*	*	3	25	2180	2323	*	*	*
Mechanical	12	42	2562	2616	*	*	*	15	119	2548	2537	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2795				+	9	+	2619			
SCIENCES														
Chemistry	+	3	+	1945				+	9	+	1884			
Computer Science	1	27	2040	2296	*	*	*	8	117	2157	2449	*	*	*
Geology & Related Geological Sciences	7	18	2689	2655	*	*	*	8	55	2686	2541	*	*	*
Mathematics	+	1	+	2783				4	7	2480	2557	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	4	+	2539				+	16	+	2561			
Totals	77	361						239	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 1/5/85 THROUGH 2/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	7	+	\$2344			
MBA - Tech Undergraduate	+	2	+	2521			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	6	\$1900	2341	*	*	*
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	+	9	+	2328			
MBA - Tech Undergraduate	+	4	+	2562			
Totals	1	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	2	37	\$2666	\$2367	*	*	*
	+	8	+	2478			
	2	25	1950	2498	*	*	*
	+	3	+	2638			
	+	32	+	2548			
	2	10	2200	2660	*	*	*
	6	115					

ENGINEERING

Chemical	+	20	+	\$3353			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	2359			
Electrical (incl. Computer Engrg.)	+	7	+	3227			
Mechanical	+	7	+	3195			

SCIENCES

Chemistry	+	20	+	2818			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	4	+	2843			
Physics	+	4	+	2733			
Totals	+	69					

DOCTORAL DEGREE CANDIDATES

+	38	+	\$3343				
1	7	\$2000	2471	*	*	*	
+	25	+	3395				
+	16	+	3008				
2	53	2800	2851	*	*	*	
+	6	+	2541				
+	12	+	3109				
1	16	3000	3085	*	*	*	
4	173						

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBRUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1887	69	/ 1840	1	/		/		/		/	
	/ 1958		/		/		/		/		/	
	/ 1792		/		/		/		/		/	
BUSINESS - GENERAL	/ 1792	2	/ 1274	5	/ 1542	1	/ 1597	2	/		/ 1167	1
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/		/		/ 1416	7	/ 1514	3	/		/ 1667	1
	/		/		/		/		/		/	
HUMANITIES	/		/		/ 1542	1	/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 900	1	/ 1000	1	/		/		/	
	/		/		/		/		/		/	

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 AVERAGE MONTHLY SALARY OFFERS
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FEBRUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2260 5 /	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 2365 2 /	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTF./SAN/TRP	/	/	/	/ 1958 1 /	/ 2737 2 /	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ELECTRICAL -COMPTR	/	/	/	/ 2286 54 /	/ 2264 2 /	/ 2250 2 /
	/	/	/	/ 2465 /	/	/
	/	/	/	/ 2108 /	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2155 7 /	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2220 20 /	/ 2444 3 /	/
	/	/	/	/ 2325 /	/	/
	/	/	/	/ 2150 /	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 1920 1 /	/ 2173 7 /	/ 2187 2 /	/ 1900 3 /
	/	/	/	/	/	/
	/	/	/	/	/	/

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 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2000 1	/	/	/ 2102 17	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	/	/	/	/ 1600 1	/	/ 1823 12
BUSINESS - GENERAL	/	/	/	/	/	/ 1779 4
MARKETING/DISTRIBUTN	/	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/	/

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 INTERIM PERIOD 01/03/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED				
AERONAUTICAL	/		/		/		/		/		/		/			
	/		/		/		/		/		/		/			
	/		/		/		/		/		/		/			
CHEMICAL	/	2404	10	/	2290	1	/		/		/	2536	14	/		
	/			/			/		/		/			/		
	/			/			/		/		/			/		
CIVIL -CNSTR/SAN/TRP	/			/			/		/		/			/		
	/			/			/		/		/			/		
	/			/			/		/		/			/		
ELECTRICAL -COMPTR	/	2397	2	/	2278	7	/		/	2417	1	/		/		
	/			/			/		/		/	/	2345	4	/	
	/			/			/		/		/	/		/		
GEOLOGICAL	/			/			/		/		/			/		
	/			/			/		/		/			/		
INDUSTRIAL	/			/			/		/		/			/		
	/			/			/		/		/			/		
	/			/			/		/		/			/		
MECHANICAL	/	2310	1	/	2270	5	/	2167	1	/		/	2250	8	/	
	/			/			/		/		/	/	2450	14	/	
	/			/			/		/		/	/		/		
METALLURGICAL	/			/			/		/		/		/	2520	1	/
	/			/			/		/		/	/		/		
MINING	/			/			/		/		/			/		
	/			/			/		/		/	/		/		
	/			/			/		/		/	/		/		
NUCLEAR -ENGRG PHYS	/			/			/		/		/			/		
	/			/			/		/		/	/		/		
	/			/			/		/		/	/		/		
PETROLEUM -NATL GAS	/			/			/		/		/		/	2719	38	/
	/			/			/		/		/	/	2900		/	
	/			/			/		/		/	/	2423		/	
ENGINEERING TECH	/			/	2250	1	/		/		/		/	2075	2	/
	/			/			/		/		/	/		/		
	/			/			/		/		/	/		/		

BY CURRICULUM & EMPLOYER

INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2300 1	/	/	/ 2040 1	/	/ 2039 15
	/	/	/	/	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

FEBRUARY 1985 SWPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
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 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	//	//	//	//	//	// 1800 1 //
BUSINESS - GENERAL	//	//	//	//	//	// //
MARKETING/DISTRIBUTN	//	//	//	//	//	// //
HUMANITIES	//	//	//	// 1433 1 //	//	// //
ECONOMICS	//	//	//	//	//	// //
OTHR SOCIAL SCIENCES	//	//	// 1970 1 //	//	//	// //

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 1500 1	/ 1747 2	/
ELECTRICAL -COMPTR	/	/	/ 2286 3	/ 1850 5	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2498 1	/	/	/
MECHANICAL	/	/	/ 2350 2	/ 1803 4	/ 1558 1	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 1961 6	/	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDSNG AERO-ELECTRNC AUTO, MECH-EQPT BLDG MATERIAL

MBA - NON-TECHNICAL	/ 2208	1 / 2152	3 /	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM CHEMCLS-DRUG ELECTRL MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/	/	/	/	/	/ 2458	1 /
MBA - TECHNICAL	/	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTLTIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
 Baylor University
 East Texas State University
 Grambling State University
 University of Houston
 Lamar University
 Louisiana Technological University
 North Texas State University
 Oklahoma State University
 Oklahoma State University - College of Agriculture
 Oklahoma State University - College of Engineering
 University of Oklahoma
 Southern Methodist University
 Southern University - Baton Rouge
 Texas A & I University
 Texas A & M University
 Texas Technological University
 University of Texas at Arlington
 University of Texas - Austin-College of Business Administration
 University of Texas - Austin-College of Engineering
 University of Texas - El Paso

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	68	846	\$1858	\$1693	\$2000	\$1900	\$1667
Business—General (incl. Mgmt.)	38	308	1730	1626	2280	1704	1250
Marketing & Distribution	19	112	1605	1539	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	3	57	1386	1544	*	*	*
Economics ²	+	49	+	1839			
Other Social Sciences	8	77	1425	1475	*	*	*
ENGINEERING							
Aeronautical	8	76	2250	2228	*	*	*
Chemical	29	284	2368	2402	2470 [†]	2416	2240
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	97	2131	2051	*	*	*
Electrical (incl. Computer Engrg.)	165	1094	2264	2297	2500	2300	2000
Geological	1	10	2350	2118	*	*	*
Industrial	11	133	2207	2214	*	*	*
Mechanical	62	574	2313	2273	2500	2348	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	29	2520	2330	*	*	*
Mining	1	4	2300	2042	*	*	*
Nuclear (incl. Engrg. Physics)	2	9	2242	2357	*	*	*
Petroleum	21	24	2542	2537	2840	2500	2292
Engineering Technology	7	62	2121	2130	*	*	*
SCIENCES							
Agricultural Sciences	7	21	1523	1431	*	*	*
Biological Sciences	+	8	+	1311			
Chemistry	3	22	1732	1757	*	*	*
Computer Science	42	353	2142	2073	2300 [†]	2255	2000
Health (Medical) Professions	2	15	1833	1564	*	*	*
Mathematics	+	45	+	1984			
Other Physical & Earth Sciences	3	23	2160	1861	*	*	*
Totals	518	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	406	3269	\$1845	\$1676	\$1958	\$1875	\$1690
	131	1081	1687	1593	2030	1700	1260
	69	583	1507	1533	1800	1458	1250
	10	246	1401	1388	*	*	*
	+	130	+	1609			
	16	314	1591	1381	*	*	*
	34	192	2209	2204	2375	2250	2000
	113	724	2398	2374	2530	2425	2250
	74	395	1970	1968	2250	1912	1733
	464	3416	2238	2258	2500	2292	1931
	2	28	2425	2243	*	*	*
	30	435	2179	2174	2354	2167	2050
	239	1873	2253	2240	2465	2250	1983
	5	96	2391	2278	*	*	*
	1	15	2300	2085	*	*	*
	3	36	2172	2264	*	*	*
	127	186	2680	2660	2875	2750	2350
	48	289	2111	2136	2375	2114	1780
	9	83	1523	1437	*	*	*
	+	40	+	1435			
	3	38	1732	1813	*	*	*
	154	1250	2062	2051	2260	2042	1866
	2	91	1833	1819	*	*	*
	2	99	1718	1990	*	*	*
	5	66	2038	1824	*	*	*
	1947	14995					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

+ Not computed for fewer than 20 offers.

* No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/2/85 THROUGH 3/1/85							CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	78	923	\$1866	\$1706	\$2000	\$1900	\$1625	423	3416	\$1843	\$1681	\$1938	\$1875	\$1690
Business Administration	12	156	1636	1620	*	*	*	48	656	1643	1569	2108	1688	1140
Communications	11	23	2165	2051	*	*	*	18	133	2073	1439	*	*	*
Community & Service Orgs. Work	5	20	1529	1316	*	*	*	5	61	1529	1370	*	*	*
EDP-Programming/Systems	54	413	2156	2079	2320	2200	1920	182	1393	2075	2066	2275	2045	1875
Engineering	284	2212	2305	2289	2510	2333	2040	1064	7157	2288	2253	2700	2300	1917
Farm & Natural Resources Mgmt.	1	7	2240	1490	*	*	*	2	37	1970	1443	*	*	*
Finance & Economics	12	64	1686	1677	*	*	*	42	271	1711	1628	2000	1833	1200
Health (Medical) Services	4	17	1708	1426	*	*	*	4	108	1708	1730	*	*	*
Manufacturing &/or Industrial Ops.	10	73	1886	2056	*	*	*	26	218	2052	2052	2425	2062	1900
Mathematics/Statistics	+	19	+	1949				2	59	1489	1959	*	*	*
Merchandising/Sales Promotion	5	112	1970	1448	*	*	*	52	530	1508	1431	1875	1458	1250
Personnel/Employee Relations	4	41	2060	1921	*	*	*	5	75	1882	1772	*	*	*
Research—Non-Scientific	2	19	1667	1960	*	*	*	6	55	2002	1887	*	*	*
Research—Scientific	6	54	1800	1921	*	*	*	11	160	1957	1944	*	*	*
Rotational Training—Non-Technical	11	44	1486	1469	*	*	*	21	128	1498	1471	1833	1417	1333
Rotational Training—Technical	2	25	2079	2069	*	*	*	3	51	1969	2029	*	*	*
Sales—Non-Technical Degree	15	99	1594	1638	*	*	*	29	432	1587	1575	2000	1542	1166
Sales—Technical/Scientific Degree	2	11	2161	2128	*	*	*	4	55	2331	2141	*	*	*
Totals	518	4332						1947	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/2/85 THROUGH 3/1/85							CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	35	70	\$2243	\$2111	\$2375	\$2292	\$2083	145	311	\$2205	\$2048	\$2400	\$2250	\$2000
MBA (Non-Technical Undergraduate)	4	122	1844	2276	*	*	*	48	357	2107	2155	2375	2188	1583
MBA (Technical Undergraduate)	+	21	+	2341				3	78	2278	2447	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	10	2438	2600	*	*	*	4	92	2394	2271	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266				+	16	+	2314			
Administration (incl. Public, Hospital, etc.)	+	3	+	2357				+	17	+	2280			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	6	+	1683				+	29	+	1519			
Social Sciences	+	13	+	2015				+	50	+	1713			
ENGINEERING														
Chemical	3	29	2810	2635	*	*	*	9	63	2573	2541	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	12	2290	2486	*	*	*	12	92	2281	2343	*	*	*
Electrical (incl. Computer Engrg.)	4	111	2685	2746	*	*	*	28	363	2661	2716	3008	2661	2375
Industrial	1	9	2783	2689	*	*	*	4	34	2331	2420	*	*	*
Mechanical	6	62	2637	2630	*	*	*	21	181	2574	2569	2683	2616	2383
Nuclear (incl. Engrg. Physics)	+	3	+	2386				+	12	+	2561			
SCIENCES														
Chemistry	+	1	+	2333				+	10	+	1930			
Computer Science	4	35	2298	2637	*	*	*	12	152	2191	2493	*	*	*
Geology & Related Geological Sciences	5	16	2791	2705	*	*	*	13	71	2727	2578	*	*	*
Mathematics	+	5	+	2282				4	12	2480	2443	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	1	+	2666				+	17	+	2568			
Totals	64	533						303	1917					

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 2/2/85 THROUGH 3/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	28	+	\$2498			
MBA - Tech Undergraduate	+	4	+	3042			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	4	29	\$2225	2759	*	*	*
MBA - Tech Undergraduate	+	8	+	3092			
Over 4 years							
MBA - Non-Tech Undergraduate	+	19	+	2686			
MBA - Tech Undergraduate	+	6	+	2837			
Totals	4	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	2	65	\$2667	\$2424	*	*	*
MBA - Tech Undergraduate	+	12	+	2667			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	6	54	2133	2639	*	*	*
MBA - Tech Undergraduate	+	11	+	2968			
Over 4 years							
MBA - Non-Tech Undergraduate	+	51	+	2599			
MBA - Tech Undergraduate	2	16	2200	2727	*	*	*
Totals	10	209					

ENGINEERING

Chemical	2	14	\$3348	\$3436	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	12	+	3379			
Mechanical	+	7	+	3215			

SCIENCES

Chemistry	+	10	+	3043			
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	2	+	2709			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3406			
Physics	+	4	+	2792			
Totals	2	52					

DOCTORAL DEGREE CANDIDATES

Chemical	2	52	\$3348	\$3368	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	2000	2471	*	*	*
Electrical (incl. Computer Engrg.)	+	37	+	3390			
Mechanical	+	23	+	3071			
Chemistry	2	63	2800	2882	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	8	+	2583			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	15	+	3168			
Physics	1	20	3000	3019	*	*	*
Totals	6	225					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1874	48	/ 1800	1	/ 1333	1	/	/	/	/	/ 1906	2
	/ 2000		/		/		/	/	/	/	/	/
	/ 1666		/		/		/	/	/	/	/	/
BUSINESS - GENERAL	/ 1650	2	/ 1659	9	/ 1607	5	/ 1806	4	/ 1900	1	/ 1488	2
	/		/		/		/	/	/	/	/	/
MARKETING/DISTRIBUTN	/		/ 1629	2	/ 1343	9	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
HUMANITIES	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
ECONOMICS	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/		/ 900	1	/ 1460	5	/	/	/	/	/ 1800	1
	/		/		/		/	/	/	/	/	/

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INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/ 2210 1 / / / / /	/ / / / / /	/ / / / / /	/ 2255 7 / / / / /	/ / / / / /	/ / / / / /
CHEMICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ 2378 5 / / / / /	/ / / / / /	/ / / / / /
CIVIL -CNSTR/SAN/TRP	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ 2200 6 / / / / /
ELECTRICAL -COMPTR	/ / / / / /	/ / / / / /	/ 2508 1 / / / / /	/ 2277 107 / / 2475 / / 2050 /	/ / / / / /	/ 2598 1 / / / / /
GEOLOGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
INDUSTRIAL	/ / / / / /	/ 2100 1 / / / / /	/ / / / / /	/ 2140 4 / / / / /	/ / / / / /	/ / / / / /
MECHANICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ 2278 25 / / 2409 / / 2175 /	/ 2431 2 / / / / /	/ 2350 2 / / / / /
METALLURGICAL	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
MINING	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /	/ / / / / /
NUCLEAR -ENGRG PHYS	/ / / / / /	/ / / / / /	/ / / / / /	/ 2184 1 / / / / /	/ / / / / /	/ / / / / /
PETROLEUM -NATL GAS	/ / / / / /	/ / / / / /	/ / / / / /	/ 1800 1 / / / / /	/ / / / / /	/ / / / / /
ENGINEERING TECH	/ / / / / /	/ / / / / /	/ / / / / /	/ 2138 5 / / / / /	/ / / / / /	/ 1950 1 / / / / /

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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	/	/	/	/	/	/ 1600 1 /
BIOLOGICAL SCIENCES	/	/	/	/	/	/ /
CHEMISTRY	/	/	/	/	/	/ /
COMPUTER SCIENCE	/	/ 1517 2 /	/	/ 2234 22 /	/	/ /
HEALTH (MED) PROFSNS	/	/	/	/	/	/ /
MATHEMATICS	/	/	/	/	/	/ /
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/ /

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BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 2041	1	/	/		/		/		/		/ 1814	14 /
BUSINESS - GENERAL	/ 1833	1	/	/		/		/		/ 1500	1	/ 2033	4 /
MARKETING/DISTRIBUTN	/ 2150	1	/	/ 1750	2	/ 1500	2	/ 1541	1	/ 1500	1	/	/
HUMANITIES	/		/	/		/		/		/		/	/
ECONOMICS	/		/	/		/		/		/		/	/
OTHR SOCIAL SCIENCES	/		/	/		/		/		/		/	/

1985 SWPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2371 7	/		/	2416 6	/		/	2358 2	/	2409 8
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	2400 1
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/	2398 9	/	1971 6	/	2416 1	/	2334 2	/	2325 1	/	2145 8
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2350 1
	/		/		/		/		/		/	
INDUSTRIAL	/	2375 1	/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2391 4	/	2375 4	/	2242 2	/	2445 6	/		/	2508 9
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	2520 1
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2594 19
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	2208 1
	/		/		/		/		/		/	

1985 SWPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1120	1	/		/ 1855	3	/	/	/	/
	/		/		/		/	/	/	/
BIOLOGICAL SCIENCES	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
CHEMISTRY	/ 1995	1	/ 1600	1	/		/	/	/ 1600	1
	/		/		/		/	/	/	/
COMPUTER SCIENCE	/ 2041	1	/		/		/	/	/ 2065	12
	/		/		/		/	/	/	/
HEALTH (MED) PROFSNS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
MATHEMATICS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/		/		/	/	/ 2550	2
	/		/		/		/	/	/	/

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/ 2040 1	/	/	/
BUSINESS - GENERAL	/	/	/ 1787 3	/ 1937 2	/ 1333 2	/ 1967 2
MARKETING/DISTRIBUTN	/ 1666 1	/	/	/	/	/
HUMANITIES	/	/	/	/	/ 1199 1	/ 1479 2
ECONOMICS	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/ 1400 1	/

1985 SWPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	REBRCH/CONSLT	TIRE-RUBBER	ULTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AERONAUTICAL	/	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 1708 1	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 2196 2	/	/ 2333 1	/ 1865 1	/ 1945 4	/	/
ELECTRICAL -COMPT	/ 2747 3	/	/ 2245 22 2516 2020	/ 1783 4	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2286 4	/ 2100 1	/	/	/
MECHANICAL	/	/	/ 2157 3	/ 1924 5	/	/	/
METALLURGICAL	/	/	/	/	/	/	/
MINING	/	/	/ 2300 1	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/ 2300 1	/	/	/	/
PETROLEUM -NATL GAS	/ 2292 1	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/	/

1985 SWPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	//	//	// 1667 1 //	//	// 1460 2 //	// 833 1 //
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 2900 1 //	//	// 2117 4 //	//	//	//
HEALTH (MED) PROFSNS	//	//	//	//	//	// 1833 2 //
MATHEMATICS	//	//	//	//	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	// 1380 1 //

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDSNQ AERO-ELECTRNC AUTO, MECH-EQPT BLDG MATERIAL

MBA - NON-TECHNICAL // // 2250 1 // 1500 2 // 2125 1 // // //

MBA - TECHNICAL // // // // // // //

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM CHEMCLS-DRUG ELECTR MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL // // // // // // //

MBA - TECHNICAL // // // // // // //

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTLTIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL // // // // // // //

MBA - TECHNICAL // // // // // // //



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
 Baylor University
 East Texas State University
 Grambling State University
 University of Houston
 Lamar University
 Louisiana Technological University
 North Texas State University
 Oklahoma State University
 Oklahoma State University - College of Agriculture
 Oklahoma State University - College of Engineering
 University of Oklahoma
 Southern Methodist University
 Southern University - Baton Rouge
 Texas A & I University
 Texas A & M University
 Texas Technological University
 University of Texas at Arlington
 University of Texas - Austin-College of Business Administration
 University of Texas - Austin-College of Engineering
 University of Texas - El Paso

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	130	670	\$1874	\$1720	\$2000	\$1917	\$1690
Business—General (incl. Mgmt.)	35	308	1850	1651	2141	1900	1417
Marketing & Distribution	36	150	1682	1599	1906	1700	1300
HUMANITIES & SOCIAL SCIENCES							
Humanities	3	59	1194	1635	*	*	*
Economics ²	+	96	+	1850			
Other Social Sciences	3	89	1536	1757	*	*	*
ENGINEERING							
Aeronautical	9	72	2374	2303	*	*	*
Chemical	74	410	2445	2375	2530	2450	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	18	137	1942	2011	*	*	*
Electrical (incl. Computer Engrg.)	101	1607	2272	2287	2474	2300	2000
Geological	2	6	2675	2115	*	*	*
Industrial	15	166	2099	2198	*	*	*
Mechanical	91	822	2355	2268	2567	2358	2150
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	69	+	2240			
Mining	+	9	+	2323			
Nuclear (incl. Engrg. Physics)	+	10	+	2380			
Petroleum	93	106	2634	2608	2875	2708	2333
Engineering Technology	15	92	2117	2116	*	*	*
SCIENCES							
Agricultural Sciences	13	20	1447	1552	*	*	*
Biological Sciences	4	11	1054	1162	*	*	*
Chemistry	+	21	+	2015			
Computer Science	57	496	2021	2098	2283	2042	1800
Health (Medical) Professions	+	23	+	1749			
Mathematics	2	77	1868	2092	*	*	*
Other Physical & Earth Sciences	10	31	2016	2073	*	*	*
Totals	711	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	536	3939	\$1852	\$1683	\$1958	\$1875	\$1690
	166	1389	1722	1606	2083	1750	1300
	105	733	1567	1546	1850	1541	1300
	13	305	1353	1436	*	*	*
	+	226	+	1712			
	19	403	1592	1464	*	*	*
	43	264	2244	2231	2395	2250	2100
	187	1134	2417	2375	2530	2425	2250
	92	532	1964	1979	2291	1912	1733
	565	5023	2244	2268	2500	2297	1933
	4	34	2550	2220	*	*	*
	45	601	2152	2180	2345	2140	2008
	330	2695	2281	2249	2505	2300	2000
	5	165	2391	2263	*	*	*
	1	24	2300	2174	*	*	*
	3	46	2172	2290	*	*	*
	220	292	2661	2641	2875	2750	2333
	63	381	2113	2131	2350	2102	1800
	22	103	1478	1459	1908	1500	1000
	4	51	1054	1376	*	*	*
	3	79	1732	1867	*	*	*
	211	1746	2051	2064	2260	2042	1833
	2	114	1833	1805	*	*	*
	4	176	1793	2034	*	*	*
	15	97	2023	1903	*	*	*
Totals	2658	20552					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	140	761	\$1872	\$1732	\$2000	\$1917	\$1690
Business Administration	9	169	1995	1701	*	*	*
Communications	4	22	2200	2021	*	*	*
Community & Service Orgs. Work	+	9	+	1214			
EDP-Programming/Systems	65	629	2082	2140	2390	2083	1800
Engineering	353	3155	2389	2286	2800	2390	2000
Farm & Natural Resources Mgmt	7	8	2044	1964	*	*	*
Finance & Economics	23	147	1793	1809	2083	1833	1208
Health (Medical) Services	+	28	+	1670			
Manufacturing &/or Industrial Oprs.	16	71	1980	2096	*	*	*
Mathematics/Statistics	1	34	1538	2027	*	*	*
Merchandising/Sales Promotion	16	138	1512	1550	*	*	*
Personnel/Employee Relations	+	7	+	1459			
Research—Non-Scientific	1	43	1600	2097	*	*	*
Research—Scientific	29	97	2284	2184	2640	2450	1509
Rotational Training—Non-Technical	7	29	1792	1588	*	*	*
Rotational Training—Technical	14	61	2238	2260	*	*	*
Sales—Non-Technical Degree	26	127	1605	1596	1850	1592	1333
Sales—Technical/Scientific Degree	+	22	+	2216			
Totals	711	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	563	4177	\$1850	\$1690	\$1960	\$1875	\$1690
Business Administration	57	825	1699	1596	2250	1708	1199
Communications	22	155	2096	1521	2387	2172	1690
Community & Service Orgs. Work	5	70	1529	1350	*	*	*
EDP-Programming/Systems	247	2022	2077	2089	2292	2050	1863
Engineering	1417	10312	2313	2263	2708	2333	1930
Farm & Natural Resources Mgmt	9	45	2027	1536	*	*	*
Finance & Economics	65	418	1740	1692	2041	1833	1200
Health (Medical) Services	4	136	1708	1718	*	*	*
Manufacturing &/or Industrial Oprs.	42	289	2025	2063	2425	2052	1500
Mathematics/Statistics	3	93	1505	1984	*	*	*
Merchandising/Sales Promotion	68	668	1509	1456	1875	1458	1200
Personnel/Employee Relations	5	82	1882	1745	*	*	*
Research—Non-Scientific	7	98	1945	1979	*	*	*
Research—Scientific	40	257	2194	2035	2550	2388	1509
Rotational Training—Non-Technical	28	157	1571	1493	1900	1458	1333
Rotational Training—Technical	17	112	2190	2155	*	*	*
Sales—Non-Technical Degree	55	559	1596	1580	1850	1583	1333
Sales—Technical/Scientific Degree	4	77	2331	2162	*	*	*
Totals	2658	20552					

¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	1	16	\$2208	\$1947	*	*	*
MBA (Non-Technical Undergraduate)	5	181	2168	2402	*	*	*
MBA (Technical Undergraduate)	2	45	2584	2545	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	20	2500	2649	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2671			
Administration (incl. Public, Hospital, etc.)	+	6	+	2603			

146	327	\$2205	\$2043	\$2400	\$2250	\$2000
53	538	2112	2238	2375	2167	1983
5	123	2400	2483	*	*	*
5	72	2415	2376	*	*	*
+	20	+	2385			
+	23	+	2364			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1500			
Social Sciences	+	+	+	+	*	*	*

+	30	+	1519			
+	50	+	1713			

ENGINEERING

Chemical	8	43	2665	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	11	2657	2531	*	*	*
Electrical (incl. Computer Engrg.)	5	151	3083	2771	*	*	*
Industrial	+	10	+	2506			
Mechanical	12	86	2724	2634	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2536			

17	106	2616	2594	*	*	*
16	103	2375	2363	*	*	*
33	514	2725	2732	3020	2666	2375
4	44	2331	2440	*	*	*
33	267	2628	2590	2875	2660	2383
+	19	+	2552			

SCIENCES

Chemistry	+	5	+	2336			
Computer Science	4	80	2370	2622	*	*	*
Geology & Related Geological Sciences	6	12	2616	2632	*	*	*
Mathematics	1	8	2500	2382	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	6	+	2550			

+	15	+	2065			
16	232	2235	2537	*	*	*
19	83	2692	2586	*	*	*
5	20	2484	2418	*	*	*
+	23	+	2563			

Totals	49	692
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352	2609
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/2/85 THROUGH 4/4/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	+	44	+	\$2561			
MBA - Tech Undergraduate	+	7	+	2560			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	51	+	2616			
MBA - Tech Undergraduate	+	5	+	2560			
Over 4 years							
MBA - Non-Tech Undergraduate	+	24	+	2543			
MBA - Tech Undergraduate	1	7	\$2200	2893	*	*	*
Totals	1	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	2	109	\$2667	\$2479	*	*	*
	+	19	+	2627			
	6	105	2133	2628	*	*	*
	+	16	+	2841			
	+	75	+	2581			
	3	25	2200	2786	*	*	*
	11	349					

ENGINEERING

Chemical	+	17	+	\$3354			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	1	\$3583	3583	*	*	*
Electrical (incl. Computer Engrg.)	+	17	+	3577			
Mechanical	1	6	3583	3336	*	*	*

SCIENCES

Chemistry	+	23	+	3007			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+	+	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	2	+	3542			
Physics	+	10	+	3110			
Totals	2	76					

DOCTORAL DEGREE CANDIDATES

	2	69	\$3348	\$3365	*	*	*
	2	8	2792	2610	*	*	*
	+	54	+	3449			
	1	29	3583	3126	*	*	*
	2	86	2800	2916	*	*	*
	+	8	+	2583			
	+	17	+	3212			
	1	30	3000	3049	*	*	*
	8	301					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

APRIL 1985 SWPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1711	104	/ 1812	2	/ 1730	1	/ 2230	1	/ 1500	1	/	/
	/ 2000		/		/		/		/		/	/
	/ 1833		/		/		/		/		/	/

BUSINESS - GENERAL	/ 1900	1	/ 1865	13	/ 1583	1	/ 1745	9	/		/ 2141	1
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

MARKETING/DISTRIBUTN	/ 1875	1	/ 2083	1	/ 1627	18	/ 1463	5	/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

HUMANITIES	/		/		/ 1194	3	/		/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

ECONOMICS	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

OTHR SOCIAL SCIENCES	/		/ 1925	1	/ 1583	1	/		/		/	/
	/		/		/		/		/		/	/
	/		/		/		/		/		/	/

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	//	//	//	// 2366 7 //	//	//
CHEMICAL	//	//	//	// 2390 1 //	//	// 2263 3 //
CIVIL -CNSTR/SAN/TRP	//	//	//	// 1930 1 //	//	// 1907 7 //
ELECTRICAL -COMPTR	// 1920 1 //	//	//	// 2282 45 //	// 2416 1 //	// 2353 6 //
GEOLOGICAL	//	//	//	//	//	//
INDUSTRIAL	//	// 1875 1 //	// 1938 3 //	// 2113 6 //	// 2008 1 //	//
MECHANICAL	//	//	// 2200 1 //	// 2295 25 //	// 2450 1 //	// 2183 3 //
METALLURGICAL	//	//	//	//	//	//
MINING	//	//	//	//	//	//
NUCLEAR -ENGRG PHYS	//	//	//	//	//	//
PETROLEUM -NATL GAS	//	//	//	//	//	//
ENGINEERING TECH	//	//	//	// 2111 11 //	//	// 2000 2 //

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	//	// 1542 6	// 1215 4	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 1958 3	//	// 2048 3	// 2002 20	// 2326 1750	// 1850 1
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	// 1675 1	//	//
OTHR PHYSCL/EARTH SCI	//	//	//	//	// 1700	// 1

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/		/		/		/	1800 1	/		/	1716 18
	/		/		/		/		/		/	
BUSINESS - GENERAL	/	1513 2	/	1460 1	/		/		/		/	2101 7
	/		/		/		/		/		/	
MARKETING/DISTRIBUTN	/	1850 1	/	1500 1	/		/	1708 2	/	1683 3	/	1800 1
	/		/		/		/		/		/	
HUMANITIES	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/ 2150	1	/		/		/ 2660	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2413	35	/ 2390	1	/ 2420	3	/		/		/ 2548	27
	/ 2525		/		/		/		/		/ 2565	
	/ 2250		/		/		/		/		/ 2450	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/ 2415	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/ 2263	5	/ 2263	13	/ 2419	2	/ 2425	1	/		/ 2310	13
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/ 2675	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/		/		/ 2333	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/ 2345	7	/ 2228	3	/ 2433	5	/ 2397	5	/ 2377	15	/ 2484	19
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/ 2000	1	/		/		/		/ 2641	92
	/		/		/		/		/		/ 2875	
	/		/		/		/		/		/ 2333	
ENGINEERING TECH	/		/		/ 2165	1	/		/ 2360	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURL SCIENCES	/	1600 1	/		/	1550 2	/	/	/	/
	/		/		/		/	/	/	/
BIOLOGICAL SCIENCES	/		/		/		/	/	1509 1	/
	/		/		/		/	/	/	/
CHEMISTRY	/		/		/		/	/		/
	/		/		/		/	/		/
COMPUTER SCIENCE	/	2038 2	/		/	2167 2	/	/	2024 19	/
	/		/		/		/	/	/	/
HEALTH (MED) PROFSNS	/		/		/		/	/		/
	/		/		/		/	/		/
MATHEMATICS	/		/		/		/	/	2060 1	/
	/		/		/		/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/	2300 1	/		/	/	1969 7	/
	/		/		/		/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/ 1558 2	/	/	/
	/	/	/	/	/	/
BUSINESS - GENERAL	/	/	/	/	/	/
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/ 2231 2	/ 1906 1	/	/
	/	/	/	/	/	/
HUMANITIES	/	/	/	/	/	/
	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/ 1500 1	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/ 2291 1	/ 2177 3	/	/
CIVIL -CNSTR/SAN/TRP	/ 1915 1	/	/	/ 1757 2	/ 1973 6	/
ELECTRICAL -COMPTR	/ 2057 2	/	/ 2344 7	/ 1946 4	/ 2000 1	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2304 2	/ 2167 1	/	/
MECHANICAL	/ 1960 1	/ 2200 1	/ 2373 3	/ 1930 1	/ 2400 1	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/

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AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/ 800 1	/ 840 1	/ 1067 1
CHEMISTRY	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2189 2	/	/ 2045 4	/	/ 1833 1	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/ 2375 1	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/	/ 2083 3	/ 1915 1	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	/	/	/	/ 2675 1
	/	/	/	/	/	/
MBA - TECHNICAL	/ 2384 2	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	70	807	\$1821	\$1687	\$1958	\$1875	\$1550
Business—General (incl. Mgmt.)	37	601	1716	1634	2083	1700	1333
Marketing & Distribution	31	308	1545	1568	1750	1500	1387
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	64	+	1502			
Economics ²	2	137	1743	1738	*	*	*
Other Social Sciences	2	144	1438	1625	*	*	*
ENGINEERING							
Aeronautical	35	126	2295	2228	2513	2325	1930
Chemical	70	460	2400	2377	2530	2419	2200
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	39	259	1954	1955	2292	1920	1800
Electrical (incl. Computer Engrg.)	159	1898	2293	2306	2500	2333	2000
Geological	+	9	+	2299			
Industrial	16	246	2208	2225	*	*	*
Mechanical	123	1000	2297	2288	2505	2333	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	60	+	2324			
Mining	+	4	+	2300			
Nuclear (incl. Engrg. Physics)	2	16	2113	2294	*	*	*
Petroleum	28	49	2598	2536	2860	2775	2100
Engineering Technology	17	91	1977	2131	*	*	*
SCIENCES							
Agricultural Sciences	+	22	+	1561			
Biological Sciences	+	20	+	1775			
Chemistry	+	25	+	2022			
Computer Science	64	622	2057	2124	2325	2083	1750
Health (Medical) Professions	1	4	1222	1330	*	*	*
Mathematics	1	141	2083	2029	*	*	*
Other Physical & Earth Sciences	+	41	+	1985			
Totals	717	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	606	4746	\$1848	\$1684	\$1958	\$1875	\$1675
Business—General (incl. Mgmt.)	223	1990	1720	1621	2083	1750	1300
Marketing & Distribution	136	1041	1562	1553	1833	1513	1300
HUMANITIES & SOCIAL SCIENCES							
Humanities	13	369	1353	1447	*	*	*
Economics ²	2	383	1743	1730	*	*	*
Other Social Sciences	21	547	1569	1506	1970	1542	1000
ENGINEERING							
Aeronautical	78	390	2267	2230	2500	2300	1931
Chemical	257	1594	2412	2375	2530	2425	2240
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	131	791	1961	1971	2291	1912	1738
Electrical (incl. Computer Engrg.)	724	6921	2255	2278	2500	2300	1933
Geological	4	43	2550	2237	*	*	*
Industrial	61	847	2167	2193	2354	2166	2025
Mechanical	453	3695	2285	2259	2505	2300	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	5	225	2391	2279	*	*	*
Mining	1	28	2300	2192	*	*	*
Nuclear (incl. Engrg. Physics)	5	62	2148	2291	*	*	*
Petroleum	248	341	2654	2626	2875	2750	2292
Engineering Technology	80	472	2084	2131	2350	2100	1700
SCIENCES							
Agricultural Sciences	22	125	1478	1477	1908	1500	1000
Biological Sciences	4	71	1054	1489	*	*	*
Chemistry	3	104	1732	1904	*	*	*
Computer Science	275	2368	2053	2080	2300	2042	1833
Health (Medical) Professions	3	118	1629	1789	*	*	*
Mathematics	5	317	1851	2032	*	*	*
Other Physical & Earth Sciences	15	138	2023	1928	*	*	*
Totals	3375	27726					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	77	864	\$1818	\$1700	\$2000	\$1875	\$1550
Business Administration	19	277	1719	1655	*	*	*
Communications	1	31	1387	1979	*	*	*
Community & Service Orgs. Work	+	12	+	1153			
EDP-Programming/Systems	68	755	2073	2143	2340	2092	1725
Engineering	469	3929	2302	2282	2530	2335	1933
Farm & Natural Resources Mgmt.	+	2	+	1325			
Finance & Economics	20	255	1883	1797	2083	2000	1500
Health (Medical) Services	1	14	1222	1294	*	*	*
Manufacturing &/or Industrial Oprs.	4	66	1892	2136	*	*	*
Mathematics/Statistics	4	71	1636	1940	*	*	*
Merchandising/Sales Promotion	22	284	1513	1572	1733	1459	1360
Personnel/Employee Relations	6	24	1519	1624	*	*	*
Research—Non-Scientific	1	33	2225	2022	*	*	*
Research—Scientific	1	77	1958	2094	*	*	*
Rotational Training—Non-Technical	6	73	1465	1532	*	*	*
Rotational Training—Technical	1	35	1559	2189	*	*	*
Sales—Non-Technical Degree	15	311	1550	1591	*	*	*
Sales—Technical/Scientific Degree	2	61	1996	2232	*	*	*
Totals	717	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	640	5041	\$1846	\$1692	\$1960	\$1875	\$1667
	76	1102	1704	1611	2142	1729	1200
	23	186	2066	1598	2387	2170	1387
	5	82	1529	1321	*	*	*
	315	2777	2076	2104	2300	2050	1858
	1086	14241	2311	2268	2683	2333	1931
	9	47	2027	1527	*	*	*
	85	673	1773	1732	2083	1850	1250
	5	150	1611	1678	*	*	*
	46	355	2013	2076	2425	2044	1500
	7	164	1580	1965	*	*	*
	90	952	1510	1491	1833	1458	1242
	11	106	1684	1718	*	*	*
	8	131	1980	1990	*	*	*
	41	334	2188	2048	2550	2375	1509
	34	230	1553	1505	1833	1458	1333
	18	147	2155	2163	*	*	*
	70	870	1586	1584	1833	1583	1333
	6	138	2219	2193	*	*	*
	3375	27726					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.
 + No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	8	23	\$2089	\$1944	*	*	*
MBA (Non Technical Undergraduate)	6	240	1790	2494	*	*	*
MBA (Technical Undergraduate)	+	53	+	2626			
MS-Business (incl Mgmt, Mktg, Finance, etc.)	7	57	2398	2592	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2422			
Administration (incl. Public, Hospital, etc.)	+	5	+	2636			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1385			
Social Sciences	1	5	1825	1510	*	*	*

ENGINEERING

Chemical	4	37	2609	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	30	2758	2416	*	*	*
Electrical (incl. Computer Engrg.)	11	161	2693	2727	*	*	*
Industrial	1	22	2408	2582	*	*	*
Mechanical	6	72	2601	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+			

SCIENCES

Chemistry	+	4	+	2245			
Computer Science	3	57	2603	2606	*	*	*
Geology & Related Geological Sciences	2	15	2765	2569	*	*	*
Mathematics	+	7	+	2404			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	9	+	2513			

Totals

51 810**CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

154	350	\$2199	\$2037	\$2378	\$2250	\$1967
59	778	2080	2317	2375	2167	1583
5	176	2400	2526	*	*	*
12	129	2405	2471	*	*	*
+	32	+	2399			
+	28	+	2413			
+	31	+	1515			
1	55	1825	1694	*	*	*
21	143	2615	2603	2750	2645	2525
18	133	2417	2375	*	*	*
44	675	2717	2731	3008	2683	2400
5	66	2347	2487	*	*	*
39	339	2624	2609	2875	2660	2350
+	19	+	2552			
+	19	+	2103			
19	289	2293	2551	*	*	*
21	98	2699	2583	2785 [†]	2745	2583
5	27	2484	2414	*	*	*
+	32	+	2549			

403 3419¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹

GRADUATE PROGRAM	INTERIM PERIOD 4/5/85 THROUGH 5/3/85							CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	2	101	\$2700	\$2752	*	*	*	4	210	\$2683	\$2610	*	*	*
MBA - Tech Undergraduate	1	47	1500	2882	*	*	*	1	66	1500	2809	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	151	+	2949				6	256	2133	2817	*	*	*
MBA - Tech Undergraduate	+	51	+	2882				+	67	+	2872			
Over 4 years														
MBA - Non-Tech Undergraduate	+	71	+	2714				+	146	+	2646			
MBA - Tech Undergraduate	+	17	+	2988				3	42	2200	2868	*	*	*
Totals	3	438						14	787					

ENGINEERING

Chemical	4	51	\$3382	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	+	8	+	3680			
Mechanical	+	9	+	2818			

SCIENCES

Chemistry	1	51	3750	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	5	+	3450			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	3	+	3516			
Physics	+	7	+	3150			
Totals	5	134					

DOCTORAL DEGREE CANDIDATES

	6	120	\$3370	\$3378	*	*	*
	2	8	2792	2610	*	*	*
	+	62	+	3479			
	1	38	3583	3053	*	*	*
	3	137	3117	2995	*	*	*
	+	13	+	2917			
	+	20	+	3258			
	1	37	3000	3068	*	*	*
	13	435					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SWPA INTERIM REPORT
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BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO.MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1879	47	/ 1606	4	/ 1606	4	/ 1800	1	/	/	/	/
	/ 2000		/		/		/		/	/	/	/
	/ 1666		/		/		/		/	/	/	/
BUSINESS - GENERAL	/ 1958	2	/ 1787	22	/ 1461	18	/ 1879	3	/ 1800	1	/ 2029	4
	/		/ 2083		/		/		/		/	
	/		/ 1400		/		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1881	3	/ 1450	18	/ 1500	3	/	/	/ 1750	1
	/		/		/		/		/		/	
HUMANITIES	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 2000	1	/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1542	1	/		/		/	
	/		/		/		/		/		/	

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2311 15 /	/	/
CHEMICAL	/	/	/	/ 2356 1 /	/	/ 2200 1 /
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/ 1932 26 /
	/	/	/	/	/	/ 2200 /
	/	/	/	/	/	/ 1800 /
ELECTRICAL -COMPTR	/	/	/	/ 2314 68 /	/ 2444 9 /	/ 2313 5 /
	/	/	/	/ 2525 /	/	/
	/	/	/	/ 2100 /	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/ 2125 1 /	/	/	/ 2194 4 /	/ 2367 2 /	/
	/	/	/	/	/	/
MECHANICAL	/	/	/ 2125 1 /	/ 2214 26 /	/ 2543 10 /	/ 1937 5 /
	/	/	/	/ 2465 /	/	/
	/	/	/	/ 2033 /	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENORG PHYS	/	/	/	/ 2113 2 /	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2186 6 /	/	/ 1719 7 /
	/	/	/	/	/	/

SWPA INTERIM REPORT
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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 1979 4	/ 2063 2	/ 1917 3	/ 2148 26	/	/ 2134 2
	/	/	/	/ 2380 1725	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

SWPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	// //	// //	// 1700 1 //	// 1775 2 //	// //	// 1779 9 //
BUSINESS - GENERAL	// //	// //	// //	// //	// //	// 1794 5 //
MARKETING/DISTRIBUTN	// 1733 1 //	// //	// 1697 4 //	// //	// //	// //
HUMANITIES	// //	// //	// //	// //	// //	// //
ECONOMICS	// //	// //	// //	// //	// //	// //
OTHR SOCIAL SCIENCES	// //	// //	// //	// //	// //	// //

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AVERAGE MONTHLY SALARY OFFERS
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INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/ 2381	14	/		/	/ 2600	1	/	
	/		/		/		/	/		/	
CHEMICAL	/ 2374	33	/ 2456	3	/ 2429	6	/	/		/ 2512	21
	/ 2500		/		/		/	/		/ 2650	
	/ 2200		/		/		/	/		/ 2450	
CIVIL -CNSTR/SAN/TRP	/		/		/ 2200	1	/	/		/ 2350	2
	/		/		/		/	/		/	
ELECTRICAL -COMPTN	/ 2300	1	/ 2305	53	/		/ 2375	1	/ 2383	1	/ 2412
	/		/ 2500		/		/		/	/	2
	/		/ 2080		/		/		/	/	
GEOLOGICAL	/		/		/		/	/		/	
	/		/		/		/	/		/	
INDUSTRIAL	/ 2167	1	/ 2166	3	/		/	/		/ 2450	1
	/		/		/		/	/		/	
MECHANICAL	/ 2335	2	/ 2254	10	/ 2348	6	/	/ 2353	19	/ 2464	26
	/		/		/		/	/		/ 2600	
	/		/		/		/	/		/ 2283	
METALLURGICAL	/		/		/		/	/		/	
	/		/		/		/	/		/	
MINING	/		/		/		/	/		/	
	/		/		/		/	/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/	/		/	
	/		/		/		/	/		/	
PETROLEUM -NATL GAS	/		/ 2830	1	/		/	/ 2061	3	/ 2655	24
	/		/		/		/	/		/ 2860	
	/		/		/		/	/		/ 2250	
ENGINEERING TECH	/		/ 2150	1	/		/	/		/	
	/		/		/		/	/		/	

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CURRICULUM	CHEMCLB-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURAL SCIENCES	//	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	//	//	//	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	//	//	// 2167 1	// 2300 1	//	// 2089 9
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	//	//	//	// 2083 1
OTHR PHYSCL/EARTH SCI	//	//	//	//	//	//

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CURRICULUM	REGRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	//	//	// 1750 1	// 1483 1	//	//
BUSINESS - GENERAL	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	// 1387 1	//
HUMANITIES	//	//	//	//	//	//
ECONOMICS	//	//	//	// 1485 1	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	// 1333 1	//

SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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INTERIM PERIOD 04/03/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLITIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 1945 5	/	/
	/	/	/	/	/	/
CHEMICAL	/ 2188 2	/	/	/ 2004 2	/ 2000 1	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 2193 2	/	/ 1921 2	/	/ 1807 6	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 2360 2	/	/ 2316 9	/ 1757 7	/ 1800 1	/
	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2341 3	/ 1559 1	/	/
	/	/	/	/	/	/
MECHANICAL	/ 2339 2	/	/ 2250 8	/ 1877 8	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2100 3	/	/	/
	/	/	/	/	/	/

SWPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MAY 1985 SWPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 1968 14	/ 1500 1	/ 1458 1	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/ 1222 1	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDISING AERO-ELECTRNC AUTO, MECH-EQPT BLDG MATERIAL

MBA - NON-TECHNICAL	/	/	1937	3	/	/	1980	2	/	/	/
	/	/			/	/			/	/	/

MBA - TECHNICAL	/	/			/	/			/	/	/
	/	/			/	/			/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM CHEMCLS-DRUG ELECTRL MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/	/		1770	1	/	/	/	/	/
	/	/		/	/	/	/	/	/	/

MBA - TECHNICAL	/	/		/	/	/	/	/	/	/
	/	/		/	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/03/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTILITIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
East Texas State University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85****BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	379	1891	\$1878	\$1731	\$2000	\$1917	\$1676
Business—General (incl. Mgmt.)	193	1637	1776	1655	2125	1816	1400
Marketing & Distribution	158	914	1548	1542	1917	1500	1200

HUMANITIES & SOCIAL SCIENCES

Humanities	33	317	1292	1478	1800	1200	900
Economics ²	5	312	1001	1728	*	*	*
Other Social Sciences	7	578	1427	1381	*	*	*

ENGINEERING

Aeronautical	70	253	2219	2229	2450	2269	1900
Chemical	91	669	2415	2353	2508	2417	2233
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	96	592	1921	1967	2250	1912	1650
Electrical (incl. Computer Engrg.)	425	4048	2218	2292	2458	2275	1930
Geological	11	33	1953	1934	*	*	*
Industrial	66	520	2138	2188	2350	2228	1750
Mechanical	300	2120	2238	2259	2490	2278	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	108	2362	2278	*	*	*
Mining	1	21	1900	2186	*	*	*
Nuclear (incl. Engrg. Physics)	2	47	2117	2273	*	*	*
Petroleum	61	81	2373	2400	2810	2500	1900
Engineering Technology	88	440	2123	2144	2400	2162	1650

SCIENCES

Agricultural Sciences	24	121	1391	1471	2000	1275	850
Biological Sciences	5	74	1003	1379	*	*	*
Chemistry	7	65	1864	1886	*	*	*
Computer Science	174	1428	2005	2087	2333	2041	1692
Health (Medical) Professions	10	170	1487	1774	*	*	*
Mathematics	12	248	2101	2066	*	*	*
Other Physical & Earth Sciences	1	66	2150	1982	*	*	*

Totals	2222	16753
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NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

985	6637	\$1860	\$1697	\$2000	\$1915	\$1676
416	3627	1746	1636	2100	1775	1333
294	1955	1555	1548	1900	1500	1250

46	686	1309	1461	1800	1225	900
7	695	1213	1729	*	*	*
28	1125	1533	1545	2083	1513	1000

148	643	2244	2230	2492	2292	1930
348	2263	2413	2369	2530	2425	2233

227	1383	1944	1969	2291	1912	1700
-----	------	------	------	------	------	------

1149	10969	2241	2283	2487	2297	1930
------	-------	------	------	------	------	------

15	76	2112	2105	*	*	*
----	----	------	------	---	---	---

127	1367	2152	2191	2354	2175	1875
-----	------	------	------	------	------	------

753	5815	2266	2259	2500	2300	2000
-----	------	------	------	------	------	------

8	333	2380	2279	*	*	*
---	-----	------	------	---	---	---

2	49	2100	2190	*	*	*
---	----	------	------	---	---	---

7	109	2139	2283	*	*	*
---	-----	------	------	---	---	---

309	422	2598	2583	2875	2725	2150
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168	912	2104	2137	2358	2129	1700
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46	246	1428	1474	2000	1460	850
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9	145	1026	1433	*	*	*
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10	169	1825	1897	*	*	*
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449	3796	2034	2082	2308	2042	1750
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13	288	1520	1780	*	*	*
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17	565	2027	2047	*	*	*
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16	204	2031	1945	*	*	*
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5597	44479
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.³ Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	437	2120	\$1852	\$1737	\$2000	\$1917	\$1622
Business Administration	68	787	1625	1668	2110	1584	1100
Communications	15	139	2198	1684	*	*	*
Community & Service Orgs. Work	2	67	1466	1203	*	*	*
EDP-Programming/Systems	216	1733	2015	2111	2333	2070	1700
Engineering	1067	8130	2236	2259	2500	2280	1906
Farm & Natural Resources Mgmt.	5	43	1445	1400	*	*	*
Finance & Economics	70	724	1899	1753	2167	1958	1500
Health (Medical) Services	13	198	1390	1723	*	*	*
Manufacturing &/or Industrial Oprs.	39	203	2027	2091	2390	2050	1500
Mathematics/Statistics	12	118	1699	1902	*	*	*
Merchandising/Sales Promotion	89	889	1509	1513	1900	1458	1166
Personnel/Employee Relations	8	74	1541	1626	*	*	*
Research—Non-Scientific	4	139	1688	1780	*	*	*
Research—Scientific	21	222	1942	2001	2400	2100	1200
Rotational Training—Non-Technical	46	327	1443	1529	1916	1442	1000
Rotational Training—Technical	5	108	1645	2090	*	*	*
Sales—Non-Technical Degree	93	652	1613	1604	2000	1585	1200
Sales—Technical/Scientific Degree	12	80	2218	2122	*	*	*
Totals	2222	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	1077	7161	\$1849	\$1705	\$2000	\$1900	\$1667
Business Administration	144	1889	1667	1635	2142	1671	1199
Communications	38	325	2118	1635	2500	2216	1550
Community & Service Orgs. Work	7	149	1511	1268	*	*	*
EDP-Programming/Systems	531	4510	2052	2107	2317	2050	1783
Engineering	2933	22371	2283	2265	2598	2310	1925
Farm & Natural Resources Mgmt.	14	90	1819	1466	*	*	*
Finance & Economics	155	1397	1830	1743	2083	1916	1300
Health (Medical) Services	18	348	1451	1704	*	*	*
Manufacturing &/or Industrial Oprs.	85	538	2019	2082	2405	2046	1500
Mathematics/Statistics	19	282	1655	1938	*	*	*
Merchandising/Sales Promotion	179	1841	1509	1501	1860	1458	1200
Personnel/Employee Relations	19	180	1624	1680	*	*	*
Research—Non-Scientific	12	270	1882	1882	*	*	*
Research—Scientific	62	556	2105	2030	2530	2355	1292
Rotational Training—Non-Technical	80	557	1490	1519	1900	1458	1100
Rotational Training—Technical	23	255	2044	2132	2333	2333	1600
Sales—Non-Technical Degree	163	1522	1601	1593	1917	1583	1200
Sales—Technical/Scientific Degree	18	218	2218	2167	*	*	*
Totals	5597	44479					

¹ Percentiles are computed on regional data.
^{*} Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**GRADUATE PROGRAM**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	81	188	\$2230	\$2090	\$2458	\$2208	\$2000
MBA (Non-Technical Undergraduate)	93	767	2402	2449	2917	2333	1917
MBA (Technical Undergraduate)	46	177	2460	2548	2917	2417	2000
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	7	64	2280	2424	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2450			
Administration (incl. Public, Hospital, etc.)	+	29	+	2039			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	14	+	1524			
Social Sciences	2	93	1260	1850	*	*	*

ENGINEERING

Chemical	4	69	2696	2581	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	73	2344	2343	*	*	*
Electrical (incl. Computer Engrg.)	19	290	2689	2716	*	*	*
Industrial	14	36	2409	2434	*	*	*
Mechanical	17	169	2542	2645	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2664			

SCIENCES

Chemistry	+	8	+	2352			
Computer Science	2	184	2188	2636	*	*	*
Geology & Related Geological Sciences	4	14	2691	2424	*	*	*
Mathematics	2	36	1688	2280	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	14	+	2445			

Totals	299	2198
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CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

235	538	\$2210	\$2055	\$2417	\$2250	\$2000
152	1345	2277	2382	2833	2250	1833
51	353	2454	2537	2917	2416	2000
19	191	2359	2454	*	*	*
+	36	+	2405			
+	57	+	2223			
+	44	+	1514			
3	108	1448	1771	*	*	*
25	212	2628	2596	2775	2640	2525
26	208	2395	2363	2800	2350	2050
63	965	2709	2727	2925	2708	2400
19	102	2393	2469	*	*	*
56	508	2599	2621	2792	2647	2325
+	26	+	2582			
+	27	+	2177			
21	472	2283	2584	2670	2166	2040
25	111	2698	2572	2785	2700	2583
7	63	2256	2337	*	*	*
+	46	+	2517			

702	5612
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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 5/4/85 THROUGH 6/7/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	41	347	\$2720	\$2739	\$3333	\$2733	\$2250
MBA - Tech Undergraduate	14	52	2821	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	6	428	2646	2853	*	*	*
MBA - Tech Undergraduate	+	117	+	2969			
Over 4 years							
MBA - Non-Tech Undergraduate	2	292	2600	2944	*	*	*
MBA - Tech Undergraduate	+	89	+	2935			
Totals	63	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	45	557	\$2717	\$2690	\$3333	\$2733	\$2250
MBA - Tech Undergraduate	15	118	2733	2812	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	12	684	2389	2840	*	*	*
MBA - Tech Undergraduate	+	184	+	2934			
Over 4 years							
MBA - Non-Tech Undergraduate	2	438	2600	2845	*	*	*
MBA - Tech Undergraduate	3	131	2200	2913	*	*	*
Totals	77	2112					

ENGINEERING

Chemical	4	89	\$3750	\$3441	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2093			
Electrical (incl. Computer Engrg.)	1	37	2983	3647	*	*	*
Mechanical	1	11	2900	3566	*	*	*

SCIENCES

Chemistry	5	78	3183	3097	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	6	+	3108			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	15	+	3263			
Physics	+	30	+	3308			
Totals	11	268					

DOCTORAL DEGREE CANDIDATES

Chemical	10	209	\$3522	\$3405	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	10	2792	2507	*	*	*
Electrical (incl. Computer Engrg.)	1	99	2983	3542	*	*	*
Mechanical	2	49	3242	3168	*	*	*
Chemistry	8	215	3158	3032	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	19	+	2977			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	35	+	3260			
Physics	1	67	3000	3176	*	*	*
Totals	24	703					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1708	304	/ 1577	7	/ 1621	6	/ 1811	4	/ 1608	1	/ 1580	1
	/ 2041		/		/		/		/		/	
	/ 1750		/		/		/		/		/	
BUSINESS - GENERAL	/ 1944	9	/ 1841	79	/ 1561	33	/ 1762	18	/ 2125	2	/ 1736	2
	/		/ 2167		/ 1917		/		/		/	
	/		/ 1400		/ 1333		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1260	13	/ 1517	84	/ 1646	24	/		/ 1667	1
	/		/		/ 1833		/ 1950		/		/	
	/		/		/ 1250		/ 1333		/		/	
HUMANITIES	/		/ 1281	12	/ 1171	10	/ 1610	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1216	1	/ 997	3	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1350	2	/ 1667	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/		/		/		/ 2264 60	/	/	2435	1	/
	/		/		/		/ 2465	/	/			/
	/		/		/		/ 2033	/	/			/
CHEMICAL	/		/		/ 2458	1	/ 2263 3	/	/	2222	3	/
	/		/		/		/	/	/			/
	/		/		/		/	/	/			/
CIVIL -CNSTR/SAN/TRP	/		/		/ 2500	1	/ 2000 2	/	/	1858	30	/
	/		/		/		/	/	/	2038		/
	/		/		/		/	/	/	1647		/
ELECTRICAL -CMPTR	/ 1773	2	/ 1396	2	/ 1879	4	/ 2246 297	/ 2390	3	/ 2288	29	/
	/		/		/		/ 2450	/		/ 2500		/
	/		/		/		/ 2070	/		/ 2100		/
GEOLOGICAL	/		/		/		/ 1858 1	/	/	1767	2	/
	/		/		/		/	/	/			/
	/		/		/		/	/	/			/
INDUSTRIAL	/ 1978	4	/ 1875	1	/ 1899	2	/ 2217 30	/	/			/
	/		/		/		/ 2341	/	/			/
	/		/		/		/ 2083	/	/			/
MECHANICAL	/ 1875	1	/		/ 1900	1	/ 2240 130	/ 2320	7	/ 2204	31	/
	/		/		/		/ 2425	/		/ 2542		/
	/		/		/		/ 2067	/		/ 2000		/
METALLURGICAL	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
MINING	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
NUCLEAR -ENGRG PHYS	/		/		/		/ 2117 2	/	/	/		/
	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
PETROLEUM -NATL GAS	/		/		/		/	/ 2250	1	/ 2830	1	/
	/		/		/		/	/	/	/		/
	/		/		/		/	/	/	/		/
ENGINEERING TECH	/		/ 1710	3	/		/ 2177 47	/ 2340	1	/ 1843	7	/
	/		/		/		/ 2358	/	/	/		/
	/		/		/		/ 2017	/	/	/		/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/ 1369	4	/ 1314	6	/ 1500	1	/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/ 1417	1	/		/ 2000	1	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 1943	6	/ 1558	6	/ 1833	13	/ 2047	75	/ 2283	2	/ 2100	3
	/		/		/		/ 2358		/		/	
	/		/		/		/ 1700		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/ 1917	1	/		/ 2082	9	/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/ 2150	1	/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED		
ACCOUNTING	/	1812 5	/	1815 1	/	1754 2	/		/		/	1802 27	/
	/		/		/		/		/		/	2000	/
	/		/		/		/		/		/	1675	/
BUSINESS - GENERAL	/		/	1860 1	/	1744 13	/	1942 2	/	1775 2	/	1902 20	/
	/		/		/		/		/		/	2125	/
	/		/		/		/		/		/	1675	/
MARKETING/DISTRIBUTN	/	1913 4	/	1525 6	/	1727 13	/	1646 2	/	1768 5	/	1583 1	/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
HUMANITIES	/		/		/	1430 3	/	1675 1	/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
ECONOMICS	/		/		/		/	800 1	/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
OTHR SOCIAL SCIENCES	/		/		/		/		/		/		/
	/		/		/		/		/		/		/
	/		/		/		/		/		/		/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/	2150 2	/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2404 38	/		/	2389 5	/	2396 3	/	2390 1	/	2497 29
	/	2508	/		/		/		/		/	2627
	/	2333	/		/		/		/		/	2300
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	2360 9
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2334 6	/	2199 10	/	2250 1	/	2425 1	/		/	2338 16
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	2011 8
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2000 1	/	2224 5	/	2376 2	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2365 16	/	2314 25	/	2383 5	/	2283 2	/	2332 8	/	2404 25
	/		/	2508	/		/		/		/	2700
	/		/	2100	/		/		/		/	2000
METALLURGICAL	/		/		/		/		/	2208 2	/	2670 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	1900 1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/	2500 1	/		/		/		/		/	2366 58
	/		/		/		/		/		/	2810
	/		/		/		/		/		/	1900
ENGINEERING TECH	/	2000 1	/	2235 8	/	2271 3	/	1500 1	/	2311 3	/	2218 6
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/	1600 1	/	1233 1	/	1500 1	/	/	1650 2
	/		/		/		/		/	/	
BIOLOGICAL SCIENCES	/		/		/		/		/	/	1509 1
	/		/		/		/		/	/	
CHEMISTRY	/	2253 3	/		/		/		/	/	1583 1
	/		/		/		/		/	/	
COMPUTER SCIENCE	/	1750 1	/		/		/	2400 2	/	/	2074 45
	/		/		/		/		/	/	2183 2000
HEALTH (MED) PROFSNS	/		/		/		/		/	/	
	/		/		/		/		/	/	
MATHEMATICS	/		/		/		/	2500 1	/	/	2060 1
	/		/		/		/		/	/	
OTHR PHYSCL/EARTH SCI	/		/		/		/		/	/	
	/		/		/		/		/	/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 2200 2 /	/ /	/ 1748 10 /	/ 1416 1 /	/ 1742 6 /	/ 1848 2 /
BUSINESS - GENERAL	/ 1538 3 /	/ /	/ 1668 4 /	/ 1485 1 /	/ 1325 1 /	/ 1666 1 /
MARKETING/DISTRIBUTN	/ 1250 3 /	/ /	/ 1366 1 /	/ /	/ /	/ 1400 1 /
HUMANITIES	/ /	/ /	/ 1125 2 /	/ 1166 1 /	/ 1471 1 /	/ 1500 1 /
ECONOMICS	/ /	/ /	/ /	/ /	/ /	/ /
OTHR SOCIAL SCIENCES	/ /	/ /	/ /	/ 1330 1 /	/ 1625 1 /	/ 1000 1 /

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	1852 6	/ 1600 1
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMICAL	/ 2150 1	/	/ 2398 6	/ 2000 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/ 1850 3	/	/ 1892 4	/ 1875 1	/ 1875 26	/
	/	/	/	/	/ 2000	/
	/	/	/	/	/ 1618	/
ELECTRICAL -COMPTR	/ 1779 2	/	/ 2303 25	/ 1804 25	/ 1950 1	/ 1796 1
	/	/	/ 2780	/ 2165	/	/
	/	/	/ 1920	/ 1558	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/ 2291 13	/ 1655 7	/ 1750 1	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/ 1917 3	/ 2200 1	/ 2334 23	/ 1752 18	/ 1875 2	/ 1738 2
	/	/	/ 2430	/	/	/
	/	/	/ 2210	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/ 2125 1	/ 2150 1	/ 2770 2	/ 1200 1	/ 1570 3	/
	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURE SCIENCES	/	/	/ 1979 1	/	/ 1481 4	/ 920 3
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 800 2	/ 934 2
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/ 1292 1
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2149 4	/	/ 1828 11	/ 1963 3	/	/ 1717 3
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/ 1487 10
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/
	/	/	/	/	/	/

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 2332	20	/ 2444	46	/ 2199	7	/ 2434	10	/	/	/	/
	/ 2708		/ 2917		/		/		/	/	/	/
	/ 2075		/ 1917		/		/		/	/	/	/
MBA - TECHNICAL	/ 2398	9	/ 2327	14	/ 2000	1	/ 2419	9	/	/	2500	1
	/		/		/		/		/	/	/	/
	/		/		/		/		/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/		/		/	2792	2	/	2375	1	/	/
	/		/		/			/			/	/
	/		/		/			/			/	/
MBA - TECHNICAL	/	2783	3	/	/	2792	2	/	1500	1	/	/
	/			/	/			/			/	/
	/			/	/			/			/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 SWPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
MBA - NON-TECHNICAL	/ 2375 3 /	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA - TECHNICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1885	782	/ 1658	17	/ 1620	13	/ 1831	9	/ 1554	2	/ 1797	3
	/ 2000		/		/		/		/		/	
	/ 1750		/		/		/		/		/	
BUSINESS - GENERAL	/ 1901	18	/ 1812	147	/ 1497	87	/ 1771	40	/ 1988	4	/ 1748	12
	/		/ 2100		/ 1750		/ 2000		/		/	
	/		/ 1333		/ 1250		/ 1500		/		/	
MARKETING/DISTRIBUTN	/ 1875	1	/ 1465	21	/ 1505	164	/ 1591	39	/		/ 1695	3
	/		/ 1875		/ 1833		/ 1950		/		/	
	/		/ 800		/ 1250		/ 1177		/		/	
HUMANITIES	/		/ 1281	12	/ 1244	17	/ 1610	2	/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1608	2	/ 997	3	/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1108	3	/ 1417	11	/ 1667	2	/		/ 1800	1
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/ 2210	1 /	/	/	/	/	/ 2274 2450 2083	109 /	/	/	/ 2435	1 /
CHEMICAL	/	/	/	/	/ 2458	1 /	/ 2346	18 /	/	/	/ 2251	8 /
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/ 2500	1 /	/ 2072	7 /	/	/	/ 1925 2200 1700	107 /
ELECTRICAL -COMPTN	/ 1822	3 /	/ 1727	3 /	/ 2005	5 /	/ 2263 2465 2058	679 /	/ 2338	16 /	/ 2306 2458 2150	48 /
GEOLOGICAL	/	/	/	/	/	/	/ 1858	1 /	/	/	/ 1767	2 /
INDUSTRIAL	/ 2053	6 /	/ 1950	3 /	/ 1963	6 /	/ 2186 2336 2050	55 /	/ 2247	3 /	/	/
MECHANICAL	/ 1875	1 /	/ 1554	2 /	/ 2075	3 /	/ 2243 2417 2080	276 /	/ 2325 2518 2049	35 /	/ 2202 2542 1933	46 /
METALLURGICAL	/	/	/	/	/	/	/ 2166	1 /	/	/	/ 2450	1 /
MINING	/	/	/	/	/	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/	/ 2113	6 /	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/	/ 1800	1 /	/ 2250	1 /	/ 2830	1 /
ENGINEERING TECH	/	/	/ 1710	3 /	/ 1920	1 /	/ 2166 2333 2000	88 /	/ 1979	4 /	/ 1803 2000 1650	23 /

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/	1473 10	/	1275 10	/	1500 1	/		/	1600 1
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/	1417 1	/		/	2000 1	/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1963 16	/	1651 10	/	1883 28	/	2086 180	/	1922 3	/	2070 6
	/		/		/	2133 1600	/	2340 1758	/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/	1917 1	/		/	2041 10	/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/	1875 1	/		/		/	2150 1	/		/	1700 1
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1850	6	/ 1815	1	/ 1736	3	/ 1730	3	/		/ 1787	112
	/		/		/		/		/		/ 1925	
	/		/		/		/		/		/ 1650	
BUSINESS - GENERAL	/ 1652	4	/ 1660	2	/ 1726	14	/ 1942	2	/ 1683	3	/ 1893	60
	/		/		/		/		/		/ 2166	
	/		/		/		/		/		/ 1675	
MARKETING/DISTRIBUTN	/ 1912	7	/ 1565	10	/ 1680	22	/ 1650	5	/ 1710	9	/ 1692	2
	/		/		/ 2183		/		/		/	
	/		/		/ 1416		/		/		/	
HUMANITIES	/		/		/ 1430	3	/ 1675	1	/		/ 1300	1
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/		/		/ 800	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/		/ 1750	1	/		/		/ 2615	2
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/ 2331	19	/		/		/ 2630	2	/	
	/		/		/		/		/		/	
CHEMICAL	/ 2391	147	/ 2410	5	/ 2414 ¹	20	/ 2396	3	/ 2368	3	/ 2501	120
	/ 2508		/		/ 2420		/		/		/ 2675	
	/ 2250		/		/ 2405		/		/		/ 2335	
CIVIL -CNSTR/SAN/TRP	/		/ 1666	1	/ 2200	1	/		/		/ 2366	13
	/		/		/		/		/		/	
ELECTRICAL -CMPTR	/ 2348	24	/ 2262	141	/ 2397	5	/ 2389	7	/ 2354	2	/ 2306	51
	/ 2425		/ 2500		/		/		/		/ 2500	
	/ 2250		/ 1933		/		/		/		/ 2040	
GEOLOGICAL	/		/		/		/		/		/ 2191	12
	/		/		/		/		/		/	
INDUSTRIAL	/ 2181	3	/ 2203	8	/ 2376	2	/		/		/ 2392	2
	/		/		/		/		/		/	
MECHANICAL	/ 2363	34	/ 2271	57	/ 2348	21	/ 2401	13	/ 2342	55	/ 2438	111
	/ 2475		/ 2433		/ 2483		/		/ 2475		/ 2675	
	/ 2300		/ 2040		/ 2000		/		/ 2200		/ 2188	
METALLURGICAL	/		/		/		/		/ 2239	3	/ 2570	3
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/ 1900	1
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/ 2535	2	/ 2415	2	/		/		/ 2061	3	/ 2609	297
	/		/		/		/		/		/ 2875	
	/		/		/		/		/		/ 2200	
ENGINEERING TECH	/ 2000	1	/ 2193	12	/ 2244	4	/ 1500	1	/ 2323	4	/ 2317	14
	/		/		/		/		/		/	
	/		/		/		/		/		/	

¹All data points are close in value because of a tight clustering of offers between \$2,400 and \$2,425.

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CURRICULUM		CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED							
AGRICULTURL SCIENCES	/	1360	2	/	1600	1	/	1630	6	/	1300	1	/	/	1650	2	/		
	/			/			/			/			/	/			/		
	/			/			/			/			/	/			/		
BIOLOGICAL SCIENCES	/			/			/			/			/	/	1509	2	/		
	/			/			/			/			/	/			/		
	/			/			/			/			/	/			/		
CHEMISTRY	/	2188	4	/	1600	1	/			/			/	/	1592	2	/		
	/			/			/			/			/	/			/		
	/			/			/			/			/	/			/		
COMPUTER SCIENCE	/	2074	7	/			/	2167	3	/	2285	4	/	1750	1	/	2038	131	/
	/			/			/			/			/				/	2167	/
	/			/			/			/			/				/	2000	/
HEALTH (MED) PROFSNS	/			/			/			/			/				/		/
	/			/			/			/			/				/		/
	/			/			/			/			/				/		/
MATHEMATICS	/			/			/			/	2500	1	/		/	2051	4	/	/
	/			/			/			/			/		/		/		/
	/			/			/			/			/		/		/		/
OTHR PHYSCL/EARTH SCI	/			/	2300	1	/			/			/		/	2098	9	/	/
	/			/			/			/			/		/		/		/
	/			/			/			/			/		/		/		/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 2200 2 /	/ 1764 15 /	/ 1450 2 /	/ 1713 10 /	/ 1832 3 /	/
BUSINESS - GENERAL	/ 1538 3 /	/ 1820 9 /	/ 1786 3 /	/ 1330 3 /	/ 1866 3 /	/
MARKETING/DISTRIBUTN	/ 1333 3 /	/ 2009 3 /	/ 1906 1 /	/ 1394 2 /	/	/
HUMANITIES	/ / /	/ 1125 2 /	/ 1300 2 /	/ 1335 2 /	/ 1427 4 /	/
ECONOMICS	/ / /	/ / /	/ 1485 1 /	/ / /	/ / /	/
OTHR SOCIAL SCIENCES	/ / /	/ 1970 1 /	/ 1330 1 /	/ 1625 1 /	/ 1397 5 /	/

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT		ORG					
AERONAUTICAL	/		/		/		/	1897	15	/	1600	1	/	/					
	/		/		/		/	/		/	/		/	/					
	/		/		/		/	/		/	/		/	/					
CHEMICAL	/	2175	3	/		/	2409	10	/	2021	8	/	2000	2	/	/			
	/		/	/		/	/	/		/	/		/	/	/	/			
	/		/	/		/	/	/		/	/		/	/	/	/			
CIVIL -CNSTR/SAN/TRP	/	2060	9	/		/	1916	16	/	1773	9	/	1682	63	/	/			
	/		/	/		/	/	/		/	/		/	/	/	/			
	/		/	/		/	/	/		/	/		/	/	/	/			
ELECTRICAL -COMPTR	/	2308	14	/		/	2270	79	/	1810	66	/	2047	3	/	1796	1	/	
	/		/	/		/	2542		/	2191		/		/	/		/	/	
	/		/	/		/	1920		/	1503		/		/	/		/	/	
GEOLOGICAL	/		/	/		/			/			/		/	/		/	/	
	/		/	/		/			/			/		/	/		/	/	
INDUSTRIAL	/	2167	1	/		/	2302	26	/	1720	11	/	1750	1	/		/	/	
	/		/	/		/	2415		/			/		/	/		/	/	
	/		/	/		/	2192		/			/		/	/		/	/	
MECHANICAL	/	2065	6	/	2200	2	/	2304	42	/	1829	42	/	1887	3	/	1938	4	/
	/		/	/		/	/	2404		/	2000		/		/	/		/	/
	/		/	/		/	/	2166		/	1550		/		/	/		/	/
METALLURGICAL	/		/	/		/			/			/		/	/		/	/	/
	/		/	/		/			/			/		/	/		/	/	/
MINING	/		/	/		/	2300	1	/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
NUCLEAR -ENGRG PHYS	/		/	/		/	2300	1	/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
PETROLEUM -NATL GAS	/	2292	1	/		/	2700	1	/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/
ENGINEERING TECH	/	2125	1	/	2150	1	/	2249	7	/	1200	1	/	1570	3	/		/	/
	/		/	/		/	/		/			/		/	/		/	/	/
	/		/	/		/	/		/			/		/	/		/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURAL SCIENCES	//	//	// 1823 2 //	//	// 1474 6 //	// 898 4 //	//
BIOLOGICAL SCIENCES	//	//	//	// 800 1 //	// 813 3 //	// 991 3 //	//
CHEMISTRY	//	//	//	//	//	// 1292 1 //	//
COMPUTER SCIENCE	// 2210 7 //	//	// 1954 43 //	// 1894 5 //	// 1646 2 //	// 1717 3 //	//
HEALTH (MED) PROFSNS	//	//	//	//	//	// 1520 13 //	//
MATHEMATICS	//	//	//	// 1435 1 //	//	//	//
OTHR PHYSCL/EARTH SCI	// 2375 1 //	//	//	// 1833 1 //	//	// 1380 1 //	//



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CPC Salary Survey

REGIONAL Interim Report No. 1, February 1985

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business
Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 5 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	38	739	\$1598	\$1695	\$1792	\$1583	\$1365
Business—General (incl. Mgmt.)	22	138	1490	1561	1675	1500	1250
Marketing & Distribution	8	55	1389	1522	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	52	867	1379	*	*	*
Economics ²	1	8	1667	1495	*	*	*
Other Social Sciences	2	31	1141	1453	*	*	*
ENGINEERING							
Aeronautical	1	34	2410	2269	*	*	*
Chemical	7	145	2303	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	60	2195	2022	*	*	*
Electrical (incl. Computer Engrg.)	34	648	2220	2267	2425	2302	1917
Geological	+	7	+	2315			
Industrial	1	70	1931	2154	*	*	*
Mechanical	22	372	2168	2285	2450	2188	1950
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	20	+	2316			
Mining	+	1	+	2470			
Nuclear (incl. Engrg. Physics)	1	6	1931	2276	*	*	*
Petroleum	+	58	+	2704			
Engineering Technology	2	72	2300	2122	*	*	*
SCIENCES							
Agricultural Sciences	6	13	1440	1435	*	*	*
Biological Sciences	1	6	1359	1365	*	*	*
Chemistry	2	17	2250	1939	*	*	*
Computer Science	42	255	2184	2099	2385	2250	1760
Health (Medical) Professions	+	4	+	1451			
Mathematics	3	12	1875	1960	*	*	*
Other Physical & Earth Sciences	1	8	1600	1639	*	*	*
Totals	203	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	410	2423	\$1602	\$1669	\$1725	\$1643	\$1416
	163	773	1547	1580	1917	1501	1248
	116	471	1600	1530	2000	1613	1200
	23	189	1458	1340	2000	1500	867
	13	81	1485	1470	*	*	*
	31	237	1287	1350	1541	1250	1000
	12	116	2177	2187	*	*	*
	27	440	2304	2356	2600	2333	2000
	35	298	2016	1940	2292	1993	1768
	244	2322	2191	2240	2475	2250	1816
	+	18	+	2312			
	14	302	2174	2156	*	*	*
	136	1299	2139	2226	2408	2167	1794
	+	67	+	2256			
	+	11	+	2100			
	1	27	1931	2233	*	*	*
	1	162	2875	2678	*	*	*
	36	227	2107	2137	2373	2141	1750
	17	62	1345	1439	*	*	*
	2	32	1799	1466	*	*	*
	6	36	2028	1846	*	*	*
	168	897	2094	2041	2383	2166	1675
	2	76	1408	1869	*	*	*
	11	54	2125	1994	*	*	*
	5	43	1842	1804	*	*	*
	1473	10663					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 1/5/85 THROUGH 2/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	47	765	\$1611	\$1699	\$1833	\$1583	\$1365
Business Administration	13	77	1304	1560	*	*	*
Communications	1	24	896	1608	*	*	*
Community & Service Orgs. Work	+	7	+	1357			
EDP-Programming/Systems	41	298	2190	2103	2385	2230	1760
Engineering	74	1387	2204	2281	2450	2230	1931
Farm & Natural Resources Mgmt.	+	3	+	1466			
Finance & Economics	6	34	1638	1561	*	*	*
Health (Medical) Services	1	9	1359	1386	*	*	*
Manufacturing &/or Industrial Oprs.	3	38	2238	2107	*	*	*
Mathematics/Statistics	+	4	+	1930			
Merchandising/Sales Promotion	9	62	1364	1383	*	*	*
Personnel/Employee Relations	+	8	+	1284			
Research—Non-Scientific	+	9	+	1797			
Research—Scientific	3	28	2033	1998	*	*	*
Rotational Training—Non-Technical	+	11	+	1501			
Rotational Training—Technical	+	6	+	2360			
Sales—Non-Technical Degree	3	51	1500	1570	*	*	*
Sales—Technical/Scientific Degree	2	10	1691	2146	*	*	*
Totals	203	2831					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	437	2493	\$1611	\$1671	\$1730	\$1645	\$1416
	110	500	1556	1553	2000	1500	1166
	5	110	1439	1310	*	*	*
	3	41	1645	1396	*	*	*
	163	980	2096	2060	2380	2166	1675
	487	4945	2168	2236	2458	2208	1833
	5	30	1555	1432	*	*	*
	35	207	1491	1613	1850	1500	1120
	1	91	1359	1787	*	*	*
	18	145	1920	2049	*	*	*
	6	40	2084	1964	*	*	*
	81	418	1449	1426	1800	1416	1200
	7	34	1296	1592	*	*	*
	1	36	1500	1848	*	*	*
	10	106	1992	1956	*	*	*
	12	84	1570	1472	*	*	*
	1	26	2200	1991	*	*	*
	85	333	1595	1556	2000	1583	1200
	6	44	1878	2144	*	*	*
	1473	10663					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/5/85 THROUGH 2/1/85							CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	76	+	\$2007				17	241	\$1795	\$2030	*	*	*
MBA (Non-Technical Undergraduate)	+	43	+	2084				39	235	1929	2091	\$2333	\$2000	\$1510
MBA (Technical Undergraduate)	+	18	+	2513				+	57	+	2486			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	13	+	2222				1	42	2250	2192	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2364				1	12	2000	2330	*	*	*
Administration (incl. Public, Hospital, etc.)	+	2	+	2404				+	14	+	2263			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	10	+	1135				+	23	+	1476			
Social Sciences	+	2	+	1520				2	37	1765	1606	*	*	*
ENGINEERING														
Chemical	+	16	+	2571				2	34	2290	2460	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	21	+	2389				4	80	2395	2321	*	*	*
Electrical (incl. Computer Engrg.)	1	49	\$2167	2766	*	*	*	23	252	2627	2703	2800	2623	2375
Industrial	+	6	+	2216				2	25	2791	2323	*	*	*
Mechanical	1	42	2550	2616	*	*	*	10	119	2404	2537	*	*	*
Nuclear (incl. Engrg. Physics)	1	2	2550	2795	*	*	*	1	9	2550	2619	*	*	*
SCIENCES														
Chemistry	1	3	2458	1945	*	*	*	4	9	1979	1884	*	*	*
Computer Science	5	27	2252	2296	*	*	*	30	117	2398	2449	2783	2430	1870
Geology & Related Geological Sciences	+	18	+	2655				6	55	2563	2541	*	*	*
Mathematics	+	1	+	2783				1	7	2450	2557	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	4	+	2539				1	16	2500	2561	*	*	*
Totals	9	361						143	1384					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 1/5/85 THROUGH 2/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	1	7	\$3000	\$2344	*	*	*
MBA - Tech Undergraduate	+	2	+	2521			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	+	6	+	2341			
MBA - Tech Undergraduate	+	1	+	2666			
Over 4 years							
MBA - Non-Tech Undergraduate	+	9	+	2328			
MBA - Tech Undergraduate	+	4	+	2562			
Totals	1	29					

CUMULATIVE PERIOD 9/1/84 THROUGH 2/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	2	37	\$2666	\$2367	*	*	*
MBA - Tech Undergraduate	1	8	2290	2478	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	25	1833	2498	*	*	*
MBA - Tech Undergraduate	+	3	+	2638			
Over 4 years							
MBA - Non-Tech Undergraduate	1	32	3250	2548	*	*	*
MBA - Tech Undergraduate	+	10	+	2660			
Totals	5	115					

ENGINEERING

Chemical	7	20	\$3344	\$3353	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	5	2300	2359	*	*	*
Electrical (incl. Computer Engrg.)	+	7	+	3227			
Mechanical	3	7	3111	3195	*	*	*
SCIENCES							
Chemistry	3	20	2937	2818	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	3374			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	4	2500	2843	*	*	*
Physics	+	4	+	2733			
Totals	15	69					

DOCTORAL DEGREE CANDIDATES

Chemical	17	38	\$3411	\$3343	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	2300	2471	*	*	*
Electrical (incl. Computer Engrg.)	3	25	3791	3395	*	*	*
Mechanical	3	16	3111	3008	*	*	*
Chemistry	15	53	3009	2851	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	6	+	2541			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	5	12	3293	3109	*	*	*
Physics	2	16	3269	3085	*	*	*
Totals	46	173					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULL 1	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
ACCOUNTING	/ 1598 30 / / 1670 / / 1542 /	/ /	/ /	/ /	/ /	/ 1700 2 /
BUSINESS - GENERAL	/ 1458 3 / / /	/ 1476 3 / / /	/ 1363 11 / / /	/ /	/ /	/ /
MARKETING/DISTRIBUTN	/ /	/ 1275 1 / / /	/ 1248 5 / / /	/ 1850 1 / / /	/ /	/ /
HUMANITIES	/ /	/ /	/ 867 1 / / /	/ /	/ /	/ /
ECONOMICS	/ 1667 1 / / /	/ /	/ /	/ /	/ /	/ /
OTHR SOCIAL SCIENCES	/ /	/ /	/ /	/ /	/ /	/ /

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2410 1	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2166 2	/	/ 2116 3
	/	/	/	/	/	/
ELECTRICAL -COMPTR	/	/	/	/ 2325 22	/ 2425 1	/ 2200 1
	/	/	/	/ 2433	/	/
	/	/	/	/ 2250	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2202 9	/ 2038 3	/ 2180 2
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/
	/	/	/	/	/	/

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	/ 1275 2 /	/	/	/	/	/ 1500 1 /
BIOLOGICAL SCIENCES	/	/	/	/	/	/
CHEMISTRY	/	/	/	/ 2000 1 /	/	/
COMPUTER SCIENCE	/ 2046 3 /	/ 1750 1 /	/ 2206 27 /	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/ 1875 1 /	/ 1625 1 /	/ 2125 1 /	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC	FOOD-BEVERAGE		CLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/	/		/	/	1967	1
	/		/	/		/	/		
	/		/	/		/	/		
BUSINESS - GENERAL	/	2050	1	/		/	/	1733	4
	/			/		/	/		
	/			/		/	/		
MARKETING/DISTRIBUTN	/		/	/	1750	1	/	/	
	/		/	/			/	/	
	/		/	/			/	/	
HUMANITIES	/		/	/		/	/	/	
	/		/	/		/	/	/	
	/		/	/		/	/	/	
ECONOMICS	/		/	/		/	/	/	
	/		/	/		/	/	/	
	/		/	/		/	/	/	
OTHR SOCIAL SCIENCES	/		/	/		/	/	/	
	/		/	/		/	/	/	
	/		/	/		/	/	/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2396 3	/		/		/	2300 1	/		/	2537 2
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/		/	2375 1	/		/	2248 2	/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/		/	2477 3	/		/		/		/	2337 2
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	2300 2	/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED				
AGRICULTURL SCIENCES	/	1300	1	/		/	2042	1	/		/	1250	1	/
	/			/		/			/		/			/
	/			/		/			/		/			/
BIOLOGICAL SCIENCES	/			/		/			/		/			/
	/			/		/			/		/			/
	/			/		/			/		/			/
CHEMISTRY	/			/		/			/		/			/
	/			/		/			/		/			/
	/			/		/			/		/			/
COMPUTER SCIENCE	/	2320	1	/	2300	1	/		/		/	2291	5	/
	/			/			/		/		/			/
	/			/			/		/		/			/
HEALTH (MED) PROFSNS	/			/		/			/		/			/
	/			/		/			/		/			/
	/			/		/			/		/			/
MATHEMATICS	/			/		/			/		/			/
	/			/		/			/		/			/
	/			/		/			/		/			/
OTHR PHYSCL/EARTH SCI	/			/		/			/		/			/
	/			/		/			/		/			/
	/			/		/			/		/			/

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 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBUARY 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	//	//	//	//	// 1365 4	// 1950 1
BUSINESS - GENERAL	//	//	//	//	//	//
MARKETING/DISTRIBUTN	//	//	//	//	//	//
HUMANITIES	//	//	//	//	//	//
ECONOMICS	//	//	//	//	//	//
OTHR SOCIAL SCIENCES	//	//	//	//	// 1141 2	//

FEBRUARY 1985 WCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

FEBRUARY 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 1539 1	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2500 1	/ 2100 1	/ 2284 1	/
ELECTRICAL -COMPT	/	/	/	/ 1835 7	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 1931 1	/	/
MECHANICAL	/	/	/	/ 1769 3	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/ 1931 1	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/ 1359	1 /
	/	/	/	/	/	/
CHEMISTRY	/	/	/ 2500	1 /	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2190	2 /	/ 2075	1 / 1750	1 /	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/ 1600	1 /	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
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MBA - NON-TECHNICAL	//	//	//	//	//	//
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MBA - TECHNICAL	//	//	//	//	//	//
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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLB-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
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MBA - NON-TECHNICAL	//	//	//	//	//	//
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MBA - TECHNICAL	//	//	//	//	//	//
-----------------	----	----	----	----	----	----

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/05/85 THROUGH 02/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBUARY 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
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MBA - NON-TECHNICAL	//	//	//	//	//	//
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MBA - TECHNICAL	//	//	//	//	//	//
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CPC Salary Survey

REGIONAL Interim Report No. 2, March 1985

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business
Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 2 through March 1) and cumulatively (September 1 through March 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	62	846	\$1693	\$1693	\$1917	\$1630	\$1500
Business—General (incl. Mgmt.)	61	308	1665	1626	2166	1667	1166
Marketing & Distribution	16	112	1680	1939	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	6	37	1426	1544	*	*	*
Economics ²	3	49	1595	1839	*	*	*
Other Social Sciences	27	77	1616	1475	2360	1333	1000
ENGINEERING							
Aeronautical	7	76	2257	2228	*	*	*
Chemical	8	284	2348	2402	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engr.)	7	97	1983	2051	*	*	*
Electrical (incl. Computer Engr.)	67	1094	2113	2297	2470	2208	1559
Geological	+	10	+	2118			
Industrial	8	133	2091	2214	*	*	*
Mechanical	45	574	2084	2273	2300	2166	1558
Metallurgical (incl. Metallurgy & Ceramic Engr.)	+	29	+	2330			
Mining	+	4	+	2042			
Nuclear (incl. Engr. Physics)	+	9	+	2357			
Petroleum	+	24	+	2537			
Engineering Technology	3	62	2167	2130	*	*	*
SCIENCES							
Agricultural Sciences	1	21	1250	1431	*	*	*
Biological Sciences	6	8	1329	1311	*	*	*
Chemistry	1	22	1023	1757	*	*	*
Computer Science	29	353	2039	2073	2515	2025	1435
Health (Medical) Professions	3	15	2117	1564	*	*	*
Mathematics	6	45	2209	1984	*	*	*
Other Physical & Earth Sciences	6	23	1893	1861	*	*	*
Totals	372	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	472	3269	\$1614	\$1676	\$1750	\$1645	\$1426
	224	1081	1580	1593	1967	1550	1200
	132	583	1610	1533	2000	1638	1200
	29	246	1432	1388	2000	1500	867
	16	130	1506	1609	*	*	*
	58	314	1440	1381	2290	1300	1000
	19	192	2207	2204	*	*	*
	35	724	2314	2374	2585	2350	2000
	42	395	2011	1968	2292	1972	1768
	311	3416	2174	2258	2475	2250	1565
	+	28	+	2243			
	22	435	2144	2174	2417	2158	1865
	181	1873	2126	2240	2400	2167	1794
	+	96	+	2278			
	+	15	+	2085			
	1	36	1931	2264	*	*	*
	1	186	2875	2660	*	*	*
	39	289	2112	2136	2416	2166	1700
	18	83	1340	1437	*	*	*
	8	40	1447	1435	*	*	*
	7	58	1884	1813	*	*	*
	197	1250	2086	2051	2417	2158	1600
	5	91	1833	1819	*	*	*
	17	99	2155	1990	*	*	*
	11	66	1870	1824	*	*	*
	1845	14995					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	74	923	\$1659	\$1706	\$1917	\$1638	\$1417
Business Administration	34	156	1565	1620	2100	1582	1100
Communications	1	23	1167	2051	*	*	*
Community & Service Orgs. Work	4	20	1179	1316	*	*	*
EDP-Programming/Systems	37	413	2082	2079	2515	2050	1559
Engineering	137	2212	2109	2289	2458	2167	1565
Farm & Natural Resources Mgmt.	+	7	+	1490			
Finance & Economics	7	64	1406	1677	*	*	*
Health (Medical) Services	3	17	1537	1426	*	*	*
Manufacturing &/or Industrial Oprs.	5	73	2038	2056	*	*	*
Mathematics/Statistics	+	19	+	1949			
Merchandising/Sales Promotion	22	112	1491	1448	2166	1375	1000
Personnel/Employee Relations	23	41	2186	1921	2735	2330	1000
Research—Non-Scientific	+	19	+	1960			
Research—Scientific	11	54	1683	1921	*	*	*
Rotational Training—Non-Technical	+	44	+	1469			
Rotational Training—Technical	+	25	+	2069			
Sales—Non-Technical Degree	14	99	1691	1638	*	*	*
Sales—Technical/Scientific Degree	+	11	+	2128			
Totals	372	4332					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	511	3416	\$1619	\$1681	\$1750	\$1645	\$1416
	144	656	1558	1569	2000	1565	1140
	6	133	1394	1439	*	*	*
	7	61	1379	1370	*	*	*
	200	1393	2094	2066	2416	2160	1620
	624	7157	2155	2253	2458	2208	1794
	5	37	1555	1443	*	*	*
	42	271	1477	1628	1750	1500	1120
	4	108	1492	1730	*	*	*
	23	218	1946	2052	2292	1968	1417
	6	59	2084	1959	*	*	*
	103	530	1458	1431	1900	1416	1200
	30	75	1979	1772	2615	2240	1000
	1	55	1500	1887	*	*	*
	21	160	1830	1944	2492	2000	1208
	12	128	1571	1471	*	*	*
	1	51	2200	2029	*	*	*
	99	432	1609	1575	2000	1600	1200
	6	55	1879	2141	*	*	*
	1845	14995					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

INTERIM PERIOD 2/2/85 THROUGH 3/1/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	1	70	\$1750	\$2111	*	*	*
MBA (Non-Technical Undergraduate)	12	122	2010	2276	*	*	*
MBA (Technical Undergraduate)	1	21	2680	2341	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	10	2708	2600	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2266			
Administration (incl. Public, Hospital, etc.)	1	3	2947	2357	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	6	+	1683			
Social Sciences	+	13	+	2015			
ENGINEERING							
Chemical	1	29	2625	2635	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engr.)	1	12	2250	2486	*	*	*
Electrical (incl. Computer Engr.)	12	111	2747	2746	*	*	*
Industrial	+	9	+	2689			
Mechanical	5	62	2628	2630	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2386			
SCIENCES							
Chemistry	+	1	+	2333			
Computer Science	1	39	2708	2637	*	*	*
Geology & Related Geological Sciences	+	16	+	2705			
Mathematics	2	5	2242	2282	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	1	+	2666			
Totals	38	533					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES ¹		
		Regional	National	90th 50th 10th
18	311	\$1793	\$2048	* * *
50	357	1949	2155	\$2333 \$2000 \$1567
1	78	2680	2447	* * *
2	52	2479	2271	* * *
1	16	2000	2314	* * *
1	17	2947	2280	* * *
+	29	+	1519	
2	50	1766	1713	* * *
3	63	2402	2541	* * *
5	92	2367	2343	* * *
35	363	2669	2716	2890 2666 2375
2	34	2792	2420	* * *
15	181	2479	2569	* * *
1	12	2550	2561	* * *
4	10	1980	1930	* * *
31	152	2409	2493	2783 2430 1878
6	71	2563	2578	* * *
3	12	2311	2443	* * *
1	17	2500	2568	* * *
181	1917			

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹.**INTERIM PERIOD 2/2/85 THROUGH 3/1/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	4	28	\$1875	\$2498	*	*	*
MBA - Tech Undergraduate	+	4	+	3042			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	29	1958	2759	*	*	*
MBA - Tech Undergraduate	+	8	+	3092			
Over 4 years							
MBA - Non-Tech Undergraduate	2	19	1896	2686	*	*	*
MBA - Tech Undergraduate	1	6	2900	2837	*	*	*
Totals	8	94					

CUMULATIVE PERIOD 9/1/84 THROUGH 3/1/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	6	65	\$2139	\$2424	*	*	*
	1	12	2290	2667	*	*	*
	2	54	1896	2639	*	*	*
	+	11	+	2968			
	3	51	2347	2599	*	*	*
	1	16	2900	2727	*	*	*
	13	209					

ENGINEERING

Chemical	1	14	\$3250	\$3436	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	2	12	3292	3379	*	*	*
Mechanical	1	7	2800	3215	*	*	*

SCIENCES

Chemistry	1	10	2667	3043	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	2	+	2709			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3406			
Physics	+	4	+	2752			
Totals	5	32					

DOCTORAL DEGREE CANDIDATES

	18	52	\$3402	\$3368	*	*	*
	1	7	2300	2471	*	*	*
	5	37	3591	3390	*	*	*
	4	23	3033	3071	*	*	*
	16	63	2988	2882	*	*	*
	+	8	+	2583			
	5	15	3293	3168	*	*	*
	2	20	3270	3019	*	*	*
	51	225					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

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CURRICULUM	ACCTG-PUBLIC			BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1643 / 1708 / 1541	44	/			/ 1777 /	6	/ 1610 /	2	/ 1800 /	1	/	/
BUSINESS - GENERAL	/ 1667 / /	3	/	/ 1282 / /	4	/ 1439 / /	19	/ 1802 / /	13	/ 1678 / /	1	/	/
MARKETING/DISTRIBUTN	/		/	/ 1666 / /	1	/ 1469 / /	5	/ 1666 / /	1	/		/	/
HUMANITIES	/		/	/ 900 / /	1	/ 1363 / /	2	/ 1167 / /	1	/		/	/
ECONOMICS	/		/	/ 1583 / /	2	/		/		/		/	/
OTHR SOCIAL SCIENCES	/		/	/ 1050 / /	1	/ 1219 / /	9	/ 1815 / /	1	/		/ 1500	1 /

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2257 7	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2167 1	/	/ 1844 3
	/	/	/	/	/	/
ELECTRICAL -COMPTER	/	/	/	/ 2300 35	/ 2346 1	/ 2360 2
	/	/	/	/ 2480	/	/
	/	/	/	/ 2058	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2250 1	/	/ 2083 1
	/	/	/	/	/	/
MECHANICAL	/	/	/	/ 2232 25	/ 2280 1	/ 2062 2
	/	/	/	/ 2383	/	/
	/	/	/	/ 2083	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 1896 2	/	/
	/	/	/	/	/	/

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MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/	1250 1	/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1312 1	/		/	1650 1	/	2032 10	/	1559 1	/	2333 1
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/	1500 1	/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/	2448 1	/	2050 1	/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2204 2	/		/	
	/		/		/		/		/		/	

FEBRUARY 1985 WCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/		/		/		/		/		/ 1756	3 /
	/		/		/		/		/		/	/
BUSINESS - GENERAL	/	1542	1	/	1450	2	/		/		/ 1688	4 /
	/			/			/		/		/	/
MARKETING/DISTRIBUTN	/	1666	1	/	1000	1	/	2027	3	/	/ 1750	1 /
	/			/			/			/	/	/
HUMANITIES	/			/			/			/		/
	/			/			/			/		/
ECONOMICS	/			/			/	1620	1	/	/	/
	/			/			/			/	/	/
OTHR SOCIAL SCIENCES	/	2000	1	/			/			/	/	/
	/			/			/			/	/	/

1985 WCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2388 2	/		/		/	1920 2	/		/	2342 4
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	2392 1
	/		/		/		/		/		/	
ELECTRICAL -COMPTN	/		/	2179 5	/		/		/		/	2428 3
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/	2250 1	/	2083 1	/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/		/		/		/		/	1900 1	/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/		/		/		/	
	/		/		/		/		/		/	

1985 WCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
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MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
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PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	1833 1	/	3050 1	/		/		/		/	2025 1
	/		/		/		/		/		/	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/	1700 1	/		/		/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/	2000 1	/		/		/		/	
	/		/		/		/		/		/	

1985 WCPA INTERIM REPORT NUMBER 1
 AVERAGE MONTHLY SALARY OFFERS
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MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER			UTLTIES-PUBLIC			GOVT-FEDERAL			GOVT-LCL/STATE			NON-PROFIT ORG		
ACCOUNTING	/		/	/	2233	4	/	1417	1	/	/	/	1333	1	/	/	/	
	/		/	/			/			/	/	/			/	/	/	
BUSINESS - GENERAL	/	1751	2	/	1917	1	/	2122	7	/	1417	1	/	/	2032	3	/	
	/			/			/			/			/		/		/	
MARKETING/DISTRIBUTN	/			/			/	1852	2	/		/	/				/	
	/			/			/			/		/	/				/	
HUMANITIES	/			/			/	1883	2	/		/	/				/	
	/			/			/			/		/	/				/	
ECONOMICS	/			/			/			/		/	/				/	
	/			/			/			/		/	/				/	
OTHR SOCIAL SCIENCES	/	1300	1	/			/	2270	9	/	1153	1	/	/	1139	3	/	
	/			/			/			/		/	/	/			/	

1985 WCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 02/02/85 THROUGH 03/01/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORQ
AERONAUTICAL	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 1931 1	/ 1861 1	/
ELECTRICAL -COMPT	/ 1367 2	/	/ 2265 1	/ 1712 18	/	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2015 4	/	/
MECHANICAL	/	/	/ 2100 2	/ 1821 14	/	/
METALLURGICAL	/	/	/	/	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2710 1	/	/	/

1985 WCPA INTERIM REPORT NUMBER 1
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 02/02/85 THROUGH 03/01/85

PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOV'T-FEDERAL		GOV'T-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/		/	/		/		/		/	
	/		/	/		/		/		/	
BIOLOGICAL SCIENCES	/	1255	3	/		/		/	1750	1	/
	/		/	/		/		/		1229	2
	/		/	/		/		/			/
CHEMISTRY	/	1023	1	/		/		/			/
	/		/	/		/		/			/
COMPUTER SCIENCE	/		/	/	2221	10	/	1435	1	/	1416
	/		/	/			/			/	
HEALTH (MED) PROFSNS	/		/	/	2425	2	/			/	
	/		/	/			/			/	
MATHEMATICS	/		/	/	3185	1	/	1934	2	/	
	/		/	/			/			/	
OTHR PHYSCL/EARTH SCI	/	2083	1	/			/	2023	1	/	845
	/		/	/			/			/	

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	// 1854. 7 //	// 1708 1 //	// 2333 1 //	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	// 2275 2 //	//	//	//	//	//
MBA - TECHNICAL	//	//	//	//	//	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/02/85 THROUGH 03/01/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	// 2545 1 //	//	//	//	//	//
MBA - TECHNICAL	// 2680 1 //	//	//	//	//	//



CPC Salary Survey

REGIONAL Interim Report No. 3 April 1985

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business
Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 2 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	95	670	\$1659	\$1720	\$1833	\$1675	\$1458
Business—General (incl. Mgmt.)	60	308	1610	1651	2083	1500	1300
Marketing & Distribution	34	150	1565	1599	1850	1500	1375

HUMANITIES & SOCIAL SCIENCES

Humanities	4	59	1628	1635	*	*	*
Economics ²	+	96	+	1850			
Other Social Sciences	10	89	1499	1757	*	*	*

ENGINEERING

Aeronautical	3	72	2100	2303	*	*	*
Chemical	17	410	2253	2375	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engr.)	16	137	2130	2011	*	*	*
Electrical (incl. Computer Engr.)	129	1607	2256	2287	2503	2308	1930
Geological	+	6	+	2115			
Industrial	7	166	2101	2198	*	*	*
Mechanical	55	822	2195	2268	2500	2250	1900
Metallurgical (incl. Metallurgy & Ceramic Engr.)	5	69	2255	2240	*	*	*
Mining	+	9	+	2323			
Nuclear (incl. Engr. Physics)	+	10	+	2380			
Petroleum	2	106	2275	2608	*	*	*
Engineering Technology	10	92	2136	2116	*	*	*

SCIENCES

Agricultural Sciences	3	20	1911	1552	*	*	*
Biological Sciences	1	11	1917	1162	*	*	*
Chemistry	+	21	+	2015			
Computer Science	46	496	2228	2098	2427	2250	2000
Health (Medical) Professions	+	23	+	1749			
Mathematics	12	77	2299	2092	*	*	*
Other Physical & Earth Sciences	2	31	2056	2073	*	*	*

Totals	519	5557
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CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th

Accounting	567	3939	\$1622	\$1683	\$1750	\$1650	\$1444
Business—General	292	1389	1587	1606	2000	1542	1248
Marketing & Distribution	166	733	1601	1546	2000	1583	1244

Humanities	33	305	1473	1436	2000	1500	900
Economics ²	16	226	1506	1712	*	*	*
Other Social Sciences	68	403	1449	1464	2190	1317	1000

Aeronautical	22	264	2192	2231	2410	2205	2000
Chemical	52	1134	2294	2375	2542	2342	2000

Civil	58	532	2044	1979	2383	2025	1768
Electrical	440	5023	2198	2268	2500	2276	1816

Geological	+	34	+	2220			
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Industrial	29	601	2133	2180	2417	2123	1865
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Mechanical	236	2695	2142	2249	2400	2167	1794
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Metallurgical	5	165	2255	2263	*	*	*
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Mining	+	24	+	2174			
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Nuclear	1	46	1931	2290	*	*	*
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Petroleum	3	292	2475	2641	*	*	*
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Engineering Technology	49	381	2117	2131	2416	2166	1750
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Agricultural Sciences	21	103	1421	1459	1750	1300	1220
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Biological Sciences	9	51	1499	1376	*	*	*
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Chemistry	7	79	1884	1867	*	*	*
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Computer Science	243	1746	2113	2064	2427	2167	1667
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Health Professions	5	114	1833	1805	*	*	*
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Mathematics	29	176	2215	2034	2492	2306	1625
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Other Physical & Earth Sciences	13	97	1898	1903	*	*	*
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Totals	2364	20552
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¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	111	761	\$1664	\$1732	\$1917	\$1670	\$1417
Business Administration	41	169	1589	1701	2100	1500	1250
Communications	3	22	2133	2021	*	*	*
Community & Service Orgs. Work	+	9	+	1214			
EDP-Programming/Systems	53	629	2243	2140	2448	2250	2000
Engineering	241	3155	2225	2286	2500	2290	1917
Farm & Natural Resources Mgmt.	+	8	+	1964			
Finance & Economics	6	147	1470	1809	*	*	*
Health (Medical) Services	+	28	+	1670			
Manufacturing &/or Industrial Oprs.	4	71	1960	2096	*	*	*
Mathematics/Statistics	2	34	2190	2027	*	*	*
Merchandising/Sales Promotion	19	138	1446	1550	*	*	*
Personnel/Employee Relations	3	7	1490	1459	*	*	*
Research—Non-Scientific	+	43	+	2097			
Research—Scientific	4	97	2282	2184	*	*	*
Rotational Training—Non-Technical	+	29	+	1588			
Rotational Training—Technical	+	61	+	2260			
Sales—Non-Technical Degree	31	127	1631	1596	1916	1500	1416
Sales—Technical/Scientific Degree	1	22	1917	2216	*	*	*
Totals	519	5557					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	622	4177	\$1627	\$1690	\$1791	\$1650	\$1417
	185	825	1565	1596	2041	1500	1153
	9	155	1640	1521	*	*	*
	7	70	1379	1350	*	*	*
	253	2022	2125	2089	2427	2167	1680
	865	10312	2175	2263	2475	2216	1833
	5	45	1555	1536	*	*	*
	48	418	1476	1692	1750	1500	1120
	4	136	1492	1718	*	*	*
	27	289	1948	2063	2292	1968	1417
	8	93	2111	1984	*	*	*
	122	668	1456	1456	1833	1416	1200
	33	82	1934	1745	2615	2130	1000
	1	98	1500	1979	*	*	*
	25	257	1902	2035	2500	2023	1208
	12	157	1571	1493	*	*	*
	1	112	2200	2155	*	*	*
	130	559	1614	1580	2000	1579	1200
	7	77	1884	2162	*	*	*
	2364	20552					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.
 + No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 3/2/85 THROUGH 4/4/85

GRADUATE PROGRAM

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	

BUSINESS

Accounting	1	16	\$1750	\$1947	*	*	*
MBA (Non-Technical Undergraduate)	9	181	2130	2402	*	*	*
MBA (Technical Undergraduate)	+	45	+	2545			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	5	20	2580	2649	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2671			
Administration (incl. Public, Hospital, etc.)	3	6	2836	2603	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1500			
Social Sciences	+	+	+	+	*	*	*

ENGINEERING

Chemical	2	43	2679	2670	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	11	2363	2531	*	*	*
Electrical (incl. Computer Engrg.)	9	151	2650	2771	*	*	*
Industrial	+	10	+	2506			
Mechanical	6	86	2850	2634	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2536			

SCIENCES

Chemistry	+	5	+	2336			
Computer Science	5	80	2694	2622	*	*	*
Geology & Related Geological Sciences	+	12	+	2632			
Mathematics	+	8	+	2382			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	6	2450	2550	*	*	*

Totals 43 692

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	

19	327	\$1791	\$2043	*	*	*
59	538	1977	2238	\$2350	\$2000	\$1520
1	123	2680	2483	*	*	*
7	72	2551	2376	*	*	*
1	20	2000	2385	*	*	*
4	23	2864	2364	*	*	*
+	30	+	1519			
2	50	1766	1713	*	*	*
5	106	2513	2594	*	*	*
7	103	2365	2363	*	*	*
44	514	2665	2732	2890	2698	2375
2	44	2792	2440	*	*	*
21	267	2585	2590	2860	2583	2291
1	19	2550	2552	*	*	*
4	15	1980	2065	*	*	*
36	232	2448	2537	2783	2500	1870
6	83	2563	2586	*	*	*
3	20	2311	2418	*	*	*
2	23	2475	2563	*	*	*

224 2609

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/2/85 THROUGH 4/4/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	3	44	\$2205	\$2561	*	*	*
MBA - Tech Undergraduate	+	7	+	2560			
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	1	51	2400	2616	*	*	*
MBA - Tech Undergraduate	+	5	+	2560			
Over 4 years							
MBA - Non-Tech Undergraduate	+	24	+	2543			
MBA - Tech Undergraduate	+	9	+	2893			
Totals	4	140					

CUMULATIVE PERIOD 9/1/84 THROUGH 4/4/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	9	107	\$2161	\$2479	*	*	*
MBA - Tech Undergraduate	1	19	2290	2627	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	3	105	2064	2628	*	*	*
MBA - Tech Undergraduate	+	16	+	2841			
Over 4 years							
MBA - Non-Tech Undergraduate	3	75	2347	2581	*	*	*
MBA - Tech Undergraduate	1	25	2900	2786	*	*	*
Totals	17	349					

ENGINEERING

Chemical	1	17	\$3300	\$3354	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3583			
Electrical (incl. Computer Engrg.)	3	17	3722	3577	*	*	*
Mechanical	+	6	+	3336			

SCIENCES

Chemistry	3	23	3256	3007	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+	+			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	1	2	3541	3542	*	*	*
Physics	2	10	3583	3110	*	*	*
Totals	10	76					

DOCTORAL DEGREE CANDIDATES

Chemical	19	69	\$3397	\$3365	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	8	2300	2610	*	*	*
Electrical (incl. Computer Engrg.)	8	54	3640	3449	*	*	*
Mechanical	4	29	3033	3126	*	*	*
Chemistry	19	86	3030	2916	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	8	+	2583			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	6	17	3335	3212	*	*	*
Physics	4	30	3426	3049	*	*	*
Totals	61	301					

¹ Years of previous full-time, non-military employment² Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

+ No offers reported.

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1669	60	/ 1500	1	/ 1583	1	/ 1769	5	/		/ 1650	2
	/ 1791		/		/		/		/		/	
	/ 1500		/		/		/		/		/	
BUSINESS - GENERAL	/ 1620	11	/ 1384	7	/ 1420	24	/ 2011	6	/		/ 1416	1
	/		/		/ 1583		/		/		/	
	/		/		/ 1280		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1208	2	/ 1531	23	/ 1613	3	/		/	
	/		/		/ 1791		/		/		/	
	/		/		/ 1375		/		/		/	
HUMANITIES	/		/ 1415	2	/		/ 1842	2	/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1225	2	/ 1175	2	/ 2000	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2100 3	/	/
CHEMICAL	/	/	/	/ 2252 2	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/ 2250 1	/	/ 2079 7
ELECTRICAL -COMPTR	/	/	/	/ 2342 81 / 2503 / 2160	/ 2362 5	/ 2350 1
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/ 1666 1	/	/	/ 2181 4	/ 2400 1	/
MECHANICAL	/	/	/	/ 2297 29 / 2600 / 2083	/ 2325 1	/ 2125 2
METALLURGICAL	/	/	/	/ 2255 5	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2128 4	/	/

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
AGRICULTURAL SCIENCES	/	/ 1575 2	/ 2583 1	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/ 1917 1	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/	/	/ 1709 2	/ 2261 37	/	/ 2000 1
	/	/	/	/ 2427 2058	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/ 1500 1	/	/ 2375 10	/ 2345 1	/
	/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/	/	/	/ 2180 1	/	/
	/	/	/	/	/	/

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/ 1814	2	/ 1433	3	/		/	/ 1725	10
	/		/		/		/		/	/	
BUSINESS - GENERAL	/		/ 1975	4	/ 1868	7	/ 2166	1	/	/ 1671	2
	/		/		/		/		/	/	
MARKETING/DISTRIBUTN	/ 1600	1	/		/ 1858	2	/ 1750	1	/	/ 1842	2
	/		/		/		/		/	/	
HUMANITIES	/		/		/		/		/	/	
	/		/		/		/		/	/	
ECONOMICS	/		/		/		/		/	/	
	/		/		/		/		/	/	
OTHR SOCIAL SCIENCES	/ 1900	1	/		/ 1333	1	/		/	/	
	/		/		/		/		/	/	

WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2387 3	/		/		/	2248 3	/		/	2475 4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	2396 2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ELECTRICAL -COMPT	/		/	2419 4	/		/		/		/	2463 4
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/		/		/		/	1916 1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/		/		/		/		/	2300 2	/	2420 7
	/		/		/		/		/		/	
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	2275 2
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/	1940 1	/	2420 1	/	1800 1	/		/	2229 3
	/		/		/		/		/		/	
	/		/		/		/		/		/	

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURL SCIENCES	/		/	/	/	/	/	/
	/		/	/	/	/	/	/
BIOLOGICAL SCIENCES	/		/	/	/	/	/	/
	/		/	/	/	/	/	/
CHEMISTRY	/		/	/	/	/	/	/
	/		/	/	/	/	/	/
COMPUTER SCIENCE	/	2100 1	/	/	/	/	/	2000 1
	/		/	/	/	/	/	/
HEALTH (MED) PROFSNS	/		/	/	/	/	/	/
	/		/	/	/	/	/	/
MATHEMATICS	/		/	/	/	/	/	/
	/		/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/	/	/	/	/	/
	/		/	/	/	/	/	/

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG					
ACCOUNTING	/		/	/	/	1250	1	/	1584	10	/	/		
	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
BUSINESS - GENERAL	/	1666	1	/	/	1563	4	/			/	/		
	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
MARKETING/DISTRIBUTN	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
HUMANITIES	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
ECONOMICS	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
	/		/	/	/			/			/	/		
OTHR SOCIAL SCIENCES	/		/	/	/	1291	1	/	1917	1	/	1750	1	/
	/		/	/	/			/			/			/
	/		/	/	/			/			/			/

WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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APRIL 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
CHEMICAL	/	2208	1	/		/	1865	1	/	2200	1
	/		/	/		/		/		/	1850
	/		/	/		/		/		/	2
CIVIL -CNSTR/SAN/TRP	/		/	/		/	1907	2	/	2167	4
	/		/	/		/		/		/	
	/		/	/		/		/		/	
ELECTRICAL -COMPTR	/	2533	3	/	2316	5	/	1841	25	/	2383
	/		/	/		/	1958		/		1
	/		/	/		/	1559		/		
GEOLOGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
INDUSTRIAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
MECHANICAL	/		/	/		/	1858	14	/		
	/		/	/		/		/		/	
METALLURGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
MINING	/		/	/		/		/		/	
	/		/	/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	/		/		/		/	
	/		/	/		/		/		/	
PETROLEUM -NATL GAS	/		/	/		/		/		/	
	/		/	/		/		/		/	
ENGINEERING TECH	/		/	/		/		/		/	
	/		/	/		/		/		/	

WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

APRIL 1985 WCPA REGIONAL INTERIM REPORT NUMBER 1
 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2508 2	/	/ 2158 2	/	/	/
	/	/	/	/	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/
	/	/	/	/	/	/
OTHN PHYSCL/EARTH SCI	/	/	/	/ 1931 1	/	/
	/	/	/	/	/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM ACCTG-PUBLIC BANK-FINANCE MERCHANDSNG AERO-ELECTRNC AUTO, MECH-EQPT BLDG MATERIAL

MBA - NON-TECHNICAL	/	1875	1	/	/	1916	1	/	2159	3	/	/	/
---------------------	---	------	---	---	---	------	---	---	------	---	---	---	---

MBA - TECHNICAL	/	/	/	/	/	/
-----------------	---	---	---	---	---	---

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM CHEMCLS-DRUG ELECTR MAC FOOD-BEVERAGE GLASS-PAPER METALS/PRODS PETRO/ALLIED

MBA - NON-TECHNICAL	/	2742	2	/	/	/	/	/	2166	1	/
---------------------	---	------	---	---	---	---	---	---	------	---	---

MBA - TECHNICAL	/	/	/	/	/	/	/
-----------------	---	---	---	---	---	---	---

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/02/85 THROUGH 04/04/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM RESRCH/CONSLT TIRE-RUBBER UTLTIES-PUBLIC GOVT-FEDERAL GOVT-LCL/STATE NON-PROFIT ORG

MBA - NON-TECHNICAL	/	/	/	1250	1	/	/	/	/
	/	/	/			/	/	/	/

MBA - TECHNICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 4 May 1985

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 5 through May 3) and cumulatively (September 1 through May 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	123	807	\$1643	\$1687	\$1800	\$1666	\$1475
Business—General (incl. Mgmt.)	85	601	1577	1654	2083	1500	1250
Marketing & Distribution	74	308	1529	1568	1833	1541	1250

HUMANITIES & SOCIAL SCIENCES

Humanities	4	64	1102	1302	*	*	*
Economics ²	7	157	1600	1758	*	*	*
Other Social Sciences	17	144	1396	1625	*	*	*

ENGINEERING

Aeronautical	8	126	2186	2228	*	*	*
Chemical	17	460	2360	2377	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	19	259	2034	1955	*	*	*
Electrical (incl. Computer Engrg.)	143	1898	2296	2306	2513	2360	1930
Geological	+	9	+	2299			
Industrial	8	246	2036	2225	*	*	*
Mechanical	74	1000	2182	2288	2400	2250	1917
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	60	2402	2324	*	*	*
Mining	+	4	+	2300			
Nuclear (incl. Engrg. Physics)	+	16	+	2294			
Petroleum	+	49	+	2536			
Engineering Technology	8	91	2196	2131	*	*	*

SCIENCES

Agricultural Sciences	8	22	1531	1561	*	*	*
Biological Sciences	6	20	1653	1775	*	*	*
Chemistry	2	25	2489	2022	*	*	*
Computer Science	100	622	2184	2124	2425	2214	1925
Health (Medical) Professions	+	4	+	1330			
Mathematics	3	141	2233	2029	*	*	*
Other Physical & Earth Sciences	7	41	1975	1985	*	*	*

Totals	715	7174
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NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

690	4746	\$1626	\$1684	\$1750	\$1663	\$1450
377	1990	1585	1621	2016	1542	1250
240	1041	1579	1553	1916	1542	1250
37	369	1433	1447	2000	1375	867
23	383	1534	1730	1800	1520	1200
85	547	1438	1506	2060	1333	1000
30	390	2190	2230	2410	2205	2000
69	1594	2310	2375	2570	2375	2000
77	791	2042	1971	2367	2025	1750
583	6921	2222	2278	2500	2292	1840
+	43	+	2237			
37	847	2112	2193	2400	2100	1865
310	3695	2152	2259	2400	2208	1866
7	225	2297	2279	*	*	*
+	28	+	2192			
1	62	1931	2291	*	*	*
3	341	2475	2626	*	*	*
57	472	2128	2131	2416	2166	1800
29	125	1452	1477	2083	1300	1200
15	71	1561	1489	*	*	*
9	104	2019	1904	*	*	*
343	2368	2134	2080	2427	2200	1750
5	118	1833	1789	*	*	*
32	317	2216	2032	2492	2263	1700
20	138	1925	1928	2442	2008	1485
3079	27726					

¹ Percentiles are computed on regional data.² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	129	864	\$1646	\$1700	\$1819	\$1666	\$1475
Business Administration	70	277	1930	1655	2016	1484	1225
Communications	2	31	1667	1979	*	*	*
Community & Service Orgs. Work	2	12	1271	1153	*	*	*
EDP-Programming/Systems	103	755	2159	2143	2417	2200	1750
Engineering	275	3929	2241	2282	2500	2300	1917
Farm & Natural Resources Mgmt.	2	2	1325	1325	*	*	*
Finance & Economics	8	255	1944	1797	*	*	*
Health (Medical) Services	4	14	1211	1294	*	*	*
Manufacturing &/or Industrial Oprs.	7	66	1749	2136	*	*	*
Mathematics/Statistics	3	71	2194	1940	*	*	*
Merchandising/Sales Promotion	25	284	1949	1972	1860	1500	1360
Personnel/Employee Relations	1	24	2167	1624	*	*	*
Research—Non-Scientific	4	33	1269	2022	*	*	*
Research—Scientific	7	77	2159	2094	*	*	*
Rotational Training—Non-Technical	6	73	1658	1532	*	*	*
Rotational Training—Technical	4	35	2137	2189	*	*	*
Sales—Non-Technical Degree	62	311	1927	1991	1800	1921	1250
Sales—Technical/Scientific Degree	1	61	2375	2232	*	*	*
Totals	715	7174					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	751	5041	\$1630	\$1692	\$1795	\$1666	\$1417
Business Administration	255	1102	1556	1611	2041	1500	1166
Communications	11	186	1645	1598	*	*	*
Community & Service Orgs. Work	9	82	1355	1321	*	*	*
EDP-Programming/Systems	356	2777	2135	2104	2427	2170	1750
Engineering	1140	14241	2191	2268	2492	2250	1861
Farm & Natural Resources Mgmt.	7	47	1489	1527	*	*	*
Finance & Economics	56	673	1486	1732	1750	1500	1150
Health (Medical) Services	8	150	1352	1678	*	*	*
Manufacturing &/or Industrial Oprs.	34	355	1907	2076	2250	1912	1417
Mathematics/Statistics	11	164	2133	1965	*	*	*
Merchandising/Sales Promotion	147	952	1472	1491	1860	1417	1200
Personnel/Employee Relations	34	106	1941	1718	2615	2149	1000
Research—Non-Scientific	5	131	1315	1990	*	*	*
Research—Scientific	32	334	1959	2048	2500	2083	1250
Rotational Training—Non-Technical	18	230	1600	1505	*	*	*
Rotational Training—Technical	5	147	2150	2163	*	*	*
Sales—Non-Technical Degree	192	870	1586	1584	1917	1542	1250
Sales—Technical/Scientific Degree	8	138	1946	2193	*	*	*
Totals	3079	27726					

¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 4/5/85 THROUGH 5/3/85

GRADUATE PROGRAM**NUMBER OF OFFERS**

Regional National

AVERAGE \$ OFFERS

Regional National

PERCENTILES¹

90th 50th 10th

BUSINESS

Accounting	3	23	\$1978	\$1944	*	*	*
MBA (Non-Technical Undergraduate)	19	240	2288	2494	*	*	*
MBA (Technical Undergraduate)	2	50	2917	2626	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	57	+	2592			
Industrial Mgmt. (incl. Industrial Admin.)	+	12	+	2422			
Administration (incl. Public, Hospital, etc.)	1	5	3315	2636	*	*	*

HUMANITIES & SOCIAL SCIENCES

Humanities	+	1	+	1385			
Social Sciences	+	5	+	1510			

ENGINEERING

Chemical	1	37	2650	2629	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	30	2569	2416	*	*	*
Electrical (incl. Computer Engrg.)	24	161	2690	2727	\$2895	\$2685	\$2508
Industrial	1	22	2833	2582	*	*	*
Mechanical	6	72	2644	2678	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+			

SCIENCES

Chemistry	+	4	+	2245			
Computer Science	8	57	2596	2606	*	*	*
Geology & Related Geological Sciences	1	15	2605	2569	*	*	*
Mathematics	1	7	2165	2404	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	+	9	+	2513			

Totals

72-----
810

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

NUMBER OF OFFERS

Regional National

AVERAGE \$ OFFERS

Regional National

PERCENTILES¹

90th 50th 10th

22	350	\$1816	\$2037	\$2083	\$1817	\$1625
78	778	2052	2317	2700	2053	1567
3	176	2838	2526	*	*	*
7	129	2551	2471	*	*	*
1	32	2000	2399	*	*	*
5	28	2954	2413	*	*	*
+	31	+	1515			
2	55	1766	1694	*	*	*
6	143	2536	2603	*	*	*
12	133	2450	2375	*	*	*
68	675	2674	2731	2895	2687	2420
3	66	2805	2487	*	*	*
27	339	2598	2609	2983	2700	2225
1	19	2550	2552	*	*	*
4	19	1980	2103	*	*	*
44	289	2475	2551	2800	2500	1917
7	98	2569	2583	*	*	*
4	27	2275	2414	*	*	*
2	32	2475	2549	*	*	*

296-----
3419¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 4/5/85 THROUGH 5/3/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	17	101	\$2508	\$2752	*	*	*
MBA - Tech Undergraduate	9	47	2888	2882	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	10	151	3053	2949	*	*	*
MBA - Tech Undergraduate	9	51	2157	2882	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	6	71	2514	2714	*	*	*
MBA - Tech Undergraduate	+	17	+	2988			
Totals	51	438					

CUMULATIVE PERIOD 9/1/84 THROUGH 5/3/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	26	210	\$2388	\$2610	\$3042	\$2292	\$1833
MBA - Tech Undergraduate	10	66	2828	2809	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	13	256	2824	2817	*	*	*
MBA - Tech Undergraduate	9	67	2157	2872	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	9	146	2458	2646	*	*	*
MBA - Tech Undergraduate	1	42	2900	2868	*	*	*
Totals	68	787					

ENGINEERING

Chemical	11	51	\$3505	\$3395	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+			
Electrical (incl. Computer Engrg.)	2	8	3821	3680	*	*	*
Mechanical	1	9	3916	2818	*	*	*

SCIENCES

Chemistry	12	51	3211	3130	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	5	3725	3450	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	3	+	3516			
Physics	2	7	3500	3150	*	*	*
Totals	31	134					

DOCTORAL DEGREE CANDIDATES

Chemical	30	120	\$3437	\$3378	\$3725	\$3410	\$3250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	8	2300	2610	*	*	*
Electrical (incl. Computer Engrg.)	10	62	3676	3479	*	*	*
Mechanical	5	38	3210	3053	*	*	*
Chemistry	31	137	3100	2995	3380	3100	3000
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	13	3725	2917	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	6	20	3335	3258	*	*	*
Physics	6	37	3451	3068	*	*	*
Totals	92	435					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1985 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 04/05/85 THROUGH 05/03/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	/ 1647	84	/ 1500	1	/ 1408	3	/ 1625	3	/ 1533	2	/ 1825	3
	/ 1800		/		/		/		/		/	
	/ 1500		/		/		/		/		/	
BUSINESS - GENERAL	/ 1729	2	/ 1499	12	/ 1385	32	/ 1753	14	/ 1698	2	/ 2292	1
	/		/		/ 1541		/		/		/	
	/		/		/ 1200		/		/		/	
MARKETING/DISTRIBUTN	/		/ 1469	6	/ 1404	33	/ 1714	7	/		/ 1250	1
	/		/		/ 1600		/		/		/	
	/		/		/ 1208		/		/		/	
HUMANITIES	/		/		/ 1104	2	/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/ 1625	1	/		/ 1666	1	/ 1892	2	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1481	3	/ 1512	5	/ 1750	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	// 2200 1 //	// //	// //	// 2263 6 //	// //	// //
CHEMICAL	// //	// //	// //	// 2229 2 //	// 2300 1 //	// //
CIVIL -CNSTR/SAN/TRP	// //	// //	// //	// 2250 1 //	// //	// 1942 11 //
ELECTRICAL -COMPTER	// //	// //	// //	// 2381 97 2600 2208 //	// 2427 3 //	// 2126 6 //
GEOLOGICAL	// //	// //	// //	// //	// //	// //
INDUSTRIAL	// //	// //	// //	// 1999 7 //	// //	// //
MECHANICAL	// //	// //	// //	// 2289 32 2400 2250 //	// 2137 2 //	// 2267 8 //
METALLURGICAL	// //	// //	// //	// 2402 2 //	// //	// //
MINING	// //	// //	// //	// //	// //	// //
NUCLEAR -ENGRG PHYS	// //	// //	// //	// //	// //	// //
PETROLEUM -NATL GAS	// //	// //	// //	// //	// //	// //
ENGINEERING TECH	// //	// //	// //	// 2170 4 //	// //	// 2150 1 //

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES	/		/	1400 2	/	1500 1	/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/		/		/		/		/		/	
	/		/		/		/		/		/	
COMPUTER SCIENCE	/	2017 4	/		/	2000 1	/	2215 62	/	2100 1	/	2308 3
	/		/		/		/	2492	/		/	
	/		/		/		/	1958	/		/	
HEALTH (MED) PROFBNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/		/		/	2309 2	/		/	
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/		/		/		/	2471 2	/		/	1500 1
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS	PETRO/ALLIED	
ACCOUNTING	/		/		/ 1766	1	/ 1437	2	/	/ 1762	11
	/		/		/		/		/	/	
BUSINESS - GENERAL	/		/ 1613	6	/ 1964	8	/ 1450	3	/	/ 1829	3
	/		/		/		/		/	/	
MARKETING/DISTRIBUTN	/ 1687	6	/ 1615	6	/ 1824	7	/ 1611	4	/	/ 1670	2
	/		/		/		/		/	/	
HUMANITIES	/		/		/		/		/ 1200	1	/
	/		/		/		/		/		/
ECONOMICS	/		/		/ 1250	1	/		/	/	/
	/		/		/		/		/	/	/
OTHR SOCIAL SCIENCES	/ 1500	1	/ 1500	1	/ 1500	1	/		/	/	/
	/		/		/		/		/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2440 3	/		/	2423 6	/		/		/	2479 4
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/	2358 1	/		/		/		/	2325 2
	/		/		/		/		/		/	
ELECTRICAL -COMPTN	/	2350 1	/	2373 3	/		/		/		/	2373 5
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2300 1	/		/		/		/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2300 1	/	2375 2	/		/	2333 1	/	2044 3	/	2459 2
	/		/		/		/		/		/	
METALLURGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/		/		/	2417 1	/		/	2100 1	/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AGRICULTURAL SCIENCES	/		/		/ 1917	3	/	/	/	/
	/		/		/		/	/	/	/
BIOLOGICAL SCIENCES	/ 1500	1	/		/ 1709	2	/	/	/	/
	/		/		/		/	/	/	/
CHEMISTRY	/		/		/ 2417	1	/	/	/ 2560	1
	/		/		/		/	/	/	/
COMPUTER SCIENCE	/ 2375	1	/ 2098	4	/ 1400	2	/	/	/ 2267	13
	/		/		/		/	/	/	/
HEALTH (MED) PROFSNS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
MATHEMATICS	/		/		/		/	/	/	/
	/		/		/		/	/	/	/
OTHR PHYSCL/EARTH SCI	/		/		/		/	/	/	/
	/		/		/		/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT CRG
ACCOUNTING	//	//	// 1672 2	// 1660 2	// 1522 9	//
BUSINESS - GENERAL	//	//	//	// 1556 1	// 1250 1	//
MARKETING/DISTRIBUTN	//	//	// 1175 2	//	//	//
HUMANITIES	//	//	//	//	// 1000 1	//
ECONOMICS	// 1416 1	//	//	//	// 1458 1	//
OTHR SOCIAL SCIENCES	//	//	//	// 1333 1	// 1036 4	//

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	ULTTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	/ 1708 1	/	/
	/	/	/	/	/	/
CHEMICAL	/	/	/	/ 1583 1	/	/
	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2320 1	/ 1933 1	/ 1890 2	/
	/	/	/	/	/	/
ELECTRICAL -COMPT	/ 2438 2	/	/ 2843 1	/ 1902 24	/ 2600 1	/
	/	/	/	/ 2358 1559	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/
	/	/	/	/	/	/
MECHANICAL	/ 1925 2	/	/ 2239 9	/ 1871 15	/ 2300 1	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
MINING	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECH	/	/	/ 2225 1	/	/	/
	/	/	/	/	/	/

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CURRICULUM	REBRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	// 1100 2 //	//	//	//	//	//
BIOLOGICAL SCIENCES	//	//	// 1917 1 //	//	// 1542 2 //	//
CHEMISTRY	//	//	//	//	//	//
COMPUTER SCIENCE	// 2117 2 //	//	// 2111 5 //	// 2042 1 //	// 2108 1 //	//
HEALTH (MED) PROFSNS	//	//	//	//	//	//
MATHEMATICS	//	//	// 2082 1 //	//	//	//
OTHR PHYSCL/EARTH SCI	// 2500 1 //	//	//	// 1743 2 //	// 1400 1 //	//

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING	AERO-ELECTRNC		AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1958	2	2467	10		2096	4		
MBA - TECHNICAL			2917	1					

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	/	/	3167 1	/	/	833 1
	/	/		/	/	/
MBA - TECHNICAL	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 04/05/85 THROUGH 05/03/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1985 WCPA REGIONAL INTERIM REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
MBA - NON-TECHNICAL	/	/	2300	1	/	/	/
	/	/	/	/	/	/	/
MBA - TECHNICAL	/ 2917	1	/	/	/	/	/
	/	/	/	/	/	/	/



CPC Salary Survey

REGIONAL Interim Report No. 5 July 1985

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business
Administration
Stanford University
Washington State University
University of Washington
Western Washington University

The 187 placement offices at the 163 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1984, and August 31, 1985. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 4 through June 7) and cumulatively (September 1 through June 7). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85**BY CURRICULUM FOR
ALL TYPES OF EMPLOYERS**

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

BUSINESS

Accounting	217	1891	\$1673	\$1731	\$1850	\$1667	\$1500
Business—General (incl. Mgmt.)	187	1637	1595	1655	2083	1500	1250
Marketing & Distribution	95	914	1549	1542	1750	1500	1250

HUMANITIES & SOCIAL SCIENCES

Humanities	23	317	1271	1478	1792	1220	833
Economics ²	18	312	1339	1728	*	*	*
Other Social Sciences	87	578	1385	1581	1800	1400	900

ENGINEERING

Aeronautical	14	253	2244	2229	*	*	*
Chemical	33	669	2316	2353	2491	2350	2164
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	63	592	2037	1967	2250	2050	1750
Electrical (incl. Computer Engrg.)	411	4048	2295	2292	2513	2340	1930
Geological	1	33	2425	1934	*	*	*
Industrial	27	520	2211	2188	2400	2250	1950
Mechanical	178	2120	2214	2259	2441	2260	1930
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	108	2089	2278	*	*	*
Mining	2	21	2049	2186	*	*	*
Nuclear (incl. Engrg. Physics)	+	47	+	2273			
Petroleum	+	81	+	2400			
Engineering Technology	48	440	2217	2144	2450	2291	1950

SCIENCES

Agricultural Sciences	25	121	1404	1471	1600	1400	1166
Biological Sciences	4	74	1395	1379	*	*	*
Chemistry	8	65	1732	1886	*	*	*
Computer Science	197	1428	2147	2087	2458	2225	1733
Health (Medical) Professions	1	170	1800	1774	*	*	*
Mathematics	20	248	2174	2066	2427	2250	2000
Other Physical & Earth Sciences	6	66	2145	1982	*	*	*

Totals	1668	16753
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CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

907	6637	\$1637	\$1697	\$1800	\$1666	\$1450
564	3627	1588	1636	2041	1529	1250
335	1955	1570	1548	1910	1541	1250

60	686	1371	1461	1850	1310	867
41	695	1449	1729	1750	1450	1200
172	1125	1412	1545	1917	1375	1000

44	643	2207	2230	2410	2226	2000
102	2263	2312	2369	2542	2375	2000
140	1383	2040	1969	2350	2041	1750
994	10969	2252	2283	2500	2308	1917
1	76	2425	2105	*	*	*
64	1367	2154	2191	2400	2183	1865
488	5815	2174	2259	2417	2241	1870

10	333	2234	2279	*	*	*
2	49	2049	2190	*	*	*
1	109	1931	2283	*	*	*
3	422	2475	2583	*	*	*
105	912	2168	2137	2417	2200	1923

54	246	1430	1474	2042	1400	1200
19	145	1526	1433	*	*	*
17	169	1884	1897	*	*	*
540	3796	2139	2082	2427	2200	1750
6	288	1828	1780	*	*	*
52	565	2200	2047	2448	2250	1700
26	204	1976	1945	2442	2053	1485

4747	44479
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¹ Percentiles are computed on regional data.
² Includes economics programs with both business and social science orientation.
³ Not computed for fewer than 20 offers.
⁴ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	227	2120	\$1670	\$1737	\$1875	\$1667	\$1458
Business Administration	141	787	1587	1668	2083	1500	1167
Communications	7	139	1439	1684	*	*	*
Community & Service Orgs. Work	12	67	1291	1203	*	*	*
EDP-Programming/Systems	215	1733	2154	2111	2458	2230	1733
Engineering	755	8130	2246	2259	2500	2291	1930
Farm & Natural Resources Mgmt.	4	43	1250	1400	*	*	*
Finance & Economics	33	724	1496	1753	1833	1500	1220
Health (Medical) Services	2	198	1145	1723	*	*	*
Manufacturing &/or Industrial Ops.	21	203	2097	2091	2370	2225	1666
Mathematics/Statistics	1	118	2272	1902	*	*	*
Merchandising/Sales Promotion	123	889	1436	1513	1670	1416	1200
Personnel/Employee Relations	8	74	1507	1626	*	*	*
Research—Non-Scientific	6	139	1431	1780	*	*	*
Research—Scientific	18	222	2007	2001	*	*	*
Rotational Training—Non-Technical	19	327	1574	1529	*	*	*
Rotational Training—Technical	2	108	2100	2090	*	*	*
Sales—Non-Technical Degree	71	652	1528	1604	1875	1542	1000
Sales—Technical/Scientific Degree	3	80	1433	2122	*	*	*
Totals	1668	16753					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	978	7161	\$1639	\$1705	\$1817	\$1666	\$1444
Business Administration	396	1889	1567	1635	2083	1500	1166
Communications	18	325	1573	1635	*	*	*
Community & Service Orgs. Work	21	149	1318	1268	1750	1300	900
EDP-Programming/Systems	571	4510	2142	2107	2430	2200	1750
Engineering	1895	22371	2213	2265	2500	2250	1877
Farm & Natural Resources Mgmt.	11	90	1402	1466	*	*	*
Finance & Economics	89	1397	1489	1743	1833	1500	1200
Health (Medical) Services	10	348	1310	1704	*	*	*
Manufacturing &/or Industrial Ops.	55	558	1980	2082	2353	2015	1500
Mathematics/Statistics	12	282	2145	1938	*	*	*
Merchandising/Sales Promotion	270	1841	1456	1501	1775	1416	1200
Personnel/Employee Relations	42	180	1858	1680	2480	1765	1000
Research—Non-Scientific	11	270	1378	1882	*	*	*
Research—Scientific	50	556	1976	2030	2500	2083	1300
Rotational Training—Non-Technical	37	557	1586	1519	1925	1500	1225
Rotational Training—Technical	7	255	2135	2132	*	*	*
Sales—Non-Technical Degree	263	1522	1570	1593	1916	1542	1200
Sales—Technical/Scientific Degree	11	218	1806	2167	*	*	*
Totals	4747	44479					

¹ Percentiles are computed on regional data.
 * Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

INTERIM PERIOD 5/4/85 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	7	188	\$1926	\$2090	*	*	*
MBA (Non-Technical Undergraduate)	44	767	2519	2449	\$3300	\$2499	\$1899
MBA (Technical Undergraduate)	25	177	2729	2548	3998	2833	1833
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	64	+	2424			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2450			
Administration (incl. Public, Hospital, etc.)	1	29	2500	2039	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	14	1300	1524	*	*	*
Social Sciences	3	53	2075	1850	*	*	*
ENGINEERING							
Chemical	5	69	2495	2381	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	75	2567	2343	*	*	*
Electrical (incl. Computer Engrg.)	35	290	2624	2716	2792	2700	2320
Industrial	+	36	+	2434			
Mechanical	7	169	2823	2645	*	*	*
Nuclear (incl. Engrg. Physics)	+	7	+	2664			
SCIENCES							
Chemistry	1	8	2200	2352	*	*	*
Computer Science	18	184	2370	2636	*	*	*
Geology & Related Geological Sciences	2	14	1834	2424	*	*	*
Mathematics	2	36	2403	2280	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	14	+	2445			
Totals	166	2198					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	29	538	\$1843	\$2055	\$2083	\$1833	\$1625
MBA (Non-Technical Undergraduate)	122	1345	2221	2382	2833	2166	1666
MBA (Technical Undergraduate)	28	353	2740	2537	3998	2833	1833
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	7	191	2551	2454	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	36	2000	2405	*	*	*
Administration (incl. Public, Hospital, etc.)	6	57	2878	2223	*	*	*
HUMANITIES & SOCIAL SCIENCES							
Humanities	1	44	1300	1514	*	*	*
Social Sciences	5	108	1951	1771	*	*	*
ENGINEERING							
Chemical	11	212	2517	2596	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	27	208	2515	2363	2833	2583	1950
Electrical (incl. Computer Engrg.)	103	965	2657	2727	2875	2700	2416
Industrial	3	102	2805	2469	*	*	*
Mechanical	34	508	2644	2621	3083	2746	2225
Nuclear (incl. Engrg. Physics)	1	26	2550	2582	*	*	*
SCIENCES							
Chemistry	5	27	2024	2177	*	*	*
Computer Science	61	472	2444	2584	2800	2455	1917
Geology & Related Geological Sciences	9	111	2406	2572	*	*	*
Mathematics	6	63	2318	2337	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	2	46	2475	2517	*	*	*
Totals	461	3612					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 5/4/85 THROUGH 6/7/85**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	13	347	\$2502	\$2739	*	*	*
MBA - Tech Undergraduate	1	52	2917	2817	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	39	428	2945	2853	\$3417	\$2917	\$2333
MBA - Tech Undergraduate	13	117	2858	2969	*	*	*
Over 4 years							
MBA - Non-Tech Undergraduate	34	292	2876	2944	3417	2917	2333
MBA - Tech Undergraduate	11	89	3171	2935	*	*	*
Totals	111	1325					

CUMULATIVE PERIOD 9/1/84 THROUGH 6/7/85

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Non-Tech Undergraduate	39	557	\$2426	\$2690	\$3083	\$2417	\$1833
MBA - Tech Undergraduate	11	118	2836	2812	*	*	*
Over 2 to 4 years							
MBA - Non-Tech Undergraduate	52	684	2915	2840	3417	2917	2333
MBA - Tech Undergraduate	22	184	2571	2934	3333	2667	1458
Over 4 years							
MBA - Non-Tech Undergraduate	43	438	2788	2845	3333	2917	2167
MBA - Tech Undergraduate	12	131	3149	2913	*	*	*
Totals	179	2112					

DOCTORAL DEGREE CANDIDATES

ENGINEERING					DOCTORAL DEGREE CANDIDATES									
Chemical	10	89	\$3383	\$3441	*	*	*	40	209	\$3423	\$3405	\$3667	\$3410	\$3208
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2095				1	10	2300	2507	*	*	*
Electrical (incl. Computer Engrg.)	15	37	3583	3647	*	*	*	25	99	3620	3542	3916	3705	3300
Mechanical	1	11	3450	3566	*	*	*	6	49	3250	3168	*	*	*
SCIENCES														
Chemistry	10	78	3214	3097	*	*	*	41	215	3128	3032	3383	3125	3000
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	6	+	3108				3	19	3725	2977	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	2	15	3021	3263	*	*	*	8	35	3256	3260	*	*	*
Physics	5	30	3416	3308	*	*	*	11	67	3435	3176	*	*	*
Totals	43	268						135	703					

¹ Years of previous full-time, non-military employment.² Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

JULY 1985 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1985 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1678	139	/ 1643	10	/ 1450	5	/ 1727	10	/		/ 1413	2
	/ 1800		/		/		/		/		/	
	/ 1500		/		/		/		/		/	
BUSINESS - GENERAL	/ 2021	2	/ 1479	23	/ 1443	85	/ 1778	27	/ 1823	4	/ 1971	5
	/		/ 1833		/ 1750		/ 2166		/		/	
	/		/ 1200		/ 1200		/ 1415		/		/	
MARKETING/DISTRIBUTN	/		/ 1513	7	/ 1496	48	/ 1548	13	/		/ 2225	2
	/		/		/ 1700		/		/		/	
	/		/		/ 1250		/		/		/	
HUMANITIES	/		/ 1165	4	/ 1175	10	/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
ECONOMICS	/		/ 1321	4	/ 1190	6	/ 1357	3	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1162	4	/ 1411	42	/ 1434	5	/ 1666	1	/ 1607	2
	/		/		/ 1666		/		/		/	
	/		/		/ 1000		/		/		/	

JULY 1985 WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 WCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDISING	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 2296 13	/	/
CHEMICAL	/	/	/	/ 2339 4	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/ 2083 1	/ 2219 4	/	/ 1936 29
	/	/	/	/	/	/ 2200 1500
ELECTRICAL -COMPT	/	/	/ 2425 1	/ 2358 271	/ 2460 6	/ 2338 22
	/	/	/	/ 2513 2167	/	/ 2500 2050
GEOLOGICAL	/	/	/	/ 2425 1	/	/
INDUSTRIAL	/	/	/	/ 2169 11	/ 2151 4	/
MECHANICAL	/ 2250 1	/	/	/ 2315 63	/ 2208 3	/ 2316 14
	/	/	/	/ 2488 2200	/	/
METALLURGICAL	/	/	/	/ 2092 2	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2255 31	/	/ 1984 7
	/	/	/	/ 2450 2080	/	/

JULY 1985 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 05/04/85 THROUGH 06/07/85

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRONIC	AUTO, MECH-EGPT		BLDG MATERIAL									
AGRICULTURAL SCIENCES	/	/	1360	8	/	1260	5	/	/	/	/								
BIOLOGICAL SCIENCES	/	/			/			/	/	/	/								
CHEMISTRY	/	/			/		2448	1	/	/	/								
COMPUTER SCIENCE	/	1900	2	/	1680	5	/	1890	16	/	2230 2458 1953	114	/	2285	2	/	2085	2	/
HEALTH (MED) PROFSNS	/	/	/	1800	1	/	/	/	/	/	/								
MATHEMATICS	/	2200	1	/	978	1	/	/	2243	17	/	/	/	/	/				
OTHER PHYSCL/EARTH SCI	/	/	/	/	/	/	/	2288	2	/	/	/	/	/	/				

JULY 1985 WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 WCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1828	3	/		/ 1500	1	/ 1500	1	/ 1725	2	/ 1731 2041 1670	25
BUSINESS - GENERAL	/ 1755	3	/ 1788	6	/ 1773	9	/ 2317	2	/ 1550	1	/ 1896	10
MARKETING/DISTRIBUTN	/ 1639	6	/ 1479	2	/ 1674	6	/ 1775	5			/ 1500	1
HUMANITIES	/		/		/ 1208	2	/		/		/	
ECONOMICS	/ 1300	1	/		/ 1603	3	/		/		/	
OTHR SOCIAL SCIENCES	/ 1733	5	/ 1833	1	/ 1586	6	/		/		/	

JULY 1985 WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 WCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCL8-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2337 13	/		/	2416 2	/	2252 5	/	2400 1	/	2372 6
	/		/		/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/		/		/		/		/		/	2438 1
	/		/		/		/		/		/	
ELECTRICAL -COMPTR	/	2500 4	/	2245 7	/	2470 1	/	1992 4	/	2500 1	/	2553 5
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/	2300 3	/		/	2404 4	/	2196 2	/		/	
	/		/		/		/		/		/	
MECHANICAL	/	2357 25	/	2337 13	/	2416 4	/	2000 1	/	2250 2	/	2349 5
	/	2400	/		/		/		/		/	
	/	2200	/		/		/		/		/	
METALLURGICAL	/		/		/		/		/	2083 1	/	
	/		/		/		/		/		/	
MINING	/		/		/		/		/		/	
	/		/		/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/		/		/		/		/	
	/		/		/		/		/		/	
PETROLEUM -NATL GAS	/		/		/		/		/		/	
	/		/		/		/		/		/	
ENGINEERING TECH	/	2420 1	/	2276 4	/		/		/	2297 3	/	
	/		/		/		/		/		/	

JULY 1985 WCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

JULY 1985 WCPA REGIONAL INTERIM REPORT
 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1300	2	/	/	/	/ 1474	7	/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
BIOLOGICAL SCIENCES	/ 1700	1	/	/	/	/		/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
CHEMISTRY	/ 1920	2	/	/	/	/		/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
	/		/			/		/	/	/	/	/	/
COMPUTER SCIENCE	/ 2331	6	/ 2177	4	/	/		/	/	/ 1800	1	/ 2246	19
	/		/		/	/		/	/	/		/	/
	/		/		/	/		/	/	/		/	/
HEALTH (MED) PROFSNS	/		/	/	/	/		/	/	/		/	/
	/		/		/	/		/	/	/		/	/
	/		/		/	/		/	/	/		/	/
MATHEMATICS	/		/	/	/	/		/	/	/	/ 2160	1	/
	/		/		/	/		/	/	/	/	/	/
	/		/		/	/		/	/	/	/	/	/
OTHR PHYSCL/EARTH SCI	/ 2370	1	/	/	/	/ 2164	1	/	/	/	/	/	/
	/		/		/	/		/	/	/	/	/	/
	/		/		/	/		/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/ 1930 3	/ 1531 5	/ 1556 11	/
	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1500 2	/	/ 1692 4	/ 1325 2	/ 1600 1	/ 1333 1
	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/ 1667 1	/	/ 917 1	/ 1417 1	/ 1500 2	/
	/	/	/	/	/	/
HUMANITIES	/	/	/	/ 1834 2	/ 1475 2	/ 1261 3
	/	/	/	/	/	/
ECONOMICS	/ 1500 1	/	/	/	/	/
	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1273 2	/	/	/ 1377 4	/ 1096 7	/ 1108 8
	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT			TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG						
AERONAUTICAL	/		/	/	/	1573	1	/	/	/	/	/					
	/		/	/	/	/		/	/	/	/	/					
	/		/	/	/	/		/	/	/	/	/					
CHEMICAL	/		/	/	/	2000	1	/	1877	1	/	/					
	/		/	/	/	/		/	/	/	/	/					
	/		/	/	/	/		/	/	/	/	/					
CIVIL -CNSTR/SAN/TRP	/	2000	1	/	/	2104	11	/	2002	6	/	2106	10	/	/	/	
	/		/	/	/	/		/	/		/	/		/	/	/	
	/		/	/	/	/		/	/		/	/		/	/	/	
ELECTRICAL -COMPTR	/	2270	12	/	/	2390	21	/	1878	53	/	2548	2	/	2141	1	/
	/		/	/	/	2750		/	2020		/			/			/
	/		/	/	/	2259		/	1559		/			/			/
GEOLOGICAL	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
INDUSTRIAL	/		/	/	/	/	1940	2	/		/	2440	1	/	/	/	/
	/		/	/	/	/	/		/		/	/		/	/		/
	/		/	/	/	/	/		/		/	/		/	/		/
MECHANICAL	/	2010	6	/	/	2276	7	/	1816	34	/	/		/	/		/
	/		/	/	/	/		/	1950		/	/		/	/		/
	/		/	/	/	/		/	1559		/	/		/	/		/
METALLURGICAL	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
MINING	/	2167	1	/	/	/	/	/	1931	1	/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
NUCLEAR -ENGRO PHYS	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
PETROLEUM -NATL GAS	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
ENGINEERING TECH	/	2200	1	/	/	1997	1	/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/
	/		/	/	/	/		/	/		/	/		/	/		/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/	1400	1	/	/	2225	1	/	985	1	/
	/			/				/			/
	/			/				/			/
BIOLOGICAL SCIENCES	/			/				/	1400	1	/
	/			/				/			/
	/			/				/			/
CHEMISTRY	/	1600	2	/	/	1729	1	/	1556		/
	/			/				/			/
	/			/				/			/
COMPUTER SCIENCE	/	2069	5	/	/	2146	8	/	1745	12	/
	/			/				/			/
	/			/				/			/
HEALTH (MED) PROFSNS	/			/	/			/			/
	/			/				/			/
	/			/				/			/
MATHEMATICS	/			/	/			/			/
	/			/				/			/
	/			/				/			/
OTHR PHYSCL/EARTH SCI	/			/	/			/	1880	2	/
	/			/				/			/
	/			/				/			/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	/ 2195	3	/ 2999	7	/ 2271	4	/ 2652	14	/	/	/	/
	/		/		/		/		/	/	/	/
MBA - TECHNICAL	/ 2944	4	/ 2883	5	/ 2833	1	/ 2554	10	/	/	/	/
	/		/		/		/		/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 05/04/85 THROUGH 06/07/85

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	/ 1916	1	/ 3083	1	/ 2375	5	/	/	/	/ 2286	3	/
	/		/		/		/	/	/	/		/
MBA - TECHNICAL	/ 1917	1	/ 2333	1	/		/	/	/	/		/
	/		/		/		/	/	/	/		/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/ 2083	1	/	/	/ 2709	2	/ 2000	1	/ 1908	2	/	/
	/		/	/	/		/		/		/	/
MBA - TECHNICAL	/ 3459	2	/	/	/ 2488	1	/	/	/	/	/	/
	/		/	/	/		/		/		/	/

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1638	674	/ 1568	17	/ 1488	26	/ 1728	27	/ 1622	3	/ 1675	10
	/ 1750		/		/ 1760		/ 1835		/		/	
	/ 1500		/		/ 1200		/ 1500		/		/	
BUSINESS - GENERAL	/ 1599	28	/ 1431	74	/ 1428	201	/ 1770	93	/ 1748	10	/ 1729	15
	/ 2000		/ 1750		/ 1670		/ 2160		/		/	
	/ 1350		/ 1200		/ 1200		/ 1475		/		/	
MARKETING/DISTRIBUTN	/		/ 1463	23	/ 1485	152	/ 1637	58	/		/ 1750	4
	/		/ 1710		/ 1775		/ 1916		/		/	
	/		/ 1200		/ 1250		/ 1200		/		/	
HUMANITIES	/		/ 1199	7	/ 1233	25	/ 1617	3	/		/ 1500	1
	/		/		/ 1517		/		/		/	
	/		/		/ 833		/		/		/	
ECONOMICS	/ 1646	2	/ 1421	7	/ 1255	12	/ 1509	6	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/		/ 1241	13	/ 1368	70	/ 1520	10	/ 1666	1	/ 1478	4
	/		/		/ 1666		/		/		/	
	/		/		/ 1000		/		/		/	

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	/	2200	1	/	/	/	2260	39	/	/	/	/
	/			/	/	/	2357		/	/	/	/
	/			/	/	/	2083		/	/	/	/
CHEMICAL	/			/	/	/	2273	17	/	2300	1	/
	/			/	/	/	/		/	/	2250	1
	/			/	/	/	/		/	/	1600	/
CIVIL -CNSTR/SAN/TRP	/			/	2083	1	2228	12	/	/	1976	63
	/			/	/	/	/		/	/	2200	/
	/			/	/	/	/		/	/	1600	/
ELECTRICAL -COMPT	/			/	2496	2	2346	623	/	2421	19	2274
	/			/	/	/	2513		/	/	2500	44
	/			/	/	/	2166		/	/	2000	/
GEOLOGICAL	/			/	/	/	2425	1	/	/	/	/
	/			/	/	/	/		/	/	/	/
INDUSTRIAL	/	1666	1	/	/	/	2158	31	/	2200	5	2083
	/			/	/	/	2333		/	/	/	1
	/			/	/	/	2000		/	/	/	/
MECHANICAL	/	2250	1	/	/	/	2267	223	/	2155	13	2258
	/			/	/	/	2400		/	/	2500	29
	/			/	/	/	2083		/	/	2000	/
METALLURGICAL	/			/	/	/	2251	9	/	/	/	/
	/			/	/	/	/		/	/	/	/
MINING	/			/	/	/	/		/	/	/	/
	/			/	/	/	/		/	/	/	/
NUCLEAR -ENGRG PHYS	/			/	/	/	/		/	/	/	/
	/			/	/	/	/		/	/	/	/
PETROLEUM -NATL GAS	/			/	/	/	/		/	/	/	/
	/			/	/	/	/		/	/	/	/
ENGINEERING TECH	/			/	1500	1	2174	68	/	/	2004	10
	/			/	/	/	2408		/	/	/	/
	/			/	/	/	1950		/	/	/	/

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CURRICULUM -	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL					
AGRICULTURAL SCIENCES	/	/	/	1334	21	/	1483	7	/	/	/	1500	1	/		
	/	/	/	1500		/			/	/	/			/		
	/	/	/	1220		/			/	/	/			/		
BIOLOGICAL SCIENCES	/	/	/			/		1917	1	/	/			/		
	/	/	/			/				/	/			/		
	/	/	/			/				/	/			/		
CHEMISTRY	/	/	/			/		2129	4	/	/			/		
	/	/	/			/				/	/			/		
	/	/	/			/				/	/			/		
COMPUTER SCIENCE	/	1903	14	/	1632	9	/	1772	38	/	2210	328	/	2036	5	/
	/			/			/	2072		/	2438		/			/
	/			/			/	1416		/	1917		/			/
HEALTH (MED) PROFSNS	/	/	/	/	1800	1	/	1439	3	/	/	/	/	/	/	/
	/	/	/	/			/			/	/	/	/	/	/	/
	/	/	/	/			/			/	/	/	/	/	/	/
MATHEMATICS	/	2038	2	/	1368	3	/	/		/	2272	38	/	2198	2	/
	/			/			/			/	2448		/			/
	/			/			/			/	2000		/			/
OTHR PHYSCL/EARTH SCI	/	/	/	/	/	/	/	2201	8	/	/	/	/	1500	1	/
	/	/	/	/	/	/	/			/	/	/	/	/	/	/
	/	/	/	/	/	/	/			/	/	/	/	/	/	/

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/ 1828	3	/ 1486	5	/ 1478	6	/ 1478	6	/ 1755	3	/ 1744	58
	/		/		/		/		/		/ 2050	
	/		/		/		/		/		/ 1670	
BUSINESS - GENERAL	/ 1740	7	/ 1646	25	/ 1844	35	/ 1843	7	/ 1775	2	/ 1806	26
	/		/ 2083		/ 2167		/		/		/ 2133	
	/		/ 1250		/ 1500		/		/		/ 1667	
MARKETING/DISTRIBUTN	/ 1677	23	/ 1563	13	/ 1779	25	/ 1716	18	/		/ 1784	8
	/ 1833		/		/ 2042		/		/		/	
	/ 1542		/		/ 1500		/		/		/	
HUMANITIES	/		/ 1732	4	/ 1636	6	/		/ 1200	1	/	
	/		/		/		/		/		/	
ECONOMICS	/ 1300	1	/		/ 1525	5	/ 1710	2	/		/	
	/		/		/		/		/		/	
OTHR SOCIAL SCIENCES	/ 1734	9	/ 1511	3	/ 1460	10	/		/		/	
	/		/		/		/		/		/	

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CURRICULUM	CHEMCLB-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURAL SCIENCES	/ 1473	4	/		/ 1363	14	/		/		/ 1230	1
	/		/		/		/		/		/	
BIOLOGICAL SCIENCES	/ 1813	3	/		/ 1709	2	/		/		/	
	/		/		/		/		/		/	
CHEMISTRY	/ 1920	2	/		/ 2417	1	/		/		/ 2560	1
	/		/		/		/		/		/	
COMPUTER SCIENCE	/ 2237	11	/ 2211	12	/ 1400	2	/		/ 1800	1	/ 2241	46
	/		/		/		/		/		/ 2360	
											/ 2083	
HEALTH (MED) PROFSNS	/		/		/		/		/		/	
	/		/		/		/		/		/	
MATHEMATICS	/		/ 1700	1	/		/		/		/ 2160	1
	/		/		/		/		/		/	
OTHR PHYSCL/EARTH SCI	/ 2135	2	/ 2000	1	/		/ 2164	1	/		/	
	/		/		/		/		/		/	

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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOV'T-FEDERAL	GOV'T-LCL/STATE	NON-PROFIT	ORG
ACCOUNTING	/	/	/ 1944 10	/ 1496 12	/ 1530 43	/ 1696 4	/
	/	/	/	/	/ 1614	/	/
	/	/	/	/	/ 1365	/	/
BUSINESS - GENERAL	/ 1633 5	/ 1917 1	/ 1979 13	/ 1447 9	/ 1354 8	/ 1786 5	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MARKETING/DISTRIBUTN	/ 1667 1	/	/ 1394 5	/ 1354 2	/ 1500 2	/ 1875 1	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
HUMANITIES	/	/	/ 1689 3	/ 1478 3	/ 1475 2	/ 1257 5	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ECONOMICS	/ 1458 2	/	/ 2350 1	/	/ 1520 1	/ 1454 2	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
OTHR SOCIAL SCIENCES	/ 1337 4	/	/ 2270 9	/ 1309 8	/ 1261 12	/ 1160 19	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	/		/	/		/ 1697	4	/		/	
	/		/	/		/		/		/	
CHEMICAL	/ 2208	1	/	/		/ 1775	5	/ 2039	2	/ 1850	2
	/		/	/		/		/		/	
CIVIL -CNSTR/SAN/TRP	/ 2000	1	/	/ 2151	13	/ 1948	16	/ 2014	26	/	
	/		/	/		/		/ 2350		/	
	/		/	/		/		/ 1750		/	
ELECTRICAL -COMPT	/ 2251	23	/	/ 2392	35	/ 1825	179	/ 2532	5	/ 2141	1
	/ 2550		/	/ 2833		/ 2031		/		/	
	/ 1500		/	/ 2255		/ 1550		/		/	
GEOLOGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
INDUSTRIAL	/		/	/		/ 1946	10	/		/ 2440	1
	/		/	/		/		/		/	
MECHANICAL	/ 1989	8	/	/ 2244	17	/ 1839	110	/ 2300	1	/	
	/		/	/		/ 2125		/		/	
	/		/	/		/ 1558		/		/	
METALLURGICAL	/		/	/		/		/		/	
	/		/	/		/		/		/	
MINING	/ 2167	1	/	/		/ 1931	1	/		/	
	/		/	/		/		/		/	
NUCLEAR -ENGRG PHYS	/		/	/		/ 1931	1	/		/	
	/		/	/		/		/		/	
PETROLEUM -NATL GAS	/		/	/		/		/		/	
	/		/	/		/		/		/	
ENGINEERING TECH	/ 2200	1	/	/ 2311	3	/		/ 1700	1	/	
	/		/	/		/		/		/	

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER	ULTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL SCIENCES	/ 1200	3	/	/ 2225	1	/ 1210	2	/	/	/	/
	/		/	/		/		/	/	/	/
BIOLOGICAL SCIENCES	/ 1255	3	/	/ 1917	1	/		/ 1575	2	/ 1340	7
	/		/	/		/		/		/	/
CHEMISTRY	/ 1408	3	/	/ 2115	2	/ 1556	1	/ 1801	2	/ 1083	1
	/		/	/		/		/		/	/
COMPUTER SCIENCE	/ 2197	17	/	/ 2153	29	/ 1761	16	/ 1699	3	/ 1908	2
	/		/	/ 2480		/		/		/	/
				/ 1810		/		/		/	/
HEALTH (MED) PROFSNS	/		/	/ 2425	2	/		/		/	/
	/		/	/		/		/		/	/
MATHEMATICS	/ 2492	1	/	/ 2634	2	/ 1934	2	/		/	/
	/		/	/		/		/		/	/
OTHR PHYSCL/EARTH SCI	/ 2061	3	/	/		/ 1926	8	/ 845	1	/ 1400	1
	/		/	/		/		/		/	/

REV 2

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 WCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISING		AERO-ELECTRNC		AUTO. MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	/ 1885 / 2290 / 1567	24	/ 2518 / 3500 / 1660	23	/ 1961 / / / /	9	/ 2373 / 2800 / 1750	32	/ / / / / /	/ / / / / /
MBA - TECHNICAL	/ 2944 / / / /	4	/ 2889 / / / /	6	/ 2833 / / / /	1	/ 2554 / / / /	10	/ / / / / /	/ / / / / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 WCPA REGIONAL CUMULATIVE REPORT

CURRICULUM		CHEMCLS-DRUG			ELECTRL MAC			FOOD-BEVERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED		
MBA - NON-TECHNICAL	/	2466	3	/	2446	4	/	2507	6	/			/			/	1971	5	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
MBA - TECHNICAL	/	1917	1	/	2333	1	/			/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 09/01/84 THROUGH 06/07/85

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1985 WCPA REGIONAL CUMULATIVE REPORT

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
MBA - NON-TECHNICAL	/ 2083	1 /	/ 2292	7 / 1750	2 / 1758	5 / 1666	1 /
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA - TECHNICAL	/ 3278	3 /	/ 2584	2 /	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/